Electronic Handbook of Industrial Resources

MINNESOTA



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Introduction

This resource provides a comprehensive listing of incentives, tools, and resources for industrial manufacturing energy efficiency in the state of Minnesota. It is organized according to industrial system and features information on rebates, waived fees, tax credits, loans and other resources such as analysis tools, education and training programs, and energy assessments. It is based on data available in the *States Incentives and Resources Database*, maintained by the U.S. Department of Energy's (DOE) Industrial Technologies Program (ITP).

The States Incentives and Resources Database is a comprehensive searchable online database of approximately 3,100 energy efficiency incentives organized by state. The database is updated regularly and is accessible via the Save Energy Now State and Regional Partnerships' Web site:

http://www1.eere.energy.gov/industry/states/state_activities/incentive_search.aspx



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State Industrial Overview

Minnesota is home to 5.3 million residents and ranks 16th in the nation in terms of gross domestic product (GDP), which is \$262.8 billion. In 2008, Minnesota ranked 16th in the nation's industrial energy consumption at 615.1 trillion British thermal units (Btu) and 17th in the nation's industrial natural gas consumption at 122.6 trillion Btu. Minnesota's leading industries include food manufacturing, computer and electronic product manufacturing, and petroleum and coal products manufacturing.¹ The greatest energy consumption occurs in transportation and industry.²

Although Minnesota does not have any fossil fuel resources, Minnesota is a major producer of wind power in the western part of the state. Cornfields in the South and West provide feedstock for ethanol production. Nearly one-fourth of the electricity generated comes from two nuclear plants located in the Twin Cities area.³

Exhibit 1 below compares the industrial energy consumption in Minnesota in relation to the national average. The chart in Exhibit 2 is a visual representation of the same data.

Exhibit 1: Total Industrial Energy Consumption Statistics in Minnesota

Year	Minnesota Energy Consumption (Trillion Btu)	National Average (Trillion Btu)
2000	656.6	680.2
2001	544.9	642.8
2002	546.3	642.0
2003	549.1	639.6
2004	581.6	658.7
2005	586.9	696.7
2006	591.1	636.6
2007	611.5	637.0
2008	615.1	614.8

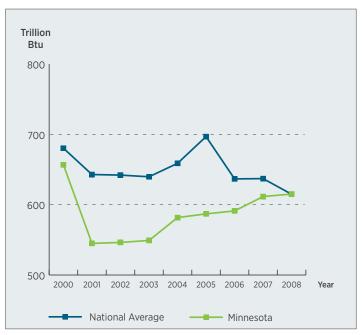
Source: http://www.eia.doe.gov/emeu/states/sep_use/ind/use_ind_mn.html

Minnesota at a Glance

State Information	
2009 Population (Million)	5.3
2008 GDP (Billion)	\$262.8
Rank by GDP	16
Energy Statistics	
Total Energy Consumption 2008 (Trillion Btu)	1,979.1
Total Industrial Energy Consumption 2008 (Trillion Btu)	615.1
Total Industrial Energy Consumption Rank	16
Total Industrial Electricity Use 2008 (Trillion Btu)	81.2
Total Industrial Electricity Use Rank	16
Total Industrial Natural Gas Use 2008 (Trillion Btu)	122.6
Total Industrial Natural Gas Use Rank	17

Source: http://tonto.eia.doe.gov/state/state energy profiles.cfm?sid=MN

Exhibit 2: Total Industrial Energy Use



Federal and National Industrial Energy Efficiency Programs

In addition to the state level programs outlined in more detail in section III there are many government and non-government organizations that have resources to assist industry in the western region to utilize energy more effectively. Financial and technical resources are available from federal agencies, national laboratories, utilities, utility associations, industrial organizations, energy efficiency organizations, state energy offices, energy services companies, non-profits or non-governmental organizations, foundations, and private companies.

ITP is one such program that provides industrial manufacturers across the country with a variety of energy efficiency tools, resources, and incentives. ITP is a prime example of DOE's commitment to improving the energy efficiency of industrial operations in the United States. ITP is a multi-faceted outreach and deployment initiative designed specifically for industrial manufacturers. ITP supports research and development of energy efficient technologies, provides industry with energy management and assessment tools, resources, and information. It also provides no-cost energy assessments to industrial plants of all size.

Several other federal agencies offer energy efficiency incentives in addition to the multitude of DOE resources. Internal Revenue Service, for instance, provides tax incentives to industrial manufacturers that implement energy efficiency projects. In addition, the U.S. Environmental Protection Agency provides loans on new energy efficient construction and incentives on the implementation of combined heat and power systems. Finally, the U.S. Department of Agriculture is another federal agency that provides incentives to rural and small industrial operations seeking to become more energy efficient.

State Incentives by Industrial System

Building Systems

Business Energy Audit

Austin Public Utilities offers an energy audit to its business customers.

For More Information:

http://www.austinutilities.com/pages/business audit.asp

Sponsor: Austin Public Utilities

Sponsor Type: Utility

Commercial Incentive Programs

Great Plains commercial natural gas customers that purchase and install high-efficiency natural gas equipment, such as an AFUE furnace or boiler, stream traps, or natural gas fryers, may be eligible for a rebate.

For More Information:

http://www.gpng.com/Minnesota/Conservation/Pages/CommercialIncentive-Programs.aspx

Sponsor: Great Plains Natural Gas Co. **Sponsor Type:** Utility

Dollar Smart Energy Efficiency Financing Program

Loans of up to \$100,000 are available to commercial and residential customers as an incentive to make a facility or house more energy efficient.

For More Information:

http://www.otpco.com/ProductsServices/Financing.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Door Miser Rebate Program

Rebates are available to customers that purchase a Door Miser.

For More Information:

http://www.austinutilities.com/files/pdf/triad_dm_sheet.pdf

Sponsor: Austin Public Utilities

Sponsor Type: Utility

Door Miser Rebate Program

Rebates are available to customers that purchase a Door Miser.

For More Information:

http://www.owatonnautilities.com/documents/CIDoorMiserApp2007.pdf

Sponsor: Owatonna Public Utilities

Door Miser Rebate Program

Rebates are available to customers that purchase a Door Miser.

For More Information:

http://www.rpu.org/your_business/ rebates_and_incentives/door_miser/ Default.htm

Sponsor: Rochester Public Utilities

Sponsor Type: Utility

Electric Water Heater Rebate Program

The cooperative offers water heater rebates of \$20 per kilowatt (kW) to business customers that install electric water heaters with capacity greater than 120 gallons.

For More Information:

http://www.otpco.com/ProductsServices/WaterHeating.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Energy Design Assistance

Connexus offers cash incentives of 50% for design assistance project costs up to \$100.000.

For More Information:

http://www.connexusenergy.com/rebatescomm.aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Energy Grants

Grants are available to industrial and commercial customers looking to make facilities more energy efficient.

For More Information:

http://www.lakecountrypower.com/viewpage. php?pagename=foryourbusiness

Sponsor: Lake Country Power

Sponsor Type: Utility

ENERGY STAR® Appliance Rebate Program

Members can receive a \$25 rebate for purchasing ENERGY STAR® appliances and an additional \$50 rebate for recycling an old refrigerator.

For More Information:

http://www.southcentralelectric.com/ Energy_Center/Energy_Star_Appliance_Program/index.html

Sponsor: South Central Electrical

Association

Sponsor Type: Utility

ENERGY STAR® Rebate Program

The utility offers rebates of up to 50% of the total project cost for the purchase and installation of ENERGY STAR®-approved appliances.

For More Information:

http://www.rpu.org/pdfs/2008resrebateapp.pdf

Sponsor: Rochester Public Utilities

Sponsor Type: Utility

ENERGY STAR® Rebate Program

The utility offers rebates between \$50 and \$200 per item for the purchase and installation of ENERGY STAR®-approved appliances.

For More Information:

http://www.worthingtonpublicutilities.com/Customer%20Rebate%20Programs.asp

Sponsor: Worthington Public Utilities

Sponsor Type: Utility

Energy Wise Rebates

Stearns Electric Association offers a variety of rebates and special rates for energy efficient improvements, such as heat pumps, storage space heating, and HVAC equipment.

For More Information:

https://www.stearnselectric.org/energywiserebatesbus.htm

Sponsor: Stearns Electric Association

Sponsor Type: Utility

Heating and Cooling Equipment Rebates

Programmable thermostats and natural gas water heaters are eligible for \$25 rebates. Rebates for natural gas furnaces and boilers range from \$100 to \$400, while rebates for central air conditioners range from \$75 to \$225.

For More Information:

http://www.alliantenergy.com/ UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/MinnesotaBusinessIncentivePrograms/014865

Sponsor: Alliant Energy **Sponsor Type:** Utility

High-Efficiency Natural Gas Rebate Program

Rebates are available for the following gas-based products: furnaces, water heaters, infrared heaters, and boilers, among others.

For More Information:

http://www.austinutilities.com/files/pdf/triad_gas_sheet.pdf

Sponsor: Austin Public Utilities

Sponsor Type: Utility

Marathon Water Heater Program

Freeborn-Mower Cooperative Services (FMCS) is offering a rebate for a super-efficient Marathon Electric Water Heater.

For More Information:

http://www.fmcs.coop/marathon.htm

Sponsor: Freeborn-Mower Cooperative

Services (FMCS)
Sponsor Type: Utility

Member Loans

Minnesota Valley has loans available to qualified members for weatherization, installation of electric heating or cooling equipment, and wiring upgrades.

For More Information:

https://www.mnvalleyrec.com/programs.php

Sponsor: Minnesota Valley Light and

Power Association **Sponsor Type:** Utility

Replacement Window and Sash Program

Nonresidential customers are eligible to receive \$20 rebates for each purchased energy efficient window or sash.

For More Information:

http://www.alliantenergy.com/ UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/MinnesotaBusinessIncentivePrograms/014867

Sponsor: Alliant Energy **Sponsor Type:** Utility

Small Commercial Standard Offer Program

Incentives are available to contractors that help customers design a facility that has several energy efficiency measures.

For More Information:

http://www.centerpointressop.com/customer.shtml

Sponsor: CenterPoint Energy **Sponsor Type:** Utility

Vending Efficiency Program

Energy efficient beverage machines are eligible for \$50 rebates.

For More Information:

http://www.xcelenergy.com/Minnesota/Business/Programs_Resources/ ConservationRebates_Incentives_Business/Pages/Vending_Efficiency.aspx

Sponsor: Xcel Energy **Sponsor Type:** Utility

VendingMiser Rebate Program

This product powers down vending machines after inactivity. Customers that purchase this device are eligible for a \$50 rebate.

For More Information:

http://www.austinutilities.com/files/pdf/triad vm_sheet.pdf

Sponsor: Austin Public Utilities

Sponsor Type: Utility

Water Heater Load Control Program

A member can purchase a Marathon 105-gallon water heater for \$125 by agreeing to sign up for the water heater load control program for 5 years.

For More Information:

http://www.southcentralelectric.com/ Load_Management_Programs/Water_Heater_Program/index.html

Sponsor: South Central Electrical

Association

Sponsor Type: Utility

Water Heater Program

If a customer allows the cooperative to temporarily power down a water heater during high energy-use periods, the customer will receive a 5% credit on summer bills.

For More Information:

http://www.gccea.com/wheating.htm

Sponsor: Goodhue County Cooperative Electric Sponsor Type: Utility

Water Heater Program

A customer will receive a free water heater and monthly credit if the customer allows the cooperative to temporarily power down the appliance during periods of high energy use.

