

September 10, 2009

# Midwest Electronic Book of Industrial Resources



U.S. Department of Energy  
Industrial Technologies Program





## Department of Energy

Washington, DC 20585

Dear Midwest Exchange Participant:

On behalf of the Industrial Technologies Program (ITP) of the U.S. Department of Energy (DOE), I welcome you to the Midwest Industrial Energy Efficiency Exchange. The Midwest Exchange connects industrial manufacturers with various federal, regional, state, and nongovernmental entities that offer energy improvement resources and incentives. Given that industry accounts for 35 percent of energy consumption in the Midwest, there is a great opportunity for the manufacturing facilities to improve their energy efficiency. ITP is committed to helping you make these improvements in a manner that is easy and cost-effective to implement.

As part of its efforts, ITP is providing a resource specific to your region, the *Midwest Electronic Book of Industrial Resources*. This handbook connects industry with the various energy efficiency resources available at federal, regional, state, and nongovernmental levels. It provides an overview of the states' individual industrial sectors and their initiatives addressing energy consumption. Because each state offers different resources, we have refined the information down to programs from state agencies, utilities, industry and energy efficiency associations, and nonprofit organizations. In order to make the document as user-friendly as possible, we have created an [index](#) that allows you to search by resource category and type: analysis tools, energy audit programs, financial assistance, incentive programs, rebate programs, technical assistance, and training programs.

In addition to the *Midwest Electronic Book of Industrial Resources*, ITP also offers an online searchable database with approximately 2,800 energy efficiency incentives organized by state. The States Incentives and Resources Database is updated regularly and is accessible on ITP's Web site at [http://www1.eere.energy.gov/industry/states/state\\_activities/incentive\\_search.asp](http://www1.eere.energy.gov/industry/states/state_activities/incentive_search.asp).

We plan on making the *Midwest Electronic Book of Industrial Resources* a living document that can be updated so that it can continue to provide value over time. We hope this handbook serves its purpose to connect your business with energy efficiency resources that fit your needs. Making energy efficiency improvements—big or small—will not only reduce your energy costs, but improve your profitability in the long run. Our collective efforts in improving energy efficiency are bound to create a stronger economy, a cleaner environment, and greater energy independence for America.

Sincerely,

Douglas E. Kaempf

Program Manager, Industrial Technologies Program  
U.S. Department of Energy

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## Introduction

According to the U.S. Department of Energy's (DOE) Energy Information Administration (EIA), approximately one-third of all energy consumed in the Midwest in 2006 occurred in the industrial sector.<sup>1</sup> The sector also accounted for 16.0 percent of carbon emissions that year.<sup>2</sup> Currently, there exist great opportunities for industrial manufacturers in the 12-state Midwest region to lower their energy and carbon intensity.

There are many government and non-government organizations that have resources to assist industry in the region to utilize energy more effectively. Financial and technical resources are available from federal agencies, national laboratories, utilities, utility associations, industrial organizations, energy efficiency organizations, state energy offices, energy services companies, non-profits or non-governmental organizations, foundations, or private companies. This resource provides a comprehensive listing of incentives, tools, and resources for industrial manufacturing energy efficiency. Divided by national, regional, and states, the resource features information on rebates, waived fees, tax credits, loans and other resources such as analysis tools, education and training programs, and energy assessments. It is based on existing data from DOE's Industrial Technologies Program's (ITP) *States Incentives and Resources Database*.

The *States Incentives and Resources Database* is a compilation of a comprehensive, searchable online database of approximately 2,800 energy efficiency incentives organized by state. The *States Incentives and Resources Database* is updated regularly and is accessible on SEN's Web site at [http://www1.eere.energy.gov/industry/states/state\\_activities/incentive\\_search.asp](http://www1.eere.energy.gov/industry/states/state_activities/incentive_search.asp).

### A. Federal and National Programs

There are a host of federal and national organizations across the nation that provide resources to help industrial manufacturers lower their energy intensity and consumption. For example, ITP provides industrial manufacturers across the country with a variety of energy efficiency tools, resources, and incentives. ITP is a prime example of DOE's commitment to improving the energy efficiency of industrial operations in the United States. ITP is a multi-faceted outreach and deployment initiative designed specifically for industrial manufacturers. ITP supports research and development of energy-efficient technologies, provides industry with energy management and assessment tools,

resources, and information. It also provides no-cost energy assessments to industrial plants of all size.

Several other federal agencies offer energy efficiency incentives in addition to the multitude of DOE resources. Internal Revenue Service, for instance, provides tax incentives to industrial manufacturers that implement energy efficiency projects. In addition, the U.S. Environmental Protection Agency provides loans on new energy-efficient construction and incentives on the implementation of combined heat and power systems. Finally, the U.S. Department of Agriculture is another federal agency that provides incentives to rural and small industrial operations seeking to become more energy efficient.

### B. National Incentives

The private and non-profit sectors also offer a wide variety of resources and tools to industrial manufacturers striving to increase energy efficiency. The table below contains a detailed listing of a plethora of national organizations such as non-profit organizations, utility and industry associations, and environmental foundations which provide energy incentives to industry.

### C. Regional Programs

This section contains information on organizations in the Midwest that have devoted themselves to increasing the energy efficiency of the region. For example, energy assessments performed by Industrial Assessment Centers are in-depth evaluations of industrial facilities that seek to identify potential cost and energy savings for the industrial manufacturer. There are six located in the Midwest region: Bradley University, Iowa State University, University of Dayton, University of Illinois-Chicago, University of Michigan, and University of Missouri-Columbia. In addition, the Midwest Combined Heat and Power Application Center (MAC) provides application assistance, technology information, and educational support to industrial manufacturers in the Midwest seeking to evaluate the use of CHP at their facilities. The MAC is located at the University of Illinois-Chicago Energy Resource Center and provides CHP assistance to the 12 states in the Midwest region.

