



U.S. Department of Energy
Energy Efficiency and Renewable Energy

federal energy management program

Launching Agency and Utility Participation and Projects (UESC Lessons Learned & Breaking Down the Barriers) [Direct Assistance]

**Working Session: Facilitated Group Discussion
Cape Canaveral, Florida
May 1, 2007**



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Objectives of this Working Session

Outcomes of the San Francisco working session

- Increase awareness of UESC vehicles
- Better promote FUPWG
- Improve communication among partners and stakeholders
- Educate key stakeholders
- Provide technical assistance to kick-start projects
- Reach out to new partners
- Make UESC website easier to find



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Overview of FEMP UESC Assistance

Utility Energy Services Contract (UESC)
Direct Assistance provides guidance,
training and direct support to agencies
so that they may accomplish cost
effective, sensible, and comprehensive
projects



Goals of FEMP UESC Assistance

- Increase the quantity of UESC projects
- Enhance project quality
- Encourage more comprehensive projects
(EE, RE and H₂O measures)
- Ensure projects are cost-effective

The established goals and activities of FEMP UESC Assistance match the outcomes of the San Francisco working group



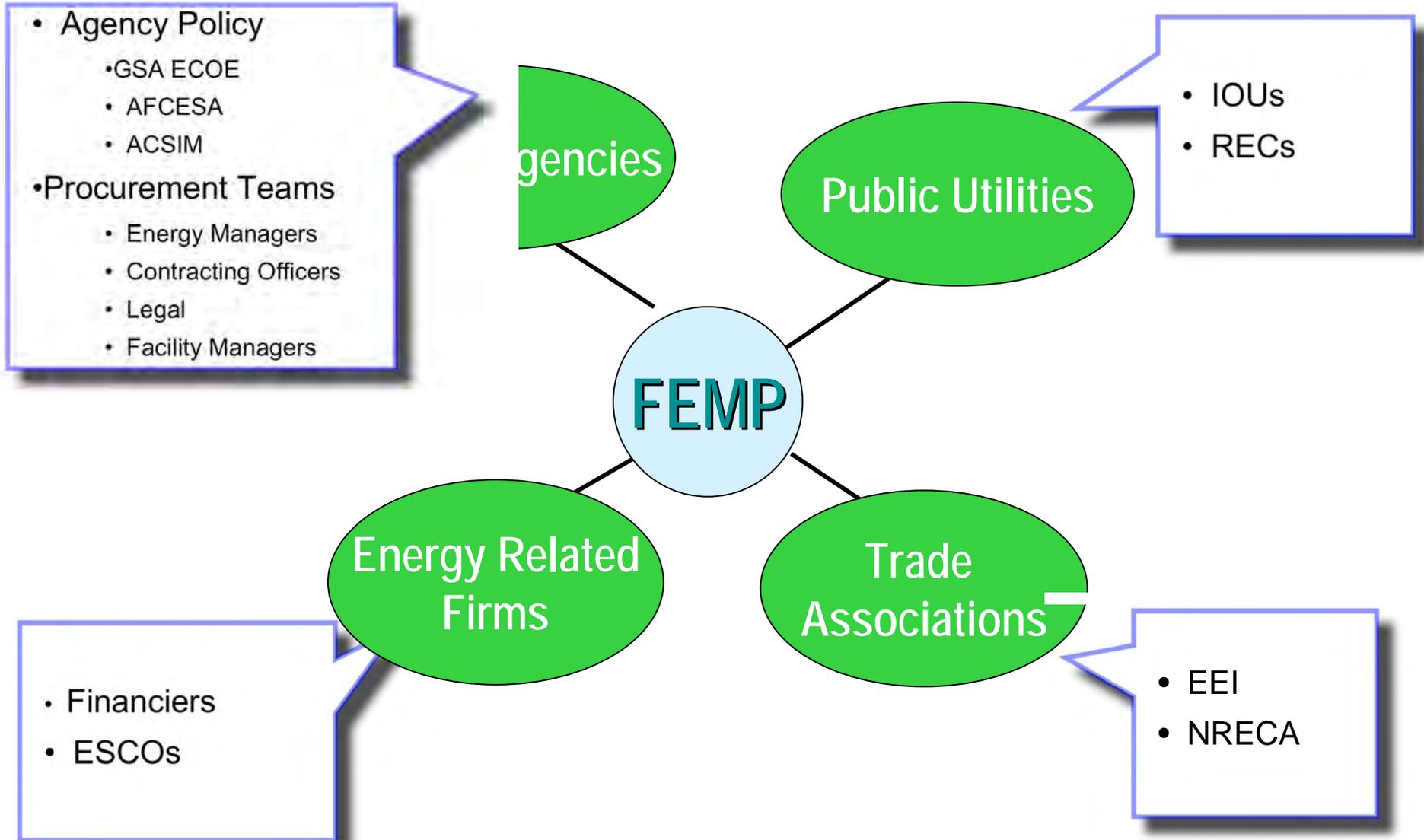
UESC Players

- Federal teams including procurement officials, facility managers, energy managers, legal and others
- Franchised Utilities
- Financiers
- Utility partner Energy Service Companies

Supporting Cast: FEMP & GSA



UESC Project Partners





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FEMP Direct Assistance Approach

- Support Federal acquisition teams and their partners by developing and utilizing guidance, tools, models, and lessons learned
- Provide experienced laboratory staff, invited agency experts and financiers provide workshop instruction
- Provide experienced lab staff provide direct project support through education, technical review and consultation - help with renewables and complex technologies



PF Lessons Learned

1. Educate the entire team - continuous process
2. Attend to the showstoppers early - or you're going nowhere
3. Be flexible; offer structure - avoid reinvention
4. Teams like to hear information from several sources - C.O.s and legal want to speak to others in their field
5. Facilitate communication - internally and externally
6. Varying interpretations of the Enabling Documents
7. Identify appropriate partners - it takes a village!



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Agencies Receiving Direct Project Support

- Agriculture
- Air Force
- Air National Guard
- Army
- Bureau of Engraving & Printing
- Commerce & NOAA
- Department of Homeland Security - Coast Guard
- Department of Justice
- Department of Labor - Job Corps
- FAA
- FDA
- General Services Administration
- Internal Revenue Service
- National Center for Toxicological Research
- National Institutes of Health
- National Park Service
- National Aeronautical Space Administration
- Navy
- US Postal Service
- Veterans' Affairs



UESC workshops:

- UESC Workshops (2 per year)
- FUPWG-affiliated workshops (1 per year)
- Air Force workshops
- Army workshops
- ESCO workshop
- Customized strategic partnering workshop for utilities (1 per year)
- Teleworkshops



- **UESC workshops:**
 - Cape Canaveral - May 3rd
 - DOI Bureau of Reclamation mini Training - June 7th
 - NRECA - DOI mini Training - June 18th
 - Fall 2007 - Location TBD
 - Strategic partnering workshop - TBD
- **Project Assistance:**
 - Direct project support
- **UESC Awareness**
 - Agency briefings
 - Utility briefings



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UEESC video

Show DVD



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Launching Agency and Utility Participation & Projects

How do we streamline projects

- What should FEMP change about direct assistance to stream line projects
- What should Utilities do?
- What should agencies do?

Take notes on flip chart



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Launching Agency and Utility Participation & Projects

How do we increase projects

- What should FEMP change about direct assistance to increase the number of projects
- What should Utilities do?
- What should agencies do?

Take notes on flip chart



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What other resources can we draw from?

Take notes on flip chart



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- Update video - who has clips for inclusion on the next version

Take notes on flip chart



Next Steps

What are the next steps

- what
- when
- who