For More Information:

http://www.swce.coop/heater.php

Sponsor: Steele-Waseca Cooperative

Sponsor Type: Utility

Water Heater Rebate

Water heater rebates are open to nonresidential customers. Rebates for water heaters that hold between 50 and 80 gallons are up to \$200. Water heaters that hold more than 80 gallons are eligible for rebates up to \$350.

For More Information:

http://www.alputilities.com/forms_waterheater.cfm

Sponsor: Alexandria Light and Power

Sponsor Type: Utility

Water Heater Rebate

This program provides a rebate towards the purchase of an electric water heater. Water heaters that hold 50 to 80 gallons are eligible for rebates of \$2 per gallon, while water heaters that hold more than 80 gallons are eligible for \$3 per gallon rebates.

For More Information:

http://www.barnesvillemn.com/moving/electric.html

Sponsor: Barnesville Electric

Department

Sponsor Type: Utility

Water Heater Rebate

Water heater rebates are as follows: \$140 for an 8-year warranty, \$180 for a 10-year warranty, and \$215 for a lifetime warranty.

For More Information:

http://www.detroitlakes.org/publicutilities/heat_rebate.htm

Sponsor: Detroit Lakes Public Utility

Sponsor Type: Utility

Water Heater Rebate

Residential and business customers that purchase a water heater from the cooperative are eligible for a \$50 rebate.

For More Information:

http://www.mcleodcoop.com/products-waterHeaters.cfm

Sponsor: McLeod Cooperative Power

Association

Water Heater Rebate

Customers purchasing an energy efficient Marathon water heater are eligible for a \$200 rebate.

For More Information:

http://www.mlecmn.net/energy-services-waterheater-promo.htm

Sponsor: Mille Lacs Energy

Cooperative

Sponsor Type: Utility

Water Heater Rebate

Rebates are available for the purchase of an electric water heater. The water heater can be installed in either a new or retrofit project.

For More Information:

http://www.pkmcoop.com/msp-loan.html

Sponsor: PKM Electric Cooperative

Sponsor Type: Utility

Water Heater Rebate

Rebates are available for the purchase of an electric water heater. The water heater can be installed in either a new or retrofit project.

For More Information:

http://www.renville-sibley.coop/Products/Water Heaters/index.html

Sponsor: Renville-Sibley Cooperative

Association

Sponsor Type: Utility

Water Heater Rebate

If a customer purchases 100 gallon or higher capacity Marathon water heater, the customer will receive a rebate.

For More Information:

http://www.roseauelectric.com/msp-water.html

Sponsor: Roseau Electric Cooperative

Sponsor Type: Utility

Water Heater Rebate

If a customer purchases an 85 to 105 gallon Marathon water heater, the customer will receive a rebate of \$1.25 per gallon. In addition, if the customer replaces a gas water heater with an electric model, that customer is eligible for a \$100 rebate.

For More Information:

http://www.wmu.willmar.mn.us/energy_services.htm

Sponsor: Willmar Municipal Utilities

Sponsor Type: Utility

Water Heater Rebate

Water heater rebates are set at \$200.

For More Information:

http://www.lrecok.coop/content.cfm?id=2035

Sponsor: Lake Region Electric

Cooperative

Sponsor Type: Utility

Water Heater Rebates

CenterPoint Energy offers rebates of \$140 per each 100,000 Btu input for new or retrofit commercial natural gas water heaters with an 88% or greater condensing efficiency.

For More Information:

http://www.centerpointenergy.com/ services/naturalgas/business/rebatesforbusiness/waterheaters/MN/

Sponsor: CenterPoint Energy **Sponsor Type:** Utility

Energy Sources

Business Energy Efficiency Products & Services

Alliant Energy offers commercial customers incentives for energy efficiency—from cash rewards to onsite generation support programs.

For More Information:

http://www.alliantenergy.com/ UtilityServices/ForYourBusiness/ProductsServices/index.htm

Sponsor: Alliant Energy **Sponsor Type:** Utility

Business Solar Rewards

The utility will give nonresidential customers rebates based on the size of their photovoltaic (PV) system.

For More Information:

http://www.xcelenergy.com/Colorado/ Residential/RenewableEnergy/Solar_ Rewards/Pages/home.aspx

Sponsor: Xcel Energy **Sponsor Type:** Utility

Electric Heat Rebate

Items covered by the electric heat rebate are as follows: geothermal heat pumps (\$400), air-source heat pumps (\$400), in-floor heat units (\$400), and resistance heat units (\$400).

For More Information:

http://www.lyon-lincolnelectric.coop/ Energy_Conservation/Energy_Star_ Rebates/index.html

Sponsor: Lyon-Lincoln Electric

Cooperative

Sponsor Type: Utility

Energy Efficiency Projects

The utility's sister company, Constellation Energy Projects & Services Group, helps commercial customers develop solutions to achieve energy goals.

For More Information:

http://www.newenergy.com/portal/ site/menuitem.1b1af2559c566632782c 7883da6176a0

Sponsor: Constellation NewEnergy

ENERGY STAR® Rebate Program

This program covers all ENERGY STAR®-approved appliances. Rebates from the cooperative range from \$25 for a room air conditioner to \$100 for an air-source heat pump.

For More Information:

http://www.lyon-lincolnelectric.coop/ Energy Conservation/Energy Star Rebates/index.html

Sponsor: Lyon-Lincoln Electric

Cooperative

Sponsor Type: Utility

Geothermal Heating and Cooling Systems

Rebates of \$100 and up are available for the purchase and installation of a ground-source heat pump.

For More Information:

http://www.alliantenergy.com/ UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/MinnesotaBusinessIncentivePrograms/014865

Sponsor: Alliant Energy **Sponsor Type:** Utility

Ground-Source Heat Pump Rebate

Rebates of \$200 per ton are available for the purchase and installation of a ground-source heat pump.

For More Information:

http://www.kpcoop.com/gshp.cfm

Sponsor: Kandiyohi Power Cooperative

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 per ton rebates.

For More Information:

http://www.austinutilities.com/files/pdf/CI GX-Air App 2007.pdf

Sponsor: Austin Public Utilities

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 to \$250 per ton rebates.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_ loans/heating_cooling_ventilation_rebates

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 per ton rebates (geothermal) or \$280 to \$430 rebates (air-source).

For More Information:

http://www.federatedrea.coop/Member_Programs/Rebates/Ground_ Source Heat Pumps/index.html

Sponsor: Federated Rural Electric

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 per ton rebates.

For More Information:

http://www.owatonnautilities.com/documents/CIGX-AirApp2007.pdf

Sponsor: Owatonna Public Utilities

Sponsor Type: Utility

Heat Pump Rebate

Air-source, package terminal, geothermal, and split-system heat pumps are eligible for rebates.

For More Information:

http://www.rpu.org/your_business/ rebates_and_incentives/geothermal/ Default.htm

Sponsor: Rochester Public Utilities

Sponsor Type: Utility

Heat Pump Rebate Program

Air-source units receive an incentive of \$12 per 1,000 heating Btu labeled as ENERGY STAR® or with proof of the following ratings: split-system installations must be rated with a minimum seasonal energy efficiency rating (SEER) of 14.5—a heating season peak.

For More Information:

http://www.otpco.com/SaveEnergy-Money/heatPumpRebatesEEP SD.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Methane Digester Loan Program

The Methane Digester Loan Program was developed in 1998 to help supplement the funds needed for livestock producers in Minnesota to begin installing digesters on farms.

For More Information:

http://www.mda.state.mn.us/grants/loans/digester.aspx

Sponsor: Minnesota Department of

Agriculture

Sponsor Type: State

Power Grant Program

Grants of up to \$3,000 are available to commercial customers that either increase energy efficiency or install and operate renewable energy systems.

For More Information:

http://www.hpuc.com/web-content/design/Commercial%20Power-grant%20Rebate%202007.pdf

Sponsor: Hibbing Public Utilities

Sponsor Type: Utility

Power Grant Program

Grants of up to \$50,000 are available to nonresidential customers that either increase energy efficiency or install and operate renewable energy systems.

For More Information:

http://www.mnpower.com/powerofone/one_business/powergrant/grants. htm

Sponsor: Minnesota Power **Sponsor Type:** Utility

Renewable Development Fund Grants

The Xcel Energy Renewable Development Fund provides grants to fund power generation from wind, biomass, solar, hydroelectric generators, and fuel cells.

For More Information:

http://www.xcelenergy.com/Minne-sota/Company/Environment/Renew-able%20Development%20Fund/Pages/RenewableDevelopmentFund.aspx

Sponsor: Xcel Energy **Sponsor Type:** Utility

Solar Choice Program

This program encourages customers to install PV systems and connect those systems to utilities' electrical distribution systems, by offering an incentive payment based on the system's production.

For More Information:

http://www.owatonnautilities.com/top/solarchoice.php

Sponsor: Owatonna Public Utilities **Sponsor Type:** Utility

Solar Choice Program

This program encourages customers to install PV systems and connect the systems to utilities' electrical distribution systems, by offering an incentive payment based on the system's production.

For More Information:

http://www.rpu.org/your_home/power_services/solar_choice/

Sponsor: Rochester Public Utilities

Sponsor Type: Utility

Solar Rebate

DEA customers are eligible for a rebate of \$2,000 per kW for solar PV purchase and installation.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_ loans/renewable_energy_rebates

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Solar Rebate Program

This one-time rebate program offers cash incentives between \$1,000 and \$20,000 to Minnesotans or Minnesota companies that install and operate solar energy systems.

For More Information:

http://www.state.mn.us/portal/mn/jsp/content.do?id=-536893811&subchannel=null&sc2=null&sc3=null&contentid=53685915&contenttype=EDITORIAL&programid=536917401&agency=Energy

Sponsor: Minnesota Department of

Commerce

Sponsor Type: State

Solar Sales Tax Exemption

Solar energy systems are exempt from Minnesota's sales tax.

For More Information:

http://www.state.mn.us/portal/mn/jsp/content.do?id=-536893811&subchannel=null&sc2=null&sc3=null&contentid=536885915&contenttype=EDITORIAL&programid=536917401&agency=Energy

Sponsor: Minnesota Department of

Commerce

Sponsor Type: State

Solar-Electric (PV) Rebate Program

Minnesota Power offers a rebate of up to \$4,000 to customers that generate solar power.

For More Information:

http://www.mnpower.com/powerofone/renewable_energy/ solarsense/#rebates

Sponsor: Minnesota Power **Sponsor Type:** Utility

Wind and Solar-Electric (PV) Systems Exemption

Property taxes are not increased due to the addition of solar or wind energy systems.

For More Information:

http://www.state.mn.us/portal/mn/jsp/ home.do?agency=Energy

Sponsor: Minnesota Department of

Commerce

Sponsor Type: State

Wind Sales Tax Exemption

Wind energy conversion systems are exempt from Minnesota's sales tax.

For More Information:

http://www.state.mn.us/portal/mn/jsp/ home.do?agency=Energy

Sponsor: Minnesota Department of

Commerce

Sponsor Type: State

HVAC

Adjustable Speed Drive Rebate

Rebates are available for the purchase and installation of adjustable speed drives in HVAC fans, pumps, cooling towers, process equipment, and industrial fans. Rebates are capped at \$50,000.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_ loans/adjustable_speed_drive_and_ motor_rebates

Sponsor: Dakota Electric Association

Air Conditioner Rebate

Cooperative customers that purchase an air conditioner are eligible for a rebate of \$300 to \$450 depending on SEER. Customers must participate in the load management program in order to receive the rebate.

For More Information:

http://www.benco.org/programs.cfm

Sponsor: Benco Electric **Sponsor Type:** Utility

Air Conditioner Rebate

Rebates for air conditioning systems are set at \$18 per ton.

