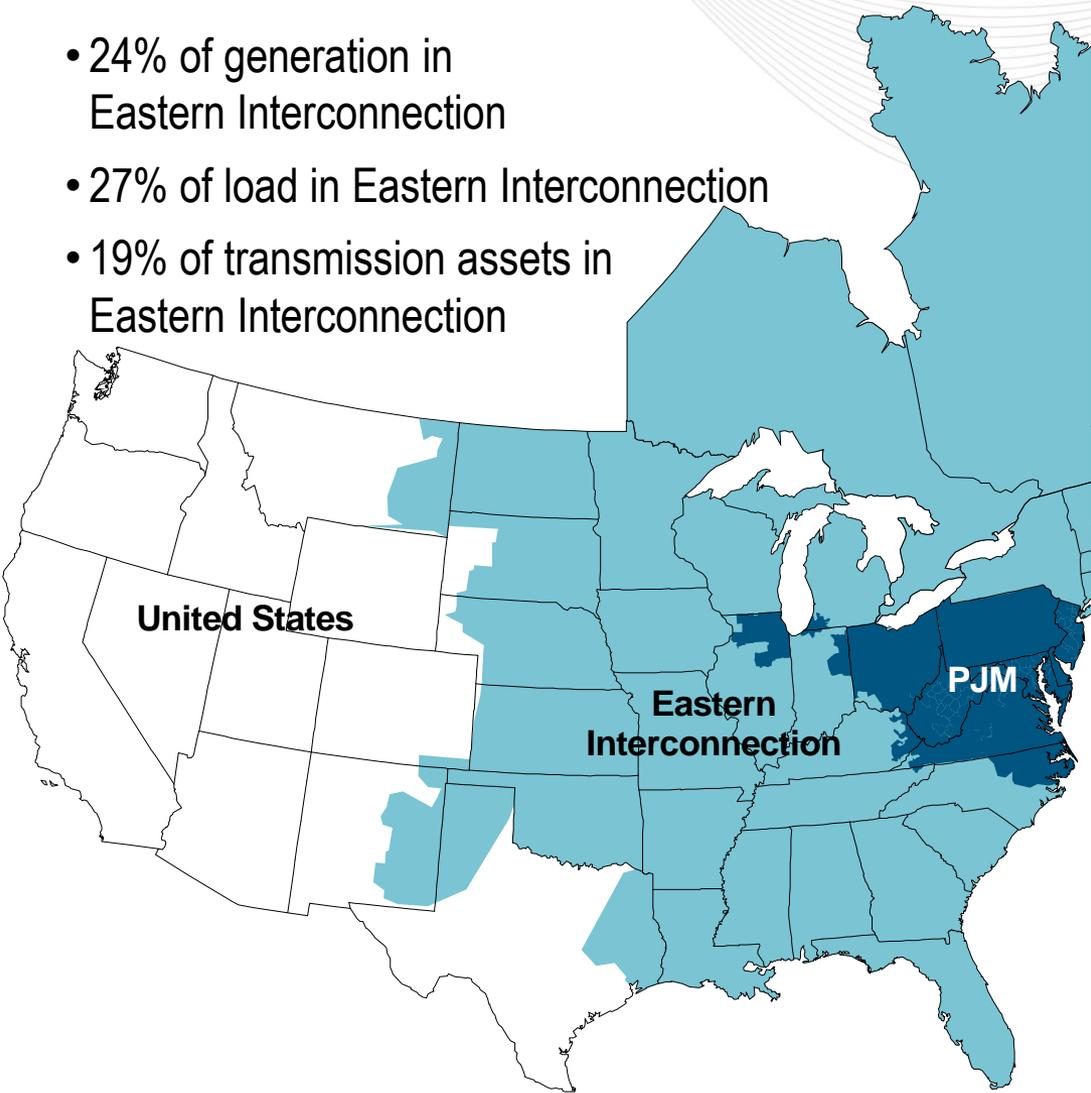


DOE Workshop: Load Participation in Capacity and Ancillary Services Markets

Terry Boston
President & CEO
PJM Interconnection
October 26, 2011

PJM as Part of the Eastern Interconnection

- 24% of generation in Eastern Interconnection
- 27% of load in Eastern Interconnection
- 19% of transmission assets in Eastern Interconnection



KEY STATISTICS

PJM member companies	710+
millions of people served	58
peak load in megawatts	158,450
MWs of generating capacity	180,400
miles of transmission lines	61,200
GWh of annual energy generation	794,335
generation sources	1,365
square miles of territory	211,000
area served	13 states + DC
Internal/external tie lines	142

**20% of U.S. GDP
produced in PJM**

As of 7/21/2011

“Improving energy efficiency in the buildings-and-appliances and industrial sectors could (assuming substantial barriers can be addressed) offset some 85 percent of the projected incremental demand for electricity over the next 25 years.”

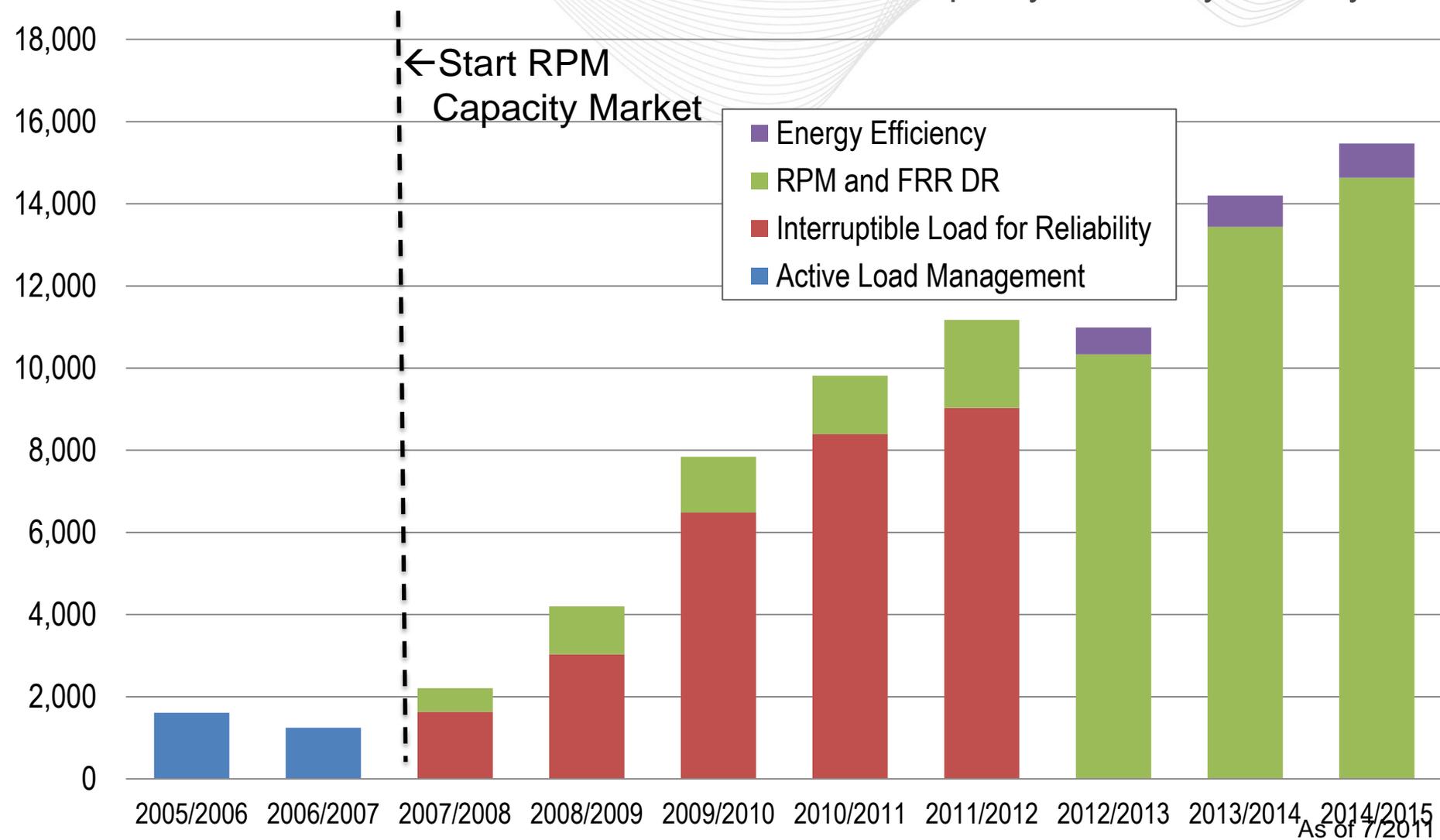
McKinsey Report, 2007

“Electricity conservation has come of age and it is less expensive to save electricity than to use it. New light bulbs and other electricity-saving devices will reduce power consumption [growth] by 80 to 90 percent—eliminating the need for new power plants and requiring the closure of many existing ones.”