Moreover, the Midwest Energy Efficiency Alliance, for example, represents a prodigious collaborative network of utilities, state energy offices, and non-profit partners that disseminate energy efficiency projects. Another organization which assists industrial manufacturers is the Energy Center of

Wisconsin. The Energy Center services many states across the nation as well as the state of Wisconsin. The consortium provides objective research, information and education on energy issues to industry professionals. Details and contact information are available in the table below.

### D. State Programs

Finally, entries in the state section provide information on resources available on the local level.

Resources in this section are offered from state and municipal agencies, utilities, academia, and non-profit organizations.

#### States in the Midwest

Illinois

Indiana

Iowa

Kansas

Michigan

Minnesota

Missouri

Nebraska

North Dakota

Ohio

South Dakota

Wisconsin

## Federal and National Programs

A variety of federal and national organizations offer incentives and resources to help industrial manufacturers lower their energy intensity and consumption.

### •Government•

#### Internal Revenue Service

##### Biodiesel Income Tax Credit

###### *Incentive Program*

Companies that put biodiesel fuel into a vehicle or use biodiesel fuels in their business vehicles are eligible for a tax credit of \$1.00 per gallon.

###### **Learn more:**

Excise Tax Branch  
202-622-3130

[http://www.afdc.energy.gov/afdc/progs/view\\_ind\\_fed.php/afdc/396/0](http://www.afdc.energy.gov/afdc/progs/view_ind_fed.php/afdc/396/0)

#### Corporate Tax Credit

###### *Incentive Program*

In addition to receiving a tax credit for solar photovoltaic generation, a non-residential manager can receive a tax credit of 30 percent for geothermal energy, microturbines, and fuel cells.

###### **Learn more:**

800-829-4933

[http://frwebgate.access.gpo.gov/cgi-bin/getdoc.cgi?dbname=browse\\_usc&docid=Cite:+26USC48](http://frwebgate.access.gpo.gov/cgi-bin/getdoc.cgi?dbname=browse_usc&docid=Cite:+26USC48)

#### Fuel Cells and Microturbines Tax Incentive

###### *Incentive Program*

Tax credits of up to \$3,000 per kWh are available for the purchase of fuel cells, while tax credits of up to \$200 per kWh are available for microturbines.

###### **Learn more:**

800-829-4933

[http://energytaxincentives.org/business/fuel\\_cells.php](http://energytaxincentives.org/business/fuel_cells.php)

#### U.S. Environmental Protection Agency

##### Green Suppliers Network

###### *Technical Assistance*

A joint effort between the U.S. Environmental Protection Agency, U.S. Department of Commerce, and National Institute of Standards and Technology's Manufacturing Extension Partnership program, the Green Suppliers Network helps industrial manufacturers work with their suppliers to implement lean manufacturing practices.

###### **Learn more:**

Kristin Pierre

[pierre.kristin@epa.gov](mailto:pierre.kristin@epa.gov)

800-601-4589

<https://www.greensuppliers.gov/gsn/home.gsn>

## National Institute of Standards and Technology

#### Manufacturing Extension Partnerships

###### *Technical Assistance*

The Manufacturing Extension Partnership program provides technical and business resources to small- to medium-size manufacturers that are receptive to expanding their capabilities and increasing profitability.

###### **Learn More:**

Mike Simpson

[michael.simpson@nist.gov](mailto:michael.simpson@nist.gov)

301- 975-5020

<http://www.mep.nist.gov/>

#### U.S. Department of Agriculture

##### Biobased Products and Bioenergy Program

###### *Financial Assistance*

Loans are available to help rural industry generate electricity from biobased sources.

###### **Learn more:**

<http://www.rurdev.usda.gov/rbs/biomass/biomass.htm>

#### Biorefinery Assistance Loan Guarantee

###### *Financial Assistance*

Loans are available to help biorefineries conserve and use energy more effectively. Loan guarantees are available up to \$250 million.

###### **Learn more:**

<http://www.rurdev.usda.gov/rbs/busp/baplg9003.htm>

#### Business and Industry Guaranteed Loans

###### *Financial Assistance*

Loans of up to \$10 million are available to rural industrial manufacturers to "improve the economic and environmental climate" in their communities.

###### **Learn more:**

[http://www.rurdev.usda.gov/rbs/busp/b&i\\_gar.htm](http://www.rurdev.usda.gov/rbs/busp/b&i_gar.htm)

#### Energy Efficiency Improvements Loan

###### *Incentive Program*

Loans are available for the purchase of renewable energy generating systems by small rural businesses or agricultural producers.

###### **Learn more:**

<http://www.rurdev.usda.gov/rbs/farmbill/index.html>

## Renewable Energy Systems and Energy Efficiency Improvements Program

###### *Financial Assistance*

This program provides grants and loans to small businesses in rural communities that are interested in making their buildings more energy efficient.

###### **Learn more:**

<http://www.rurdev.usda.gov/rbs/farmbill/index.html>

#### U.S. Department of Energy

##### Loan Guarantee Program

###### *Financial Assistance*

DOE offers loans to projects that "avoid, reduce, or sequester air pollutants or anthropogenic emissions of greenhouse gases." Loans are available for biomass, hydrogen, wind, solar, hydropower, advanced fossil energy coal, carbon, electricity delivery and reliability, alternative fuel vehicles, pollution control equipment, and industrial energy efficiency projects.

###### **Learn more:**

202-586-8336

<http://lgprogram.energy.gov/index.html>

#### Unsolicited EERE Proposals

###### *Financial Assistance*

Unsolicited proposals may be selected if they are novel and do not reflect a current solicitation or existing work.

###### **Learn more:**

John N. Augustine

[John.Augustine@netl.doe.gov](mailto:John.Augustine@netl.doe.gov)

412-386-4524

[http://www1.eere.energy.gov/financing/unsolicited\\_proposals.html](http://www1.eere.energy.gov/financing/unsolicited_proposals.html)

## U.S. Department of the Treasury American Reinvestment and Recovery Act Tax Credits and Grants

###### *Incentive Program*

Tax credits and grants are available from select state energy offices to help promote renewable energy generation and/or energy efficiency.