For More Information:

http://www.connexusenergy.com/rebatescomm.aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Air Conditioner Rebate

Air conditioners must weigh more than 1.5 tons in order to qualify for this rebate. Rebates range from \$40 to \$270 based on the size of the unit.

For More Information:

http://www.shakopeeutilities.com/ Rebates%20-%20Air%20Conditioning%202.pdf

Sponsor: Shakopee Public Utilities

Sponsor Type: Utility

Air- or Ground-Source Heat Pump Rebate

Customers that purchase an air- or ground-source heat pump from the cooperative are eligible for a rebate. The heat pump must have a SEER of 14. The rebate is \$600 if the heat pump weighs less than three tons, but is \$200 per ton if it weighs more.

For More Information:

http://www.benco.org/programs.cfm

Sponsor: Benco Electric **Sponsor Type:** Utility

Air-to-Air Heat Pumps Load Control Program

A member that allows their air-toair heat pump to cycle on and off in 15-minute intervals will receive a \$0.031 per kWh discount on the electricity used by the heat pump.

For More Information:

http://www.southcentralelectric.com/ Load_Management_Programs/Air_to_ Air_Heat_Pumps/index.html

Sponsor: South Central Electrical

Association

Sponsor Type: Utility

Business Energy Audit

Austin Public Utilities offers an energy audit to its business customers.

For More Information:

http://www.austinutilities.com/pages/
business audit.asp

Sponsor: Austin Public Utilities

Sponsor Type: Utility

Business Heating & Cooling Incentives

This incentives program is meant to encourage nonresidential customers to select and install energy efficient HVAC equipment for facilities.

For More Information:

http://redlakeelectric.com/files/ BusinessPrescriptive-HVACform%20 060109.pdf

Sponsor: Red Lake Electric

Cooperative

Sponsor Type: Utility

Central Air Conditioning Rebate

The utility offers rebates for the installation of central, wall-unit, and cycled air conditioning systems. Rebates range from \$180 for a central air conditioner with SEER 14 to \$330 for an air conditioner with SEER 16 or higher.

For More Information:

http://www.federatedrea.coop/Member Programs/Rebates/Quality Installation for Central Air and Heat
Pumps/index.html

Sponsor: Federated Rural Electric

Sponsor Type: Utility

Chiller and Rooftop AC Rebate

Rebates are set at \$4 per ton (in addition to a \$20 to \$25 base rebate) for the purchase an air conditioning system.

For More Information:

http://www.owatonnautilities.com/documents/CICoolingApp2007_000.pdf

Sponsor: Owatonna Public Utilities

Sponsor Type: Utility

Commercial Heating and Cooling Rebate

The following rebates are offered under this program: central air conditioners (\$100 per ton), ground-source heat pumps (\$200 per ton), dual fuel systems (\$400), stored heat systems (\$600), alternative heat systems (\$200), and air-source heat pumps (\$150 per ton).

For More Information:

http://www.marshallutilities.com/business/energystar.php

Sponsor: Marshall Municipal Utilities

Sponsor Type: Utility

Cooling Efficiency Program

Rebates are available for the purchase of an air conditioning system.

For More Information:

http://www.rpu.org/your_business/ rebates_and_incentives/heating_cooling/Default.htm

Sponsor: Rochester Public Utilities

Cooling Efficiency Program

The utility offers financial incentives for commercial and industrial customers that purchase and install energy efficient cooling systems, including chillers, condenser units, and watersource heat pumps.

For More Information:

http://www.xcelenergy.com/Minnesota/Business/Programs_Resources/ ConservationRebates_Incentives_Business/Pages/Cooling.aspx

Sponsor: Xcel Energy **Sponsor Type:** Utility

Cooling Program Rebate

Rebates of up to \$50,000 are available for the purchase of a commercial or industrial cooling system that exceeds conventional efficiency standards.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_ loans/heating_cooling_ventilation_rebates

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Cool Savings Rebate Program

The utility will install a radio receiver that will cycle a participant's air conditioner on and off every 15 minutes to help manage summer electricity demand. Participants receive a \$7 credit on monthly electric service from June through September.

For More Information:

http://www.otpco.com/SaveEnergy-Money/Rebates.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Cycle Air Conditioner Load Control Program

A member that allows their air conditioner to cycle on and off in 15-minute intervals during high usage times in the summer will receive a \$25 per year credit.

For More Information:

http://www.southcentralelectric.com/ Load_Management_Programs/Cycled_ Air Conditioner Program/index.html

Sponsor: South Central Electrical

Association

Sponsor Type: Utility

Cycled Air Conditioning Program

During high energy-use periods, the cooperative will power down a customer's air conditioning unit for a small period of time. Participating customers will receive a one-time \$75 credit and a \$15 annual credit.

For More Information:

http://www.benco.org/programs.cfm

Sponsor: Benco Electric **Sponsor Type:** Utility

Cycled Air Credit

If a customer allows the cooperative to temporarily power down a cooling system during high energy-use periods, the customer will receive a 10% credit on summer bills.

For More Information:

http://www.gccea.com/cycled.htm

Sponsor: Goodhue County Cooperative Electric **Sponsor Type:** Utility

Dehumidifier Rebate

The utility will pay a customer \$65 if the customer replaces a dehumidifier with a newer, more energy efficient model.

For More Information:

http://www.ci.st-peter.mn.us/finance/ubrebates.php3

Sponsor: Saint Peter Municipal Utilities

Sponsor Type: Utility

Electric Heat Rebate

Items covered by the electric heat rebate are as follows: geothermal heat pumps (\$400), air-source heat pumps (\$400), in-floor heat units (\$400), and resistance heat units (\$400).

For More Information:

http://www.lyon-lincolnelectric.coop/ Energy_Conservation/Energy_Star_ Rebates/index.html

Sponsor: Lyon-Lincoln Electric

Cooperative

Sponsor Type: Utility

Electric Service Upgrade Loan

The cooperative offers loans to residential and nonresidential customers interested in upgrading air or heating systems.

For More Information:

http://www.pkmcoop.com/msp-loan.html

Sponsor: PKM Electric Cooperative

Sponsor Type: Utility

Electric Water Heater Rebate Program

The cooperative offers a \$100 rebate to customers that purchase an electric water heater.

For More Information:

http://www.lyon-lincolnelectric.coop/ Products/Water Heaters/index.html

Sponsor: Lyon-Lincoln Electric

Cooperative

Sponsor Type: Utility

Energy Efficiency Financial Incentives for Heating, Cooling, & Air-Conditioning Measures

The Business Customer's incentive program encourages nonresidential customers to select and install energy efficient equipment for facilities.

For More Information:

http://www.wildriceelectric.com/images/Minnkota%20HVAC%20for%20 Business%20Incentive%20Form%20 040109.pdf

Sponsor: Wild Rice Electric

Cooperative

Sponsor Type: Utility

Energy Grants

Grants are available to industrial and commercial customers looking to make facilities more energy efficient.

For More Information:

http://www.lakecountrypower.com/viewpage. php?pagename=foryourbusiness

Sponsor: Lake Country Power

Sponsor Type: Utility

Energy Wise Program

The Energy Wise program offers some rebates to commercial and industrial members that upgrade lighting, motors, and refrigeration.

For More Information:

http://www.clpower.com/?p=14

Sponsor: Cooperative Light & Power

Sponsor Type: Utility

Energy Wise® Heating and Cooling Options

Lake Country Power offers a variety of electric heating and cooling options to fit the needs of customer homes, cabins, or businesses. These Energy Wise® programs are offered at a reduced rate to help lower energy bills.

For More Information:

http://www.lakecountrypower.coop/ viewpage.php?pagename=heatingand coolingoptions

Sponsor: Lake Country Power

Sponsor Type: Utility

Energy-Saving Audits

Utility staff will perform a walkthrough of a customer's home or commercial facility. Those professionals will then examine the facility's systems (i.e., lighting and heat) and will make recommendations to make the facility more energy efficient.

For More Information:

http://www.minnesotaenergyresources.com/business/audits.aspx

Sponsor: Minnesota Energy Resources

Sponsor Type: Utility

EnergyWise® Electric Heat Off-Peak Programs

For members that select an electric heater or electric floor heating system, Dakota Electric provides an off-peak program that helps members stay warm while saving money.

For More Information:

http://www.dakotaelectric.com/business/programs/energywise_off_peak/ electric_heating_off_peak_programs

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Furnace & Unit Heater Rebates

CenterPoint Energy offers rebates per unit or per system installed of new high-efficiency natural gas furnaces or unit heaters.

For More Information:

http://www.centerpointenergy.com/ services/naturalgas/business/rebatesforbusiness/forced-airfurnaces/MN/

Sponsor: CenterPoint Energy

Sponsor Type: Utility

Geothermal Heating and Cooling Systems

Rebates of \$100 and up are available for the purchase and installation of a ground-source heat pump.

For More Information:

http://www.alliantenergy.com/ UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/MinnesotaBusinessIncentivePrograms/014865

Sponsor: Alliant Energy **Sponsor Type:** Utility

Ground-Source Heat Pump Rebate

Rebates of \$200 per ton are available for the purchase and installation of a ground-source heat pump.

For More Information:

http://www.kpcoop.com/gshp.cfm

Sponsor: Kandiyohi Power Cooperative

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 per ton rebates.

For More Information:

http://www.austinutilities.com/files/pdf/Cl%20Heat%20Pumps.5.pdf

Sponsor: Austin Public Utilities

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 to \$250 per ton rebates.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_ loans/heating_cooling_ventilation_rebates

Sponsor: Dakota Electric Association

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 per ton rebates (geothermal) or \$280 to \$430 rebates (air-source).

For More Information:

http://www.federatedrea.coop/Member_Programs/Rebates/Ground_ Source Heat Pumps/index.html

Sponsor: Federated Rural Electric **Sponsor Type:** Utility

Heat Pump Rebate

Rebates of \$200 are available for the purchase and installation of heat pumps.

For More Information:

http://www.lrecok.coop/content.cfm?id=2035

Sponsor: Lake Region Electric

Cooperative

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 per ton rebates.

For More Information:

http://www.owatonnautilities.com/documents/CIGX-AirApp2007.pdf

Sponsor: Owatonna Public Utilities

Sponsor Type: Utility

Heat Pump Rebate

Air-source, package terminal, geothermal, and split-system heat pumps are eligible for rebates.

For More Information:

http://www.rpu.org/your_business/ rebates_and_incentives/geothermal/ Default.htm

Sponsor: Rochester Public Utilities

Sponsor Type: Utility

Heat Pump Rebate Program

Air-source units receive an incentive of \$12 per 1,000 heating Btu labeled as ENERGY STAR® or with proof of the following ratings: split-system installations must be rated with a minimum SEER of 14.5, a heating season performance factor (HSPF) of 8.2, and a 12 energy efficiency ratio (EER). Package terminal heat pump installations must be rated with a minimum SEER of 14, an HSPF of 8, and an 11 EER.

For More Information:

http://www.otpco.com/SaveEnergy-Money/heatPumpRebatesEEP_SD.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Heating Loan

A 5% loan is available to customers interested in installing energy efficient heating systems. The maximum loan amount is \$15.000.

For More Information:

http://www.lyon-lincolnelectric.coop/ Energy_Conservation/Low_Interest_ Loans/index.html

Sponsor: Lyon-Lincoln Electric

Cooperative

Sponsor Type: Utility

High-Efficiency Cooling Rebate Program

Rebates are available for the purchase of high-efficiency cooling systems.

