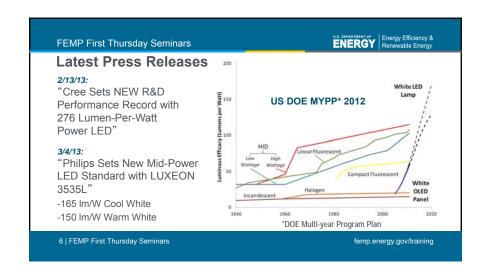


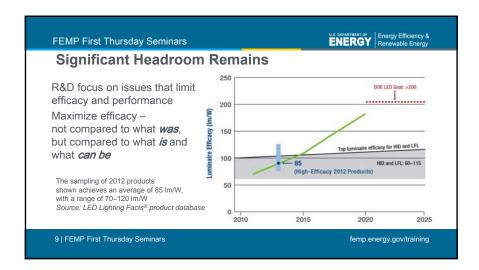


Applications Where SSL Currently Makes Sense 1. Directional applications where the combination of source efficacy and optical efficiency benefit from inherent SSL strengths, e.g. downlights, troffers, streetlights, etc. 2. Applications where the costs for energy and maintenance are high. 3. Applications that benefit from "white light" and improved uniformity, e.g. street and area lights. 4. Applications with environmental constraints, e.g. mercury restrictions, green building requirements.















What products are a slam-dunk in LED (if you do your homework) • Lower wattage incandescent replacement lamps - A-lamps - PARs and Reflector lamps - Candelabra-shape lamps for chandeliers

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What products are a slam-dunk in LED (if you do your homework)

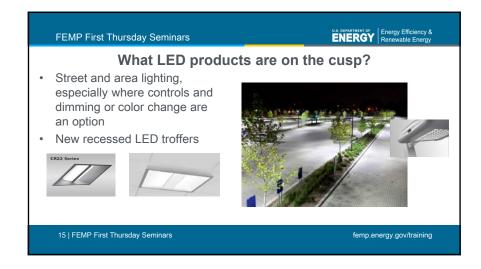
- New recessed commercial downlights and wallwashers
- New Any product that used to be CFL
- New task lights and undercabinet lights



Pamela Hope Designs

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Considerations to Remember

In Summary....if considering LEDs, make sure to look for:

High efficacy - more lumens-per-watt

Sufficient light output

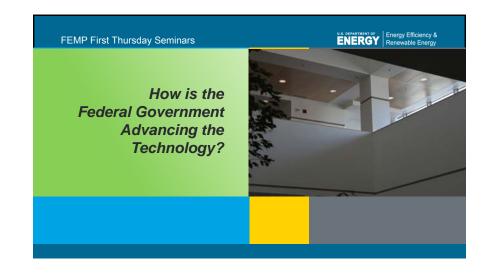
Long useful life

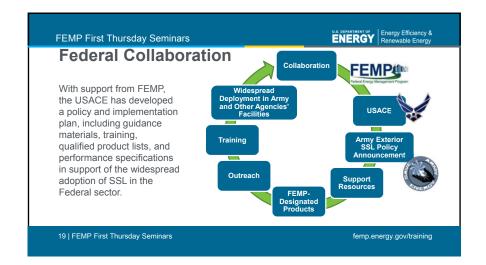
Data to support performance claims (LM-79 based data)

LED Lighting Facts label or similar data from listings for lumens, watts, and simple color data

