

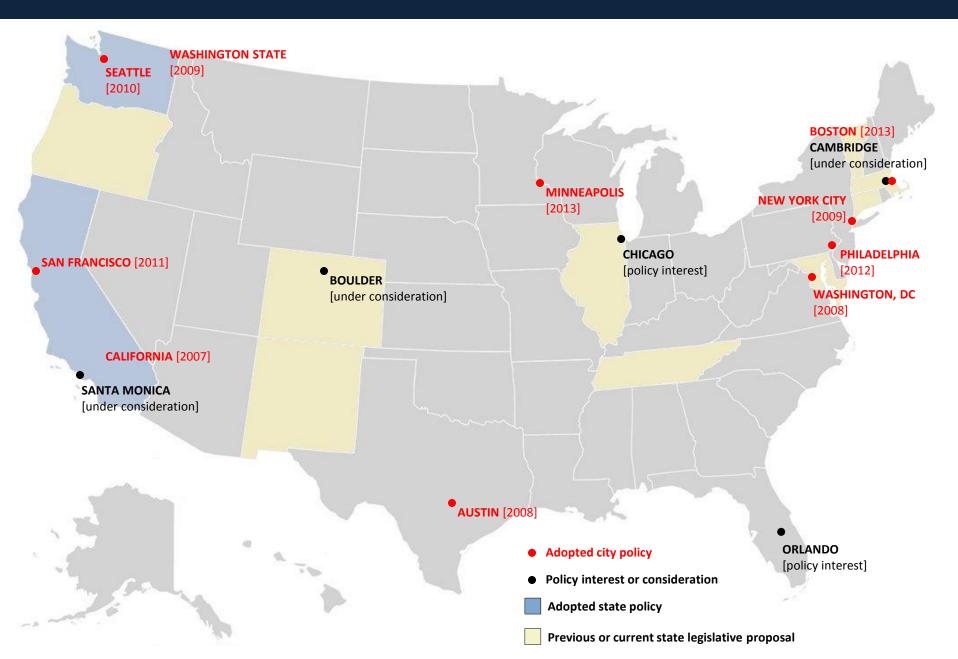
Building Energy Benchmarking and Disclosure

U.S. Policy Overview

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U.S. BENCHMARKING AND DISCLOSURE POLICIES, 2007 - PRESENT



Policy Trends and Outlook

Our EE strategy for existing buildings is not working

- Incentives, rebates and voluntary programs will not create scale

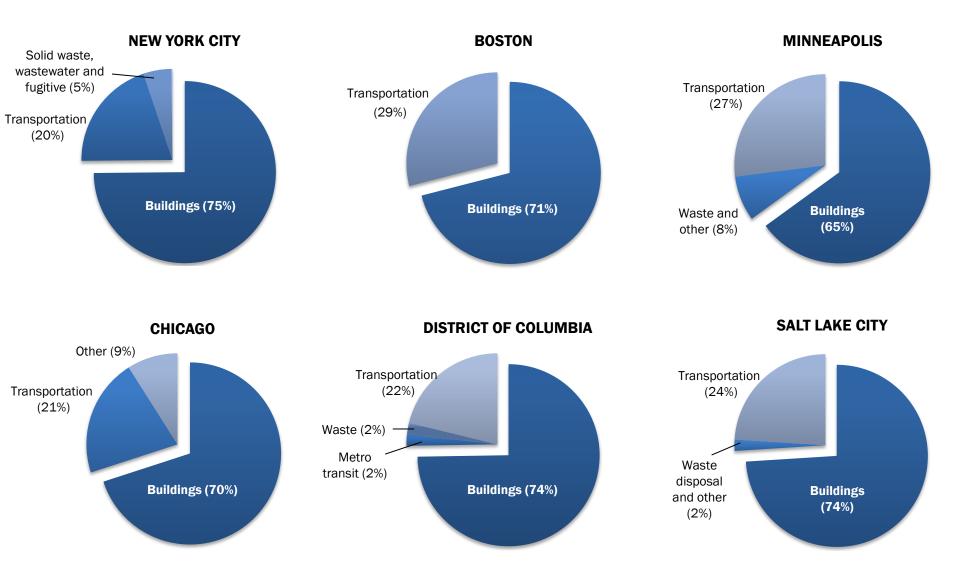
Policy solutions must create market demand

- Transparency and information has political strength

The policy landscape is changing rapidly

- Local governments moving beyond new buildings

CARBON POLLUTION IN CITIES



SOURCES: *PlaNYC* report; Chicago Climate Action Plan; Boston Climate Action Plan, 2011 update; District of Columbia 2006 Greenhouse Gas Emissions Inventory; Salt Lake City Community Carbon Inventory, 2010; City of Minneapolis Greenhouse Gas Inventories, 2006-2010.