###### **Learn more:**

[http://thomas.loc.gov/home/h1/Recovery\\_Bill\\_Div\\_B.pdf](http://thomas.loc.gov/home/h1/Recovery_Bill_Div_B.pdf)

## U.S. Environmental Protection Agency (EPA)

### Clean Construction USA Loans

###### *Financial Assistance*

EPA offers loans to companies to help finance projects that reduce diesel emissions from construction equipment and vehicles.

###### **Learn more:**

<http://www.epa.gov/otaq/diesel/construction/>

## **Combined Heat and Power (CHP) Partnerships**

### *Financial Assistance*

Combined Heat and Power (CHP) systems are an efficient, clean and reliable approach to generating power and thermal energy from a single fuel source. Incentives on CHP's are available through the EPA.

#### **Learn more:**

[chp@epa.gov](mailto:chp@epa.gov)

703-373-8108

<http://www.epa.gov/chp/funding/index.html>

## **Energy Star for Industry**

### *Technical Assistance*

The Energy Star program is a joint initiative of the U.S. Department of Energy and EPA which seeks to increase implementation of energy efficient equipment and techniques.

#### **Learn more:**

[http://www.energystar.gov/index.cfm?c=industry.bus\\_industry](http://www.energystar.gov/index.cfm?c=industry.bus_industry)

## **U.S. Small Business Administration (SBA)**

### **Energy Loan Program**

#### *Financial Assistance*

SBA offers a loan program to small businesses that are affiliated with energy conservation. Loans are up to \$2 million with a low interest rate.

#### **Learn more:**

<http://www.sba.gov/services/financialassistance/sbaloantopics/SpecialPurposeLoans/index.html>

## **•National Resources•**

### **•Nonprofit Organizations•**

#### **Pump Systems Matter**

#### **Pumping System Optimization and Energy-Efficiency Education & Training**

##### *Technical Assistance*

Vendor neutral market awareness, education, training, products, services and tools that focus on energy savings opportunities with pumping systems

#### **Learn more:**

Joanne Bachmann

[jbachmann@pumps.org](mailto:jbachmann@pumps.org)

973-267-9700

[www.PumpSystemsMatter.org](http://www.PumpSystemsMatter.org)

## **•National Industry Associations•**

### **Aluminum Association**

#### **Energy Information**

##### *Technical Assistance*

The organization provides fact sheets on energy and environmental responsibility to its members.

#### **Learn more:**

Charles Johnson

[cjohnson@aluminum.org](mailto:cjohnson@aluminum.org)

703-358-2960

<http://www.aluminum.org/>

## **Association of Energy Engineers**

### **Energy Training Program**

#### *Training Program*

This organization offers seminars and online training sessions for engineers. Trainings cover a wide variety of energy-related topics, including energy efficiency and renewable energy generation.

#### **Learn more:**

Helen Ardavin

[Helen@aeecenter.org](mailto:Helen@aeecenter.org)

770-447-5083, ext. 218

<https://www.aeecenter.org/seminars/>

## **Association of Energy Services Professionals**

### **Brown Bag Energy Seminars**

#### *Training Program*

These 90-minute online Webinars cover a variety of energy topics including energy efficiency.

#### **Learn more:**

Kim Burtraw

[kim@aesp.org](mailto:kim@aesp.org)

480-704-5900

<http://www.aesp.org/displaycommon.cfm?an=1&subarticlenbr=46>

## **Non-Ferrous Founders' Society**

### **Energy Information**

#### *Technical Assistance*

NFDS offers training, technical resources, and technical assistance to its members.

#### **Learn more:**

Ryan Moore

[ryanm@nffs.org](mailto:ryanm@nffs.org)

847-299-0950

<http://www.nffs.org/>

## **North American Die Casting Association**

### **Energy Information**

#### *Technical Assistance*

NADCA members can access the organization's energy audits, training, technical assistance and resources, and cost shared-R&D.

#### **Learn more:**

847-279-0001

<http://www.diecasting.org/default.php>

## **Original Equipment Suppliers Association**

### **Energy Information**

#### *Technical Assistance*

OESA offers its members energy efficiency publications, trainings, and events.

#### **Learn more:**

[info@oesa.org](mailto:info@oesa.org)

248-952-6401

<http://www.oesa.org/>

## **Steel Founders' Society of America**

### **Energy Information**

#### *Technical Assistance*

The organization offers technical assistance, resources, and cost shared-R&D to its members.

#### **Learn more:**

Malcolm Blair

[blairm@sfsa.org](mailto:blairm@sfsa.org)

815-455-8240

<http://www.sfsa.org/>

## **•Utility Associations•**

## **American Public Power Association**

### **Energy Efficiency Resource Central**

#### *Technical Assistance*

APPA offers technical assistance for its member utilities to help their key industrial customers improve their energy efficiency.

#### **Learn more:**

Ursula Schryver

[USchryver@APPAnet.org](mailto:USchryver@APPAnet.org)

202-467-2980

<http://www.appanet.org/utility/utility.cfm?ItemNumber=21923&navItemNumber=21021>

## Edison Electric Institute

### Industry Initiatives

#### Technical Assistance

EEL works with its member utilities to improve the energy efficiency of their industrial customers.

#### Learn more:

<http://www.eei.org/ourissues/EnergyEfficiency/Pages/IndustryInitiatives.aspx>

## Energy Solutions Center

### Industrial Consortia

#### Technical Assistance

ESC convenes various industrial consortia of equipment manufacturers to address how they can improve their equipment to better meet the needs and energy efficiency objectives of industrial manufacturers.

#### Learn more:

Warren Willits

[wawillits@wawii-inc.com](mailto:wawillits@wawii-inc.com)

216-536-9787

[http://www.energysolutionscenter.org/consortia/ind-energy\\_eff.asp](http://www.energysolutionscenter.org/consortia/ind-energy_eff.asp)

## •Foundations•

### Hannon Armstrong

#### Energy Conservation Fund

#### Financial Assistance

Hannon Armstrong will offer loans to public and private sector businesses interested in making their buildings more energy efficient. The loan will cover up to 100 percent of the total project cost.

