2.0 Program Benefits

Fuel cells provide power and heat cleanly and efficiently, using diverse domestic fuels, including hydrogen produced from renewable resources and biomass-based fuels. Fuel cells can be used in a wide range of stationary, transportation, and portable-power applications. Hydrogen can also function as an energy storage medium for renewable electricity.

Hydrogen and fuel cell technologies are being developed by the U.S. Department of Energy's (DOE) Hydrogen and Fuel Cells Program, which includes the Office of Energy Efficiency and Renewable Energy's Fuel Cell Technologies (FCT) Program, the Office of Fossil Energy, the Office of Nuclear Energy, and the Office of Science. The FCT Program's sponsored research and development (R&D) are capable of providing benefits in three main areas: 1) *energy security* – through the production of a fuel that can be produced domestically from a diversity of feedstocks, 2) *environmental benefits* – through the reduction of the environmental impact (local criteria pollutants and regional/global greenhouse gases) of transportation applications and stationary markets, and 3) *economic competitiveness* – advantages ensuing from the markets that these technologies serve.

Achieving FCT sub-program objectives enable hydrogen and fuel cell technologies that are not just competitive with conventional technologies in both performance and cost, but also provide additional energy and environmental benefits and make market acceptance feasible.

2.1 National Benefits

Fuel cells offer a broad range of benefits for the environment, for our nation's energy security, and for our domestic economy. These benefits include:

- 1. reduced greenhouse gas emissions;
- 2. reduced oil consumption;
- 3. expanded use of renewable power (through use of hydrogen for energy storage and transmission);
- 4. highly efficient energy conversion;
- 5. fuel flexibility (use of diverse, domestic fuels, including clean and renewable fuels);
- 6. reduced air pollution; and
- 7. highly reliable grid-support.

Fuel cells also have numerous advantages that make them appealing for end-users, including: quiet operation, rapid recharging, low maintenance needs, and high reliability. In addition to using hydrogen, fuel cells can provide power from a variety of other fuels, including natural gas and renewable fuels such as methanol or biogas.

Fuel cells provide these benefits and address critical challenges in all energy sectors—commercial, residential, industrial, and transportation. They are used in a variety of applications, including: distributed energy and combined heat and power (CHP) systems; backup power systems; systems for storing and transmitting renewable energy; portable power; auxiliary power for trucks, aircraft,

rail, and ships; specialty vehicles, such as forklifts; and passenger and freight vehicles, including cars, light trucks, buses, and short-haul trucks.

Widespread use of hydrogen and fuel cells would play a substantial role in overcoming our nation's key energy challenges, including significant reductions in greenhouse gas emissions and oil consumption as well as improvements in air quality. A study by the National Academies¹ has shown that by 2050, fuel cell electric vehicles (FCEVs) could provide the largest reduction in emissions and oil consumption of any advanced vehicles. In addition, hydrogen and fuel cells provide a significant economic opportunity for the United States, with various studies projecting up to 900,000 new jobs in the U.S. by 2030–2035. Growing interest and investment among leading world economies such as Germany, Japan, and South Korea, underscore the global market potential for these technologies and the need for continued investment for industry to remain competitive.

2.1.1 Energy Security Benefits

A significant challenge to the nation's energy security is our increasing use of petroleum (See Figure 2.1.1.1). Because more than 70% of our petroleum consumption occurs in the transportation sector³ (with most of the remainder being used in various industrial processes), this will be where fuel cells will have the most substantial energy security benefits.

The National Academies' 2008 study *Transitions to Alternative Transportation Technologies – A Focus on Hydrogen* projects that the use of fuel cell vehicles could reduce gasoline consumption by 24% (or 34 billion gallons per year) in 2035 and 69% (or 109 billion gallons per year) in 2050. If a portfolio of technologies was employed, gasoline consumption could be reduced nearly 60% by 2035 and 100% by 2050. As with their carbon dioxide (CO₂) reduction estimates, the National Academy of Sciences (NAS) found that fuel cell vehicles would provide the largest reductions in gasoline use by 2050, and that no single technology approach could achieve total elimination of gasoline consumption alone (Figure 2.1.1.1).

http://fuelcells.org/Fuel Cell Industry Job Estimates.pdf; "Fuel Cell Industry Could Create 700,000 Green Manufacturing Jobs by 2020," Fuel Cell Today, January 14, 2010, http://www.fuelcelltoday.com/news-events/news-archive/2010/january/fuel-cell-industry-could-create-700,000-green-manufacturing-jobs-by-2020

¹ Transitions to Alternative Transportation Technologies—A Focus on Hydrogen, National Research Council of the National Academies, 2008, www.nap.edu/catalog.php?record_id=12222

² "Defining, Estimating, and Forecasting the Renewable Energy and Energy Efficiency Industries in the U.S. and in Colorado," American Solar Energy Society, December 2008,

http://www.cleanenergycongress.org/system/medias/33/original/CO Jobs Final Report December2008.pdf; "Effects of a Transition to a Hydrogen Economy on Employment in the United States—Report to Congress." U.S. Department of Energy, July 2008, www.hydrogen.energy.gov/pdfs/epact1820 employment study.pdf; "A Compendium of Job Estimates in the Fuel Cell Industry," Fuel Cells 2000, February 2011,

³ Annual Energy Review 2010, Energy Information Administration, Figure 5.13a Petroleum Consumption Estimates by Sector, August 2011, http://www.eia.gov/totalenergy/data/annual/pdf/sec5-3031.pdf

⁴ Transitions to Alternative Transportation Technologies—A Focus on Hydrogen, National Research Council of the National Academies, 2008, www.nap.edu/catalog.php?record_id=12222

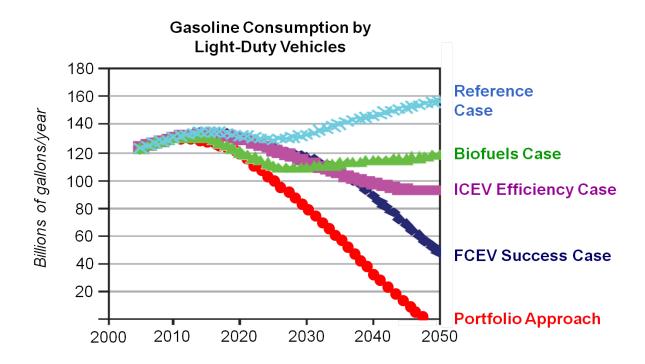


Figure 2.1.1.1. Reduced Oil Consumption. Significant reductions in the nation's consumption of oil could be achieved through the use of fuel cells—making substantial gains toward the long-term goal of independence from imported oil. The portfolio approach shown here assumes a significant introduction of fuel cell electric vehicles (FCEVs) to the market, the maximum practical rate of improvements in internal combustion engine vehicle (ICEV) efficiency (including hybrid electric vehicles - HEVs), and large-scale use of biofuels. Graph adapted from the National Academies report, "Transitions to Alternative Transportation Technologies—A Focus on Hydrogen."

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⁵ Adapted from: Transitions to Alternative Transportation Technologies—A Focus on Hydrogen, National Research Council of the National Academies, 2008, www.nap.edu/catalog.php?record id=12222; Reference Case is based on the Energy Information Administration's 2008 Annual Energy Outlook high-oil-price scenario; fuel cell electric vehicles (FCEV) Success Case ("Hydrogen Success Case" in the NAS report) assumes that development programs are successful and policies are implemented to ensure commercial deployment; internal combustion engine vehicle (ICEV) Efficiency Case assumes maximum practical rate of efficiency improvement for ICEVs [including hybrid electric vehicles (HEVs)], resulting in more than doubling in fuel economy by 2050; Biofuels Case assumes large-scale use of biofuels from crop and cellulosic feedstocks, at a maximum practical production rate; Portfolio Approach assumes that all of these advances are pursued simultaneously.