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Minneapolis	New York City
103,500	748,700
198 million	3.5 billion
6,284	56,250
184.6 million	1.7 billion
109,800	805,000
382.5 million	5.2 billion
	103,500 198 million 6,284 184.6 million 109,800

Above 25,000 square feet

Property inventory (percent)	2,100 (2%)
Floor space (percent)	181.6 million (47.5%)

Above 50,000 square feet

Property inventory (percent)

Floor space (percent)

14,900 **(1.8%)**

2.6 billion (50%)

LOCAL REQUIREMENTS AND POLICY STATUS

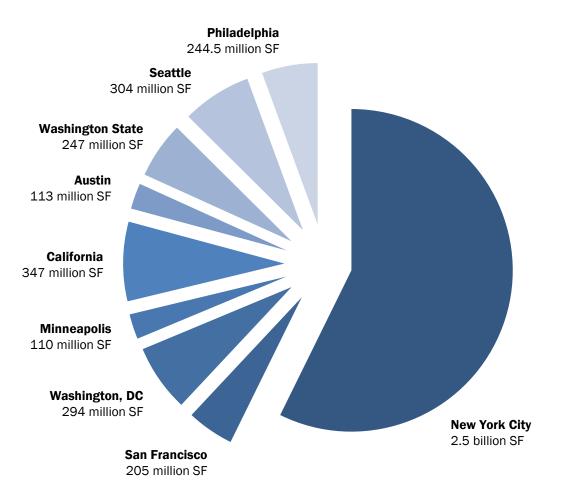
Jurisdiction		narking pe and Size)	Reporting	g Disclosure			Audits	RCx		
	Non-	Multi-	To local	On public	On public To		To transactional counterparties			
	residential	family	gov't	web site	tenants	Sale	Lease	Financing		
Austin	10k SF+	5+ units	~	-	-	~	-	-	✓	-
Boston	35k SF+	35+ units	~	~	-	-	-	-	✓	-
California	5k SF+	-	~	-	-	~	~	~	-	-
Washington, DC	50k SF+	50k SF+	~	~	-	-	-	-	-	-
Minneapolis	50k SF+	-	~	~	-	-	-	-	-	-
New York City	50k SF+	50k SF+	~	~	-	-	-	-	✓	~
San Francisco	10k SF+	-	~	~	~	-	-	-	✓	-
Philadelphia	50k SF+	-	~	~	-	~	~	-	-	-
Seattle	20k SF+	20k SF+	~	-	~	~	~	~	-	-
Washington state	10k SF+	-	-	-	-	~	~	~	-	-

Boulder	Policy Interest
Cambridge	Policy Interest
Chicago	Policy Interest
Orlando	Policy Interest
Santa Monica	Policy Interest

Illinois, Massachusetts	Pilot program in progress
Connecticut, Colorado, Maryland, New Mexico, Oregon, Tennessee, Vermont	Previous legislative effort

Each year, existing policies will impact more than **45,000** properties totaling approximately 4.3 billion SF of floor space in major real estate markets, according to IMT analyses

BUILDING AREA (IN SQUARE FEET) COVERED ANNUALLY



Why are Local Governments Adopting Benchmarking and Disclosure Requirements

Market-Based Energy Savings

- 2012 analyses by the U.S. EPA, and the Georgia Tech Ivan Allen College School of Public Policy