For More Information:

http://www.austinutilities.com/files/pdf/triad_cooling_sheet.pdf

Sponsor: Austin Public Utilities

Sponsor Type: Utility

HVAC Rebate

The cooperative offers rebates for HVAC systems for businesses.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates grants and loans/heating cooling ventilation rebates

Sponsor: Dakota Electric Association

Sponsor Type: Utility

HVAC Rebates

Applicable equipment includes terminal ACs, water-source heat pumps, roof-top units, and electric chillers. Rebates range from \$9 to \$26 per ton.

For More Information:

http://www.elkriverutilities.com/ciphvac.php

Sponsor: Elk River Municipal Utilities

Sponsor Type: Utility

Infrared Heater Rebates

CenterPoint Energy offers a rebate of 10% of the equipment cost up to \$1,000 per unit for the installation of infrared heaters.

For More Information:

http://www.centerpointenergy.com/ services/naturalgas/business/rebatesforbusiness/unitandinfraredheaters/ MN/

Sponsor: CenterPoint Energy

Sponsor Type: Utility

Interruptible Air Conditioning Service

If a customer cycles an air conditioning unit and only uses it when demand is low, the customer will receive a \$6 credit on summer utility bills. Customers will also receive a \$100 rebate for the purchase of a new system.

For More Information:

http://www.kpcoop.com/acplus.cfm

Sponsor: Kandiyohi Power Cooperative

Motor and Drive Rebates

The purchase of a premium motor garners a rebate of \$3 per horsepower (HP), while a variable speed drive rebate is set at \$20 per HP.

For More Information:

http://www.brightenergysolutions.org/municipalities/?category=business&state=mn&municipality=14&program=3

Sponsor: Alexandria Light and Power **Sponsor Type:** Utility

Off-Peak Heating Program

This program offers incentives for reduced energy use during peak energy periods.

For More Information:

http://www.alputilities.com/commercial offpeak.cfm

Sponsor: Alexandria Light and Power **Sponsor Type:** Utility

Off-Peak Water Heating Program

If a customer installs an off-peak water heating system, the customer will receive a \$10 monthly credit.

For More Information:

http://www.kpcoop.com/off_peak_heating.cfm

Sponsor: Kandiyohi Power Cooperative **Sponsor Type:** Utility

Packaged Thermal Air Conditioning Unit

Rebates of up to \$5,000 are available for the purchase and installation of a packaged thermal air conditioner.

For More Information:

http://www.connexusenergy.com/rebatescomm.aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Small Commercial Standard Offer Program

Incentives are available to contractors that help customers design a facility that has several energy efficiency measures.

For More Information:

http://www.centerpointressop.com/customer.shtml

Sponsor: CenterPoint Energy **Sponsor Type:** Utility

Storage Water Heating Program

Itasca-Mantrap's storage water heating program is available for members that have, or install, one or more water heaters with a total combined capacity of at least 100 gallons, and whose water heaters use is separately metered and controlled.

For More Information:

http://www.itasca-mantrap.com/msp-how.html

Sponsor: Itasca-Mantrap Cooperative Electrical Association

Sponsor Type: Utility

Thermal Storage Systems Off-Peak Rates

Thermal storage systems, whether designed for new construction or retrofit installations, can work well to meet the heating needs of a home or business. As part of the utility's energy control program, thermal storage systems qualify for Otter Tail Power Company's off-peak rates, which are about half the standard price for electricity.

For More Information:

http://www.otpco.com/ProductsServices/ThermalStorageSystems.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Industrial Systems / Process Specific

Adjustable Speed Drive Rebate

Rebates for adjustable speed drives are set at \$35 per HP up to \$5,000.

For More Information:

http://www.connexusenergy.com/rebatescomm.aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Beverage Machine Controller Rebate

Rebates of up to \$100 are available toward the purchase of energy efficient vending machine equipment.

For More Information:

http://www.connexusenergy.com/rebatescomm.aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Boiler System Rebates

CenterPoint Energy offers a variety of rebates for several types of efficiency boiler systems.

For More Information:

http://www.centerpointenergy.com/ services/naturalgas/business/rebatesforbusiness/hotwaterandsteamboilersystems/MN/

Sponsor: CenterPoint Energy **Sponsor Type:** Utility

Boiler Tune-Up Rebates

CenterPoint Energy offers rebates of up to \$1,500 per facility for professional boiler maintenance every 24 months.

For More Information:

http://www.centerpointenergy.com/ services/naturalgas/business/rebatesforbusiness/boilertune-ups/MN/

Sponsor: CenterPoint Energy

Business Energy Audit

Austin Public Utilities offers energy audits to its business customers.

For More Information:

http://www.austinutilities.com/pages/business audit.asp

Sponsor: Austin Public Utilities

Sponsor Type: Utility

Business Food Service Incentives

This incentives program is meant to encourage nonresidential customers to select and install specific energy efficient food service equipment for facilities.

For More Information:

http://redlakeelectric.com/files/BusinessPrescriptive-FoodServiceform%20 060109.pdf

Sponsor: Red Lake Electric

Cooperative

Sponsor Type: Utility

Business Motors & Drives Incentives

This incentives program is meant to encourage nonresidential customers to select and install energy efficient motor and drive equipment for facilities.

For More Information:

http://redlakeelectric.com/files/BusinessPrescriptive-Motors&Drives%20 060109.pdf

Sponsor: Red Lake Electric

Cooperative

Sponsor Type: Utility

Chiller Rebate Program

Customers are eligible for rebates of up to \$50,000 for the purchase of a commercial chiller.

For More Information:

http://www.connexusenergy.com/rebatescomm.aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Commercial and Industrial Energy Efficiency Rebate Program

The utility offers an incentive for commercial and industrial customers to install premium efficiency motors.

For More Information:

http://www.northsaint-paul.govoffice.com/vertical/ Sites/%7B806247FC-8CDA-4FF4-A9CD-4492647B36B7%7D/ uploads/%7B165C28FB-0CDE-4B10-9789-98235C57C383%7D.PDF

Sponsor: City of North St. Paul Electric

Utility

Sponsor Type: Utility

Commercial Motor Rebate Program

Motor rebates are based on HP. New motors are eligible for a \$5.00 per HP rebate, while upgraded motors are eligible for a \$16.50 per HP rebate.

For More Information:

http://www.ci.buffalo.mn.us/Utilities/ Electric/CommercialMotorProgram.pdf

Sponsor: Buffalo Municipal Utilities

Sponsor Type: Utility

Commercial Motor Rebate Program

Motor rebates are based on horse power. A 1HP motor is eligible for a \$20 rebate, while a 500 HP motor is eligible for a \$3,000 rebate.

For More Information:

http://www.otpco.com/SaveEnergy-Money/commercialMotorsCIP.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Commercial Refrigeration Conservation Program

The utility offers rebates for the purchase of energy efficient commercial refrigeration equipment. Eligible equipment includes compressor systems, condenser systems, subcooling systems, display cases, and air circulation systems.

For More Information:

http://www.otpco.com/SaveEnergy-Money/commercialRefrigerationCIP.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Compressed Air Efficiency Evaluation

Commercial and industrial customers are eligible for this audit of compressed air systems once every five years. The utility will cover up to 50% of the audit.

For More Information:

http://www.connexusenergy.com/rebatescomm.aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Custom Rebate Program

The utility offers rebates for custom energy efficiency projects.

For More Information:

http://www.shakopeeutilities.com/commrebates.htm

Sponsor: Shakopee Public Utilities

Sponsor Type: Utility

Electric Motor and ASD Rebates

The cooperative offers rebates of up to \$10,000 for the purchase of high-efficiency motors. Rebates cannot exceed 50% of the project's total cost.

For More Information:

http://www.elkriverutilities.com/cipmotor.php

Sponsor: Elk River Municipal Utilities

Energy and Environmental Programs - Financial

The center offers loans to finance energy efficiency and pollution prevention projects.

For More Information:

http://www.p2e2center.org/services.php#financing

Sponsor: Delta Pollution Prevention and Energy Efficiency Center **Sponsor Type:** Other

Energy and Environmental Programs - Technical

The center offers energy and water assessments, case studies, and greenhouse gas emissions analysis.

For More Information:

http://www.p2e2center.org/services.php#technicalassistance

Sponsor: Delta Pollution Prevention and Energy Efficiency Center **Sponsor Type:** Other

Energy Audit Program

The energy audit is a walk-through audit that is completed by a local engineering firm hired by AMU. The audit provides the customer with a list of energy conservation measures that can save both money and energy.

For More Information:

http://www.anoka.govoffice2.com/index.asp?Type=B_ BASIC&SEC={F366614A-5300-4465-BCOD-279ADDD33B82}

Sponsor: Anoka Municipal Utility **Sponsor Type:** Utility

Energy Efficiency Assistance

The Energy Center of Wisconsin offers technical assistance, energy analysis, training, resources, and fact sheets.

For More Information:

http://www.ecw.org/whatwedo.php

Sponsor: Energy Center of Wisconsin

Sponsor Type: Nonprofit

Energy Efficiency Assistance

The Midwest Food Processors Association offers education, training, and energy efficiency resources.

For More Information:

http://www.mwfpa.org/

Sponsor: Midwest Food Processors

Association

Sponsor Type: Other

Energy Efficiency Projects

The utility's sister company, Constellation Energy Projects & Services Group, helps commercial customers develop solutions to achieve energy goals.

For More Information:

http://www.newenergy.com/portal/ site/menuitem.1b1af2559c566632782c 7883da6176a0

Sponsor: Constellation NewEnergy **Sponsor Type:** Utility

Energy Grants

Grants are available to industrial and commercial customers looking to make facilities more energy efficient.

For More Information:

http://www.lakecountrypower.com/viewpage. php?pagename=foryourbusiness

Sponsor: Lake Country Power **Sponsor Type:** Utility

ENERGY STAR® Rebate Program

The utility offers rebates of up to \$400 for the purchase and installation of ENERGY STAR®-approved appliances.

For More Information:

http://www.ci.st-peter.mn.us/finance/ubrebates.php3

Sponsor: Saint Peter Municipal Utilities

Sponsor Type: Utility

Foodservice Equipment Rebates

In order to make installation of efficient natural gas equipment more affordable, the utility offers per unit rebates for the following types of equipment: booster water heaters, infrared upright broilers, infrared charbroilers, combination ovens, convection ovens, conveyor ovens, dishwashers, higheficiency or infrared fryers, pasta cookers, rotating rack ovens, infrared rotisserie ovens, infrared salamander broilers, and steam equipment.

For More Information:

http://www.centerpointenergy.com/ services/naturalgas/business/rebatesforbusiness/foodserviceequipment/ MN/

Sponsor: CenterPoint Energy **Sponsor Type:** Utility

Infrared Thermography

Rochester Public Utilities can detect inefficiently operating and worn equipment with infrared thermography.

For More Information:

http://www.rpu.org/your_business/ power_services/maintenance_services/infrared_testing/

Sponsor: Rochester Public Utilities

Sponsor Type: Utility

Midwest Combined Heat and Power Application Center

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve its process efficiency.

For More Information:

http://www.chpcentermw.org/home.html

Sponsor: University of Illinois at Chicago Energy Resources **Sponsor Type:** Other

Motor and Drive Rebates

Rebates are scheduled and given by motor or variable speed drive HP rating.

For More Information: http://www.owatonnautilities.com/documents/ CIMotors-DrivesApp2007.pdf

Sponsor: Owatonna Public Utilities

Sponsor Type: Utility

Motor and Variable Speed Drive Program

Commercial, industrial, and small business customers are eligible for this program for the purchase of an energy efficient motor.