2.1.2 Environmental Benefits (Climate Change and Air Quality)

While addressing the energy security issue, we must also address our environmental viability. Air quality is a major national concern. As shown in Figure 2.1.2.1, personal vehicles and electric power plants are significant contributors to the Nation's air quality problems. Most states are now developing strategies for reaching national ambient air quality goals and bringing their major metropolitan areas into attainment with the requirements of the Clean Air Act. The state of California has been one of the most aggressive in its strategies and has launched a number of programs targeted at improving urban air quality.

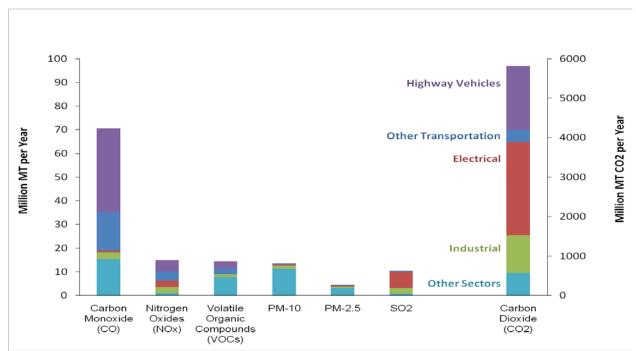


Figure 2.1.2.1 Emissions from Fossil Fuels in the United States. Fossil fuels are major contributors to air pollution and greenhouse gas emissions. Fuel cells can convert conventional fossil fuels and low- to zero-carbon renewable fuels into usable energy with significantly reduced emissions.

Substantial environmental benefits from fuel cells will come from their use in the stationary power and transportation sectors, where the markets are very large and a significant amount of energy is consumed.

In the stationary power sector, the use of fuel cells in distributed applications can provide reductions in emissions over both distributed and central generation technologies. The high electrical efficiency of fuel cells will enable lower emissions when compared with conventional distributed power

⁶ Sources: U.S. Environmental Protection Agency, National Emissions Inventory Air Pollutant Emissions Trends Data, 2008, www.epa.gov/ttnchie1/trends/; Energy Information Administration, Annual Energy Outlook 2010, Table 18: Carbon Dioxide Emissions by Sector and Source, www.eia.doe.gov/oiaf/aeo/aeoref-tab.html; Energy Information Administration, Emissions of Greenhouse Gases in the United States 2008, December 2009, www.eia.doe.gov/oiaf/1605/ggrpt/pdf/0573%282008%29.pdf

technologies such as internal combustion engines (ICEs) or turbines. Emissions reductions can be even more substantial through the use of CHP for distributed energy—which can be greatly expanded by fuel cells, due to their clean and quiet operation. Fuel cells, like other distributed energy technologies, can achieve very high efficiencies when used in CHP systems, far surpassing those of even the most advanced centralized generation facilities. Even greater emissions reductions are possible when fuel cells use biogas, which has near-zero life-cycle emissions.

In addition, hydrogen has the potential to contribute to reducing emissions by functioning as an energy storage medium that helps enable the expansion of power generation from intermittent renewable resources, such as wind, solar, and ocean energy. Hydrogen can be produced through electrolysis, using surplus electricity (when generation exceeds demand), and later converted back into electricity, using fuel cells or turbines, when demand exceeds generation. In addition to helping balance generation and load, energy storage at the regional level can also increase network stability and power quality and improve frequency regulation. In addition, hydrogen produced by surplus renewable power may also improve the economics of renewable power installations, as these facilities may gain a valuable revenue stream by selling their surplus hydrogen for use in fuel cell vehicles, stationary fuel cells, and other applications.

For transportation applications, the greatest impact will come from the use of fuel cells in light-duty vehicles, which suffer from the least efficient use of energy by any major sector of our economy. The National Academies' 2008 "Transitions" study found that FCEVs could reduce CO₂ emissions from the light-duty vehicle fleet by 19% in 2035 and 60% (or more than one billion metric tons per year) in 2050. Furthermore, the same study found that CO₂ emissions from light duty vehicles could be reduced by nearly 50% in 2035 and nearly 90% in 2050 using a portfolio of technologies including fuel cells, improved vehicle efficiency (for ICEs and hybrid systems), and biofuels (Figure 2.1.2.2). Although plug-in hybrid-electric vehicles (PHEVs) and biofuels have the potential to achieve impacts sooner than fuel cell vehicles, the NAS has concluded that fuel cells would provide the largest reductions in emissions by 2050, and that no single technology approach could achieve an 80% reduction in CO₂ emissions⁷ alone.

⁷ The Obama-Biden Plan, available at http://change.gov/agenda/energy and environment agenda/.

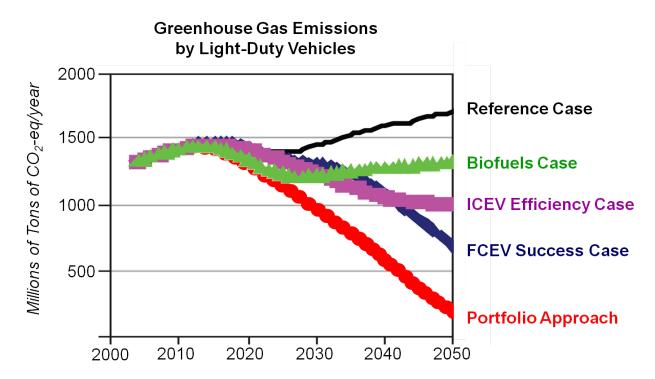


Figure 2.1.2.2. Reduced Greenhouse Gas Emissions. Significant reductions in greenhouse gas emissions could be achieved through the use of fuel cells—making substantial gains toward the goal of 80% reduction in CO₂ emissions⁸ by 2050. The portfolio approach shown here assumes a significant introduction of FCEVs to the market, the maximum practical rate of improvements in ICEV efficiency (including hydrid electric vehicle (HEVs)), and large-scale use of biofuels. Graph adapted from the National Academies report, Transitions to Alternative Transportation Technologies—A Focus on Hydrogen.⁹

8 The Obama-Biden Plan, available at http://change.gov/agenda/energy and environment agenda/.

⁹ Transitions to Alternative Transportation Technologies—A Focus on Hydrogen, National Research Council of the National Academies, 2008, www.nap.edu/catalog.php?record id=12222; Reference Case is based on the Energy Information Administration's 2008 Annual Energy Outlook high-oil-price scenario; FCEV Success Case ("Hydrogen Success Case" in the NAS report) assumes that development programs are successful and policies are implemented to ensure commercial deployment; ICEV Efficiency Case assumes maximum practical rate of efficiency improvement for ICEVs [including hybrid electric vehicles (HEVs)], resulting in more than doubling in fuel economy by 2050; Biofuels Case assumes large-scale use of biofuels from crop and cellulosic feedstocks, at a maximum practical production rate; Portfolio Approach assumes that all of these advances are pursued simultaneously.

2.1.3 Economic Competitiveness Benefits

The potential for long-term employment growth from the widespread use of fuel cells in the United States is substantial. A study commissioned by DOE found that successful widespread market penetration by fuel cells could help to revitalize the manufacturing sector and could add more than 180,000 net new jobs to the U.S. economy by 2020, and more than 675,000 net new jobs by 2035 (Figure 2.1.3.1). A separate study, conducted by the American Solar Energy Society to quantify the economic benefits of renewable energy and energy efficiency technologies, found that gross revenues in the U.S. fuel cell and hydrogen industries could reach up to \$81 billion/year by 2030, with total employment (direct and indirect) reaching more than 900,000 (Figure 2.1.3.2)—this is based on the most aggressive scenario, which represents what is "technologically and economically feasible." The base-case or "business as usual" case of this study shows these industries achieving about \$9 billion/year in gross revenues by 2030, with more than 110,000 new jobs created.