#### Learn more:

Polly Gibbons-Neff

[pneff@hannonarmstrong.com](mailto:pneff@hannonarmstrong.com)

410-571-6177

<http://ase.org/content/article/detail/3448>

### StePP Foundation

#### Environmental Project Financing

#### Financial Assistance

The StePP Foundation matches organizations with environmental improvement projects (include renewable energy and energy efficiency) with companies that have financing to implement those projects.

#### Learn more:

Bruce Dines

303-277-0932

<http://www.stepfoundation.org/main.htm>

## •Private Firms•

### American Trainco

#### Industrial Energy Efficiency Training

#### Training Program

This company provides a wide variety of industrial training opportunities throughout the country. All programs are linked to certain industrial systems/practices and have an energy efficiency component.

#### Learn more:

[Administrator@AmericanTrainco.com](mailto:Administrator@AmericanTrainco.com)

303-531-4560

<http://www.americantrainco.com/default.aspx>

## Energy Guide

### Customized Business Energy Analysis

#### Energy Audit Program

This online tool helps non-residential customers analyze their energy use.

#### Learn more:

781-694-3300

<http://www.energyguide.com/audit/BAintro.asp>

## Energy Sciences

### Energy Consultants

#### Technical Assistance

Energy Sciences specializes in demand side energy services for the municipal, commercial and industrial, sectors. We enable our clients to practice energy conservation and reduce GHG emissions while optimizing operating costs. Our core services include: development and implementation of comprehensive energy management programs, energy audits, energy efficient lighting solutions, staffing, and outreach/training programs.

#### Learn more:

Frank Schulmeister

[frank@esciences.us](mailto:frank@esciences.us)

248-760-1924

<http://www.esciences.us>

## E-Source

### Efficiency & Demand-Response Programs

#### Service

#### Energy Audit Program

This online tool helps companies improve their demand response and energy efficiency programs.

#### Learn more:

Rachel Reiss Buckley

303-345-9104

[http://www.esource.com/public/products/frs\\_edrp.asp](http://www.esource.com/public/products/frs_edrp.asp)

## Council of Development Finance

### Agencies

#### Education, Research, and Technical

#### Assistance

#### Technical Assistance

This association works with companies and communities to increase their awareness of economic development financing. The association offers education and research, as well as an online tax credit and revolving loan libraries.

#### Learn more:

Katie Kramer

[kkramer@cdfa.net](mailto:kkramer@cdfa.net)

216-920-3073

<http://www.cdfa.net/>

## Regional Programs

There is also a host of different organizations in the Midwest that provide technical or financial assistance to industrial manufacturers throughout the 12-state region.

## •Regional Resources•

### •Regional Initiatives•

### Delta Pollution Prevention and

#### Energy Efficiency Center

#### Energy and Environmental Programs –

#### Financial

#### Financial Assistance

The center offers loans to finance energy efficiency and pollution prevention projects.

#### Learn more:

Abby Corso

[acorso@delta-institute.org](mailto:acorso@delta-institute.org)

312-554-0900, ext. 25

<http://www.p2e2center.org/services.php#financing>

#### Energy and Environmental Programs -

#### Technical

#### Technical Assistance

The center offers energy and water assessments, case studies, and greenhouse gas emissions analysis.

#### Learn more:

Abby Corso

[acorso@delta-institute.org](mailto:acorso@delta-institute.org)

312-554-0900, ext. 25

<http://www.p2e2center.org/services.php#technicalassistance>

### Energy Center of Wisconsin

#### Energy Efficiency Assistance

#### Technical Assistance

Technical assistance, energy analysis, training, resources, and fact sheets.

#### Learn more:

Doug Ahl

[dahl@ecw.org](mailto:dahl@ecw.org)

608-238-4601, ext. 116

<http://www.ecw.org/whatwedo.php>



## Midwest Energy Efficiency Alliance Energy Efficiency Assistance

*Technical Assistance*

The Midwest Energy Efficiency Alliance works with customers to improve their energy efficiency. The organization also helps secure financing for energy efficiency projects.

### Learn more:

Jay Wrobel

[jwrobel@mwalliance.org](mailto:jwrobel@mwalliance.org)

312- 587-8390

<http://www.mwalliance.org/programs.php>

## •Industry Associations – Regional•

### Midwest Food Processors

#### Association

#### Energy Efficiency Assistance

*Technical Assistance*

Education, training, and energy efficiency resources.

### Learn more:

608-255-9946

<http://www.mwfpa.org/>

## •Industrial Assessment and Combined Heat and Power Centers•

### Bradley University

#### Industrial Assessment Center

*Technical Assistance*

IAC provides eligible small-and medium-sized manufacturers with free energy assessments.

### Learn more:

Dr. Paul Mehta

[mehta@bradley.edu](mailto:mehta@bradley.edu)

515-294-8645

<http://www.bradley.edu/academics/eng/Mechanical/iac/index.htm>

### Iowa State University Industrial Assessment Center

*Technical Assistance*

IAC provides eligible small-and medium-sized manufacturers with free energy assessments.

### Learn more:

Dr. Gregory M. Maxwell

[gmaxwell@iastate.edu](mailto:gmaxwell@iastate.edu)

309-677-2754

<http://www.me.iastate.edu/iac/>

## University of Illinois at Chicago Energy Resources

### Midwest Combined Heat and Power Application Center

*Technical Assistance*

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

### Learn more:

John Cuttica

[cuttica@uic.edu](mailto:cuttica@uic.edu)

312- 996-4382

<http://www.chpcentermw.org/home.html>

### University of Dayton Industrial Assessment Center

*Technical Assistance*

IAC provides eligible small-and medium-sized manufacturers with free energy assessments.

### Learn more:

Dr. Kelly Kissock

[kkissock@udayton.edu](mailto:kkissock@udayton.edu)

937-229-2852

<http://www.engr.udayton.edu/udiac/>

### University of Illinois at Chicago Industrial Assessment Center

*Technical Assistance*

IAC provides eligible small-and medium-sized manufacturers with free energy assessments.