For More Information: http://www.mpsutility.com/index.php/energy-solutions

Sponsor: Moorhead Public Service

Sponsor Type: Utility

Motor Efficiency Program

Commercial, industrial, and small business customers are eligible for this program for the purchase of an energy efficient motor.

For More Information:

http://www.mmpa.org/Conservation/ We-Save---Business.aspx

Sponsor: Minnesota Municipal Power

Agency

Sponsor Type: Other

Motor Rebate

Commercial, industrial, and agricultural customers that install qualified new or replacement National Electric Manufacturers Association (NEMA) Premium® efficiency motors may receive rebates from \$20 to \$3,000 per motor—based on motor horsepower and NEMA Premium® efficiency program standards.

For More Information:

http://www.otpco.com/SaveEnergy-Money/commercialMotorsEEP SD.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Motor Rebate Program

The purchase of a premium motor garners a rebate.

For More Information:

http://www.rpu.org/your_business/re-bates_and_incentives/motors/Default.htm

Sponsor: Rochester Public Utilities

Sponsor Type: Utility

Motor Rebate Program

The purchase of a premium motor garners a rebate—based on HP.

For More Information:

http://www.shakopeeutilities.com/Motors%202.pdf

Sponsor: Shakopee Public Utilities

Sponsor Type: Utility

Motor System Rebate

If a customer installs a new motor, the rebate is \$7.50 per HP. However, if the customer replaces a motor with a energy efficient motor, the rebate becomes \$20 per HP.

For More Information:

http://www.connexusenergy.com/rebatescomm.aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

New Premium Efficiency Motor Rebate

The program covers new and replacement premium efficiency motors between 1 and 200 HP. The maximum rebate is \$100,000.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates grants and loans/adjustable speed drive and motor rebates

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Power Grant Energy Efficiency Rebate Program

The utility offers rebates to commercial, industrial, and agricultural customers for installing energy efficient lighting, electric motors, and agricultural equipment. Rebates are up to \$50,000.

For More Information:

http://www.mnpower.com/powerofone/one_business/powergrant/rebates.htm

Sponsor: Minnesota Power **Sponsor Type:** Utility

Premium Efficiency Motor Rebate Program

Motor rebates are based on HP. Rebates range from \$20 to \$600.

For More Information:

http://www.austinutilities.com/files/pdf/triad motor sheet.pdf

Sponsor: Austin Public Utilities

Sponsor Type: Utility

Process Energy Efficiency Technical Assistance

The Minnesota Technical Assistance Program has a staff of engineers and scientists that provide site-specific and cost-effective energy efficiency solutions for manufacturing processes.

For More Information: http://www.mntap.umn.edu/energy/index.htm

Sponsor: Minnesota Technical Assistance Program

Assistance Program **Sponsor Type:** Nonprofit

Variable Speed Drive Rebate Program

Motor rebates are based on HP. Rebates range from \$10 to \$600.

For More Information:

http://www.austinutilities.com/files/pdf/triad vsd sheet.pdf

Sponsor: Austin Public Utilities

Variable Speed Drives

The utility offers rebates for the purchase of variable speed drives from fan and pumps ranging from 1 HP to 200 HP.

For More Information:

http://www.rpu.org/your_business/ rebates_and_incentives/variable_ speed_drives/Default.htm

Sponsor: Rochester Public Utilities **Sponsor Type:** Utility

VendingMiser Cold Beverage Machine Controller Rebate

This product powers down vending machines after inactivity. Customers that purchase this device are eligible for a \$75 rebate.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/vendingmiser

Sponsor: Dakota Electric Association **Sponsor Type:** Utility

VendingMiser Rebate Program

This product powers down vending machines after inactivity. Customers that purchase this device are eligible for a \$50 rebate.

For More Information:

http://www.rpu.org/your_business/ rebates_and_incentives/vendingmiser/ Default.htm

Sponsor: Rochester Public Utilities **Sponsor Type:** Utility

We Save Program

The Minnesota Municipal Power Agency's (MMPA's) We Save program for commercial, industrial, and business customers can help improve their bottom lines. MMPA's incentive programs provide cash payments to help customers install qualifying efficient lighting and motors.

For More Information:

http://www.mmpa.org/Conservation/ We-Save---Business.aspx

Sponsor: Minnesota Municipal Power

Agency (MMPA)

Sponsor Type: Other

Lighting

Business Energy Audit

Austin Public Utilities offers an energy audit to its business customers.

For More Information:

http://www.austinutilities.com/pages/business_audit.asp

Sponsor: Austin Public Utilities **Sponsor Type:** Utility

Commercial & Industrial Lighting Rebate Program

Energy efficient lighting rebates only apply to replacement equipment installed after June 7, 1995. The equipment must be installed in agricultural, commercial, industrial, or residential facilities served by FMCS. For each rebate, an itemized invoice is required before an incentive is issued.

For More Information:

http://www.fmcs.coop/lighting.htm

Sponsor: Freeborn-Mower Cooperative

Services (FMCS)
Sponsor Type: Utility

Commercial and Industrial Lighting Retrofit Rebate

Commercial and industrial businesses that retrofit their lighting systems with energy efficient lighting technologies may qualify for rebates. Eligible fixtures include T8 and T5 lamps, compact fluorescent fixtures and lamps, efficient HID lighting, induction lighting systems, electronic ballasts, and occupancy sensors. Rebates for most hard-wired systems are \$0.20 per watt saved. Screw-in compact fluorescent and LED bulb rebates are \$0.05 per watt saved. Rebates will not exceed 75% of the project cost.

For More Information:

http://www.otpco.com/SaveEnergy-Money/lightingEEP SD.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Commercial Lighting and Motor Rebate Program

The utility offers rebates for the purchase and installation of energy efficient lighting, motors, and variable speed drives.

For More Information:

http://www.anoka.govoffice2.com/index.asp?Type=B_ BASIC&SEC={F366614A-5300-4465-BC0D-279ADDD33B82}

Sponsor: Anoka Municipal Utility

Sponsor Type: Utility

Commercial Lighting Program

Commercial customers that upgrade existing lighting systems with newer, more energy efficient lighting are eligible for this rebate program. The maximum rebate amount is \$2,000.

For More Information:

http://www.redlakeelectric.com/ files/1367 001.pdf

Sponsor: Red Lake Electric

Cooperative

Sponsor Type: Utility

Commercial Lighting Rebate

Nonresidential customers are eligible to receive rebates from the utility for the purchase of energy efficient lighting.

For More Information:

http://www.ci.buffalo.mn.us/Utilities/ Electric/ComLightingProgram.pdf

Sponsor: Buffalo Municipal Utilities

Commercial Lighting Rebate Program

Nonresidential customers are eligible to receive rebates from the utility for the purchase of energy efficient lighting. The maximum rebate is \$2,000.

For More Information:

http://www.marshallutilities.com/business/commerciallighting.php

Sponsor: Marshall Municipal Utilities **Sponsor Type:** Utility

Commercial Lighting Rebate Program

Rebates for upgraded lighting range from \$2.20 to \$80.00, depending on the size of the lighting system. This incentive applies to both new construction and retrofit projects.

For More Information:

http://www.elkriverutilities.com/cip-commlight.php

Sponsor: Elk River Municipal Utilities

Sponsor Type: Utility

Commercial Lighting Rebate Program

The utility offers rebates for the purchase and installation of energy efficient lighting. The maximum rebate is \$25,000.

For More Information:

http://www.owatonnautilities.com/documents/CILightingApp2007.pdf

Sponsor: Owatonna Public Utilities

Sponsor Type: Utility

Compact Fluorescent Lamp Rebate

Incentives are available to any customer that purchases energy efficient lighting.

For More Information:

http://lakecitymn.govoffice2.com/index.asp

Sponsor: Lake City Utilities **Sponsor Type:** Utility

Compact Fluorescent Lamp Rebate

The utility will pay all customers \$2 toward the purchase of a compact fluorescent lamp, up to 50% of the total project cost.

For More Information:

http://www.ci.st-peter.mn.us/finance/ubrebates.php3

Sponsor: Saint Peter Municipal Utilities

Sponsor Type: Utility

Energy Efficiency Financial Incentives for Lighting Measures

The utility offers an incentive program that encourages nonresidential customers to select and install energy efficient equipment for facilities.

For More Information:

http://www.wildriceelectric.com/im-ages/Minnkota%20Lighting%20for%20 Business%20Incentive%20Form%20 040109.pdf

Sponsor: Wild Rice Electric

Cooperative

Sponsor Type: Utility

Energy Grants

Grants are available to industrial and commercial customers looking to make facilities more energy efficient.

For More Information:

http://www.lakecountrypower.com/viewpage. php?pagename=foryourbusiness

Sponsor: Lake Country Power

Sponsor Type: Utility Energy Wise Program

The Energy Wise program offers some rebates to commercial and industrial members that upgrade lighting, motors, and refrigeration.

For More Information:

http://www.clpower.com/?p=14

Sponsor: Cooperative Light & Power

Sponsor Type: Utility

Energy-Saving Audits

Utility staff will perform a walkthrough of a customer's home or commercial facility. Those professionals will then examine the facility's systems (i.e., lighting and heat) and make recommendations that will help the facility become more energy efficient.

For More Information:

http://www.minnesotaenergyresources.com/business/audits.aspx

Sponsor: Minnesota Energy Resources

Sponsor Type: Utility

High-Efficiency Lighting Rebate Program

The utility offers rebates for the purchase and installation of energy efficient lighting.

For More Information:

http://www.austinutilities.com/files/pdf/triad_lighting_sheet.pdf

Sponsor: Austin Public Utilities

Sponsor Type: Utility

LED Traffic Signal Retrofit Rebate

This program is open to contractors that install energy efficient street lighting. Rebates range from \$15 to \$65 per item.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/lighting_rebates

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Lighting & Occupancy Sensor Rebates

Occupancy sensors are eligible for \$10 rebates. Lighting rebates range from \$2 to \$15 per lighting fixture.

For More Information: http://www.alliantenergy.com/UtilityServices/Fo-rYourBusiness/ProductsServices/BusinessRewardsIncentives/Minnesota-BusinessIncentivePrograms/014866

Sponsor: Alliant Energy **Sponsor Type:** Utility

Lighting and Custom Energy Efficiency Rebate Program

Cash rebates are available to commercial, industrial, and government customers that purchase and install qualifying energy efficient lighting products.

For More Information:

http://www.mpsutility.com/index.php/energy-services/102-bright-energy-solutions

Sponsor: Moorhead Public Service

Sponsor Type: Utility

Lighting Conservation Program

The utility offers a number of incentives for upgraded lighting in existing nonresidential facilities. Rebates are \$0.05 per watt for a compact fluorescent light. All other lighting rebates are \$0.20 per watt.

For More Information:

http://www.otpco.com/SaveEnergy-Money/lightingCIP.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Lighting Efficiency

Lighting rebates are available for retrofit and new construction projects.

For More Information:

http://www.xcelenergy.com/New%20 Mexico/Business/Programs Resources/ConservationRebates Incentives Business/Pages/Lighting Efficiency. aspx

Sponsor: Xcel Energy **Sponsor Type:** Utility

Lighting Efficiency Program - New Construction

Nonresidential customers are eligible to receive rebates from the utility for the purchase of energy efficient lighting. The maximum rebate for new construction lighting projects is \$5,000.

For More Information: http://www.connexusenergy.com/rebatescomm. aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Lighting Efficiency Program -Retrofit Program

Nonresidential customers are eligible to receive rebates from the utility for the replacement of existing lighting with energy efficient lighting. The maximum rebate for retrofit projects is \$5,000.