Analyses of the near- to mid-term market for fuel cells also indicate substantial potential growth. The latest estimate of current fuel cell industry employment by Fuel Cells 2000 indicates more than 13,000 total direct fuel cell industry jobs worldwide, with more than 25,000 associated supply-chain jobs. ¹¹ Fuel Cell Today's 2010 Industry Review predicts that by 2020 the global fuel cell industry could create over 700,000 new jobs in manufacturing, and as many as 300,000 additional jobs in installation, service, and maintenance. ¹² In addition, a study conducted by the Connecticut Center for Advanced Technology ¹³ estimates that the global fuel cell/hydrogen market could reach maturity over the next 10 to 20 years; within this timeframe, the report estimated that global revenues for the hydrogen and fuel cell markets would reach \$43 – \$139 billion annually, including the following key market sectors:

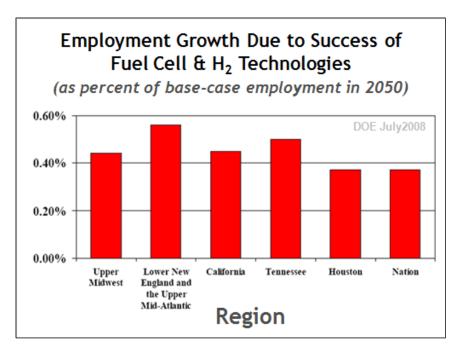
- \$14 \$31 billion/year for stationary power
- \$11 billion/year for portable power
- \$18 \$97 billion/year for transportation

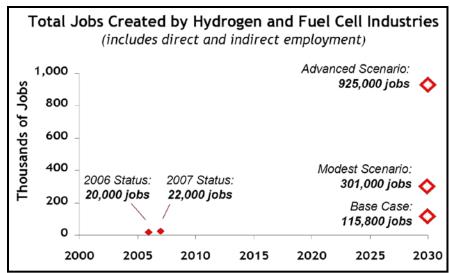
To achieve such growth and enable U.S. competitiveness, sustained funding is required for research, development, and demonstration (RD&D) to build and strengthen core competencies in areas such as catalysis, advanced materials, and manufacturing technologies. Investments will also be needed at the university level for developing human capital and in industry for stimulating early markets to enhance manufacturing capabilities and help achieve economies of scale.

^{10 &}quot;Effects of a Transition to a Hydrogen Economy on Employment in the United States—Report to Congress." U.S. Department of Energy, July 2008, www.hydrogen.energy.gov/pdfs/epact1820 employment study.pdf. Key assumptions include: By 2035, fuel cell electric vehicles ramp up to 89% of light-duty vehicle (LDV) sales (60% of stock) and 20% of LDV (7% of stock), for the aggressive and less aggressive scenarios, respectively. By 2035, stationary fuel cells ramp up to 5% and 2% of new electricity demand, for the aggressive and less aggressive scenarios, respectively.
11 A Compendium of Job Estimates in the Fuel Cell Industry," Fuel Cells 2000, February 2011, http://fuelcells.org/Fuel Cell Industry Job Estimates.pdf.

¹² "Fuel Cell Industry Could Create 700,000 Green Manufacturing Jobs by 2020," Fuel Cell Today, January 14, 2010, http://www.fuelcelltoday.com/news-events/news-archive/2010/january/fuel-cell-industry-could-create-700,000-green-manufacturing-jobs-by-2020.

¹³ Fuel Cell Economic Development Plan, Connecticut Center for Advanced Technology, Inc. (produced for the Connecticut Department of Economic and Community Development), January 2008, http://energy.ccat.us/uploads/documents/energy/Fuel Cell Plan 1-31-08 DECD.pdf.





Figures 2.1.3.1 and 2.1.3.2: Employment Growth Due to Hydrogen and Fuel Cell Technologies. Studies by DOE (upper chart) and the American Solar Energy Society (ASES) (bottom chart) show the potential for substantial growth in employment due to the successful widespread commercialization of hydrogen and fuel cells. The DOE study projects up to 675,000 net new jobs by 2035 and the ASES study projects up to 925,000 jobs created by 2030. 14, 15

 ^{14 &}quot;Defining, Estimating, and Forecasting the Renewable Energy and Energy Efficiency Industries in the U.S. and in Colorado," American Solar Energy Society and Management Information Services, Inc., December 2008, http://www.cleanenergycongress.org/system/medias/33/original/CO Jobs Final Report December 2008. https://www.cleanenergycongress.org/system/medias/33/original/CO Jobs Final Report December 2008. https://www.cleanenergycongress.org/system/medias/system/medias/system/medias/system/medias/system/medias/system/medias/system/medias/syste

2.2 Benefits of Specific Fuel Cell Applications

Power Generation

Stationary fuel cell systems can power a broad range of commercial, industrial, and residential applications. These systems have the potential to supplement or replace any application presently served by the electrical grid. Fuel cell systems can meet the change requirements of critical backup and remote power applications.

Commercial power generation includes telecommunications sites, remote communications facilities, office buildings, industrial plants, laboratories, hospitals, computer centers, and small businesses, among many others.

Fuel cell systems can be used as backup power generators, primary power generators, or in combination with the electrical grid and can provide high reliability. These systems can power all or part of the electrical requirements, serving the total power demand, or that of selected critical circuits such as those for computer rooms, telecommunications, emergency response, life support, national defense, and homeland security. Commercial fuel cell systems can provide intermittent power during periods of high demand and high grid power cost. This "peak shaving" has the ability to save money to commercial customers.

Large coal-based SECA (Solid State Energy Conversion Alliance) solid oxide fuel cell systems facilitate CO₂ sequestration, allowing very low CO₂ emissions, even from coal. Researchers are working on projects that will achieve these results at a cost of electricity no higher than today.

Distributed Energy (Including Combined Heat and Power)

The advantages of fuel cells for distributed power generation include: elimination of transmission and distribution losses, low emissions, increased reliability, and reduction in bottlenecks and peak demand on the electric grid. They can also provide the very large efficiency improvements inherent in CHP installations, with the potential to use more than 80% of the fuel energy, compared to the 45% to 50% overall efficiency of using electricity from coal or natural gas plants. The thermal energy from on-site natural-gas combustion (Figure 2.2.1)¹⁶ is an added bonus. The lack of criteria pollutant emissions makes fuel cells one of the best options for use in non-attainment zones and residential and commercial areas (Figure 2.2.2). Other benefits include nearly silent and vibration-free operation, ability to use the existing natural gas fuel supply as well as biogas from sources such as wastewater treatment plants and landfill gas facilities, low operation and maintenance requirements, and excellent transient response and load following performance.

¹⁶ Catalog of CHP Technologies, U.S. Environmental Protection Agency, December 2008, www.epa.gov/chp/basic/catalog.html.

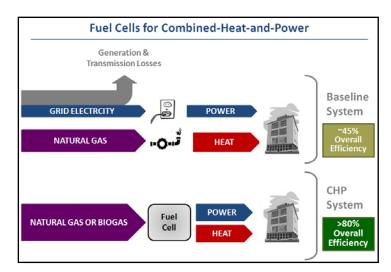


Figure 2.2.1. Fuel Cells for CHP Systems. Fuel cells in CHP installations can provide dramatic improvements in efficiency over conventional grid power and on-site natural gas heat.