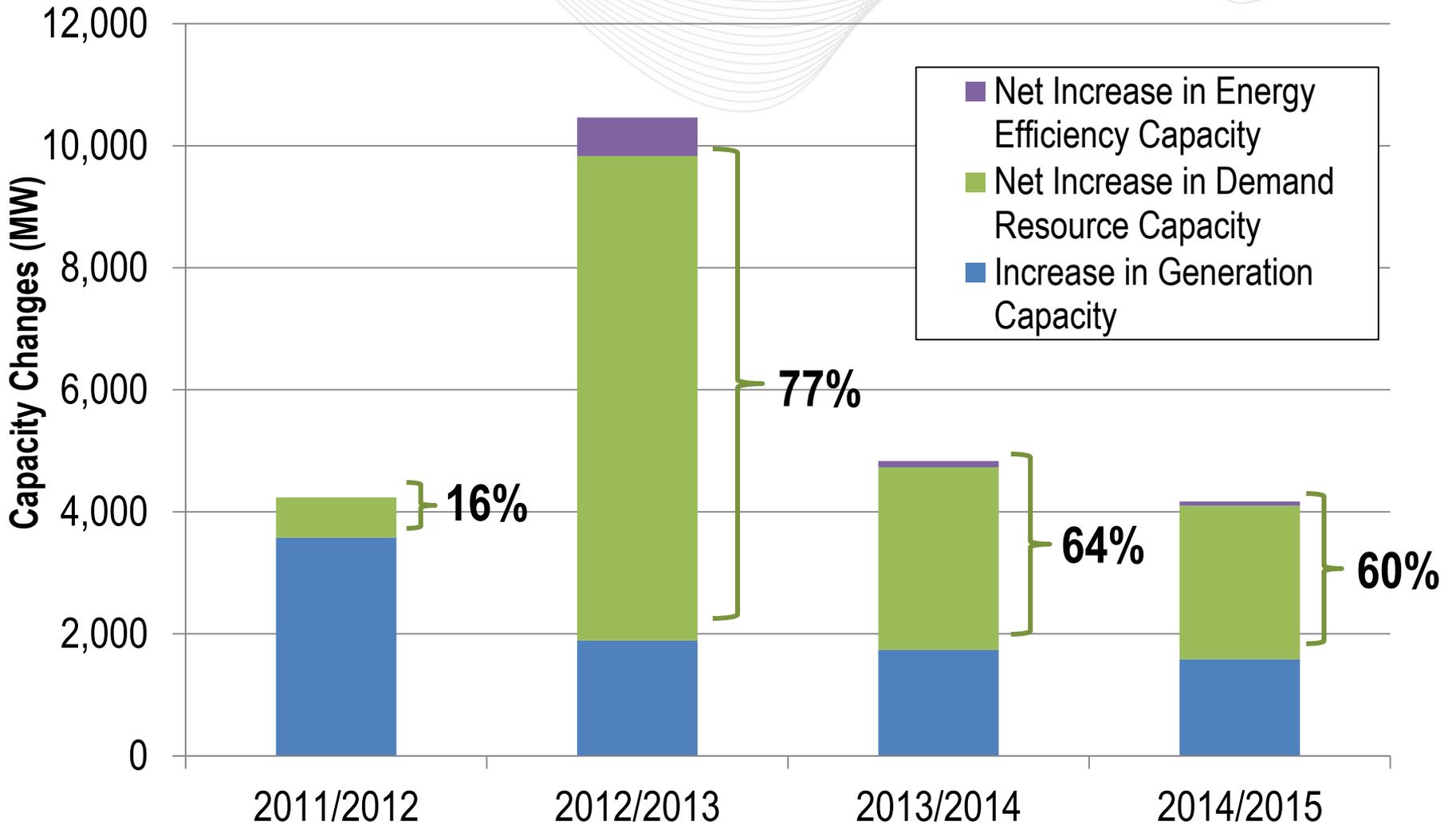
Business Week, 1984

Source: IHS Cambridge Energy Research Associates.

Offers of Demand-Side Resources as Capacity in PJM by Delivery Year



PJM Incremental Capacity Resource Additions



as of 6/22/2010

Demand Resources



14,118 MW or enough power for 5 million people or half the number of households in the state of Michigan



Energy Efficiency



822 MW or enough to power 149,000 households about the number of households in the city of Cleveland, Ohio

- With diversified technologies participating in the program, it has become an open window to demonstrate PJM's continuous efforts and great achievements in building an innovative company



<http://www.pjm.com/markets-and-operations/alt-tech-resource-pilots.aspx>

Summer 2011

Shake and Bake

Event Replay of 8/23/2011 East Coast Earthquake

★ **Data Source:**

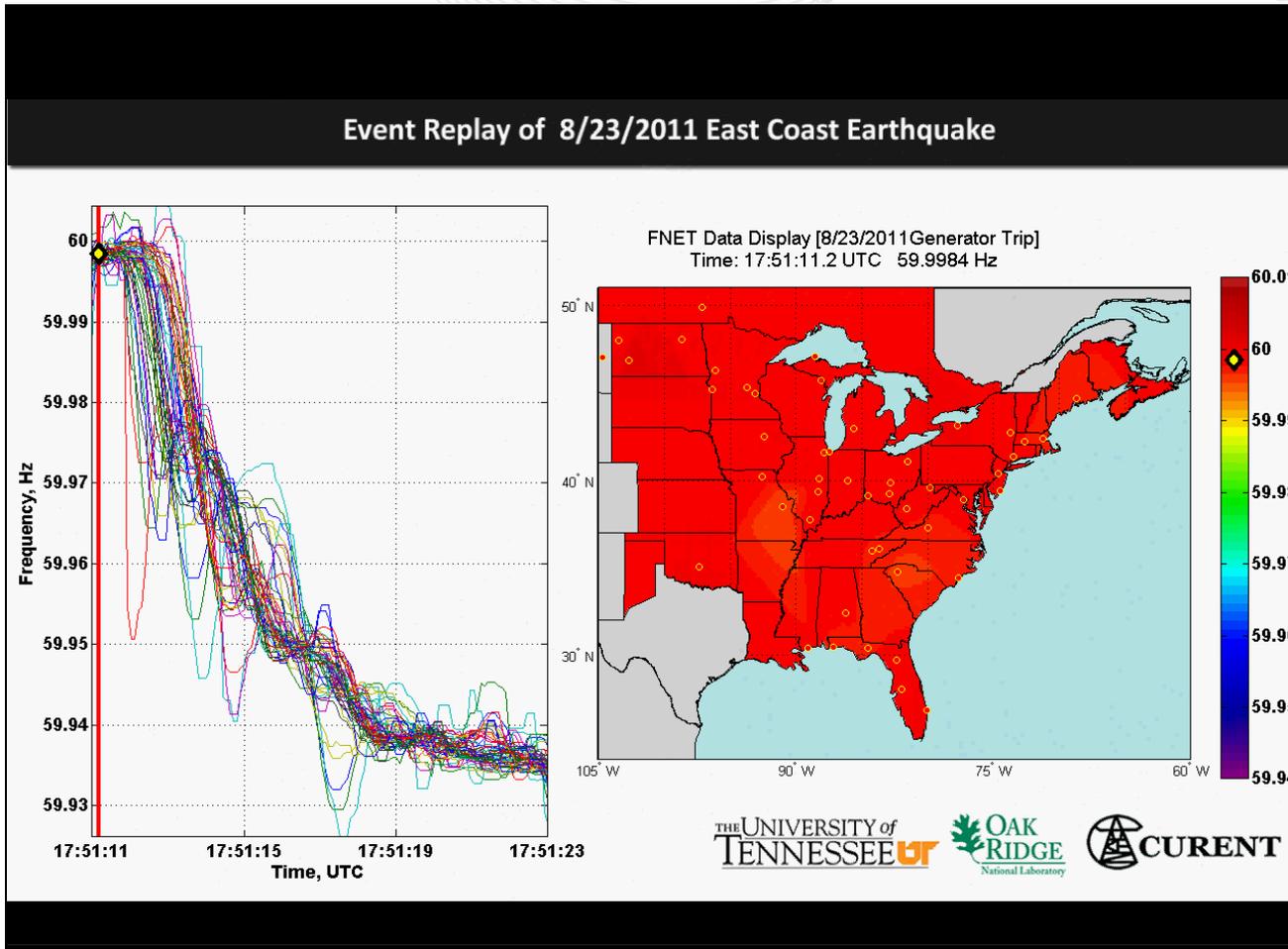
Power grid frequency data collected by FDRs(Frequency Disturbance Recorder)

★ **Event Description:**

This video shows the effects of a 1600 MW generator trip caused by the East Coast Earthquake on 8/23/2011. During this earthquake, two nuclear reactors at the North Anna Power Station in Mineral, Virginia were automatically taken offline. As a result, the frequency in the Eastern Interconnection dropped to 59.93Hz.

