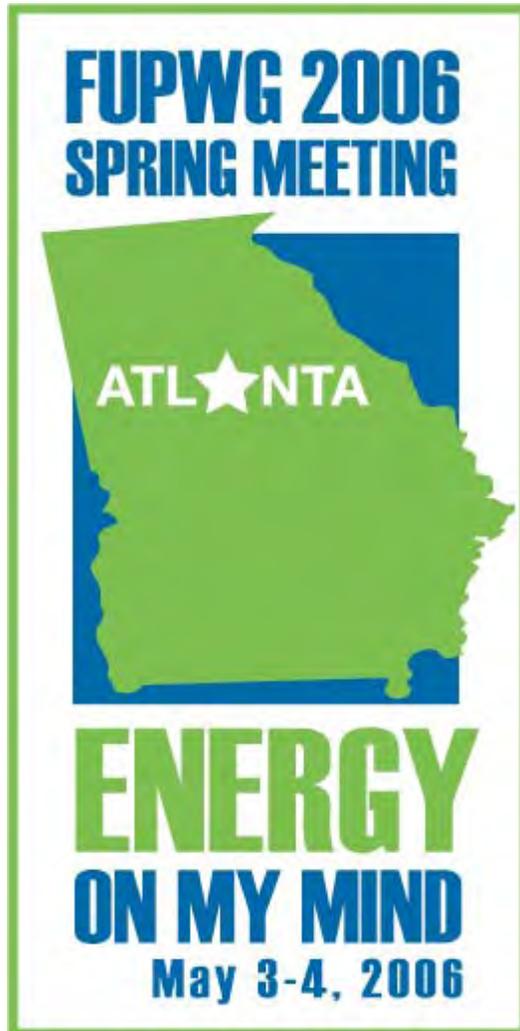


# *Good Morning & Welcome*



*UESC Success Stories  
Presented by: Joe Hoyt  
Senior Account Executive  
AGL Resources, Inc.*