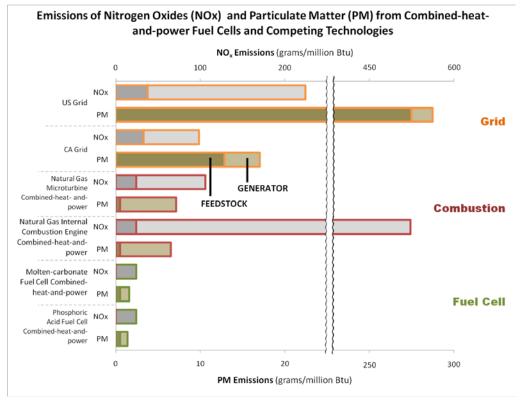


Figure 2.2.2. Criteria Pollutant Emissions from Generating Heat and Power. Fuel cells emit about 75-90% less NOx and about 75-80% less PM than other CHP technologies, on a life-cycle basis. In addition, similar to other CHP technologies, fuel cells can provide more than 50% reduction in CO_2 emissions, when compared with the national grid. ¹⁷

¹⁷ Wang, MQ; Elgowainy, A; and Han, J. "Life-Cycle Analysis of Criteria Pollutant Emissions from Stationary Fuel Cell Systems," 2010 DOE Annual Merit Review Proceedings

Expected advances in CHP fuel cell systems would make them a cost-competitive option for providing light commercial and residential heat and power. While the levelized cost of energy (LCOE) depends on a number of assumptions, Figure 2.2.3 provides an example of the potentially significant reductions in overall LCOE that can be achieved through technology advancements that achieve cost reductions and efficiency improvements in fuel cell CHP systems.

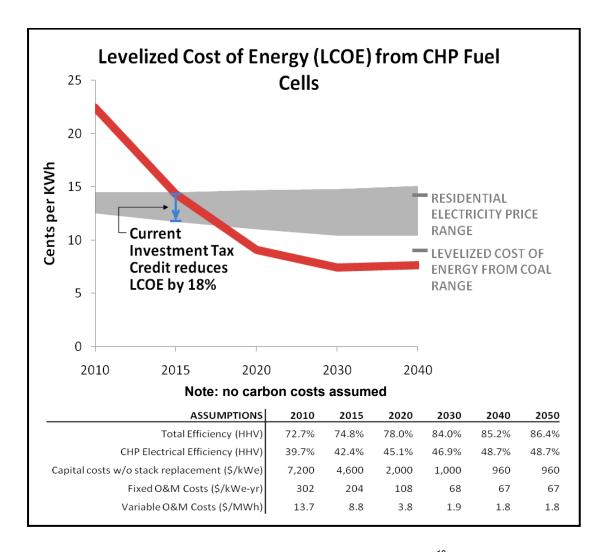


Figure 2.2.3. Example of Levelized Cost of Energy from Fuel Cell CHP.¹⁸ (Note: no carbon costs assumed.)

¹⁸ Based on analysis conducted by National Renewable Energy Laboratory (NREL); and *Annual Energy Outlook 2009*, Energy Information Administration.

Backup Power

Fuel cells are emerging as an economically viable option for providing backup power, particularly for telecommunications towers, data centers, hospitals, and communications facilities for emergency services. Compared with batteries, fuel cells offer longer continuous run-times (two- to ten-times longer) and greater durability in harsh outdoor environments under a wide range of temperature conditions. Compared with conventional internal combustion generators, fuel cells are quieter and have low to zero emissions (depending on fuel source). Because fuel cells are modular, backup power systems that use them can be more readily sized to fit a wider variety of sites than those using conventional generators. They also require less maintenance than both generators and batteries.

In a study for DOE, Battelle Memorial Institute found that fuel cells can provide more than 25% savings (when compared with batteries) in the life-cycle costs of specific backup power installations for emergency response radio towers (excluding additional savings due to existing tax incentives for fuel cells). In the United States, there were about 200,000 backup power systems for wireless communications towers a few years ago, and this number has been rapidly increasing. ¹⁹ If potential new regulations—requiring longer run-times for these systems—are put in place, fuel cells might be a competitive option for all of these sites. In addition, many developing countries are experiencing explosive growth in new installations of cell phone towers. For example, the number of towers in India is expected to grow from a current base of 240,000 to 450,000 in just three years. ²⁰ As the world's leading supplier of backup-power fuel cells, the United States stands to benefit greatly from growing worldwide demand.

Auxiliary Power

Fuel cells can provide clean, efficient auxiliary power for trucks (Figure 2.2.4), recreational vehicles, marine vessels (yachts, commercial ships), airplanes, locomotives, and similar applications that have significant auxiliary power demands. In many of these applications, the primary motive-power engines are often kept running solely for auxiliary loads resulting in significant additional fuel consumption and emissions.

For the approximately 500,000 long-haul Class 7 and Class 8 trucks in the United States, emissions during overnight idling have been estimated to be 10.9 million tons of CO₂ and 190,000 tons of nitrogen oxides (NOx) annually. The use of auxiliary power units (APUs) for Class 7–8 heavy trucks to avoid overnight idling of diesel engines could save up to 280 million gallons of fuel per year and avoid more than 92,000 tons of NOx emissions. 22

^{19 &}quot;Fuel Cells in Distributed Telecomm Backup," Citigroup Global Markets, August 24, 2005; Identification and Characterization of Near-Term Direct Hydrogen Proton Exchange Membrane Fuel Cell Markets, Battelle Memorial Institute, April 2007. http://www1.eere.energy.gov/hydrogenandfuelcells/pdfs/pemfc econ 2006 report final 0407.pdf

²⁰ T. Worthington, "India Telecom Towers, Build 'em High," Reuters, September 1, 2009, http://in.reuters.com/article/2009/09/01/idINIndia-42120920090901.

²¹ Nicholas Lutsey, Christie-Joy Brodrick & Timothy Lipman, "Analysis of Potential Fuel Consumption and Emissions Reduction from Fuel Cell Auxiliary Power Units (APUs) in Long Haul Trucks," Elsevier Science Direct, Energy 32, September 2005.

²² Estimate for 475 thousand trucks using fuel consumption and NOx emissions reported in L. Gaines and C. Hartman, "Energy Use and Emissions Comparison of Idling Reduction Options for Heavy-Duty Diesel Trucks," Center for Transportation Research, Argonne National Laboratory, November 2008; and using the reported 28 hours per week for night idling from *Idle Reduction Technology: Fleet Preferences Survey*, American Transportation Research Institute (prepared for New York State Energy Research and Development Authority), February 2006

PM10 NOX PM10 NOX PM10 NOX PM10 NOX PM10 NOX PM10 NOX PM10 O 50 100 150 200 250 300 NO_X (kg/year) | PM10 (10 x kg/year)

Emissions from Auxiliary Power for a Single Truck

Figure 2.2.4. Emissions of Criteria Pollutants from Auxiliary Power for Trucks. Fuel cell auxiliary power units (APUs) can achieve significant reductions in criteria pollutant emissions over diesel internal combustion engine APUs and truck engine idling, while still using the truck's existing supply of diesel fuel. A key benefit of fuel cells is that they only emit negligible NOx and particulate matter at the point of use (at the truck) which can have substantial benefits for local air quality. In addition, fuel cell APUs can achieve more than 60% reduction in CO₂ emissions over truck engine idling.²³

Pollution from commercial cargo ships has also become a matter of concern, as these vessels rely almost exclusively on diesel generators for their power while in port. According to the U.S. Environmental Protection Agency (EPA), commercial ships are responsible for more than 15% of the ozone concentration and particulate matter in some port areas. In addition, EPA has stated that marine diesel engines "are significant contributors to air pollution in many of our nation's cities and coastal areas," emitting substantial amounts of NOx and particulate matter. ²⁴ Idling of commercial aircraft engines is also responsible for excessive emissions, as the use of these engines at low power settings results in incomplete combustion, which produces carbon monoxide and unburned hydrocarbons. ²⁵

²³ L. Gaines and C. Hartman, "Energy Use and Emissions Comparison of Idling Reduction Options for Heavy-Duty Diesel Trucks," Center for Transportation Research, Argonne National Laboratory, November 2008; fuel cell APUs on freight trucks are expected to emit an insignificant amount of criteria pollutants at the truck, even when diesel is assumed to be the input feed to the on-board reformer. The upstream emissions (from activities preceding the use in APU or truck engine—i.e., crude oil extraction, transportation and refining, diesel transportation, etc.) of diesel are the same for each unit volume used by the fuel cell or by the conventional APU. Furthermore, it was conservatively estimated that a fuel cell APU would consume a similar amount of diesel as an ICE APU, resulting in comparable overall CO₂ emissions. Actual CO₂ emissions by fuel cell APUs are likely to be lower, and improvements in the efficiency of diesel reformers and fuel cells will result in further reductions.