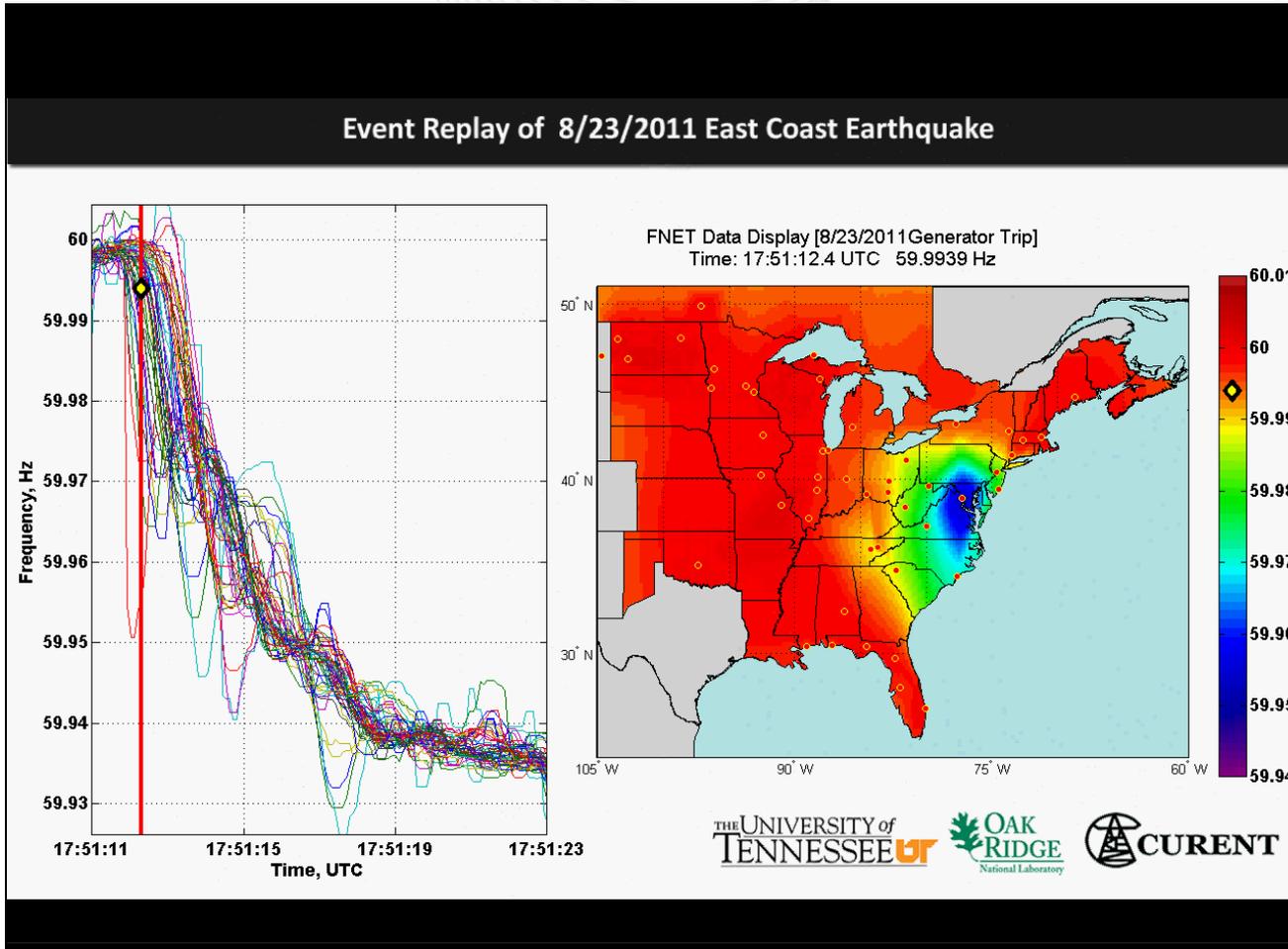
From UT Current F-net

August 23, 2011 Earthquake Near Richmond VA



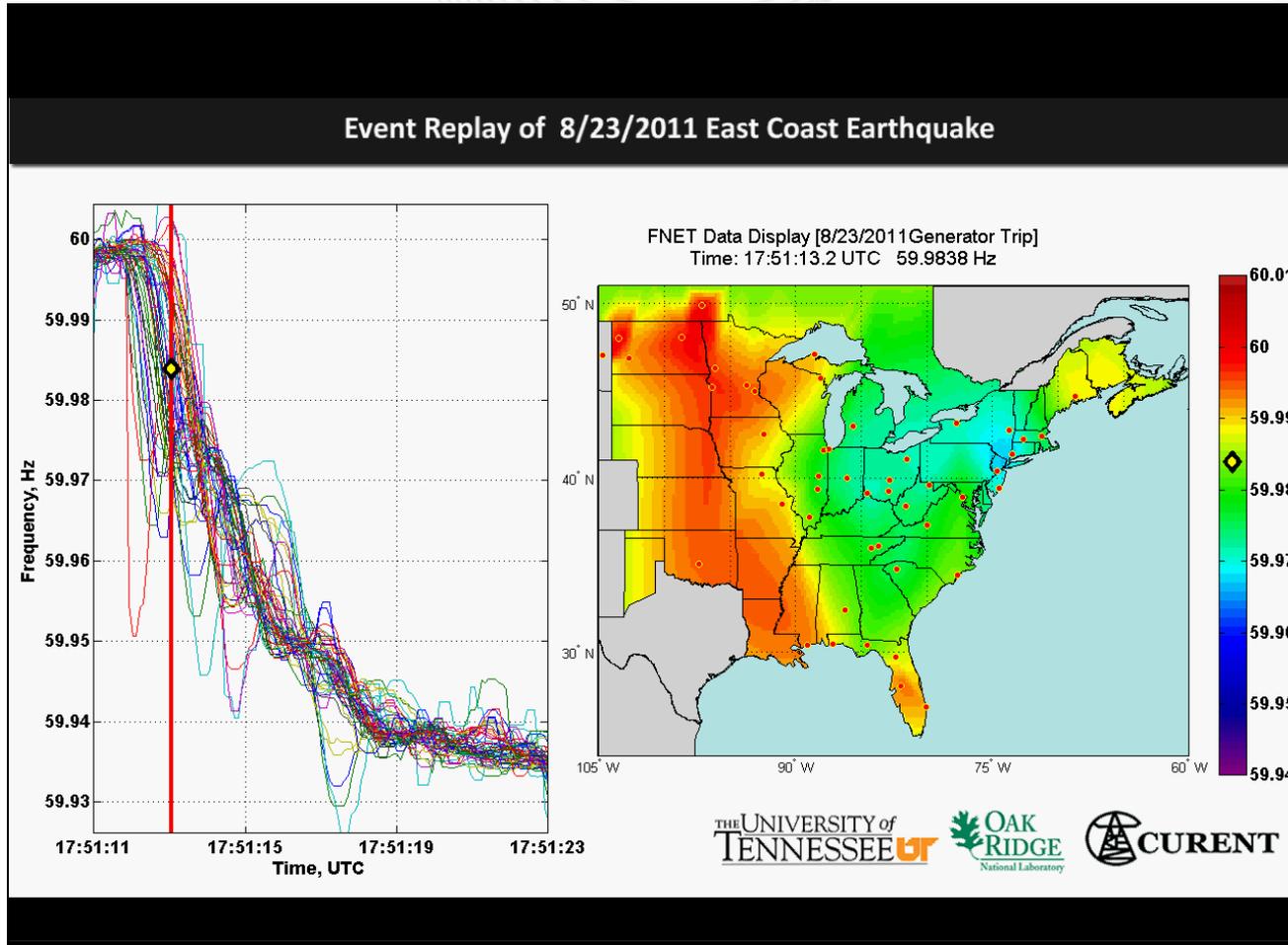
From UT Current F-net

August 23, 2011 Earthquake Near Richmond VA



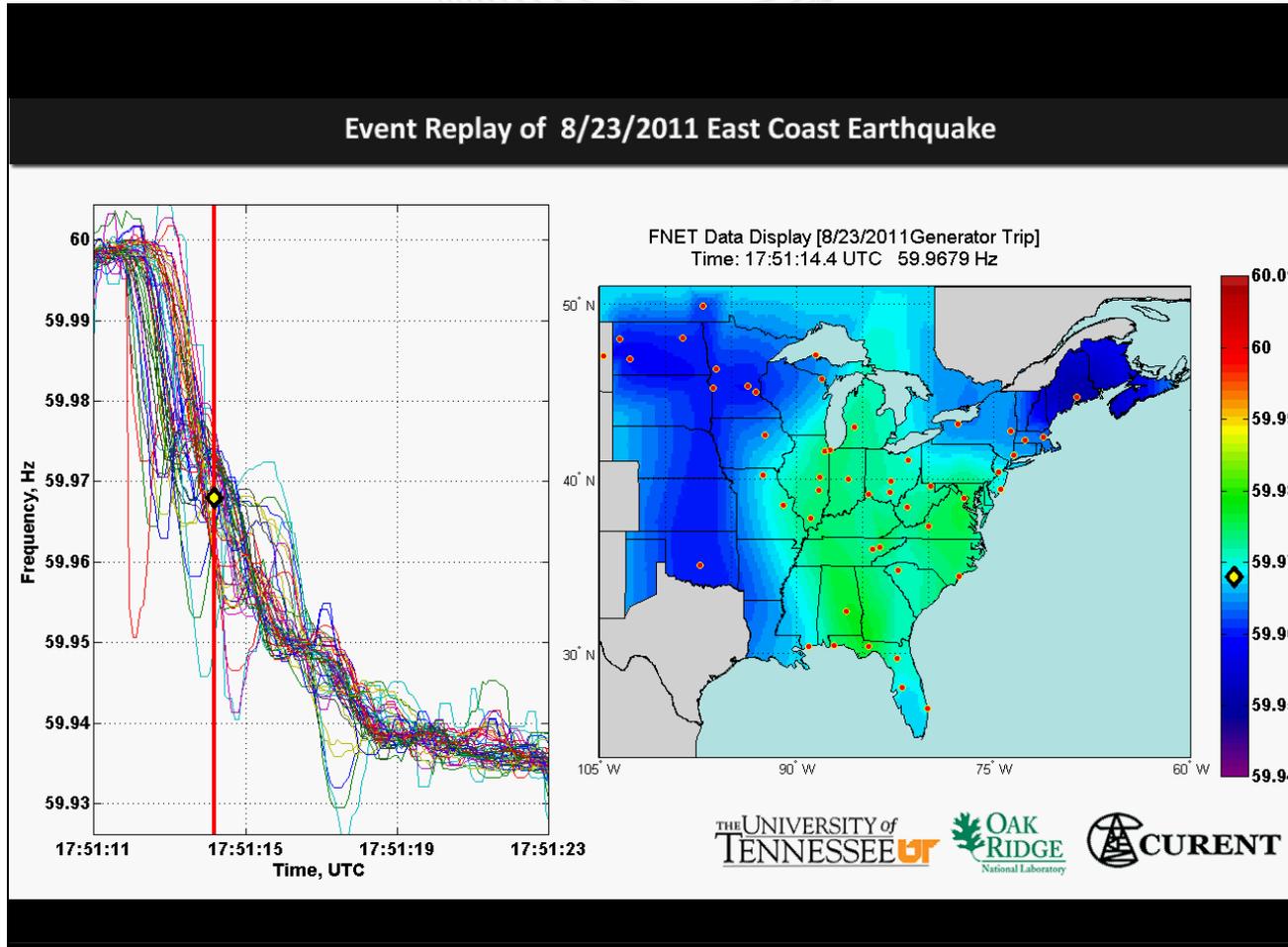
From UT Current F-net

August 23, 2011 Earthquake Near Richmond VA



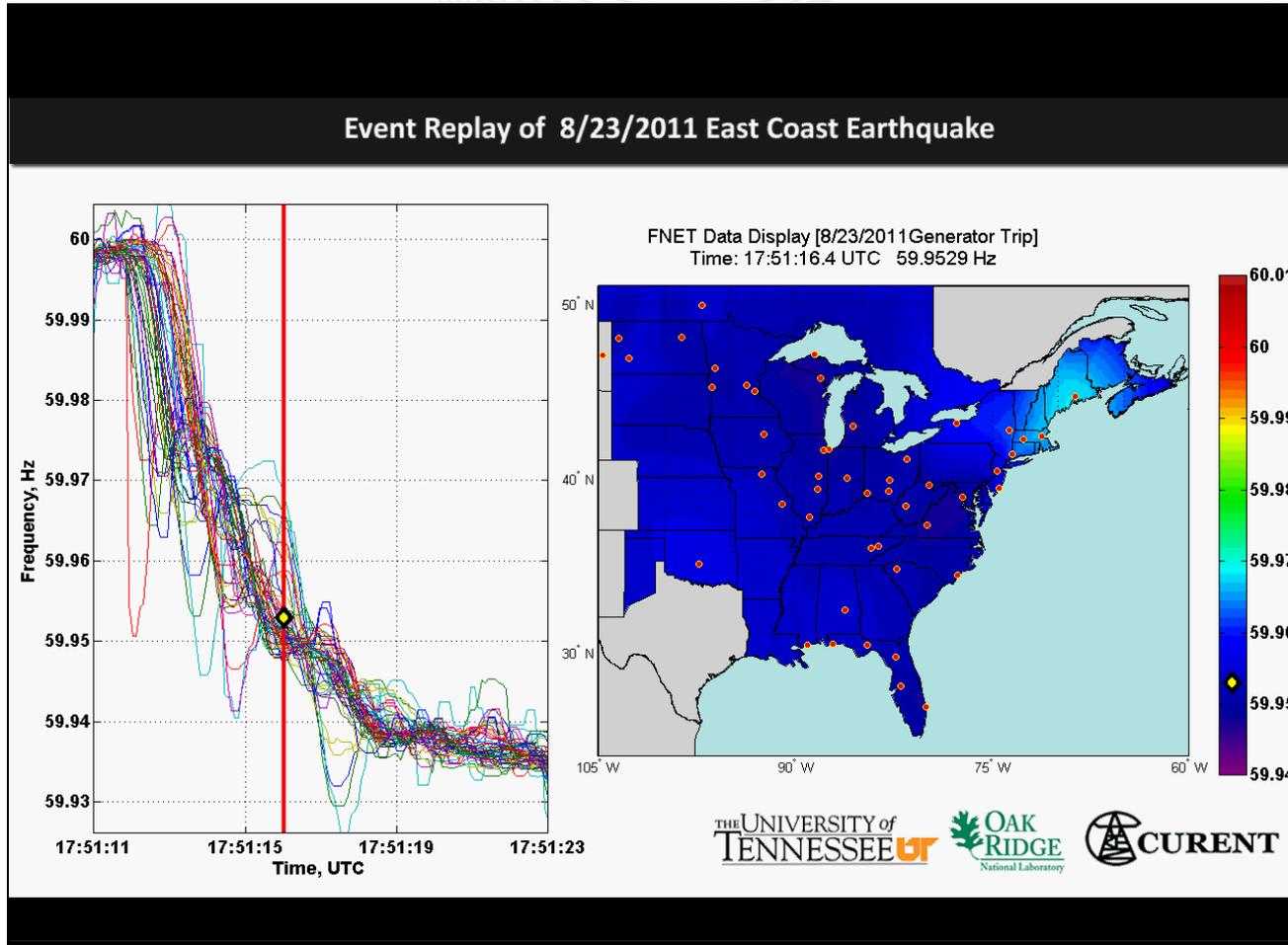