*Who*



AGL Resources

*is...*

*Suzanne Sitherwood – SVP,  
Southern Operations*

*Hank Linginfelter – SVP, Mid-  
Atlantic Operations*



Florida City Gas

*An AGL Resources Company*



Elkton Gas

*An AGL Resources Company*



Atlanta Gas Light

*An AGL Resources Company*



Virginia Natural Gas

*An AGL Resources Company*



Chattanooga Gas

*An AGL Resources Company*



Elizabethtown Gas

*An AGL Resources Company*



# Who We ARE – AGL Resources

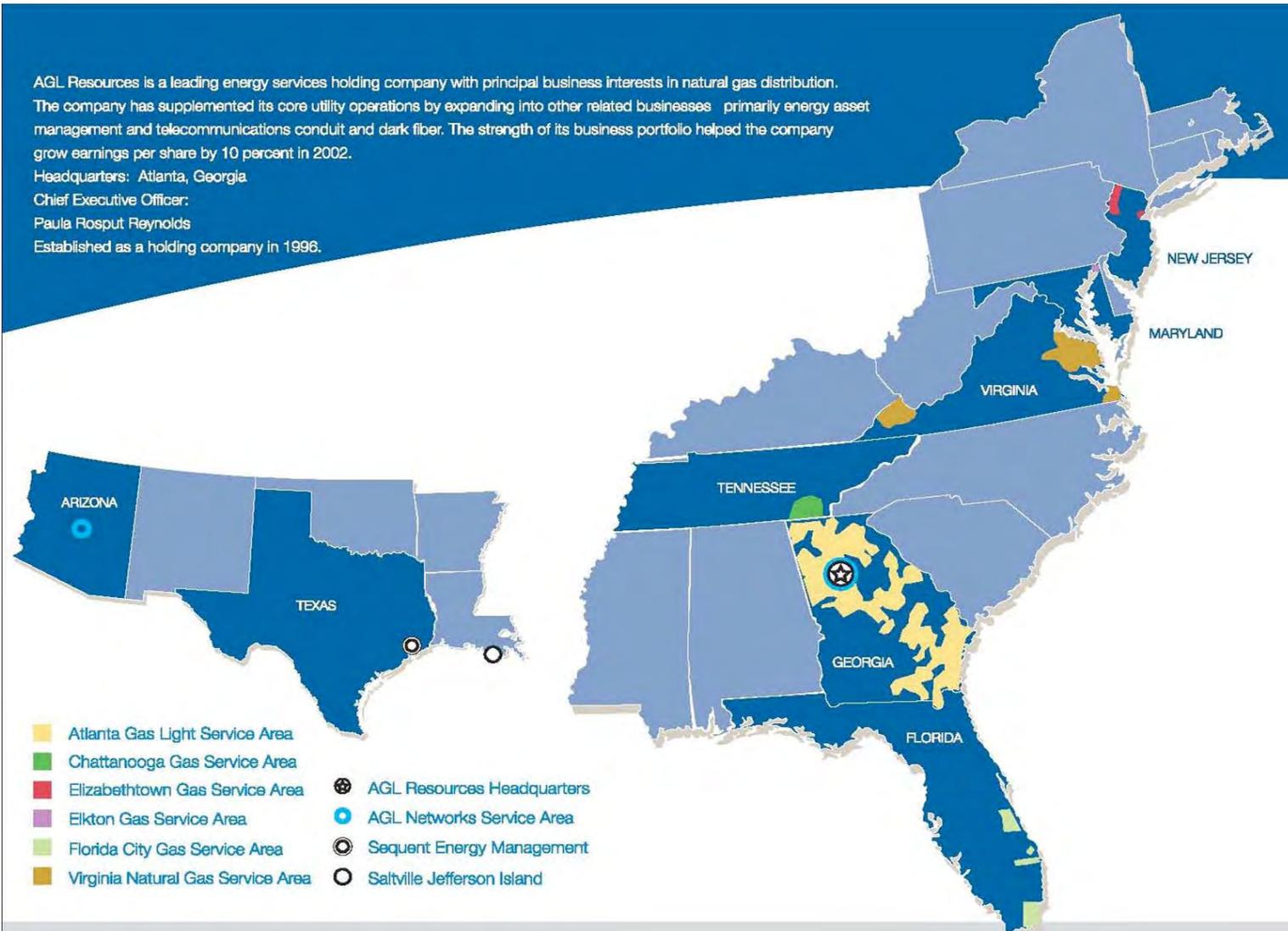
AGL Resources is a leading energy services holding company with principal business interests in natural gas distribution. The company has supplemented its core utility operations by expanding into other related businesses – primarily energy asset management and telecommunications conduit and dark fiber. The strength of its business portfolio helped the company grow earnings per share by 10 percent in 2002.

Headquarters: Atlanta, Georgia

Chief Executive Officer:

Paula Rosput Reynolds

Established as a holding company in 1996.



# *Become an ESCO – Adding Value*

- Exiting of Electric Utilities in our Service Territory (Georgia and Virginia)
- Atlanta Gas Light – Utility Privatization projects (Fort Gordon)
- Very Few Natural Gas only Utilities involved in the UESC
- Tool for Adding Value to our Federal Customers



# *Evaluation and Analysis*

- *AGLR (Florida City Gas, Virginia Natural Gas, AGLC)*
- *AGLR and Energy Service Company*
  - *Partnership to utilize UESC for AGLR customers*
  - *Strong working relationship DOD*
    - *Dept. of the Army – Georgia*
    - *Dept. of the Navy – Virginia*
    - *NASA/Air Force – Florida*



