DLA Energy
Your Supplemental Energy Contracting Avenue

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DLA Energy

DLA Energy – Installation Energy

Our Mission
Provide the Department of Defense and other government agencies with comprehensive energy solutions in the most effective and efficient manner possible.

Our Passion
Turning an Installation’s energy conservation requirements into reality.
Installation Energy

• DoD military services and federal agencies bring their energy needs to DLA Energy for contract execution
  • Available for both contract acquisition and administration or just the acquisition
  • No fee for DLA Energy service

• Federal civilian agencies
  • Must pay reimbursement costs for contract services

• Contract avenues available for energy conservation requirements are:
  • UESC - Utility Energy Service Contract
  • ESPC - Energy Savings Performance Contract
  • PPA - Power Purchase Agreement
Utility Energy Savings Contracts

- Agency and/or energy service company contact us regarding energy conservation needs at a particular site
- Hold an introduction meeting to discuss the project possibilities
  - Project scope and energy reduction goal(s) to be achieved
  - Specific conservation measures installation may be seeking
  - Discuss the relationships between the utilities and the agency
  - Any site specific circumstances an offeror needs to be aware of
- DLA Energy provides their recommendation to satisfy requirement
  - Discuss contracting avenues that best fit agency need
  - Discuss contract administration needs
Utility Energy Savings Contracts

• Agency makes determination of contracting avenue
  – Sometimes what an agency believes they need is clarified/modified through discussions between all the parties

• Both agencies concur to partner
  – DLA Energy prepares a support agreement for both parties concurrence and signature
    • Defines each party’s roles and responsibilities
    • Defines project funding responsibilities
    • Signed by senior leadership
DLA Energy Acquisition Process

• Technical Requirements:
  – DLA Energy has technical support to help define the energy conservation requirement
  – Need a site data package developed that will be issued with solicitation so that offeror(s) can make wise business decision regarding requirement
    • Annual utility consumption and utility rates
    • Facility hours of operation
    • Definition of any agency specific conservation measures
    • Definition of what not to be included
    • Any site specific construction requirements
  – Develop a project government cost estimate
  – In competitive acquisition, technical support will assist in determining evaluation criteria for solicitation
DLA Energy Acquisition Process

- UESC Contracting Requirements:
  - Must conduct market research
    - Determine whether state is regulated or not
    - Determine available sources of supply
    - Determine any state specific requirements
  - Determination of adequate competition in the industry
    - Is there only one available utility that can provide the service?
    - Are there multiple sources of supply?
    - What is the small business availability for the requirement?
DLA Energy Acquisition Process

• Determination of proper contract vehicle
  – Sole source - Use the GSA Areawide basic contract/task order, or a stand alone contract award
    • Requires Justification and Approval IAW FAR Part 6.301
    • Development and negotiations of terms and conditions
    • Resulting in a task order award
  – Competitive - Use the GSA Areawide basic contract
    • Issue site specific notice to industry of the requirement
      – Solicitation postings through FedBizOpps
    • Requires Acquisition Plan and Source Selection Plan approval
    • Evaluation of offers against the criteria cited in solicitation
    • Resulting in a task order award
Projected Timelines

• Competitive acquisition:
  – Project kickoff to solicitation issuance: 60 days
  – Proposal preparation and submission: 60 days
  – Evaluation of Offers: 30-45 days
  – Task order award: 60 days

• Sole source acquisition:
  – Project kickoff to solicitation: 120 days
    • Must get the sole source J&A approved first
  – Proposal preparation and submission: 60 days
  – Evaluation of offer: 10-15 days
  – Task order award: 60 days
Points of Contact

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