From UT Current F-net

August 23, 2011 Earthquake Near Richmond VA



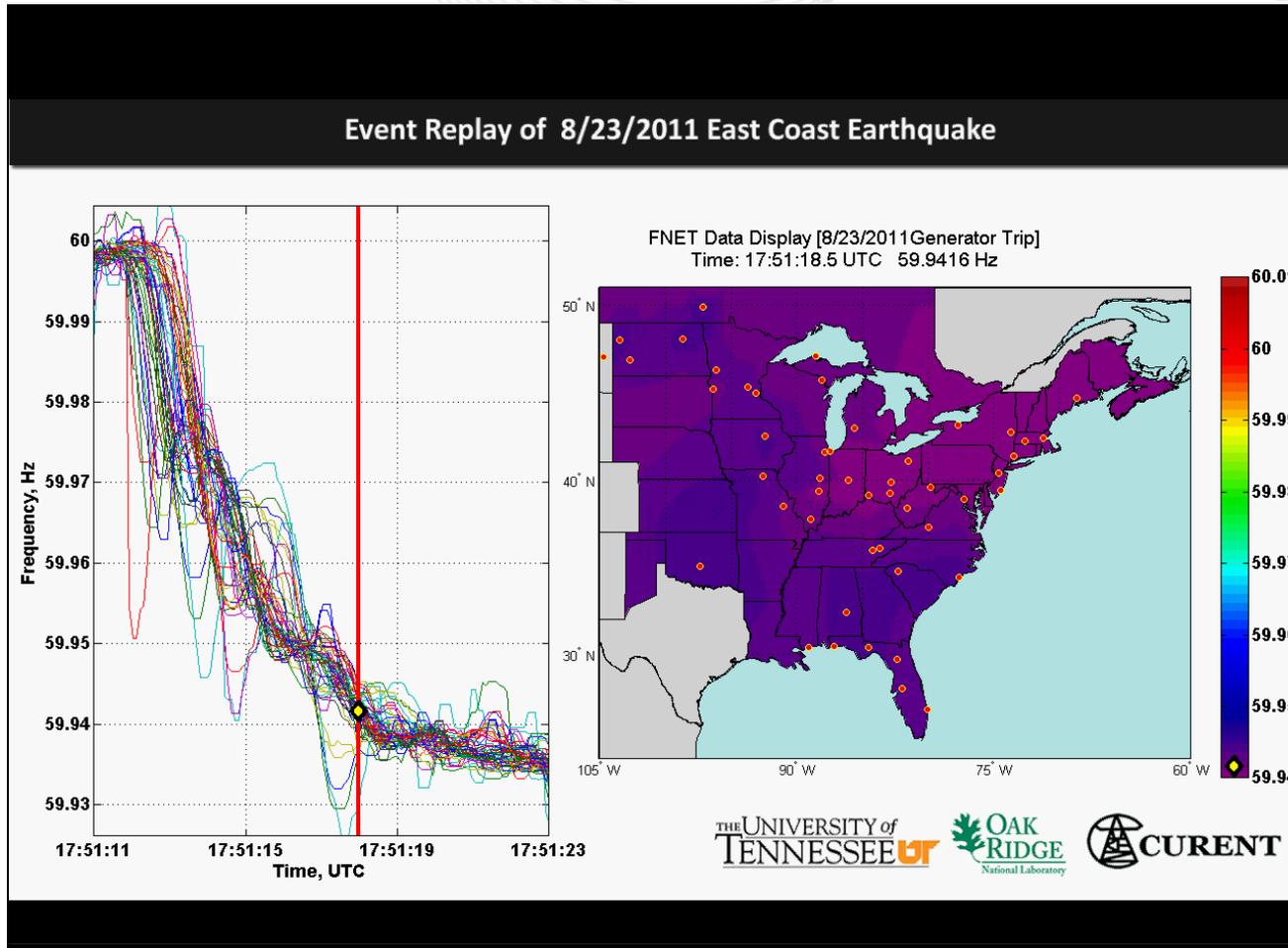
From UT Current F-net

August 23, 2011 Earthquake Near Richmond VA



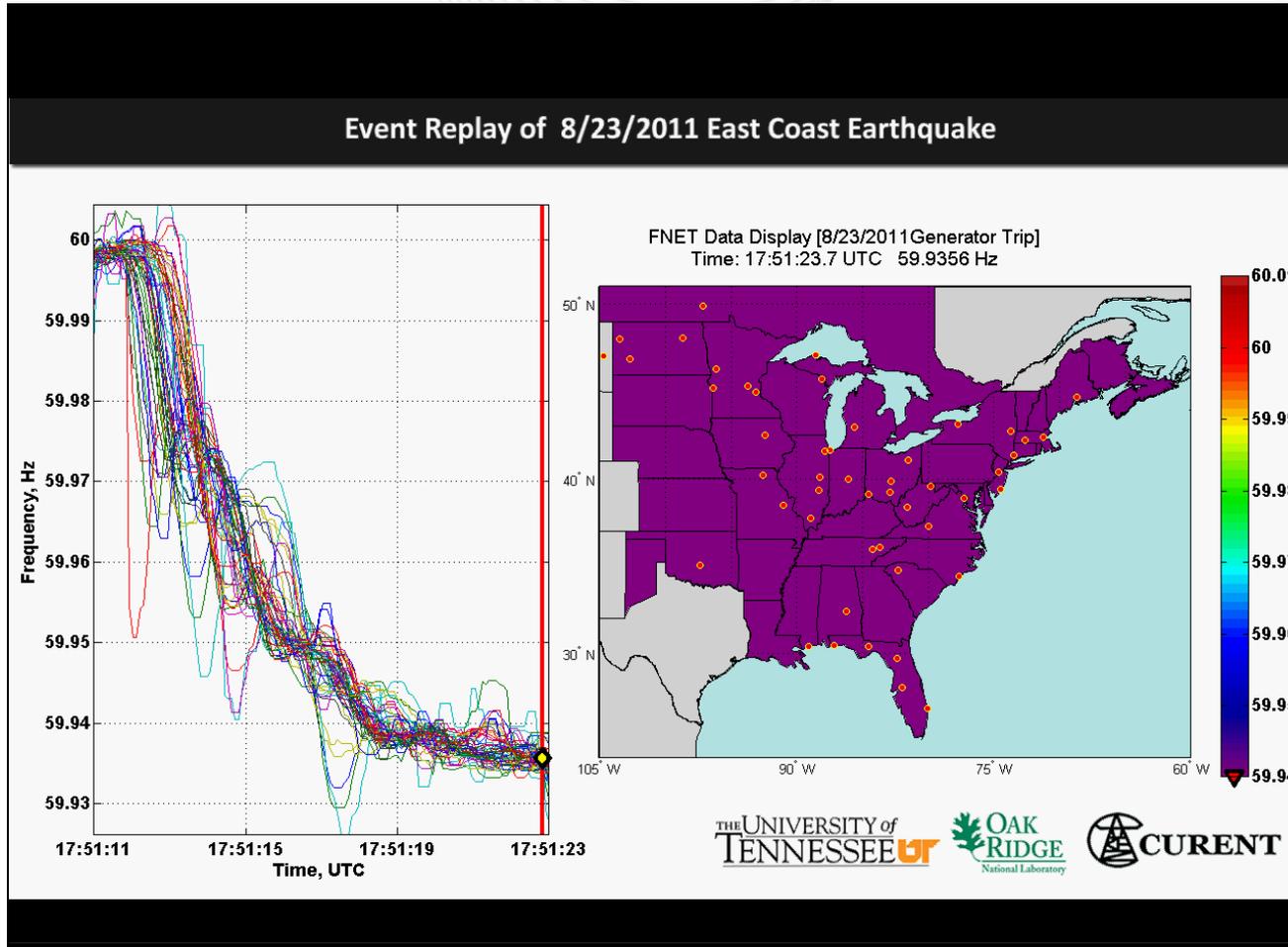
From UT Current F-net

August 23, 2011 Earthquake Near Richmond VA



From UT Current F-net