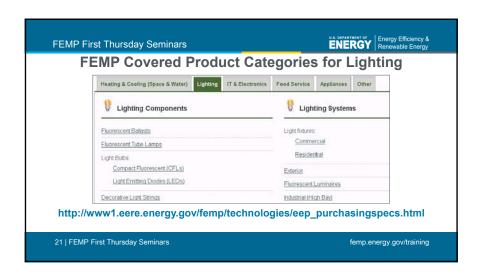
ENERGY STAR® ratings

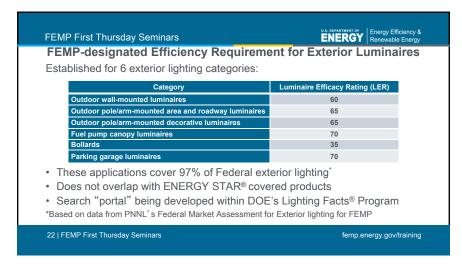
Future upgradability





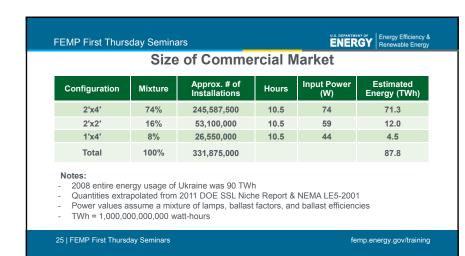


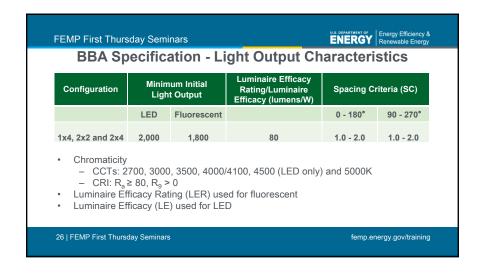


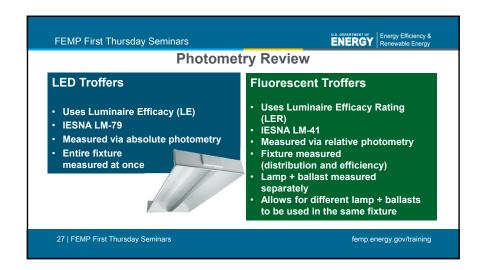


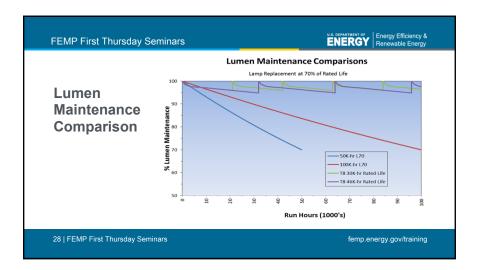


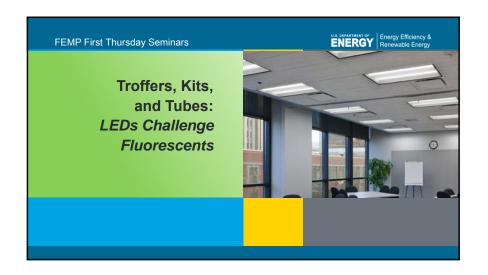


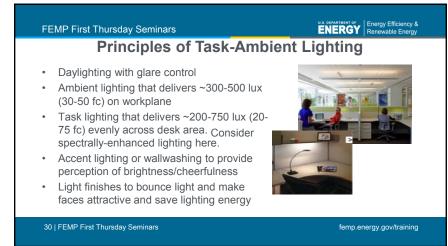


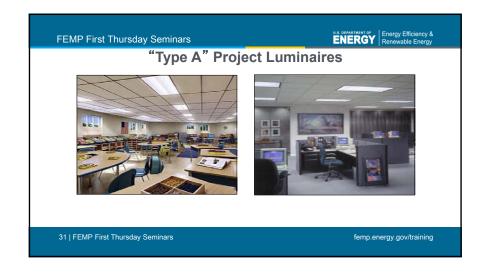


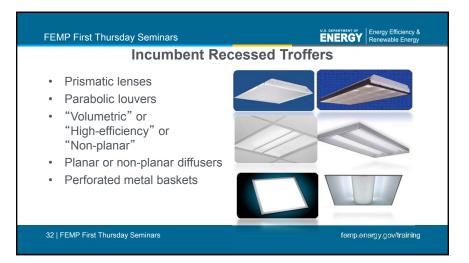




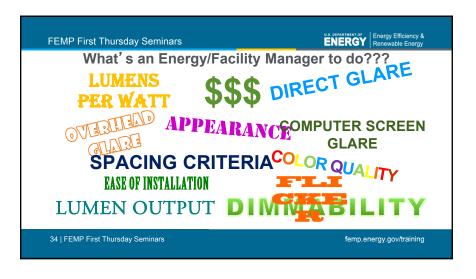


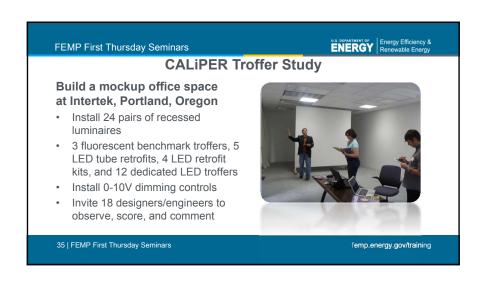


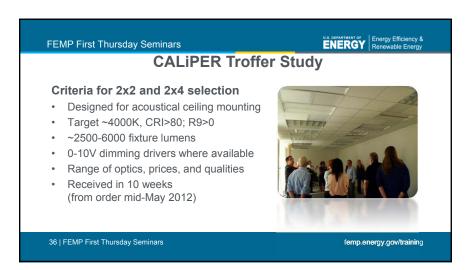


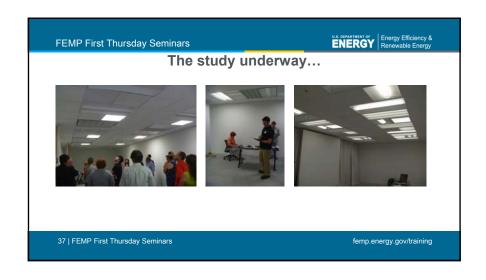