²⁴ "Diesel Boats and Ships," U.S. Environmental Protection Agency Web site, http://www.epa.gov/otaq/marine.htm
²⁵ "Safeguarding Our Atmosphere," National Aeronautics and Space Administration Glenn Research Center Web site, accessed October 7, 2010, www.nasa.gov/centers/glenn/about/fs10grc.html.

While aircraft that have APUs rely less on main engine idling, the gas turbine APUs that are used operate at low efficiency and emit criteria pollutants, contributing significantly to local pollution at airports. Additionally, the high auxiliary power loads required during flight operations—up to 500 kW on larger commercial aircraft—are responsible for a significant portion of in-flight emissions. APU fuel cells installed on aircraft can reduce emissions during flight as well as gate and taxiing operations. Analysis of Air Force cargo planes found that the use of fuel cell APUs could result in a 2% to 5% reduction in the total amount of aircraft fuel used by the Air Force, ²⁶ saving 1 million to 3 million barrels of jet fuel and avoiding 900 to 2,200 tons of NOx emissions per year. ²⁷ Fuel cells also produce usable water, which could reduce the amount of water an aircraft needs to carry, reducing overall weight and resulting in further fuel savings.

For providing auxiliary power, fuel cells may be a more attractive alternative to internal combustion engine generators, because they are more efficient and significantly quieter, but they are still able to use the vehicle's existing supply of diesel or jet fuel (in addition to other fuel options that include hydrogen, biofuels, propane, and natural gas). Also, because fuel cells produce no NOx or particulate emissions, they can help improve air quality in areas where there is a high concentration of auxiliary power use—such as airports, truck stops, and ports, and they can be used in EPAdesignated nonattainment areas, where emissions restrictions limit the use of internal combustion engine generators. Fuel cells may also offer an attractive alternative to batteries, because they are lighter and do not require long recharge times.

Emissions from idling and auxiliary power are likely to be the subject of increasing regulations in the future. Idling restrictions for heavy-duty highway vehicles have already been enacted in 30 states;²⁸ in 2008 the EPA adopted new requirements for limiting idling emissions from locomotives;²⁹ also in 2008, the EPA finalized a three-part program to reduce emissions from marine diesel engines, with rules phasing in from 2008 through 2014; ³⁰ and regulations could also emerge to limit emissions from aircraft while they are on the ground. Fuel cells have the potential to play an important role in all of these applications.

²⁶ Sigler, D., "Several Groups Now Testing Electric Taxiing," CAFE: Comparative Aircraft Flight Efficiency Web Site, accessed March 13, 2012, http://blog.cafefoundation.org/?p=5207

²⁷ DESC Fact book 2009, U.S. Defense Logistics Agency, http://www.desc.dla.mil/DCM/Files/FY09%20Fact%20Book%20%288-10-10%29.pdf

²⁸ Nguyen, T., U.S. Department of Energy, "Market for Fuel Cells as Auxiliary Power Units on Heavy Trucks," 2009 NHA Hydrogen Conference Proceedings, National Hydrogen Association.

²⁹ Control of Emissions from Idling Locomotives," U.S. Environmental Protection Agency Web site, accessed October 7, 2010, www.epa.gov/otaq/regs/nonroad/locomotv/420f08014.htm.

³⁰ "Diesel Boats and Ships," U.S. Environmental Protection Agency Web site, accessed October 7, 2010, www.epa.gov/otaq/marine.htm.

Portable Power

Portable fuel cells are beginning to enter the consumer marketplace, and they are being developed for a range of applications including cell phones, cameras, personal digital assistants (PDAs), MP3 players, laptop computers, as well as portable generators and battery chargers, which are of particular interest for military applications. Fuel cells can have significant advantages over batteries, including rapid recharging and higher energy density—allowing up to twice the run-time of lithium ion batteries of the same weight and volume. An independent market research firm has estimated that the worldwide market for portable fuel cells could exceed \$38 billion by 2017.³¹

Motive Power — Specialty Vehicles, Light-duty Vehicles, Transit Buses, Etc.

Fuel cells powered by hydrogen and methanol have become a cost-competitive option for some transportation applications. The specialty vehicle market—which includes lift trucks, airport tugs, etc.—has emerged as an area of early commercial success for fuel cells. Specialty vehicles usually require power in the 5- to 20-kW range, and they often operate in indoor facilities where air quality is important and internal combustion engines cannot be used. Lift trucks (including forklifts and pallet trucks) powered by fuel cells are currently in use in commercial applications by several major U.S. companies.

Fuel cells offer advantages over batteries for specialty vehicles. While both can be used indoors, without emitting any criteria pollutants, fuel cells can increase operational efficiency—and raise productivity—because refueling takes much less time than changing batteries. While changing forklift batteries can take from 15 to 30 minutes, refueling a fuel cell—powered forklift with hydrogen takes less than three minutes, and fuel cell forklifts using methanol can be refueled even faster. This makes fuel cells a particularly appealing option for continuously used lift trucks running two or three shifts per day, which require multiple battery change-outs and incur significant labor costs.

Furthermore, the voltage delivered by a fuel cell is constant as long as fuel is supplied, unlike battery-powered forklifts, which lose power as the batteries are discharged, significantly reducing overall performance and productivity. Also, since fuel cells do not require storage space, battery change-out equipment, chargers, or a dedicated area for changing batteries, less space is required. The Battelle study mentioned previously found that fuel cells used in lift trucks can provide up to 50% savings in lifecycle costs over batteries. These results will be updated as more information becomes available, such as that from the Recovery Act lift truck deployments.

These applications have broader environmental and economic benefits as well. Using fuel cells (powered by hydrogen from natural gas) could reduce the energy consumption of lift trucks by up to 29% and their greenhouse gas emissions by up to 38% (Figure 2.2.5), when compared with lift trucks using conventional internal combustion engines. When compared with using batteries charged by grid power (average grid mix), the use of fuel cells could reduce the energy consumption of lift trucks by up to 14% and their greenhouse gas emissions by up to 33% (Figure 2.2.5). The lift truck market in the United States involves sales of approximately 170,000 units per year and annual revenues of more than \$3 billion; it is expected to grow 5% per year through 2013; and it is

³¹ "Fuel Cells for Portable Power Applications," Pike Research, 2011, www.pikeresearch.com.

³² ANL, Full Fuel-Cycle Comparison of Forklift Propulsion Systems, http://www.transportation.anl.gov/pdfs/TA/537.pdf

^{33 &}quot;Identification and Characterization of Near Term Direct Hydrogen PEM Fuel Cell Markets" Battelle April 2007

estimated that more than 20,000 U.S. manufacturing jobs would be created if U.S. fuel cell manufacturers could capture 50% of the current global market for battery-powered lift trucks.³⁴ Ongoing improvements in transportation fuel cell technologies will enable industry to further capitalize on the early success in these and other markets for specialty vehicles.