August 23, 2011 Earthquake Near Richmond VA

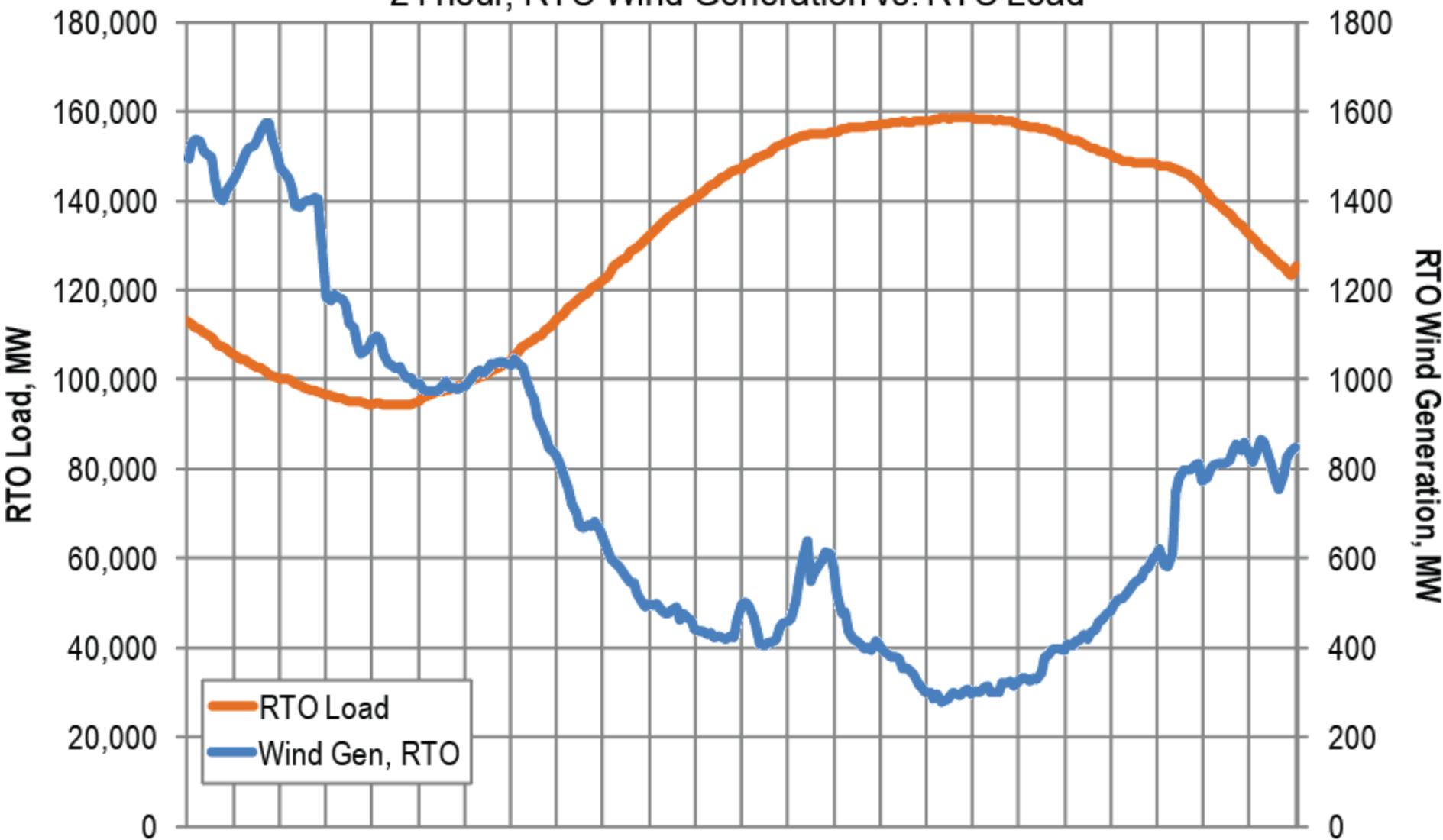


From UT Current F-net

Summer 2011---How Hot Was It?



24 hour, RTO Wind Generation vs. RTO Load

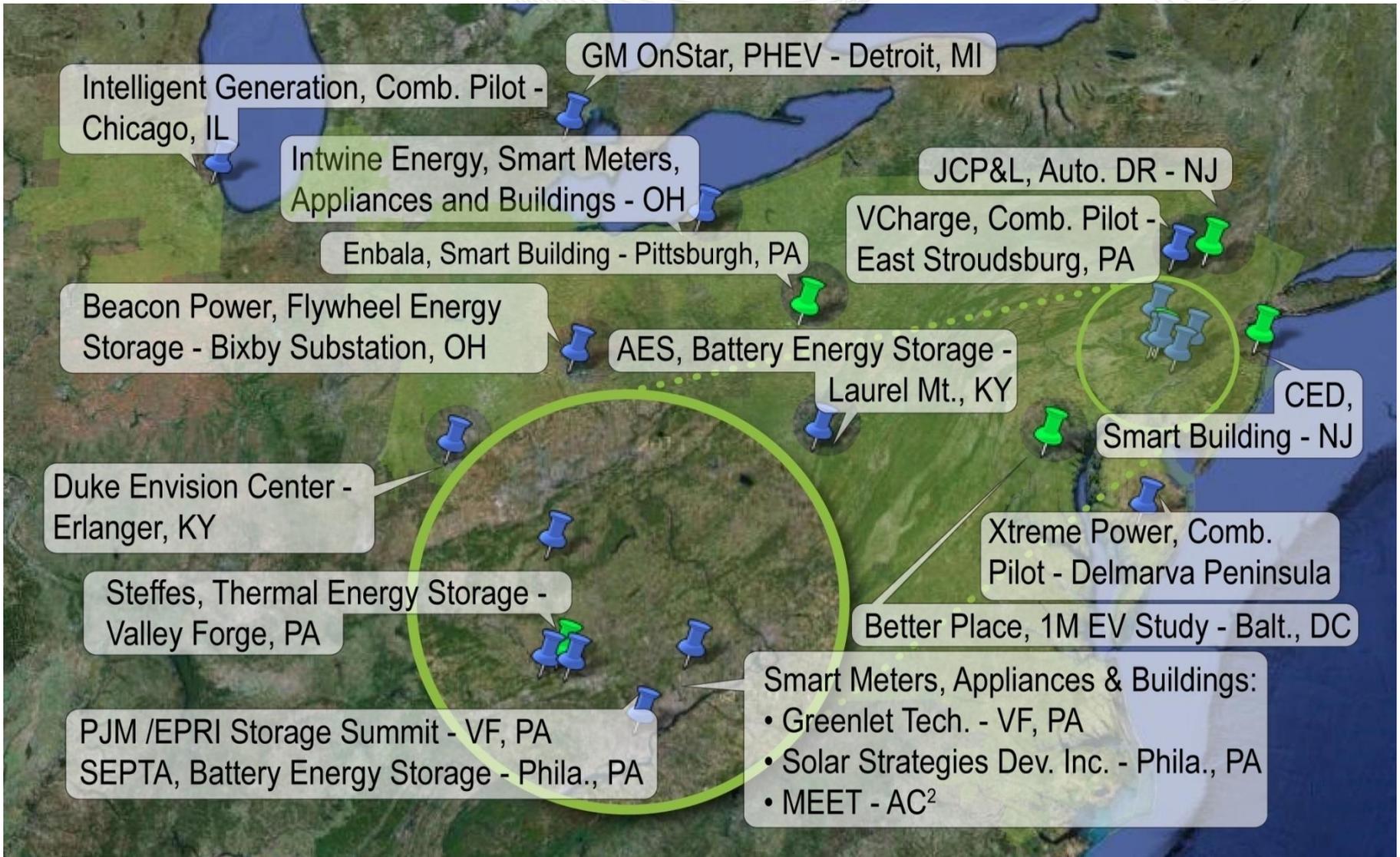


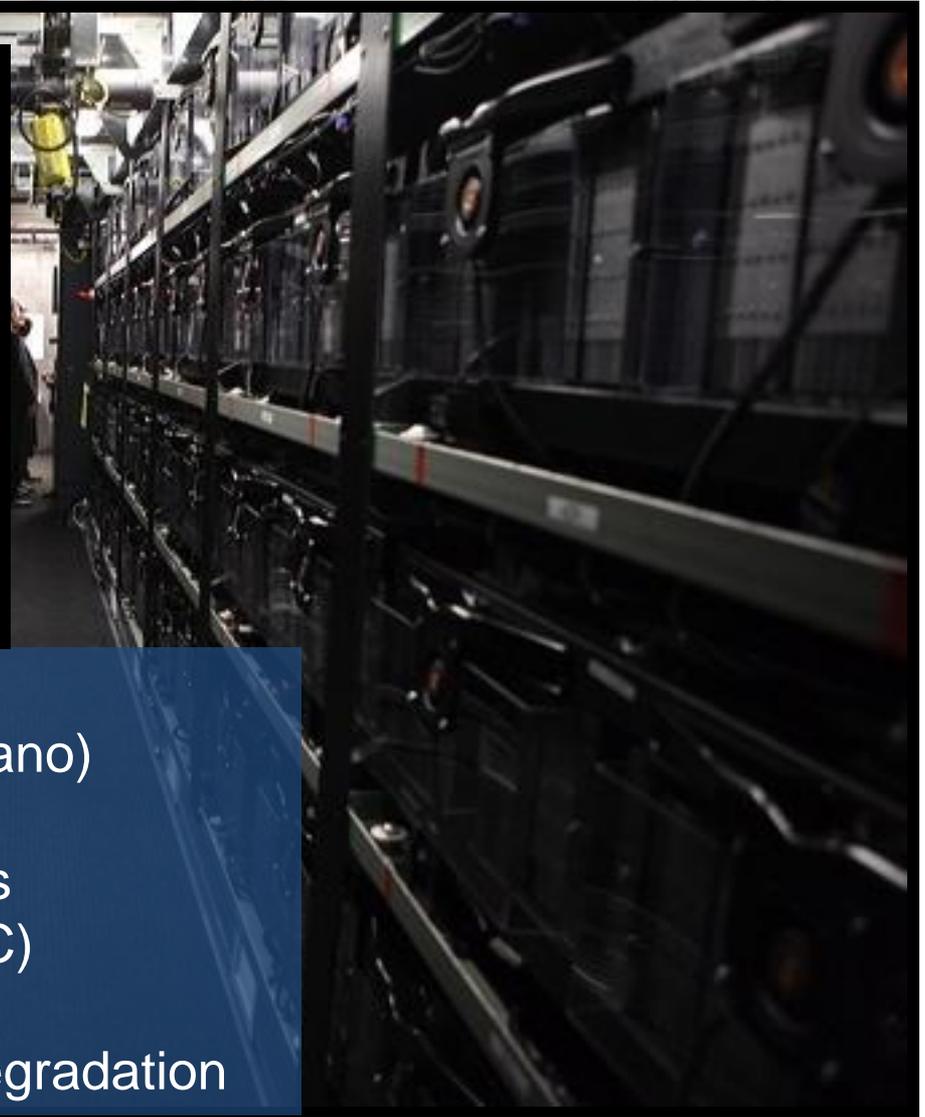
The only sustainable competitive advantage is the ability to learn *faster* than the competition.