# Partnership



Florida City Gas



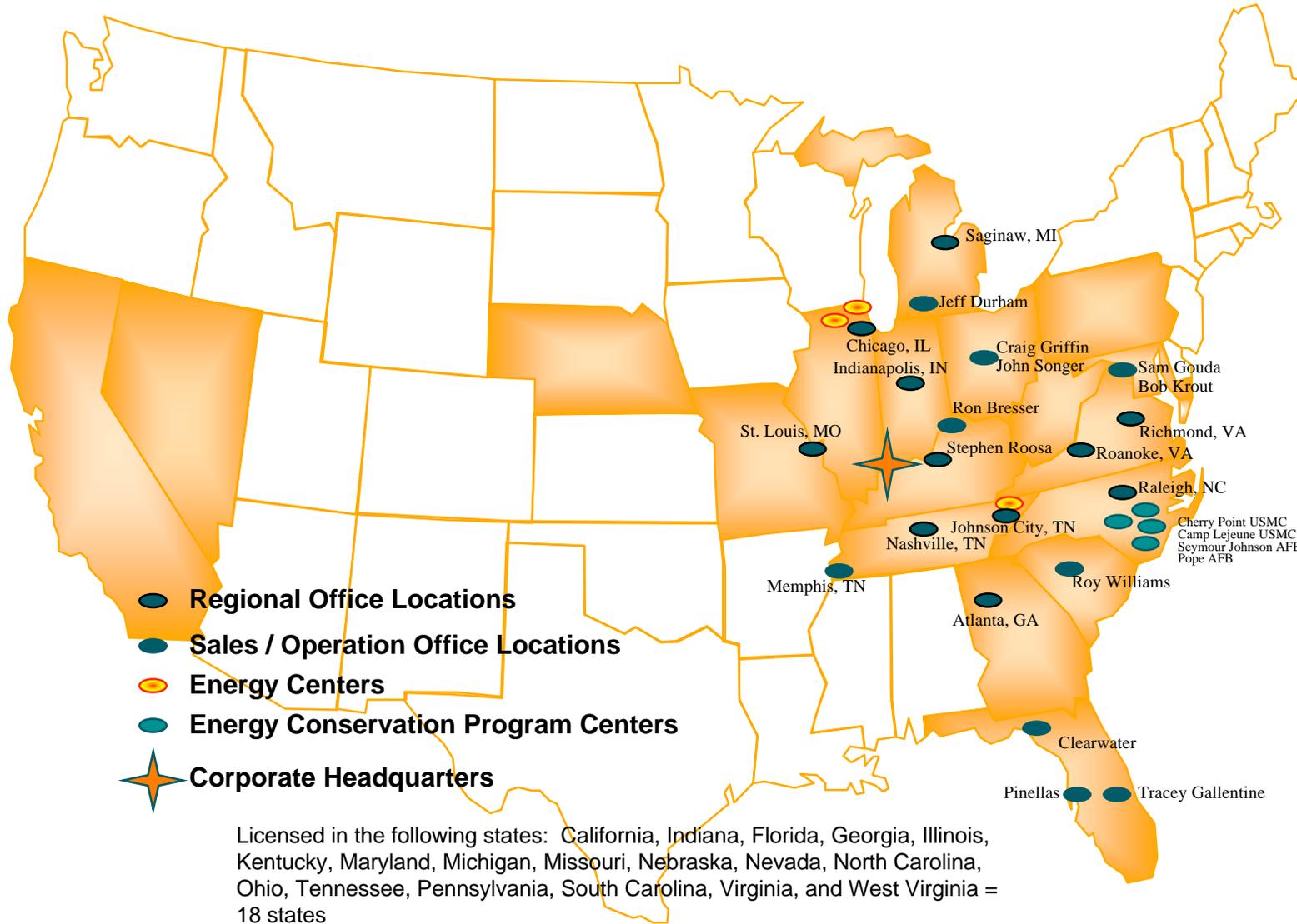
Atlanta Gas Light



Virginia Natural Gas



# ESG - States Licensed in and Office Locations



# *Progress to date*

## ➤ *Fort Gordon (Atlanta Gas Light Company)*

- *Installed new boilers at 68 bldgs. for domestic hot water usage during Summer to Shutdown Central boiler. Tied in boiler controls to the base wide control system.*
- *Upgraded lighting in 46 bldgs. to T-8 fixtures w/ electronic ballast.*
- *Upgraded lighting at 4 baseball fields w/ new programmable controls.*



# *Progress to date (cont)*

## ➤ *Norfolk Naval Station (Virginia Natural Gas)*

- *Met with NNS personnel – March 2006*
- *Receive Preliminary Notice to Proceed - April 2006*
- *Over the next 5 month of collect data, analyze, report/review and submit a final report to execute audit and E&D*

## ➤ *Fort Eustis (Virginia Natural Gas)*

- *Met with Fort personnel April 2006*
- *Early stages developing a scope of work*



## *Progress to date (cont)*

- *Langley Research Center (Virginia Natural Gas)*
  - *Met with Center personnel April 2006*
  - *Early stages developing a scope of work*
  - *Assisting in Utilities and rates analysis*
  
- *Kennedy Space Center (Florida City Gas)*
  - *Actively working with KSC Energy Working Group*
  - *Establishing additional UESC options to KSC*



# *Question & Answer*