### Learn more:

Dr. William M. Worek

[wworek@uic.edu](mailto:wworek@uic.edu)

312-996-5610

<http://www.erc.uic.edu/iac/>

### University of Michigan Industrial Assessment Center

*Technical Assistance*

The Industrial Assessment Center offers no-cost energy assessments that analyze a small- to mid-size manufacturing facilities' energy consumption. Those conducting the assessments offer recommendations for how to use energy more effectively.

### Learn more:

Dr. Arvind Atreya

[aatreya@engin.umich.edu](mailto:aatreya@engin.umich.edu)

734-647-4790

[http://interpro-academics.engin.umich.edu/mfgeng\\_prog/IAC/](http://interpro-academics.engin.umich.edu/mfgeng_prog/IAC/)

## University of Missouri-Columbia Industrial Assessment Center

*Technical Assistance*

IAC provides eligible small-and medium-sized manufacturers with free energy assessments.

### Learn more:

Dr. Bin Wu

[wworek@uic.edu](mailto:wworek@uic.edu)

<http://iac.missouri.edu/>

## State Programs

In addition to the national and regional programs, industrial energy efficiency resources and incentives are available from a number of other sources as well. The following section provides an overview of the various programs offered in the Midwest region including programs from state agencies, utilities, industry and energy efficiency associations, and non-profit associations among other organizations.

## A. Illinois

Illinois' economy is ranked 5th in the nation in terms of 2008 GDP, generating \$634 billion annually.<sup>3</sup> Industrial manufacturing is a vital sector of Illinois' economy providing the state with 207,972 jobs and supplying \$94,156 million worth of goods.<sup>4</sup> Illinois is one of the Nation's top energy-consuming States, primarily due to its large population and high demand from the industrial sector, which includes the energy-intensive aluminum, chemicals, metal casting, petroleum refining, and steel industries.<sup>5</sup> The largest manufacturing sectors in the state are chemical and food manufacturing. In 2006, Illinois' industrial sector ranked 7th in the nation in terms of energy expended accounting for 1,194 trillion Btu.<sup>6</sup> The state's natural gas consumption tallied 245.6 trillion Btu, which was the 7th most in the nation in 2006.<sup>7</sup> Moreover, the industrial sector accounted for 41.86 million metric tons of carbon dioxide emissions according to 2005 data.<sup>8</sup>

Illinois' industrial manufactures have an opportunity to improve their energy efficiency and decrease their carbon emissions. There are multiple resources available throughout the state that plant managers can consult for energy efficiency and/or renewable energy information or assistance in financing energy efficiency improvements and/or renewable energy projects at their facility. For instance, the state offers various programs to help businesses reduce their energy and invest in renewable energy. One state program, called the Large-Customer Energy Analysis Program (LEAP), works with large energy users such as manufacturers, hospitals, large commercial buildings, universities, and local



governments to help manage their energy costs by making cost-effective efficiency improvements. Participants in the program are typically able to reduce energy use by 10–30 percent.<sup>9</sup> In addition to state programs, Illinois' government has created tax exemptions and other financial incentives to encourage investment in renewable energy production.<sup>10</sup> Furthermore, Illinois create legislation to help encourage utility company to offer energy efficiency programs. For example, Public Act 95-0481 requires DCEO, ComEd, and Ameren Illinois to develop a portfolio of energy efficiency programs in order to achieve certain annual energy savings goals.<sup>11</sup> As reflected above, Illinois has made an effort to address their energy consumption. Additional state resources are referenced on the following page.

## •Government•

### •State Programs•

#### Illinois Department of Commerce and Economic Opportunity

##### Energy Performance Contracting Program

###### *Financial Assistance*

Energy Performance Contracting is an innovative arrangement for designing, installing and financing energy improvement projects where the savings achieved by the project are guaranteed to amortize the cost of the project over the term of the agreement.

###### **Learn more:**

Wayne Hartel

[wayne.hartel@illinois.gov](mailto:wayne.hartel@illinois.gov)

217-785-3420

[http://www.commerce.state.il.us/dceo/Bureaus/Energy\\_Recycling/Energy/Energy+Efficiency/epc.htm](http://www.commerce.state.il.us/dceo/Bureaus/Energy_Recycling/Energy/Energy+Efficiency/epc.htm)

##### Large-Customer Energy Analysis Program

###### *Financial Assistance*

The Illinois Department of Commerce and Economic Opportunity administers the Large-customer Energy Analysis Program to reduce the cost of doing business in Illinois by reducing energy costs for large energy users such as manufacturers, hospitals, large commercial buildings, universities, and local governments (rebates of 50 percent up to a maximum of \$10,000).

###### **Learn more:**

Byron Lloyd

[byron.lloyd@illinois.gov](mailto:byron.lloyd@illinois.gov)

217-785-0201

[http://www.commerce.state.il.us/dceo/Bureaus/Energy\\_Recycling/Energy/Energy+Efficiency/meep\\_program.htm](http://www.commerce.state.il.us/dceo/Bureaus/Energy_Recycling/Energy/Energy+Efficiency/meep_program.htm)

## Manufacturing Modernization Loan Program

### *Financial Assistance*

The Manufacturing Modernization Loan Program is designed to provide manufacturers with access to adequate and affordable financing for upgrading and modernizing their manufacturing equipment and operations (up to \$750,000, or 25 percent of the total project).

###### **Learn more:**

217-782-3891

<http://www.illinoisbiz.biz/dceo/Bureaus/BusinessDevelopment/Loan+Programs/mmlp.htm>

## Participation Loan Program (PLP)

### *Financial Assistance*

This program is designed to work through banks and other conventional lending institutions to provide subordinated financial assistance to Illinois small businesses that employ Illinois workers. A business with 500 or fewer employees may apply for a PLP loan of not less than \$10,000 nor more than \$750,000. Loans shall not exceed 25 percent of the total project and may not be used for debt refinancing or contingency funding.