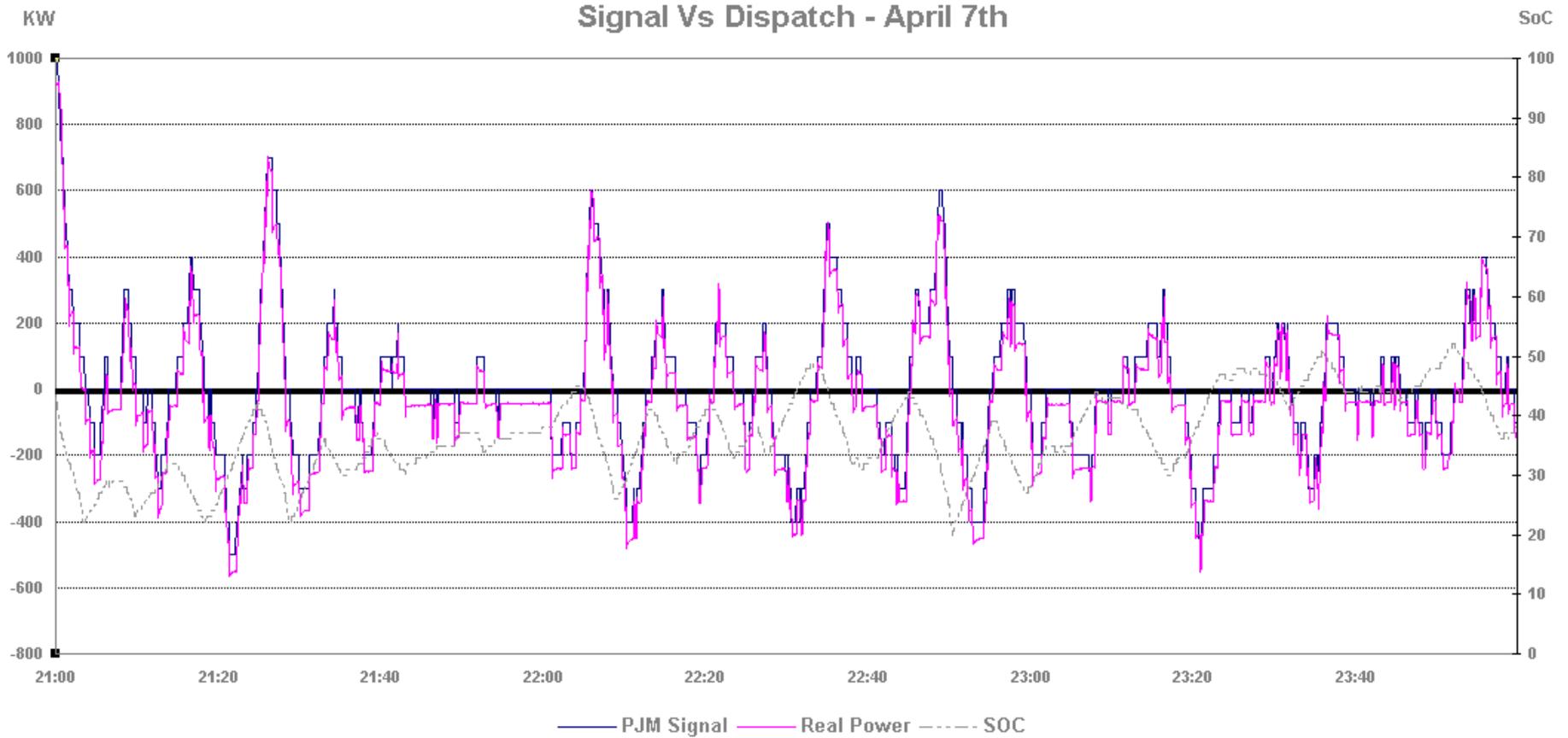
Partnering for load frequency control with loads and storage.





Operational Details

- Lithium-ion nano titanate (Altairnano)
- Power 1 MW, Energy 250 kWh
- Full capacity duration, 15 minutes
- Efficiency, 90% round trip (AC-AC)
- Usable Charge Range, 5%-99%
- 2 years, 280,000 cycles, < 2% degradation



Source: © 2010 The AES Corporation, All rights reserved.



Available for a full time summer job.

Electric resistance water heater demonstrates low-cost water heating using day-ahead LMP while responding to the PJM frequency regulation signal.

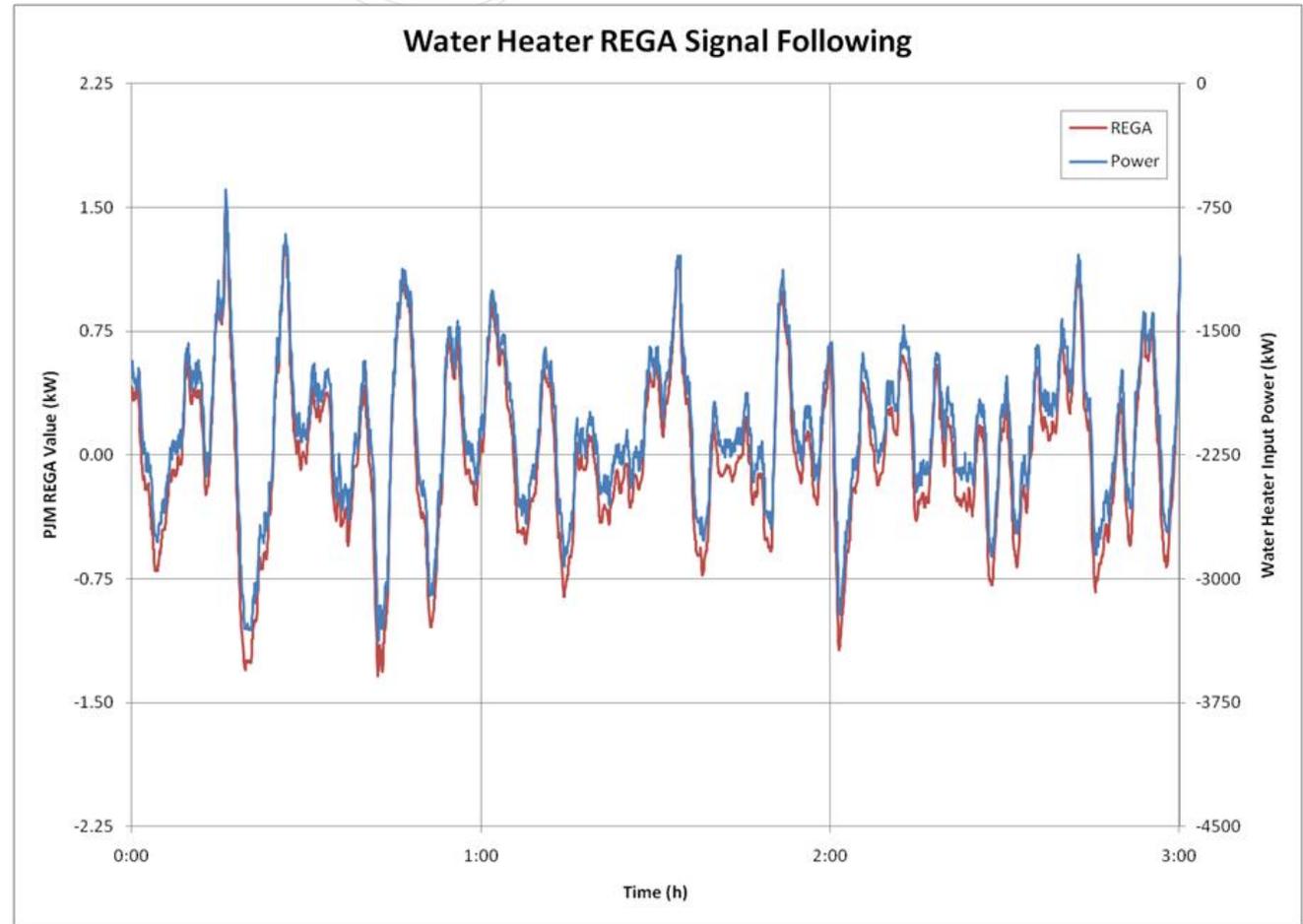
Operational Details

- 105 gallon, dual element electric resistance
- “Power” 4.5 kW, Energy 26 kWh

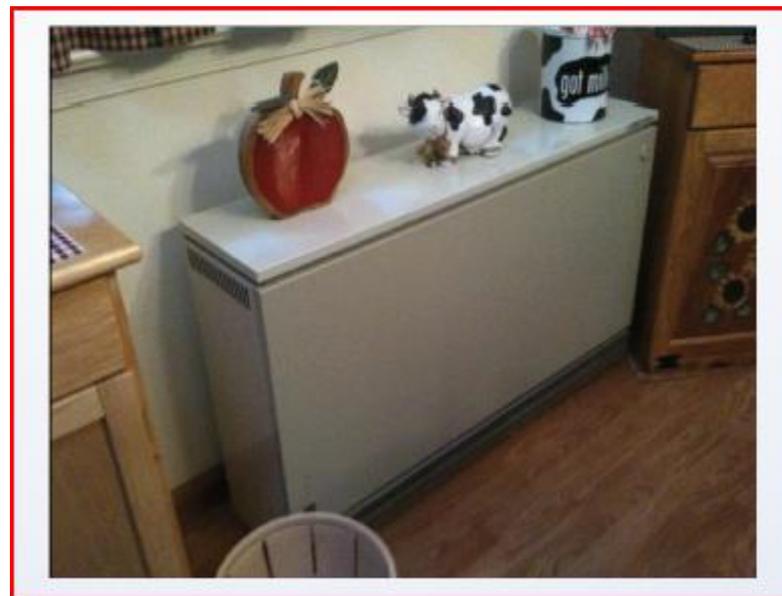
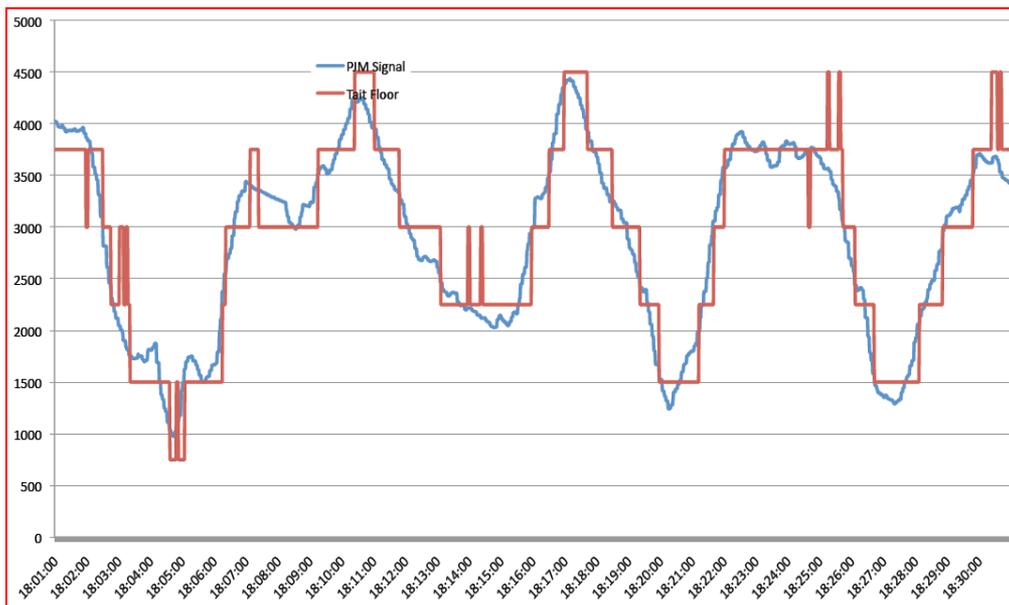


PJM pilot water heater -- January 14, 2011; Midnight to 3:00 a.m.