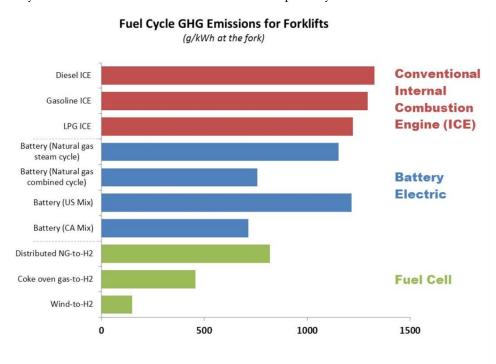


Figure 2.2.5. Greenhouse Gas Emissions from Forklifts. Specialty vehicles (including forklifts, lift trucks, and others) have become a key early market for fuel cells, where hydrogen and fuel cells can offer substantial reductions in emissions and significant benefits to the end-user in terms of economics and performance. ³⁵

Fuel cells are also being developed for mainstream transportation, where they can be used in a number of applications, including personal vehicles, fleet vehicles (for municipal and commercial use), transit buses, short-haul trucks (such as delivery trucks and drayage trucks for port facilities), and others. Thus, fuel cells play a central role in the diverse portfolio of vehicle technologies required to meet the full range of driving and duty cycles (Figure 2.2.6). Many automobile manufacturers around the world, and several transit bus manufacturers, are developing and demonstrating FCEVs today. The timeline for market readiness varies, but several companies—including Daimler, Toyota, Honda, General Motors, Hyundai, and Proterra—have announced plans to commercialize before 2015.

³⁴ Jobs estimate based on preliminary analysis using Argonne National Laboratory's jobs estimation tool and the following: Assuming that battery-powered lift trucks comprise 2/3 of total sales, 50% of the worldwide market would be approximately 247,000 lift trucks per year (based on total worldwide lift-truck shipments of about 740,000 in 2010-source: "Lifts Trucks: Top 20 Lift Truck Suppliers, 2011," Modern Materials Handling, August 1, 2011, www.mmh.com/article/lift_trucks_top_20_lift_truck_suppliers_2011/

³⁵ ANL, Full Fuel-Cycle Comparison of Forklift Propulsion Systems, http://www.transportation.anl.gov/pdfs/TA/537.pdf

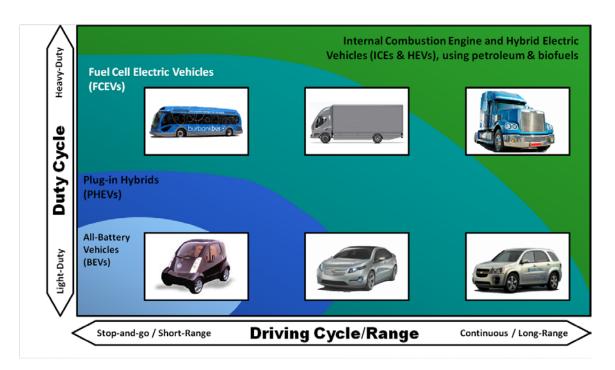


Figure 2.2.6. Diverse Technologies for Transportation Needs. A diverse portfolio of vehicle technologies will be required to meet the full range of driving cycles and duty cycles in the nation's vehicle fleet. Fuel cells play a central role, enabling longer driving ranges and heavier duty cycles for certain vehicle types (graphic adapted from General Motors).

Fuel cell vehicles enable longer driving ranges. Assuming DOE targets are met for both FCEVs and battery electric vehicles (BEVs), battery system mass is preferable for short driving ranges (<100 miles), but FCEVs have much lower system mass (including the fuel cell and hydrogen storage systems) at longer driving ranges (Figure 2.2.7).

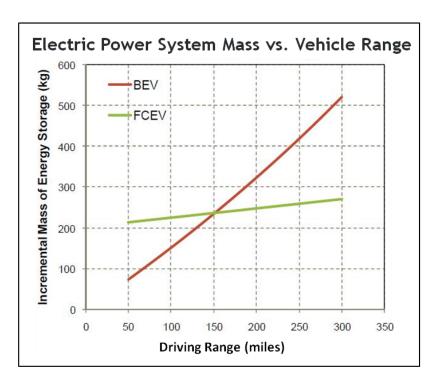


Figure 2.2.7.Range and Mass of Energy Storage Systems for Battery Electric Vehicles (BEVs) and Fuel Cell Electric Vehicles (FCEVs)³⁶ Battery system mass is preferable for short driving ranges (<150 miles), but FCEVs have much lower system mass (including the fuel cell and hydrogen storage systems) at longer driving ranges.

Due to the unique characteristics (including size, weight, and performance, fast start-up time, and quick response to transients) required for motive-power systems, the type of fuel cell used in vehicles is the polymer electrolyte membrane (PEM) variety, operating on pure hydrogen. In light-duty vehicles, these fuel cells have demonstrated system efficiencies of 53% to 59%—more than twice the efficiency that can be expected from gasoline ICEs, and substantially higher than even hybrid electric power systems. In transit buses, fuel cells have demonstrated more than 40% higher fuel economy than diesel ICE buses and more than double the fuel economy of natural gas ICE buses. ³⁷ Fuel cell electric vehicles operate quietly and with all the performance characteristics that are expected of today's vehicles. Most significantly, there are no direct emissions of CO₂ or criteria pollutants at the point of use.

Analysis of complete life-cycle emissions (or "well-to-wheels emissions") conducted using models developed by Argonne National Laboratory (Figure 2.2.8) indicate that the use of hydrogen FCEVs will produce among the lowest quantities of greenhouse gases per mile of all conventional and

³⁶ Mathias, M. (General Motors, Inc.), "Electrification Technology and the Future of the Automobile," 2010 Advanced Energy Conference, November 2010,

 $[\]frac{http://www.aertc.org/conference2010/speakers/AEC\%202010\%20Session\%201/1F\%20ESO\%20for\%20Trans.\%20App/Mark\%20Mathias/mathias\%20presSECURED.pdf.$

³⁷ "Technology Validation: Fuel Cell Bus Evaluations," DOE Hydrogen Program 2010 Annual Progress Report, http://hydrogen.energy.gov/pdfs/progress10/viii 7 eudy.pdf.

alternative vehicle and fuel pathways being developed.³⁸ Even in the case where hydrogen is produced from natural gas (which is likely to be the primary mode of production for the initial introduction of FCEVs), the resulting life-cycle emissions per mile traveled will be about 40% less than those from advanced gasoline internal combustion vehicles, 15% less than those from advanced gasoline hybrid electric vehicles, and about 25% less than those from gasoline powered plug-in hybrids.

When hydrogen is produced from renewable resources (such as biomass, wind, or solar power), nuclear energy, or coal (with carbon sequestration), overall emissions of greenhouse gases and criteria pollutants are minimal. There are some emissions associated with the delivery of hydrogen to the point of use, but these are relatively minor.

In addition, substantial reductions in petroleum consumption are possible through the use of a variety of advanced transportation technologies and fuels, including FCEVs using hydrogen from a variety of sources (Figure 2.2.9).