For More Information:

http://www.connexusenergy.com/rebatescomm.aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Lighting Program

Rebates are provided for the purchase of energy efficient lighting.

For More Information:

http://www.mwalliance.org/programs/change-light

Sponsor: Midwest Energy Efficiency

Alliance

Sponsor Type: Nonprofit

Lighting Rebates

The utility offers rebates for the purchase and installation of energy efficient lighting. Rebates range from \$2 per lamp, up to \$80 for more sophisticated lighting structures.

For More Information: http://www.rpu.
org/your_business/rebates_and_incentives/lighting/Default.htm

Sponsor: Rochester Public Utilities

Sponsor Type: Utility

Lighting Retrofit Rebate Program

Business customers are eligible for up to \$300 in rebates for upgrading existing lighting with energy efficient lighting.

For More Information:

http://www.brightenergysolutions.org/municipalities/?category=business&state=mn&municipality=14&program=1

Sponsor: Alexandria Light and Power

Sponsor Type: Utility

Lighting Upgrade Program

This rebate program is open to nonresidential customers that install upgraded lighting in an existing facility. Rebates range from \$0.50 to \$12 per item.

For More Information:

http://www.shakopeeutilities.com/ Lighting%20Retrofit%202.pdf

Sponsor: Shakopee Public Utilities

Sponsor Type: Utility

New Construction Lighting Rebate

Nonresidential customers are eligible to receive rebates from the utility for the purchase of energy efficient lighting. The maximum rebate for new construction lighting projects is \$100,000.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_ loans/lighting_rebates

Sponsor: Dakota Electric Association

Sponsor Type: Utility

New Construction Lighting Rebate Program

New construction lighting rebates range from \$0.75 per lamp to \$18 for pulse-start metal halide fixtures.

For More Information:

http://www.xcelenergy.com/Minnesota/Business/Programs_Resources/ ConservationRebates_Incentives_Business/Pages/Lighting_Efficiency.aspx

Sponsor: Xcel Energy **Sponsor Type:** Utility

Power Grant Energy Efficiency Rebate Program

The utility offers rebates to commercial, industrial, and agricultural customers for installing energy efficient lighting, electric motors, and agricultural equipment. Rebates are up to \$50,000.

For More Information:

http://www.mnpower.com/powerofone/one_business/powergrant/rebates.htm

Sponsor: Minnesota Power **Sponsor Type:** Utility

Retrofit Lighting Rebate

Nonresidential customers are eligible to receive rebates from the utility for the replacement of existing lighting with energy efficient lighting. The maximum rebate for retrofit projects is \$100,000.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/lighting_rebates

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Small Business Lighting

The utility offers rebates and special services for small- and mid-sized business facilities with peak demands of less than 400 kW.

For More Information:

http://www.xcelenergy.com/Colorado/Business/Programs_Resources/ConservationRebates_Incentives_Business/Pages/SmallBusinessLighting.aspx

Sponsor: Xcel Energy **Sponsor Type:** Utility

Small Commercial Standard Offer Program

Incentives are available to contractors that help customers design a facility that has several energy efficiency measures.

For More Information:

http://www.centerpointressop.com/customer.shtml

Sponsor: CenterPoint Energy

Sponsor Type: Utility

Training

CenterPoint Energy offers a variety of trainings, conferences, and seminars—including information regarding boilers, food service equipment, energy management, emerging natural gas technologies, and trade.

For More Information:

http://www.centerpointenergy.com/ services/naturalgas/business/training/ MN/

Sponsor: CenterPoint Energy

Sponsor Type: Utility

We Save Program

MMPA's We Save program for commercial, industrial, and business customers can improve their bottom lines.

MMPA's incentive programs provide cash payments to help customers install qualifying efficient lighting and motors.

For More Information:

http://www.mmpa.org/Conservation/ We-Save---Business.aspx

Sponsor: Minnesota Municipal Power

Agency (MMPA) **Sponsor Type:** Other

Load Management

Air-to-Air Heat Pumps Load Control Program

A member that allows their air-toair heat pump to cycle on and off in 15-minute intervals will receive a \$0.031 per kWh discount on the electricity used by the heat pump.

For More Information:

http://www.southcentralelectric.com/ Load_Management_Programs/Air_to_ Air_Heat_Pumps/index.html

Sponsor: South Central Electrical Assoc.

Sponsor Type: Utility

Back of the Envelope Calculator

This online tool for commercial and industrial managers helps analyze energy use throughout a facility.

For More Information: http://www.ecw.org/project.
php:workid=1&resultid=286

Sponsor: Energy Center of Wisconsin

Sponsor Type: Nonprofit

Beverage Machine Controller Rebate

Rebates of up to \$100 are available toward the purchase of energy efficient vending machine equipment.

For More Information: http://www.connexusenergy.com/rebatescomm. aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Bright Energy Solutions

This program offers incentives related to lighting, cooling, motors, pumps, electric water heaters, and custom processes in order to help facilities become more energy efficient.

For More Information:

http://www.brightenergysolutions.org/municipalities/?category=business&state=mn&municipality=15

Sponsor: Barnesville Municipal Utilities

Business Audits

Stearns Electric Association offers energy audits to its customers to help them control energy costs and add those savings to their bottom lines.

For More Information:

https://www.stearnselectric.org/auditsbus.htm

Sponsor: Stearns Electric Association

Sponsor Type: Utility

Business Energy Analysis

Incentives of up to \$1,200 are available to customers that conduct an energy analysis of a facility.

For More Information:

http://www.mnpower.com/powerofone/one business/energy saving tools/tips and tools/business energy audit.htm

Sponsor: Minnesota Power **Sponsor Type:** Utility

Business Energy Audit

Austin Utilities offers onsite energy audits to business customers.

For More Information:

http://www.austinutilities.com/pages/business audit.asp

Sponsor: Austin Utilities **Sponsor Type:** Utility

Business Energy Audit

Tri-County Electric offers free energy audits to business facilities.

For More Information:

http://www.tec.coop/programs_services/energy_audit.php

Sponsor: Tri-County Electric **Sponsor Type:** Utility

Business Energy Audits and Assessments

Dakota Electric provides its business memebers basic walk through assessments free of charge. The assessment, performed by an energy expert, provides general information on efficiency improvements.

For More Information:

http://www.dakotaelectric.com/business/programs/analysis_and_audits/ audits_and_assessments

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Business Energy Efficiency Products & Services

Alliant Energy offers commercial customers incentives for energy efficiency—from cash rewards to onsite generation support programs.

For More Information:

http://www.alliantenergy.com/ UtilityServices/ForYourBusiness/ProductsServices/index.htm

Sponsor: Alliant Energy **Sponsor Type:** Utility

Business Energy Evaluation

This cooperative offers free energy audits to businesses in order to help reduce energy costs.

For More Information:

http://www.eastcentralenergy.com/businessenergyeval.aspx

Sponsor: East Central Energy **Sponsor Type:** Utility

Commercial & Industrial Energy Efficiency Rebate Program

Blooming Prairie Public Utilities provides incentives for commercial and industrial customers to improve the energy efficiency of facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

For More Information:

http://www.smmpa.org/members.asp?utility=59&service=215

Sponsor: Blooming Prairie Public

Utilities

Sponsor Type: Utility

Commercial & Industrial Energy Efficiency Rebate Program

The utility provides incentives of up to \$25,000 for commercial and industrial customers to improve the energy efficiency of facilities.

For More Information:

http://www.smmpa.org/members.asp?utility=86&service=257

Sponsor: North Branch Municipal

Water & Light

Sponsor Type: Utility

Commercial & Industrial Programs

Facilities can choose from a variety of peak alert and interruptible load-shaving programs.

For More Information:

http://www.itasca-mantrap.com/msp-how.html

Sponsor: Itasca-Mantrap Cooperative

Electrical Association **Sponsor Type:** Utility

Commercial and Industrial Energy Conservation Loan Program

Dakota Electric provides low-interest loans to help commercial and industrial customers finance energy efficiency projects. The maximum loan amount is \$100,000.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_ loans/energy_efficiency_loans

Sponsor: Dakota Electric Association

Commercial and Industrial Standard Offer Program

This program offers incentives for reduced energy use during peak energy periods. Participants can receive \$175 per kW for energy reduced and \$0.060 per kWh for energy saved. Final payment of up to 60% will be made upon approval of the savings report.

For More Information: http://www.centerpointcisop.com/

Sponsor: CenterPoint Energy **Sponsor Type:** Utility

Commercial Energy Audit

Utility staff will perform a walkthrough of a customer's home or commercial facility. Those professionals will then examine the facility's systems and will make recommendations that, if implemented, will help the facility become more energy efficient.

For More Information:

http://www.mvec.net/business/energy audit studies.asp

Sponsor: Minnesota Valley Electric

Cooperative

Sponsor Type: Utility

Conservation Incentive Program

This program offers rebates to commercial or industrial customers that make facilities more energy efficient.

For More Information: http://www.bpu.org/cip.htm

Sponsor: Brainerd Public Utilities

Sponsor Type: Utility

Constellation NewEnergy Online

This is an energy-management tool that is available to all electricity customers free of charge. The tool allows customers to find opportunities to improve their company's energy efficiencies, track changes in their company's usage, and compare usage across multiple facilities.

For More Information:

http://www.newenergy.com/portal/site/menuitem.987b194dd5e782ce18a8 05e4da6176a0

Sponsor: Constellation NewEnergy

Sponsor Type: Utility

Cooling Program

Incentives are available to customers that participate in the cooperative's load management program. The cooperative will temporarily power down the air conditioner when demand for energy is highest. Participating customers will receive a \$5 monthly credit

For More Information:

http://www.federatedrea.coop/Member_Programs/Programs/Cooling_Program/index.html

Sponsor: Federated Rural Electric

Sponsor Type: Utility

Cool Savings Rebate Program

The utility will install a radio receiver that will cycle a participant's air conditioner on and off every 15 minutes to help manage summer electricity demand. Participants receive a \$7 credit on monthly electric service from June through September.

For More Information:

http://www.otpco.com/SaveEnergy-Money/Rebates.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Custom Energy Grant Program

This program is offered for commercial, industrial, or agricultural customers that install qualifying energy efficient products.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_ loans/custom_energygrant

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Cycled Air Conditioning Program

During high energy-use periods, the cooperative will power down a customer's air conditioning unit for a small period of time. Participating customers will receive a one-time \$75 credit and a \$15 annual credit.

For More Information:

http://www.benco.org/programs.cfm

Sponsor: Benco Electric **Sponsor Type:** Utility

Demand-Side Management

Southern Minnesota Municipal Power Agency (SMMPA) offers industry customers financial/rebate incentives for energy efficient equipment, load management programs, and technical assistance.

For More Information:

http://www.smmpa.org/environment.asp?smmpa=29

Sponsor: Southern Minnesota Municipal Power Agency (SMMPA)

Sponsor Type: Other

Dispersed Generation/ Interruptible Load Program

During high energy-use periods, the cooperative may need to "borrow" energy from commercial customers that create electricity from renewable sources. Because those customers will be using less energy, the cooperative will give monthly credits.

For More Information:

http://www.elkriverutilities.com/cipint-load.php

Sponsor: Elk River Municipal Utilities

Dual Fuel Load Control Program

A member that allows a switch from electric heat to gas, or oil backup heat, during peak useage times will receive a \$0.031 per kWh discount on the energy used by their electric heat.