- PJM Frequency Regulation Signal
- Water heater power consumption +/- 2.25 Kw base point



- Vcharge Inc. controlling ETS units in 30 homes
 - Stroudsburg, PA
- Could save each household 6 – 9 cents/kWh if controlled for energy purchasing and Regulation
- 14,000 units deployed in PPL in 1980's



Mid-Atlantic Grid Interactive Car Consortium Vehicle-to-Grid Demonstration

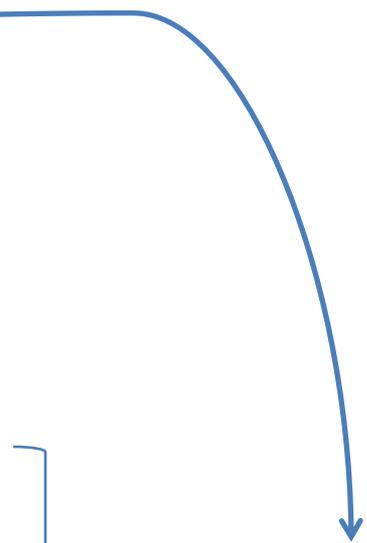
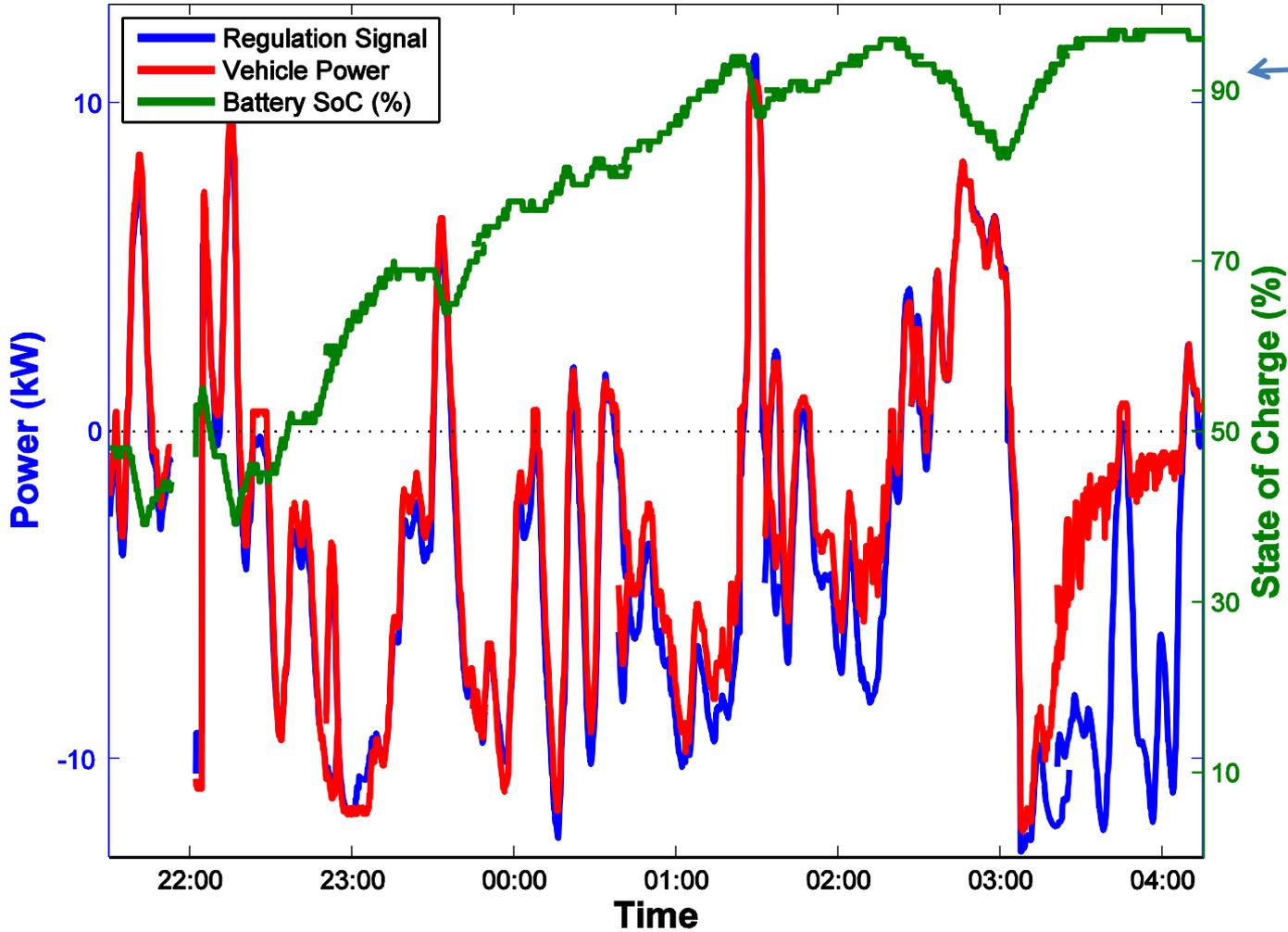


- Each vehicle capable of 19.2 kW. Actual average capacity ~12 kW
- First demonstrated October 2007
- Currently aggregating five vehicles in Delaware

Operational Details

- Lithium-ion, 18650 cells (“laptop batteries”)
- Power 19.2 kW, Energy 35 kWh
- Full capacity duration, 1.8 hours
- Efficiency, 80-85% round trip (AC-AC)
- Usable Charge Range, 5%-99%

Regulation Supply (incidental charging)