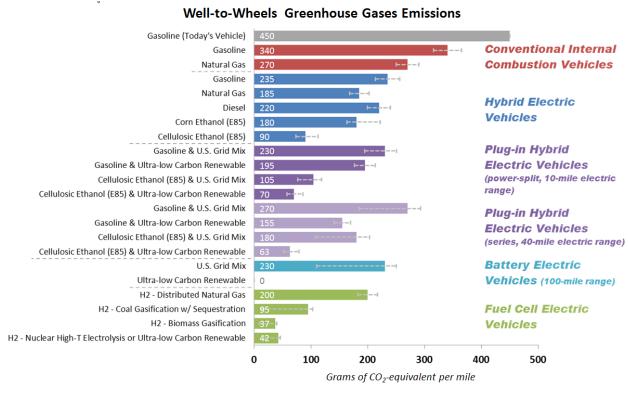


Figure 2.2.8. Well-to-Wheels Analysis of Greenhouse Gas Emissions. Substantial reductions in greenhouse gas emissions are possible through the use of a variety of advanced transportation technologies and fuels, including FCEVs using hydrogen from a variety of sources. Notes: (1) analysis based on a mid-sized car; (2) assumes the state of the technologies expected in 2035–2045; (3) ultra-low carbon renewable electricity includes wind, solar, etc.; (4) there is no accounting for the life-cycle effects of vehicle manufacturing and infrastructure construction/decommissioning.³⁹

³⁸ DOE Hydrogen Program Record #10001, http://hydrogen.energy.gov/pdfs/10001 well to wheels gge petroleum use.pdf.

³⁹ DOE Hydrogen Program Record #10001, http://hydrogen.energy.gov/pdfs/10001 well to wheels gge petroleum use.pdf

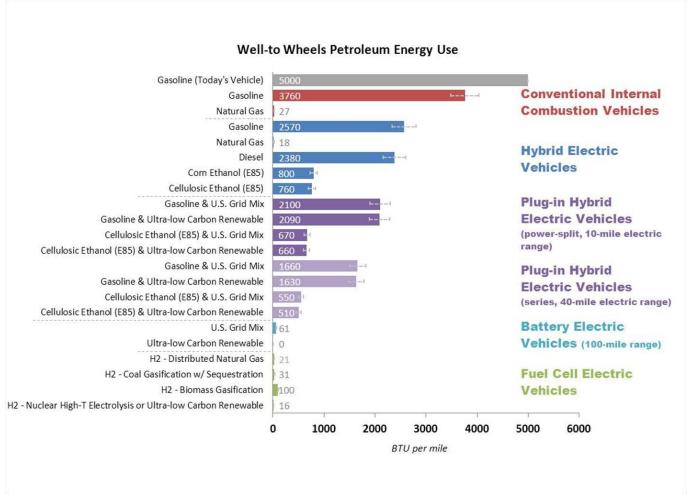


Figure 2.2.9. Well-to-Wheels Analysis of Petroleum Use. Notes: (1) analysis based on a mid-sized car; (2) assumes the state of the technologies expected in 2035–2045; (3) ultra-low carbon renewable electricity includes wind, solar, etc.; (4) the life-cycle effects of vehicle manufacturing and infrastructure construction/decommissioning are not accounted for.⁴⁰

⁴⁰ DOE Hydrogen Program Record #10001, http://hydrogen.energy.gov/pdfs/10001_well_to_wheels_gge_petroleum_use.pdf

2.3 Domestic Resources for Hydrogen Production

One of the principal energy security advantages of using hydrogen as an energy carrier is diversity—it can be produced from a variety of low-carbon domestic energy resources, including renewable resources (such as biomass, wind, and solar energy), nuclear power, and coal (with carbon sequestration). Producing a significant amount of hydrogen—for example, to support widespread use of FCEVs—would add relatively little additional demand to some resources such as natural gas, coal, biomass, and nuclear power. In other cases, such as wind energy, solar energy, and other under-utilized resources, while significant production of hydrogen would require relatively larger expansion of capacity, it would make minimal impact on the overall availability of the resource.

The following scenario provides examples of how domestic resources could be utilized to provide a large amount of hydrogen. For illustration purposes, it is assumed that there are 100 million FCEVs on the road and each resource is examined as if it were relied upon to provide 20% of this future hydrogen demand (4 million metric tons, enough for 20 million FCEVs⁴¹). It is important to note, however, that what is shown here does not represent all the potential production pathways—there are a number of other promising pathways under development, including direct conversion of solar energy through photoelectochemical, biological, and high-temperature thermo chemical systems. As technologies and efficiencies improve, these analyses are periodically updated. The latest updates can be found on the FCT Program records page (http://www.hydrogen.energy.gov/program_records.html).

Technologies and resources to individually produce 10 million metric tons of hydrogen include:

Gasification and Reforming:

- O **Biomass:** Depending on the type of biomass used for hydrogen production, approximately 50 million dry metric tons annually would be required. Current biomass resources available are between 384 million ⁴² and 1.2 billion dry metric tons annually ^{43, 44}
- o **Coal (with Carbon Sequestration):** 54 million metric tons would be required annually. The current estimated recoverable coal reserves are 239 billion metric tons. 45
- Natural Gas: 634 billion cubic feet would be required annually. The current proven reserves
 of natural gas are 260 trillion cubic feet.⁴⁶

⁴¹ This assumes FCEVs travel an average of 13,000 miles per year with an average fuel economy of 67 mpgge. For the annual number of miles and fuel economy, see: U.S. Department of Energy program records, "Record No. 11002, Number of Cars Equivalent to 100 Metric Tons of Avoided Greenhouse Gases per Year" and "Record No. 10001, Well-to-Wheels Greenhouse Gas Emissions and Petroleum Use for Mid-Size Light-Duty Vehicles," http://www.hydrogen.energy.gov/program_records.html.

⁴² Milbrandt, A., A Geographic Perspective on the Current Biomass Resource Availability in the United States, National Renewable Energy Laboratory (NREL) Report No. TP-560-39181, 2005, http://www.nrel.gov/docs/fy06osti/39181.pdf. Includes only biomass not currently used for food, feed or fiber products.

⁴⁴ Perlack, R. D. et al., *Biomass as Feedstock for a Bioenergy and Bioproducts Industry: The Technical Feasibility of a Billion-Ton Annual Supply*, (April 2005), performed by Oak Ridge National Laboratory for the U.S. Department of Agriculture and U.S. Department of Energy, ORNL/TM-2005/66, DOE/GO-102995-2135, http://feedstockreview.ornl.gov/pdf/billion ton vision.pdf.

⁴⁵ U.S. Department of Energy, Energy Information Administration, *Annual Coal Report – 2007*, Table 15: "Recoverable Coal Reserves at Producing Mines, Estimated Recoverable Reserves, and Demonstrated Reserve Base by Mining Method, 2006," retrieved January 20, 2009, from http://www.eia.doe.gov/cneaf/coal/page/acr/table15.html.

• Water Electrolysis:

- \circ **Wind:** 121 GW_e of installed wind would be needed. The estimated wind capacity in the United States is around 3,500 GW_e (nameplate capacity, not power output).⁴⁷
- Solar (Photovoltaic and Concentrated Solar Thermal): 230 GW_e would be required. The estimated solar capacity is 5,400 GW_e ⁴⁸.
- O Nuclear Energy: Nuclear power can also provide electricity to produce hydrogen via electrolysis of water. Around 64 GW_e would be required. The current net nuclear generation capacity is approximately 101 GW_e. Current nuclear resource availability is 67 million metric tons at \$66/lb and 385 million metric tons at \$110/kg.⁴⁹

• Thermo chemical Production:

Nuclear: 85 GW_{th} would be required. The current net nuclear generation capacity is approximately 101 GWe. Current nuclear resource availability is 67 million metric tons at \$66/lb and 385 million metric tons at \$110/kg.⁵⁰

The following provides a brief description of the key attributes of some of the various resources from which hydrogen can be produced.