For More Information:

http://www.southcentralelectric.com/ Load_Management_Programs/Dual_ Fuel_Program/index.html

Sponsor: South Central Electrical

Association

Sponsor Type: Utility

Dual Fuel Rebate Program

Rebates of \$200 are available for the purchase and installation of a dual fuel heating system.

For More Information:

http://www.barnesvillemn.com/moving/electric.html

Sponsor: Barnesville Electric

Department

Sponsor Type: Utility

Electric Dual Fuel Rebate

Cooperative customers that purchase a dual fuel heating system are eligible for a rebate of \$20 per kW up to \$200. Customers must participate in the load management program in order to receive the rebate.

For More Information:

http://www.benco.org/programs.cfm

Sponsor: Benco Electric **Sponsor Type:** Utility

Energy Analysis and Recommissioning

Utility staff will perform a walkthrough of a customer's home or commercial facility. Those professionals will then examine the facility's systems and will make recommendations that, if implemented, will help make the facility more energy efficient.

For More Information:

http://www.otpco.com/SaveEnergy-Money/energyAnalysisRecommissioningCIP.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Energy Audit

Utility staff will perform a walkthrough of a customer's home or commercial facility. Those professionals will then examine the facility's systems (i.e., lighting and heat) and will make recommendations that, if implemented, will make the facility more energy efficient.

For More Information:

http://www.connexusenergy.com/rebatescomm.aspx

Sponsor: Connexus Energy **Sponsor Type:** Utility

Energy Audit

Energy Cost Cutters will audit utility bills to identify errors, obtain refunds, and verify that cost-efficient rates are applied.

For More Information:

http://www.energycostcutters.com/ our-energy-reduction-services

Sponsor: Energy Cost Cutters

Sponsor Type: Other

Energy Audit

Utility staff will perform a walkthrough of a commercial facility. Those professionals will then examine the facility's systems and will make recommendations that, if implemented, will help make the facility more energy efficient.

For More Information:

http://www.owatonnautilities.com/documents/ CIEnergyAuditRebateApp.5.pdf

Sponsor: Owatonna Public Utilities

Sponsor Type: Utility

Energy Audit

Cooperative staff will perform a walkthrough of a customer's home or commercial facility. Those professionals will then examine the facility's systems and will make recommendations that, if implemented, will help make the facility more energy efficient.

For More Information:

http://www.toddwadena.coop/EnergySolutions/CommercialServices/tabid/66/Default.aspx

Sponsor: Todd-Wadena Electric

Cooperative

Sponsor Type: Utility

Energy Audit/Assessment

Utility staff will perform a walkthrough of a customer's home or commercial facility. Those professionals will then examine the facility's systems (i.e., lighting and heat) and will make recommendations that, if implemented, will help make the facility more energy efficient.

For More Information: http://www.bpu.org/cip.htm

Sponsor: Brainerd Public Utilities

Sponsor Type: Utility

Energy Audits

Customers can use Business Analyzer to conduct a self-guided energy efficiency analysis of a small business. Customers with a mid-size or large business can contact a representative to schedule an onsite energy audit.

For More Information:

http://www.whe.org/Commercial_Energy_Services/Energy_Products_and_Services/Energy_Saving_Programs/index.html

Sponsor: Wright-Hennepin

Cooperative

Energy Efficiency Assistance

The Energy Center of Wisconsin offers technical assistance, energy analysis, training, resources, and fact sheets.

For More Information:

http://www.ecw.org/whatwedo.php

Sponsor: Energy Center of Wisconsin

Sponsor Type: Nonprofit

Energy Efficiency Grants

Wright-Hennepin offers grants for a variety of energy efficiency projects.

For More Information:

http://www.whe.org/Commercial Energy Services/Energy Products and Services/Energy Saving Programs/index.html

Sponsor: Wright-Hennepin Coopera-

tive

Sponsor Type: Utility

Energy Efficiency Projects

The utility's sister company, Constellation Energy Projects & Services Group, helps commercial customers develop solutions to achieve energy goals.

For More Information:

http://www.newenergy.com/portal/ site/menuitem.1b1af2559c566632782c 7883da6176a0

Sponsor: Constellation NewEnergy

Sponsor Type: Utility

Energy Expertise

Alliant Energy staffs the Business Resource Center with small business advisors that are trained to address energy-management concerns.

For More Information:

http://www.alliantenergy.com/Utility-Services/ForYourBusiness/EnergyExpertise/index.htm

Sponsor: Alliant Energy **Sponsor Type:** Utility

Energy Improvement Financing

FMCS is now offering members lowinterest loans to be used for energy improvements, such as new air conditioners, electric furnaces, electric boilers, plenum heaters, heat pumps, and storage heaters.

For More Information:

http://www.fmcs.coop/financing.htm

Sponsor: Freeborn-Mower Cooperative

Services (FMCS)
Sponsor Type: Utility

Energy Intelligent Business Grants

Grants are available to industrial and commercial customers looking to make facilities more energy efficient.

For More Information:

http://www.gccea.com/grants.htm

Sponsor: Goodhue County Coopera-

tive Electric

Sponsor Type: Utility

Energy Intelligent Farm or Business

Grants are available to farms and businesses for new and retrofit electrical conservation projects that reduce electrical energy consumption and peak demand.

For More Information:

http://www.noblesce.com/member-services/commercial-energy-grants

Sponsor: Nobles Cooperative Electric

Sponsor Type: Utility

EnergyWise® Electric Heat Off-Peak Programs

For members that select an electric heater or electric floor heating system, Dakota Electric provides an off-peak program that helps members stay warm while saving money.

For More Information:

http://www.dakotaelectric.com/business/programs/energywise_off_peak/ electric_heating_off_peak_programs

Sponsor: Dakota Electric Association

Sponsor Type: Utility

InfoWise

InfoWise from Xcel Energy delivers a powerful energy-management reporting solution with customized data for businesses to help manage and control energy use.

For More Information:

http://www.xcelenergy.com/South%20 Dakota/Business/SaveEnergy_Money/ InfoWise/Pages/default.aspx

Sponsor: Xcel Energy **Sponsor Type:** Utility

Interruptible Air Conditioning Service

During high energy-use periods, the cooperative will power down a customer's air conditioning unit for a small period of time. Participating customers will receive a one-time \$50 credit.

For More Information:

http://www.browncountyrea.coop/products/index.htm#waterheater

Sponsor: Brown County Rural Electric

Sponsor Type: Utility

Interruptible Programs

Alliant Energy Interruptible customers are eligible for lower energy prices throughout the year. By reducing consumption during periods of high demand on the electric grid, they enable Alliant Energy to provide reliable, consistent service to all customers.

For More Information:

http://www.alliantenergy.com/ UtilityServices/ForYourBusiness/ProductsServices/012348

Sponsor: Alliant Energy **Sponsor Type:** Utility

Load Management Program

Off-peak electric heat is Roseau Electric's primary load management program. Off-peak customers allow Roseau Electric Cooperative to switch electric heat to an alternative heat source for a significantly reduced rate. Off-peak customers also have the option to have their water heaters controlled and receive a monthly credit on their bill.

For More Information:

http://www.roseauelectric.coop/msp-load.html

Sponsor: Roseau Electric Cooperative **Sponsor Type:** Utility

Load Management Program

Load management is a key component of Wild Rice Electric's mission of keeping rates low. Members that participate in the program receive significant discounts.

For More Information:

http://www.wildriceelectric.com/msp-load.html

Sponsor: Wild Rice Electric

Cooperative

Sponsor Type: Utility

Load Management Standard Offer Program

CenterPoint Energy will pay a participating customer (or the project sponsor, if different) up to \$40 per kW of verified curtailed load each year of participation.

For More Information:

http://www.centerpointenergy.com/ services/electricity/business/energyefficiencyprograms/loadmanagementstandardoffer/

Sponsor: CenterPoint Energy

Sponsor Type: Utility

Load Response for your Business

Commercial customers can receive financial rewards, either in the form of dollars or energy bill credits, for using less energy on days when regional power grids are under stress.

For More Information:

http://www.newenergy.com/portal/ site/menuitem.c2d5c4a31e3b3661571c 5010747176a0?title=Ir

Sponsor: Constellation NewEnergy

Sponsor Type: Utility

Minnesota Technical Assistance Program

A staff of engineers and scientists provide free, site-specific and cost-effective energy efficiency solutions for a variety of manufacturing facilities in Minnesota. Staff members also provide basic energy audits, training, and technical assistance

For More Information: http://www.mntap.umn.edu

Sponsor: University of Minnesota **Sponsor Type:** Nonprofit

Motor and Drive Rebates

The purchase of a premium motor garners a rebate of \$3 per HP, while a variable speed drive rebate is set at \$20 per HP.

For More Information:

http://www.brightenergysolutions.org/municipalities/?category=business&state=mn&municipality=14&program=3

Sponsor: Alexandria Light and Power **Sponsor Type:** Utility

Off-Peak Heating Program

This program offers incentives for reduced energy use during peak energy periods.

For More Information:

http://www.alputilities.com/commercial_offpeak.cfm

Sponsor: Alexandria Light and Power

Sponsor Type: Utility

Off-Peak Incentive Program

This program offers incentives for reduced energy use during peak energy periods.

For More Information:

http://www.barnesvillemn.com/moving/electric.html

Sponsor: Barnesville Electric

Department

Sponsor Type: Utility

Off-Peak Water Heating Program

If a customer installs an off-peak water heating system, the customer will receive a \$10 monthly credit.

For More Information: http://www.kpcoop.com/off peak heating.cfm

Sponsor: Kandiyohi Power Cooperative

Sponsor Type: Utility

Off-Peak Air Conditioning Program

If a customer allows the cooperative to temporarily power down an air conditioner during high energy-use periods, the customer will receive a \$2 per ton credit on summer bills.

For More Information: http://www.whe.org/Commercial_Energy_Services/Energy_Products_and_Services/Energy_Saving_Programs/index.html

Sponsor: Wright-Hennepin Electric

Sponsor Type: Utility

Off-Peak Programs

Customers can conserve energy and lower energy costs by as much as 58% with Wright-Hennepin's commercial off-peak program.

For More Information:

http://www.whe.org/Commercial_Energy_Services/Energy_Products_and_Services/Energy_Saving_Programs/index.html

Sponsor: Wright-Hennepin

Cooperative

Online Energy Audit

This online tool analyzes a customer's energy use and points out areas that could be more energy efficient.

For More Information:

http://www.tri-countyelectric.coop/energyAudit.aspx

Sponsor: Tri-County Electric **Sponsor Type:** Utility

Online Energy Audit

This online tool analyzes a customer's energy use and points out areas that could be more energy efficient.

For More Information:

http://www.tcectexas.com/EnergyAudit.htm

Sponsor: Tri-County Electric **Sponsor Type:** Utility

Online Energy Audit

This online tool analyzes a customer's energy use and points out areas that could be more energy efficient.

For More Information:

http://www.xcelenergy.com/Texas/ Business/SaveEnergy_Money/Pages/ Save Energy and Money.aspx

Sponsor: Xcel Energy **Sponsor Type:** Utility

PowerProfiler

PowerProfiler, an online tool, can help customers manage business energy use to control costs and maximize profits.

For More Information:

http://www.otpco.com/ProductsServices/PowerProfiler.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Rate Savings Program

Customers that are flexible with energy use can get a discount on electricity.

For More Information:

http://www.xcelenergy.com/North%20 Dakota/Business/Programs Resources/RateSavings/Pages/Rate Savings. aspx

Sponsor: Xcel Energy **Sponsor Type:** Utility

Readmeter.com

Monitoring and managing electricity use is a simple way to reduce operating costs and increase margins. Readmeter.com gives customers information and control over energy use at all facilities to help reduce demand and energy costs.