###### **Learn more:**

217-782-3891

<http://www.illinoisbiz.biz/dceo/Bureaus/BusinessDevelopment/Loan+Programs/plp.htm>

## •City Programs•

### Chicago Department of Construction and Permits

#### Green Permit Program

##### *Financial Assistance*

The DOB Green Permit Program provides developers and owners with an incentive to build green by streamlining the permit process timeline for their projects.

###### **Learn more:**

[greentech@cityofchicago.org](mailto:greentech@cityofchicago.org)

312-746-9642

[http://egov.cityofchicago.org/webportal/COCWebPortal/COC\\_EDITORIAL/GreenPermitBrochure\\_1.pdf](http://egov.cityofchicago.org/webportal/COCWebPortal/COC_EDITORIAL/GreenPermitBrochure_1.pdf)

## •Local Programs• Smart Energy Design Assistance Center

### SEDAC Services

#### *Technical Assistance*

Provides technical assistance services to businesses, federal, state and local government, public schools, community colleges, public universities and colleges to assist clients who are considering energy efficiency improvements at existing facilities or to enhance baseline design of new facilities.

###### **Learn more:**

Andrea Reiff

[Andrea.Reiff@illinois.gov](mailto:Andrea.Reiff@illinois.gov)

217-785-0164

<http://smartenergy.arch.uiuc.edu/>

## •Utilities•

### •Investor-Owned•

#### Ameren Services

##### Abacus

###### *Analysis Tool*

Abacus is a meter information management system from Ameren that combines wireless meter technology with the Internet to provide businesses with a way to monitor, track, and record energy demand and usage.

###### **Learn more:**

[abacus@ameren.com](mailto:abacus@ameren.com)

877-322-2287

<http://abacus2.ameren.com/>

#### Ameren Economic Development Financing Solutions Program

##### *Financial Assistance*

The Ameren Economic Development Financing Solutions Program offers innovative and flexible financing for your growing needs. Through partnership with a leading financial institution, the following product offerings are available: Equipment Leases; Loans and Refinancing; Sale Leasebacks; Facilities Financing; Industrial Development Bonds; in addition, lifecycle solutions are available for certain types of equipment.

###### **Learn more:**

[http://www.ameren.com/EcDev/ADC\\_DevelopmentResources.asp](http://www.ameren.com/EcDev/ADC_DevelopmentResources.asp)

### **Custom Incentive Program**

#### *Financial Assistance*

The Ameren Illinois Utilities offer a Custom Incentive Program for businesses that incorporate energy-efficient design or high-performance equipment (eligible up to \$200,000).

#### **Learn more:**

[ActOnEnergyBusiness@Ameren.com](mailto:ActOnEnergyBusiness@Ameren.com)

866-800-0747

<http://actonenergy.com/for-my-business/business-incentive-programs/custom-incentives/>

### **Lighting Incentives Program**

#### *Financial Assistance*

Cash incentives are offered to businesses to encourage them to invest and install energy-efficient lighting (eligible up to \$200,000).

#### **Learn more:**

[ActOnEnergyBusiness@Ameren.com](mailto:ActOnEnergyBusiness@Ameren.com)

866-800-0747

<http://actonenergy.com/for-my-business/business-incentive-programs/lighting-incentives/>

### **Motor System Incentives Program**

#### *Financial Assistance*

Ameren provides cash incentives to reduce the purchase of premium, reliable, energy efficient motors (eligible up to \$200,000).

#### **Learn more:**

[ActOnEnergyBusiness@Ameren.com](mailto:ActOnEnergyBusiness@Ameren.com)

866-800-0747

<http://www.actonenergy.com/forms/PY2StandardMotors.pdf>

### **Power Quality Services**

#### *Technical Assistance*

Ameren's wide range of power quality services include trouble-shooting, advice, and training for your employees to be a first line of defense against power quality problems. Correcting these problems can significantly improve the operation, reliability and efficiency of your equipment.

#### **Learn more:**

800-899-5973

[http://www.ameren.com/business/adc\\_bus/PowerQualityServices.asp](http://www.ameren.com/business/adc_bus/PowerQualityServices.asp)

### **Retro Commissioning Program**

#### *Financial Assistance*

This Retro Commissioning Program is designed to provide incentive money to manufacturing/ industrial businesses that want to optimize the performance of their existing compressed-air systems through leak-loss reduction, correction of inappropriate uses of compressed air, and tune-up of existing controls and equipment (eligible up to \$200,000).

#### **Learn more:**

[ActOnEnergyBusiness@Ameren.com](mailto:ActOnEnergyBusiness@Ameren.com)

866-800-0747

<http://actonenergy.com/for-my-business/business-incentive-programs/retro-commissioning-program/>

### **Value-Added Partner Network**

#### *Technical Assistance*

Ameren's Value-added Partner Network (VPN) can help businesses find a contractor with the proper training and knowledge to provide energy-related services for commercial and industrial customers.

#### **Learn more:**

[vapn@ameren.com](mailto:vapn@ameren.com)

800-232-2477

[http://www.ameren.com/business/adc\\_bus/ValueAddedPartnerNetwork.asp](http://www.ameren.com/business/adc_bus/ValueAddedPartnerNetwork.asp)

### **ComEd**

#### **Business Energy Analysis Tool**

##### *Analysis Tool*

This self-assessment tool can help you understand how your small business uses energy, and inform you of what you can do to reduce your energy use and cost.

#### **Learn more:**

877-426-6331

<http://www.comed.com/businesssavings/energyanalyzer/energytool/>

#### **Custom Projects**

##### *Financial Assistance*

ComEd offers a customizable incentive program that encourages their customers to implement energy-efficiency measures for their special industrial processes or unique operations.

#### **Learn more:**

888-806-2273

<http://www.comed.com/businesssavings/programs/incentives/CustomProjects.htm>

### **Energy Insights Online**

#### *Analysis Tool*

Energy Insights Online monitors electricity consumption via special recording meters and converts this data into simple, easy-to-understand usage graphs and reports that businesses can access anywhere via the Internet.

#### **Learn more:**

877-426-6331

<http://www.comed.com/businesssavings/energyanalyzer/energyinsights/>

### **Load Response Program**

#### *Financial Assistance*

Load response program pays financial incentives to business customers for reducing their electricity usage during times of high wholesale electricity prices when requested by ComEd.