Natural Gas. Reforming of natural gas makes up nearly 50% of the world's hydrogen production and is the source of 95% of the hydrogen produced in the United States. ⁵¹ Steam reforming is a thermal process, typically carried out over a nickel-based catalyst that involves reacting natural gas or other light hydrocarbons with steam. Large-scale commercial units capable of producing hydrogen are available as standard "turn-key" packages.

Coal. Currently, more than 140 gasification plants are operating throughout the world using coal or petroleum coke as a feedstock. ⁵² Hydrogen can be produced from coal by gasification followed by processing the resulting synthesis gas using currently available technologies. Advanced systems including carbon capture and storage and membrane separation technologies are the subject of RD&D activities that will provide the pathways to produce affordable hydrogen from coal in an environmentally clean manner.

⁴⁶ Natural gas proved reserves estimate from Annual Energy Review 2009, Table 4.2 (http://www.eia.doe.gov/aer).

⁴⁷ Black & Veatch, 2007, 20% Wind Energy Penetration in the United States: A Technical Analysis of the Energy Resource. Walnut Creek, CA, retrieved January 20, 2009, from link available at

http://www.20percentwind.org/Black Veatch 20 Percent Report.pdf. Table 6-3 indicates 3,484 GW of wind potential from onshore and shallow offshore wind resources, classes 4-7.

⁴⁸ U.S. Department of Energy (Hydrogen Program), "Record 5006: Solar Resources in the U.S." (in development) http://http://www.hydrogen.energy.gov/program_records.html.

⁴⁹ U.S. Department of Energy, Energy Information Administration, U.S. Uranium Reserves Estimates by State, 2004, retrieved June 24, 2008 from http://www.eia.doe.gov/cneaf/nuclear/page/reserves/uresst.html.

⁵⁰ Ibid

⁵¹ National Academies' National Research Council and National Academy of Engineering, The Hydrogen Economy: Opportunities, Costs, Barriers, and R&D Needs, National Academies Press, Washington (2004)

⁵² National Energy Technology Laboratory, 2010 Worldwide Gasification database, available at http://www.netl.doe.gov/technologies/coalpower/gasification/worlddatabase/index.html.

Biomass. Renewable feedstocks can be used to produce hydrogen, either directly or through intermediate carriers (e.g., ethanol). Some biological organisms can produce hydrogen through fermentation. Alternatively, fermentation could be used to produce methane or sugar alcohols that can be reformed to hydrogen. Thermal processing (pyrolysis or gasification) can also be used and the techniques for biomass and fossil fuels (reforming, water gas shift, gas separation) are similar. Approximately 12-14 kg of biomass is required to produce 1 kg of hydrogen. 53

Wind. Wind turbines have been connected to electrolysis systems that can operate with high efficiency (~70%) to produce hydrogen. Over the last 20 years, the cost of electricity from utilityscale wind systems has dropped by more than 80% and current wind power plants can generate electricity for less than 5 cents/kWh with the Production Tax Credit in many parts of the U.S., a price that is competitive with new coal- or gas-fired power plants.⁵⁴

Solar Energy. Sunlight can provide the necessary energy to split water into hydrogen and oxygen. Photovoltaic arrays can be used to generate electricity that can then be used by an electrolyzer to produce hydrogen. Some semiconductor materials can also be used to directly split water in a single device, eliminating the need for separate electricity-generation and hydrogen-production steps. Similarly, a number of biological organisms have the ability to directly produce hydrogen as a product of metabolic activity. Finally, solar concentrators can be used to drive high-temperature chemical cycles that split water. There are abundant solar resources in the United States, especially in the southwestern portion of the Nation.

Nuclear Energy. Current nuclear technology generates electricity that can be used to produce hydrogen via electrolysis of water. Advanced nuclear reactor concepts (Gen IV) are also being developed that will be more efficient in the production of hydrogen. These technologies provide heat at a temperature that permits high-temperature electrolysis (where heat energy replaces a portion of the electrical energy needed to split water) or thermo chemical cycles that use heat and a chemical process to split water. The thermodynamic efficiencies of thermo chemical cycles for the direct production of hydrogen with Gen IV reactors may be as high as 45%. This contrasts with the 33% efficiency of the existing reactors for electric power production. 55 By bypassing the inefficiencies of electric power production and electrolysis losses, the overall efficiency of converting heat energy to hydrogen energy is increased significantly.

⁵³ The National Renewable Energy Laboratory H2A Production Model, available at: http://www.hydrogen.energy.gov/h2a analysis.html.

⁵⁴ American Wind Energy Association (AWEA), Wind Web Tutorial, available at:

http://archive.awea.org/faq/wwt_costs.html.

55 Supercritical-Water-Cooled Reactor (SCWR), Idaho National Laboratory, http://inl.gov/featurestories/2002-12-15.shtml.

2.4 Conclusion

Hydrogen and fuel cells offer a broad range of benefits for the environment, for our nation's energy security, and for our domestic economy, including: reduced greenhouse gas emissions; reduced oil consumption; expanded use of renewable power (through use of hydrogen for energy storage and transmission); highly efficient energy conversion; fuel flexibility (use of diverse, domestic fuels, including clean and renewable fuels); reduced air pollution; and highly reliable grid-support. Fuel cells also have numerous advantages that make them appealing for end-users, including quiet and more productive operation, low maintenance needs, and high reliability. In addition to using hydrogen, fuel cells can provide power from a variety of other fuels, including natural gas and renewable fuels such as methanol or biogas.

Hydrogen and fuel cells can provide these benefits and address critical challenges in all energy sectors—commercial, residential, industrial, and transportation—through their use in a variety of applications, including distributed energy and CHP systems; backup power systems; systems for storing and transmitting renewable energy; portable power; auxiliary power for trucks, aircraft, rail, and ships; specialty vehicles, such as forklifts; and passenger and freight vehicles, including cars, light trucks, buses, and short-haul trucks.

The widespread use of hydrogen and fuel cells will play an increasingly more substantial role in overcoming our nation's key energy challenges, including significant reductions in greenhouse gas emissions and oil consumption as well as improvements in air quality. In addition, hydrogen and fuel cells provide a significant economic opportunity for the United States, with various studies projecting up to 900,000 new jobs in the United States by 2030–2035. Growing interest and investment among leading world economies such as Germany, Japan, and South Korea, underscores the global market potential for these technologies and the need for continued investment for industry to remain competitive.

The sales volumes of commercial fuel cell systems continue to grow. Worldwide, nearly 16,000 fuel cell systems were shipped in 2010, or more than double the total number of units shipped in 2008.⁵⁶ Both North America and Japan have experienced major increases in sales, despite the global financial crisis that began in 2008. The number of fuel cell units shipped from North America quadrupled between 2008 and 2010.⁵⁷ U.S. fuel cell companies shipped about 40 MW of fuel cell systems in 2010, or about one-half of the worldwide totals in terms of MW shipped.⁵⁸

While fuel cells are becoming competitive in several markets, these markets can be greatly expanded with improvements in durability and performance and reductions in manufacturing cost, as well as advances in technologies for producing, delivering, and storing hydrogen. Successful entry into new markets will also require overcoming certain institutional and economic barriers, such as the need for codes and standards, the lack of public understanding and acceptance of the technologies, and the high initial installation costs and lack of a supply base that many new technologies face in their critical early commercialization stages.

⁵⁸ Ibid.

⁵⁶ 2010 Fuel Cell Technologies Market Report. Breakthrough Technologies Institute, Inc, Lisa Callaghan-Jerram of Pike Research, Rachel Gelman of the National Renewable Energy Laboratory: http://www1.eere.energy.gov/hydrogenandfuelcells/pdfs/2010 market report.pdf ⁵⁷ *Ibid*.