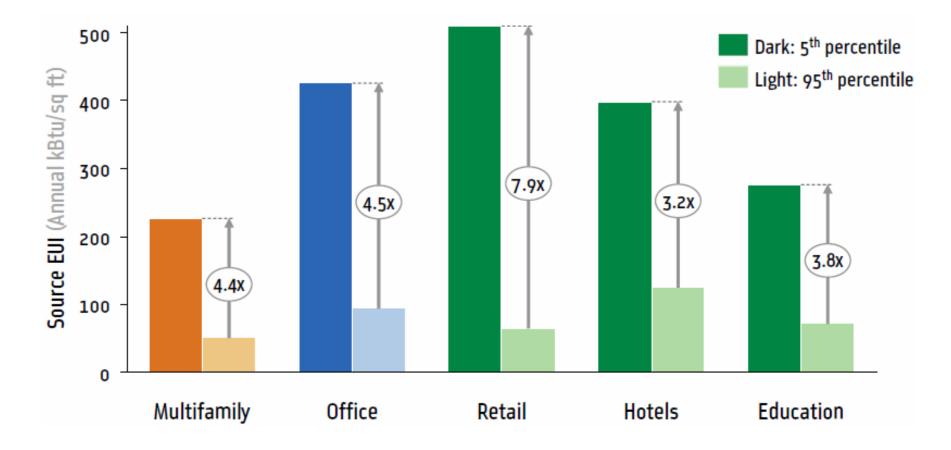
Higher Participation Rates in Utility EE Programs

- 2012 study by the California Public Utilities Commission

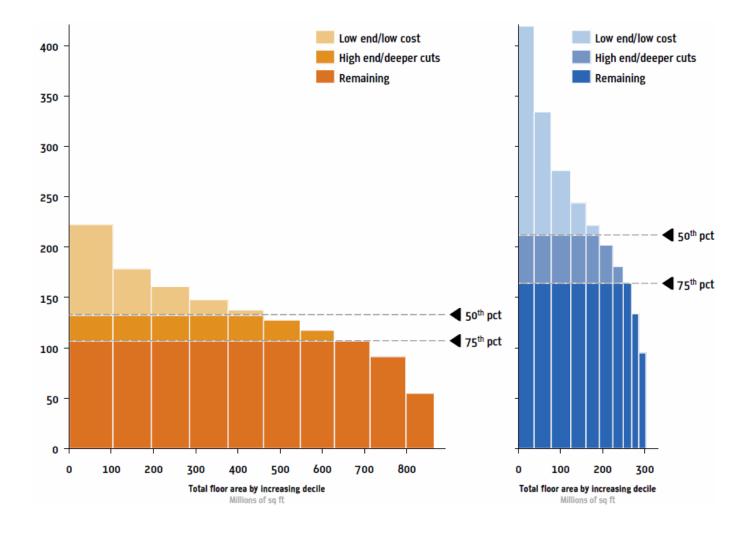
Job Growth

- 2011 studies by IMT and the Political Economy Research Institute at UMass Amherst

Smarter government



NYC BENCHMARKING ANALYSIS - YEAR 1



Up to 30% citywide energy reductions if poor performers improve

NYC BENCHMARKING ANALYSIS - YEAR 1

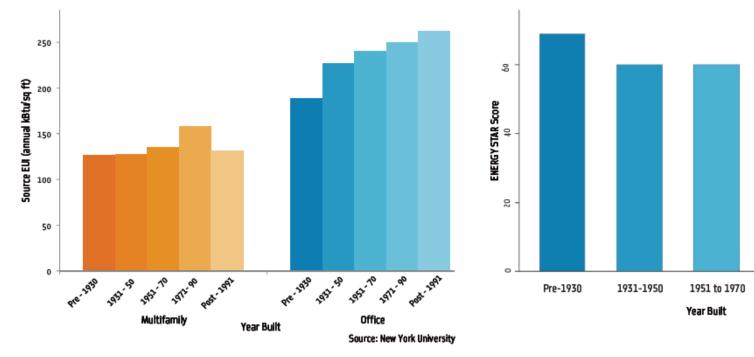


Figure 24: Median Energy Use Per Sq Ft by Building Type and Age Group

Figure 25: ENERGY STAR Score for Office Buildings Based on Year Built

1971 to 1990

Post-1991

Source: New York University

- Energy usage per SF is typically greater in newer buildings than older buildings
- ENERGY STAR scores are typically higher in older buildings than newer buildings

Takeaways

Boldest action is local and state

- Federal outlook remains uncertain; state and local action to continue

Leading governments are looking beyond disclosure

- Integrated frameworks will become more common w/ focus on poor performers

Industry support is out there

- Economic messaging is effective everywhere



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www.imt.org www.energydataalliance.org