#### **Learn more:**

877-426-6331

<http://www.comed.com/businesssavings/programs/incentives/LoadResponse.htm>

### **Prescriptive Incentives Program**

#### *Financial Assistance*

Financial incentives are available for energy efficiency equipment upgrades and improvements including: lighting, cooling, refrigeration, and motors.

#### **Learn more:**

888-806-2273

<http://www.comed.com/businesssavings/programs/incentives/prescriptiveincentives/default.htm>

### **Retro-Commissioning Program**

#### *Technical Assistance*

This energy efficiency service provides valuable expert building analysis at no cost.

#### **Learn more:**

888-806-2273

[http://www.comed.com/businesssavings/programs/incentives/retro\\_commissioning.htm](http://www.comed.com/businesssavings/programs/incentives/retro_commissioning.htm)

## Whole Building Energy Usage

### Analysis Tool

The Energy Usage Data tool is available for building managers to retrieve the aggregate energy usage data of their buildings.

#### Learn more:

[energyusagedata@comed.com](mailto:energyusagedata@comed.com)

877-426-6331

[http://www.comed.com/businesssavings/energyanalyzer/whole\\_building.htm](http://www.comed.com/businesssavings/energyanalyzer/whole_building.htm)

## •Cooperatives•

### Adams Electric

#### EnergyWise Loan Program

##### Financial Assistance

The EnergyWise Loan Program provides qualifying members of Adams Electric Cooperative with low interest loans (up to \$15,000) to install specific high-efficiency equipment.

#### Learn more:

217-593-7701

[http://www.adamselectric.coop/rates\\_rebates.html](http://www.adamselectric.coop/rates_rebates.html)

### Prairie Power

#### Industrial Assistance Program

##### Technical Assistance

Prairie Power provides a variety of new business/industry location assistance and existing business/industry expansion assistance.

#### Learn more:

217-245-6161

<http://www.ppi.coop/services.htm>

## •Public Power•

### City of Springfield Water Light and Power

#### Technical Assistance Program

##### Technical Assistance

The Technical Assistance Program is designed to help customers who are experiencing efficiency-related problems in their homes or businesses or who have any type of energy efficiency question.

#### Learn more:

[nrgxperts@cwlp.com](mailto:nrgxperts@cwlp.com)

210-789-2070

[http://www.cwlp.com/energy\\_services/ESO\\_services\\_programs/technical\\_assistance.htm](http://www.cwlp.com/energy_services/ESO_services_programs/technical_assistance.htm)

## Super-Charged Insulation Rebate Program

### Rebate Program

To encourage CWLP residential and commercial electric customers to make their buildings more energy efficient, CWLP has a Super-Charged Insulation Rebate program to help with the cost of purchasing and installing qualifying insulation.

#### Learn more:

[nrgxperts@cwlp.com](mailto:nrgxperts@cwlp.com)

210-789-2070

[http://www.cwlp.com/energy\\_services/ESO\\_services\\_programs/insulation\\_rebate.htm](http://www.cwlp.com/energy_services/ESO_services_programs/insulation_rebate.htm)

## •Local Resources•

### •Nonprofit Organizations•

### Illinois Clean Energy Community Foundation

#### Energy Efficiency Grants

##### Financial Assistance

The ICECF provides grants, on a competitive basis, to programs and projects that improve energy efficiency, develop renewable-energy resources, and preserve and enhance natural areas and wildlife habitats in Illinois.

#### Learn more:

[info@IllinoisCleanEnergy.org](mailto:info@IllinoisCleanEnergy.org)

312-372-5191

[http://www.illinoiscleanenergy.org/energy\\_body.asp](http://www.illinoiscleanenergy.org/energy_body.asp)

### Chicago Manufacturing Center

#### Practice Areas

##### Technical Assistance

The Chicago Manufacturing Center works directly with small and mid-sized manufacturers, providing expertise and services tailored to their unique needs.

#### Learn more:

Demetria Giannisis

[dgiannisis@cmcusa.org](mailto:dgiannisis@cmcusa.org)

312-542-0500

<http://www.cmcusa.org/>

### Illinois Manufacturing Extension Center Services

##### Technical Assistance

Helps companies develop profitable business strategies, meet customer quality requirements, contain operating costs, increase capacity and on-time delivery, and solve technical operating problems such as product defects or process bottlenecks.

#### Learn more:

[info@imec.org](mailto:info@imec.org)

309-677-4632

<http://www.imec.org>

## •Industrial Assessment and Combined Heat and Power Centers•

### Bradley University

#### Industrial Assessment Center

##### Technical Assistance

IAC provides eligible small-and medium-sized manufacturers with free energy assessments.

#### Learn more:

Dr. Paul Mehta

[mehta@bradley.edu](mailto:mehta@bradley.edu)

309-677-2754

<http://www.bradley.edu/academics/eng/Mechanical/iac/index.htm>

### University of Illinois at Chicago Industrial Assessment Center

##### Technical Assistance

IAC provides eligible small-and medium-sized manufacturers with free energy assessments.

#### Learn more:

Dr. William M. Worek

[wworek@uic.edu](mailto:wworek@uic.edu)

312-996-5610

<http://www.erc.uic.edu/iac/>

### University of Illinois at Chicago Energy Resources Center

#### Midwest Combined Heat and Power Application

##### Technical Assistance

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

#### Learn more:

John Cuttica

[cuttica@uic.edu](mailto:cuttica@uic.edu)

312-996-4382

<http://www.chpcentermw.org/home.html>

## B. Indiana

Indiana's economy is ranked 18th in the nation in terms of 2008 GDP, generating \$255 billion annually.<sup>12</sup> Industrial manufacturing is a vital sector of Indiana's economy providing the state with 198,904 jobs and supplying \$105,420 million worth of goods. The largest manufacturing sectors in the state are transportation equipment and primary metal manufacturing.<sup>13</sup> In 2006, Indiana's industrial sector ranked 4th in the nation in terms of energy expended accounting for 1,352 trillion Btu.<sup>14</sup> The state's natural gas consumption tallied 265.7 trillion Btu which was the 6th most in the nation in 2006.<sup>15</sup> Moreover, the industrial sector accounted for 54.4 million metric tons of carbon dioxide emissions according to 2005 data.<sup>16</sup>



Indiana's industrial manufacturers have a great opportunity to improve their energy efficiency and decrease their carbon emissions. Under the *Hoosier Homegrown Energy Plan*, state leaders recognize the importance of industry in the state, particularly the role industry can play in energy efficiency and keeping industrial and manufacturing jobs in Indiana.<sup>17</sup> For example, there are multiple resources available throughout the state that plant managers can consult for energy efficiency and/or renewable energy information or assistance in financing energy efficiency improvements and/or renewable energy projects at their facility.