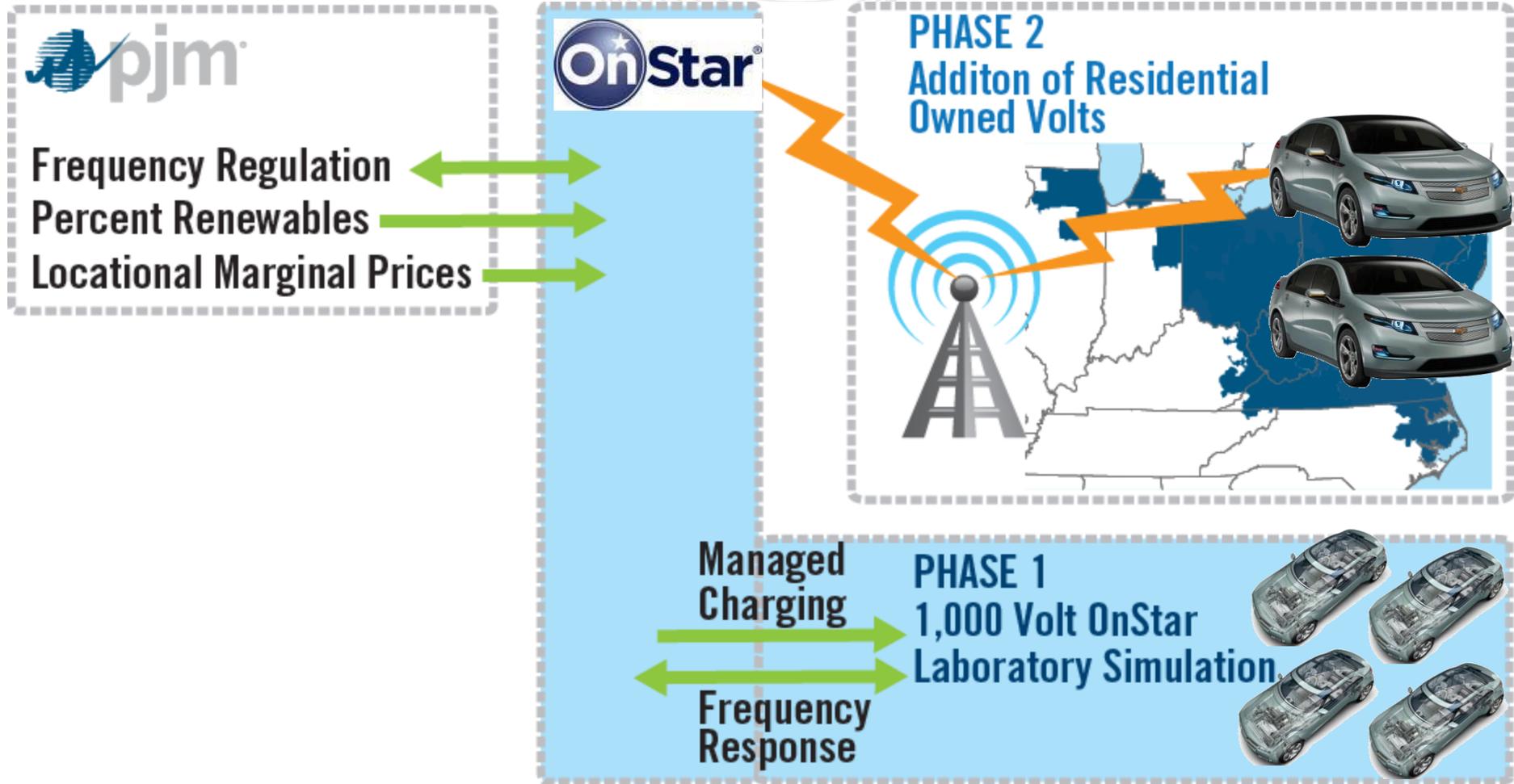


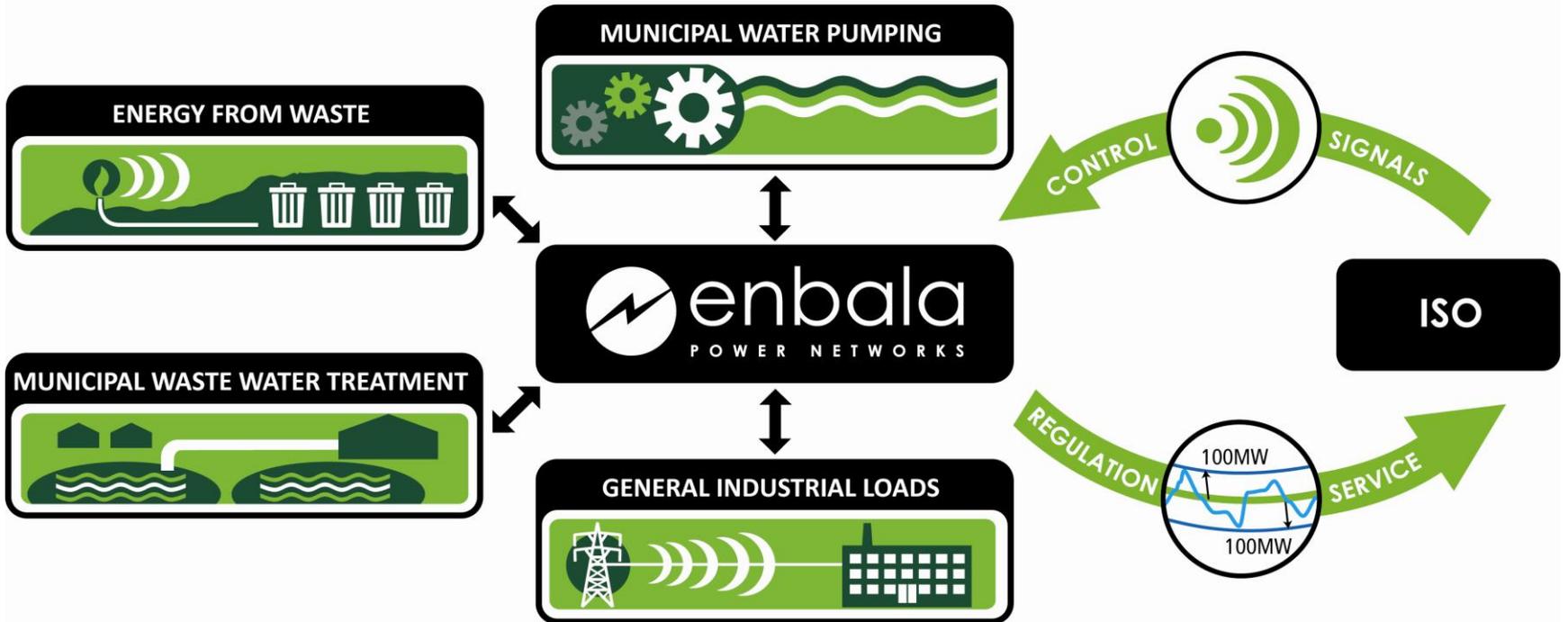
More Reg down during these hours means increasing state of charge

Pony Under the Christmas Tree?

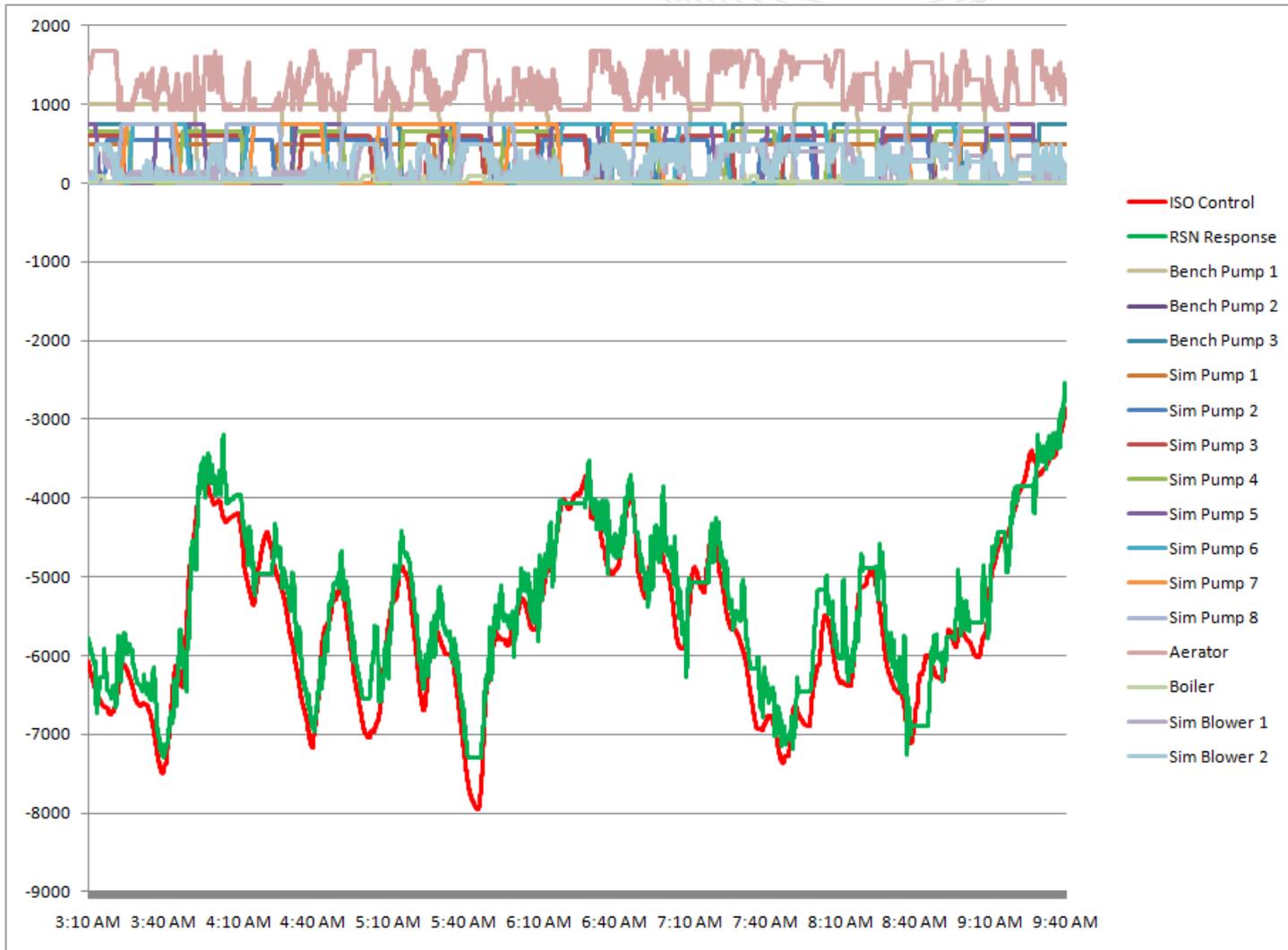
60¢ (PJM Off-peak Price)
~~75¢ per "Gallon"~~
^



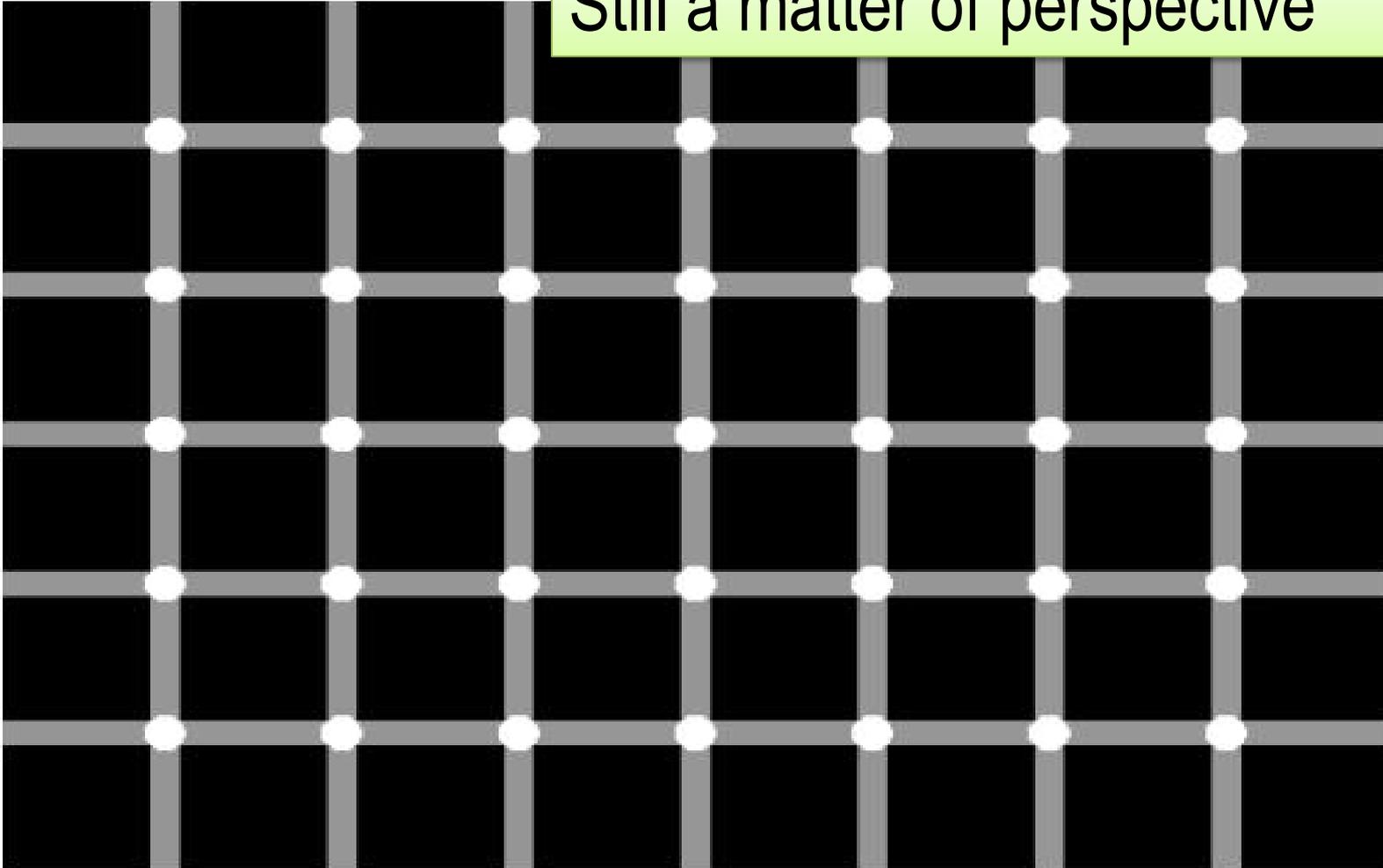




Operational Performance – Aggregation of 16 water pumps:



Still a matter of perspective



How many black dots?



VS.

**Computer
Model**



I like meters...
...but they cannot meter “Negawatts”

Union Station — 1908



FIRE GREATEST OF DISCOVERIES
ENABLING MAN TO LIVE IN VARIOUS CLIMATES
USE MANY FOODS AND COMPEL THE
FORCES OF NATURE TO DO HIS WORK

ELECTRICITY CARRIER OF LIGHT AND POWER
DEVOURER OF TIME AND SPACE BEARER
OF HUMAN SPEECH OVER LAND AND SEA
GREATEST SERVANT OF MAN ITSELF UNKNOWN

THOU HAST PUT ALL THINGS UNDER HIS FEET