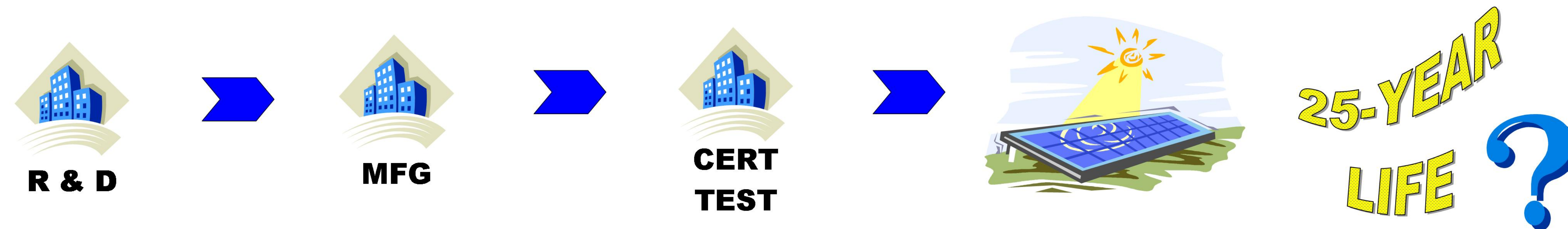


WESTPAK, INC.



SOLAR LOGISTICS TESTING

NOW
WHAT'S
MISSING ?



WHY ?

- THE HIGHEST LEVEL OF MECHANICAL STRESS OCCURS DURING TRANSPORTATION
- IMPACT AND VIBRATION STRESS SHOULD BE INCORPORATED INTO RELIABILITY TEST SPECS
- LOGISTIC TEST SPECS AND PROCEDURES ARE WIDELY KNOWN AND USED (ISO 11607)
- OTHER INDUSTRIES UTILIZE “PACKAGE PERFORMANCE” TESTING (ASTM D-4169)
- LOGISTICS IS THE SINGLE BIGGEST COST COMPONENT OF A DELIVERED SOLAR SYSTEM (40%)
- OPTIMIZING LOGISTICS DELIVERS BEST ECONOMIC VALUE