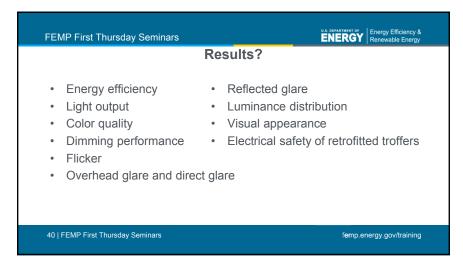


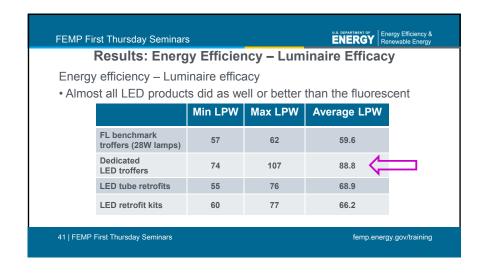




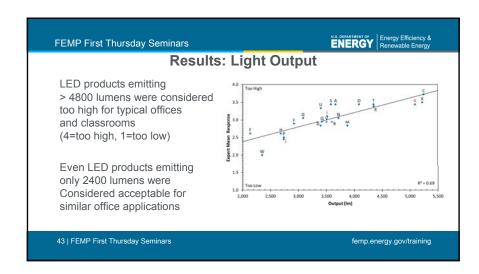


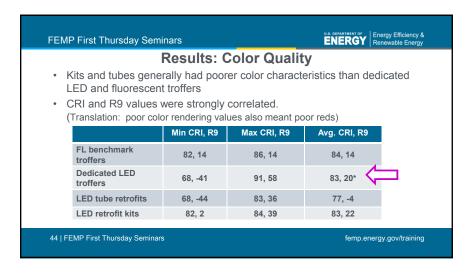


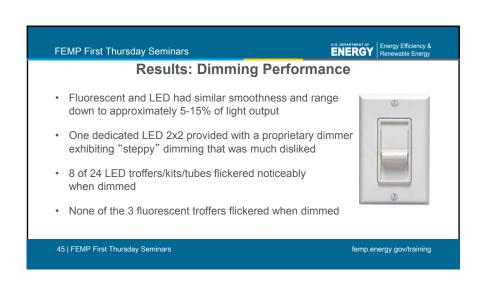


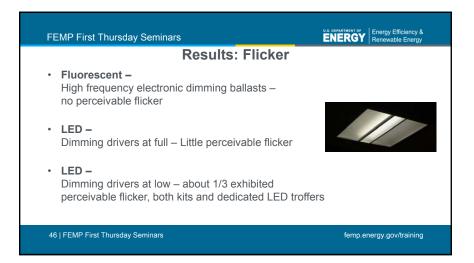


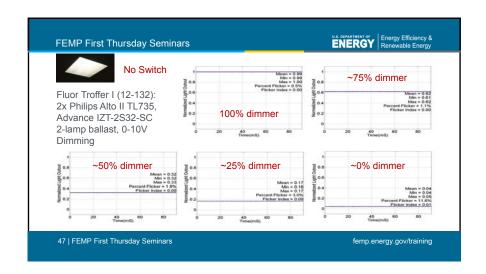
Results: Energy Use – Luminaire Watts you' re not careful, LED retrofit tubes may not reduce watts			
FL benchmark troffers (28W lamps)	49 (2x2)	83 (2x4)	63.5
Dedicated LED troffers (2x2 and 2x4)	34 (2x2)	58 (2x2)	43.6
LED tube retrofits	48 (2x4)	79 (2x4)	16 to 26W per tube
LED retrofit kits	35 (2x2)	51 (2x2)	41.2