For More Information:

http://www.dakotaelectric.com/business/programs/monitoring_and_information/readmeter

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Released Energy Access Program (REAP)

Otter Tail Power Company's free Released Energy Access Program (REAP) is an Internet-based service that links timely management of energy use to other regional energy needs. Otter Tail Power Company compensates REAP participants for released energy by sending the company a check or providing a credit on their monthly service statement.

For More Information:

http://www.otpco.com/ProductsServices/REAP.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Shave & Save

The Shave & Save Program is designed for summer peak control of central air conditioners. FMCS offers incentives for customers that participate.

For More Information:

http://www.fmcs.coop/shavesave.htm

Sponsor: Freeborn-Mower Cooperative

Services

Sponsor Type: Utility

Small Commercial and Hard-to-Reach Standard Offer Program

This program provides incentives to suppliers of energy services to implement electric energy efficiency projects at small commercial facilities.

For More Information: http://www.xcelefficiency.com/Res-HTR/Index.shtml

Sponsor: Xcel Energy **Sponsor Type:** Utility

Small Commercial Standard Offer Program

Incentives are available to contractors that help customers design a facility that has several energy efficiency measures.

For More Information: http://www.centerpointressop.com/customer.shtml

Sponsor: CenterPoint Energy **Sponsor Type:** Utility

Standby Generator Load Control Program

A member with an automatic standby generator can receive a \$1.25 discount per kWh for using the generator during high-useage times.

For More Information:

http://www.southcentralelectric.com/ Load_Management_Programs/Standby_Generator_Program/index.html

Sponsor: South Central Electrical As-

sociation

Storage Space Heating Program

Storage space heating is the use of off-peak electricity that is stored between 11:00 p.m. and 7:00 a.m., and released throughout the day. The cost is \$0.034 per kWh. Users will pay conversion and control installation costs while Benco will pay for the controller.

For More Information:

http://www.benco.org/programs.cfm

Sponsor: Benco Electric **Sponsor Type:** Utility

Time of Day Pricing

All the electricity used during off-peak hours—between late evening and overnight hours and all weekend-is billed at a significant discount.

For More Information:

http://www.alliantenergy.com/ UtilityServices/ForYourBusiness/ProductsServices/016188

Sponsor: Alliant Energy **Sponsor Type:** Utility

VendingMiser Rebate Program

This product powers down vending machines after inactivity. Customers that purchase this device are eligible for a \$50 rebate.

For More Information: http://www. owatonnautilities.com/documents/ CIVendingApp2007 000.pdf

Sponsor: Owatonna Public Utilities

Sponsor Type: Utility

Water Heater Load Control **Program**

A member can purchase a Marathon 105-gallon water heater for \$125 by agreeing to sign up for the water heater load control program for 5 years.

For More Information:

http://www.southcentralelectric.com/ Load Management Programs/Water Heater Program/index.html

Sponsor: South Central Electrical

Association

Sponsor Type: Utility

Water Heater Program

If a customer allows the cooperative to temporarily power down a water heater during high energy-use periods, the customer will receive a 5% credit on summer bills

For More Information:

http://www.gccea.com/wheating.htm

Sponsor: Goodhue County Cooperative Electric **Sponsor Type:** Utility

Industrial Systems General

Business Energy Efficiency Products & Services

Alliant Energy offers commercial customers incentives for energy efficiency—from cash rewards to onsite generation support programs.

For More Information:

http://www.alliantenergy.com/ UtilityServices/ForYourBusiness/ProductsServices/index.htm

Sponsor: Alliant Energy Sponsor Type: Utility

Business Solar Rewards

The utility will give nonresidential customers rebates based on the size of their PV system.

For More Information:

http://www.xcelenergy.com/Colorado/ Residential/RenewableEnergy/Solar Rewards/Pages/home.aspx

Sponsor: Xcel Energy Sponsor Type: Utility

Electric Heat Rebate

Items covered by the electric heat rebate are as follows: geothermal heat pumps (\$400), air-source heat pumps (\$400), in-floor heat units (\$400), and resistance heat units (\$400).

For More Information:

http://www.lyon-lincolnelectric.coop/ Energy Conservation/Energy Star Rebates/index.html

Sponsor: Lyon-Lincoln Electric

Cooperative

Sponsor Type: Utility

Energy Efficiency Projects

The utility's sister company, Constellation Energy Projects & Services Group, helps commercial customers develop solutions to achieve energy goals.

For More Information:

http://www.newenergy.com/portal/ site/menuitem.1b1af2559c566632782c 7883da6176a0

Sponsor: Constellation NewEnergy

Sponsor Type: Utility

ENERGY STAR® Rebate Program

This program covers all ENERGY STAR®-approved appliances. Rebates from the cooperative range from \$25 for a room air conditioner to \$100 for an air-source heat pump.

For More Information:

http://www.lyon-lincolnelectric.coop/ Energy Conservation/Energy Star Rebates/index.html

Sponsor: Lyon-Lincoln Electric

Cooperative

Sponsor Type: Utility

Geothermal Heating and Cooling Systems

Rebates of \$100 and up are available for the purchase and installation of a ground-source heat pump.

For More Information:

http://www.alliantenergy.com/ UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/MinnesotaBusinessIncentivePrograms/014865

Sponsor: Alliant Energy **Sponsor Type:** Utility

Ground-Source Heat Pump Rebate

Rebates of \$200 per ton are available for the purchase and installation of a ground-source heat pump.

For More Information:

http://www.kpcoop.com/gshp.cfm

Sponsor: Kandiyohi Power Cooperative

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 per ton rebates.

For More Information:

http://www.austinutilities.com/files/pdf/Cl_GX-Air_App_2007.pdf

Sponsor: Austin Public Utilities

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 to \$250 per ton rebates.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates grants and loans/heating cooling ventilation rebates

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 per ton rebates (geothermal) or \$280 to \$430 rebates (air-source).

For More Information:

http://www.federatedrea.coop/Member Programs/Rebates/Ground_ Source Heat Pumps/index.html

Sponsor: Federated Rural Electric

Sponsor Type: Utility

Heat Pump Rebate

Air-source and geothermal heat pumps are eligible for \$200 per ton rebates.

For More Information:

http://www.owatonnautilities.com/documents/CIGX-AirApp2007.pdf

Sponsor: Owatonna Public Utilities

Sponsor Type: Utility

Heat Pump Rebate

Air-source, package terminal, geothermal, and split-system heat pumps are eligible for rebates.

For More Information:

http://www.rpu.org/your_business/ rebates_and_incentives/geothermal/ Default.htm

Sponsor: Rochester Public Utilities

Sponsor Type: Utility

Heat Pump Rebate Program

Air-source units receive an incentive of \$12 per 1,000 heating Btu labeled as ENERGY STAR, or with proof of the following ratings: split-system installations must be rated with a minimum SEER of 14.5—a heating season peak.

For More Information:

http://www.otpco.com/SaveEnergy-Money/heatPumpRebatesEEP SD.asp

Sponsor: Otter Tail Power Company

Sponsor Type: Utility

Methane Digester Loan Program

The Minnesota Department of Agriculture developed the Methane Digester Loan Program in 1998 to help supplement the funds needed for livestock producers in Minnesota to begin installing digesters on farms.

For More Information:

http://www.mda.state.mn.us/grants/loans/digester.aspx

Sponsor: Minnesota Department of

Agriculture

Sponsor Type: State

Power Grant Program

Grants of up to \$3,000 are available to commercial customers that either increase energy efficiency or install and operate renewable energy systems.

For More Information:

http://www.hpuc.com/web-content/design/Commercial%20Power-grant%20Rebate%202007.pdf

Sponsor: Hibbing Public Utilities

Sponsor Type: Utility

Power Grant Program

Grants of up to \$50,000 are available to nonresidential customers that either increase energy efficiency or install and operate renewable energy systems.

For More Information:

http://www.mnpower.com/powerofone/one_business/powergrant/grants. htm

Sponsor: Minnesota Power **Sponsor Type:** Utility

Renewable Development Fund Grants

The Xcel Energy Renewable Development Fund provides grants to fund power generation from wind, biomass, solar, hydroelectric generators, and fuel cells.

For More Information:

http://www.xcelenergy.com/Minnesota/Company/Environment/Renewable%20Development%20Fund/Pages/RenewableDevelopmentFund.aspx

Sponsor: Xcel Energy Sponsor Type: Utility

Solar Choice Program

This program encourages customers to install PV systems and connect those systems to the utilities' electrical distribution system, by offering an incentive payment based on the system's production.

For More Information:

http://www.owatonnautilities.com/top/solarchoice.php

Sponsor: Owatonna Public Utilities

Sponsor Type: Utility

Solar Choice Program

This program encourages customers to install PV systems and connect thosee systems to the utilities' electrical distribution system, by offering an incentive payment based on the system's production.

For More Information:

http://www.rpu.org/your_home/power services/solar choice/

Sponsor: Rochester Public Utilities

Sponsor Type: Utility

Solar Rebate

DEA customers are eligible for a rebate of \$2,000 per kW for solar PV purchase and installation.

For More Information:

https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/renewable_energy_rebates

Sponsor: Dakota Electric Association

Sponsor Type: Utility

Solar Rebate Program

This one-time rebate program offers cash incentives between \$1,000 and \$20,000 to Minnesotans or Minnesota companies that install and operate solar energy systems.

For More Information:

http://www.state.mn.us/portal/mn/jsp/content.do?id=-536893811&subchannel=null&sc2=null&sc3=null&contentid=53685915&contenttype=EDITORIAL&programid=536917401&agency=Energy

Sponsor: Minnesota Department of

Commerce

Sponsor Type: State

Solar Sales Tax Exemption

Solar energy systems are exempt from Minnesota's sales tax.

For More Information:

http://www.state.mn.us/portal/mn/jsp/content.do?id=-536893811&subchannel=null&sc2=null&sc3=null&contentid=536885915&contenttype=EDITORIAL&programid=536917401&agency=Energy

Sponsor: Minnesota Department of

Commerce

Sponsor Type: State

Solar-Electric (PV) Rebate Program

Minnesota Power offers a rebate of up to \$4,000 to customers that generate solar power.

For More Information:

http://www.mnpower.com/powerofone/renewable_energy/solarsense/#rebates

Sponsor: Minnesota Power **Sponsor Type:** Utility

Wind and Solar-Electric (PV) Systems Exemption

Property taxes are not increased due to the addition of solar or wind energy systems.

For More Information:

http://www.state.mn.us/portal/mn/jsp/home.do?agency=Energy

Sponsor: Minnesota Department of

Commerce

Sponsor Type: State

Wind Sales Tax Exemption

Wind energy conversion systems are exempt from Minnesota's sales tax.

For More Information:

http://www.state.mn.us/portal/mn/jsp/home.do?agency=Energy

Sponsor: Minnesota Department of

Commerce

Sponsor Type: State

End Notes

- ¹ U.S. Department of Energy, Industrial Technologies Program, "Save Energy Now State Partnerships: ITP Activities in Minnesota," Accessed 19 Oct. 2010. http://www1.eere.energy.gov/industry/states/state_activities/map_new.asp?stid=MN.
- ² U.S. Energy Information Administration, "State/Territory Energy Profiles," Accessed October 19, 2010. http://tonto.eia.doe.gov/state/state_energy_profiles.cfm?sid=MN.
- ³ U.S. Energy Information Administration, "State/Territory Energy Profiles," Accessed October 19, 2010. http://tonto.eia.doe.gov/state/state_energy_profiles.cfm?sid=MN.

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