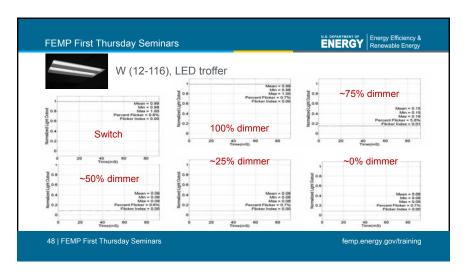


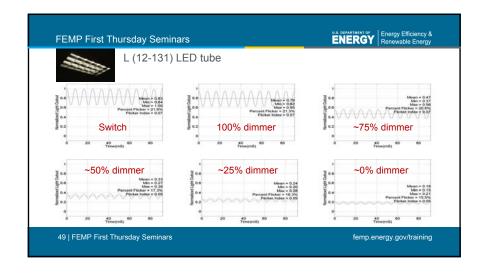


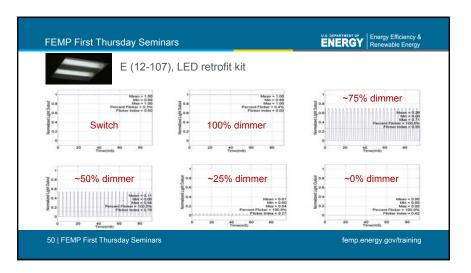


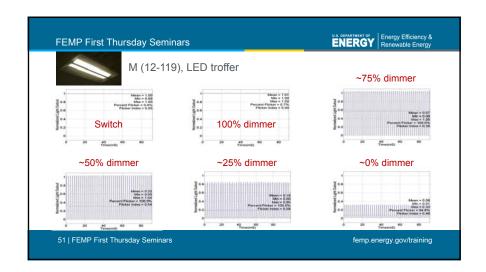












Results: Flicker

• Flicker – function of frequency, modulation depth, DC component, duty cycle

• Can be trigger for headaches and migraines, can increase autistic behaviors, can cause distraction, can reduce reading speeds

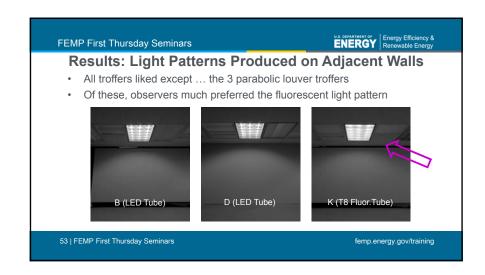
• Safe levels are being debated

• Drivers using PWM to dim will produce 100% flicker. Look for frequency >500 Hz (or higher?)

• Drivers using CCR may be more acceptable

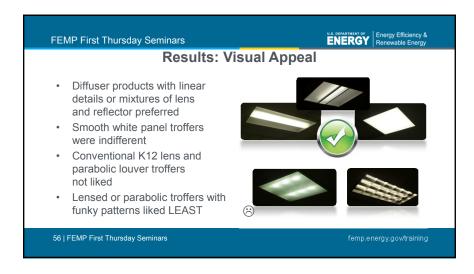
• See an LED product before ordering it

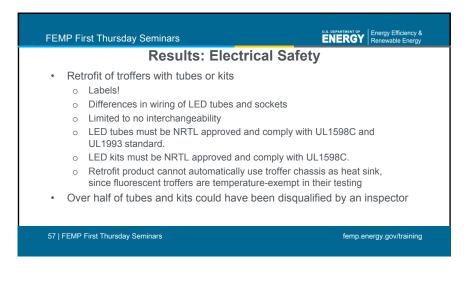
• Use a flicker wheel or wave a pencil to test for flicker

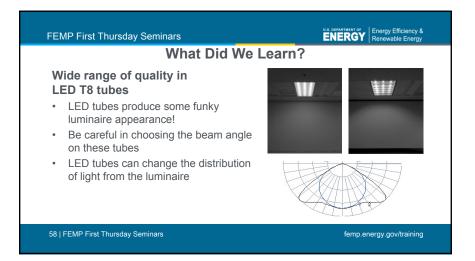












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What Did We Learn?

- LED tubes may have unexpected installation problems, especially concerning sockets
- LED tubes can be good if well-engineered, but MAY NOT save you much energy unless you drop light levels



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What Did We Learn?

Wide range of quality in LED troffer kits

- LED kits, like LED tubes, can be good if well-engineered, but MAY NOT save you much energy unless you drop light levels
- · LED tubes and kits often have NRTL labeling complications
- Check that the kit is NRTL approved and complies with UL1598C
- Check to see if there is any limitation on which manufacturers' troffers can be used, or depth of troffer
- · Look for 70LPW or higher on kit as installed

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What Did We Learn?

Wide range of quality in LED troffers

- Luminaire efficacy is very high. Holds great promise. Look for LPW of 90+
- Dramatic brightness patterns on lenses can be very distracting AND glaring for some LED products
- Color ranges all over the map, but most products are as good or better than Fluorescent light

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What Did We Learn?

Wide range of quality in LED troffers

- Flicker is a problem with some LED DRIVERS when dimming and there is no complete metric at this point in time
- Dedicated LED troffers are a good option for new installations

See it, mock it up, before you buy a bunch of them

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