## •Government•

### •State Programs•

#### **Indiana Office of Energy Development Alternative Power & Energy Grant**

##### *Financial Assistance*

Program provides cost share grants to Indiana's public, non-profit, and business sectors for the purchase and installations of alternative energy systems that will help offset fossil fuel usage and serve as an educational tool (maximum is up to \$50,000).

##### **Learn more:**

Carmen Pippenger  
[capippenger@oed.in.gov](mailto:capippenger@oed.in.gov)  
<http://www.in.gov/oed/2588.htm>

#### **Commercial and Industrial Loan Program**

##### *Financial Assistance*

Program provides low-interest loans to Indiana's commercial and industrial sectors for the implementation of energy-efficiency projects (\$50,000-\$500,000).

##### **Learn more:**

Julie Howe  
[jhowe@oed.in.gov](mailto:jhowe@oed.in.gov)  
<http://www.in.gov/oed/2583.htm>

#### **Small Business, Healthcare, Higher Education, and Non-profit Loan Program**

##### *Financial Assistance*

Program provides low-interest loans to Indiana's small business, non-profit, healthcare, and higher education sectors for the implementation of energy-efficiency projects (\$10,000-\$100,000).

##### **Learn more:**

Kristen Trovillion  
[ktrovillion@oed.in.gov](mailto:ktrovillion@oed.in.gov)  
<http://www.in.gov/oed/2585.htm>

## •Utilities•

### •Investor-Owned•

#### **Citizens Gas**

##### **Business Custom Incentive Program**

##### *Financial Assistance*

The Business Custom Incentive Program is designed to help business customers make smart, energy efficient decisions that reduce gas consumption and operating costs. This program offers grants up to \$25,000 for qualified projects.

##### **Learn more:**

[jweaver@design-aire.com](mailto:jweaver@design-aire.com)  
309-464-9090  
<http://www.citizensgas.com/forhomes/appliancerebates.html>

#### **Duke Energy**

##### **Energy Assessments**

##### *Technical Assistance*

Duke Energy's Energy Assessments can help you identify ways to lower energy costs by improving your facility's energy efficiency.

##### **Learn more:**

[BSCTeam@duke-energy.com](mailto:BSCTeam@duke-energy.com)  
800-774-1202  
<http://www.duke-energy.com/indiana-large-business/energy-efficiency/energy-assessments.asp>

#### **Energy Profiler Online**

##### *Technical Assistance*

Free online energy analysis tool to help your business manage your costs and improve your energy use.

##### **Learn more:**

[BSCTeam@duke-energy.com](mailto:BSCTeam@duke-energy.com)  
800-774-1202  
<http://www.duke-energy.com/indiana-large-business/energy-efficiency/energy-profiler-online.asp>

#### **PowerShare**

##### *Technical Assistance*

Duke Energy will work with you to help you better understand your unique energy consumption profile. Then, the utility can assist you in developing a customized plan that identifies potential curtailable loads.

##### **Learn more:**

[BSCTeam@duke-energy.com](mailto:BSCTeam@duke-energy.com)  
800-774-1202  
<http://www.duke-energy.com/indiana-large-business/energy-efficiency/incentives-assessments.asp>

## **Smart Saver Incentives Program**

### *Financial Assistance*

The rebates provided through this program are available to commercial and industrial customers who install energy efficient equipment (maximum of \$50,000 per year per facility).

##### **Learn more:**

[BSCTeam@duke-energy.com](mailto:BSCTeam@duke-energy.com)  
800-774-1202  
<http://www.duke-energy.com/indiana-business/energy-management/energy-efficiency-incentives.asp>

## **Vectren Energy Delivery of Indiana Business Custom Incentive Program**

### *Financial Assistance*

The Business Custom Incentive Program is designed to help business customers make smart, energy efficient decisions that reduce gas consumption and operating costs. This program offers grants up to \$25,000 for qualified projects.

##### **Learn more:**

[jweaver@design-aire.com](mailto:jweaver@design-aire.com)  
317-464-9090 or 866-515-9090  
[https://www.vectrenenergy.com/web/enablement/learn\\_about/conservation/rebates\\_i.jsp](https://www.vectrenenergy.com/web/enablement/learn_about/conservation/rebates_i.jsp)

#### **Energy Audit**

##### *Technical Assistance*

Vectren provides energy audits for business customers.

866-240-8476

##### **Learn more:**

[https://www.vectrenenergy.com/conservationConnection.do?origin\\_id=5&destination=audit&nexusAction=learnAbout&page=\\$page](https://www.vectrenenergy.com/conservationConnection.do?origin_id=5&destination=audit&nexusAction=learnAbout&page=$page)

## •Cooperatives•

### **Carroll County Rural Electric Membership Corporation**

#### **Industrial Customers Energy Services**

##### *Technical Assistance*

Provide Commercial and Industrial customers with a wide range of energy solutions, including an energy audit.

##### **Learn more:**

765-564-2057  
<http://www.carrollcountyremc.com/index.php?page=services>

## **Clark County Rural Electric Membership Corporation**

### **Energy Management**

#### *Technical Assistance*

Clark County REMC can help you analyze your energy use. They can help track down wasteful practices and inefficient equipment. They can also help find the solutions needed to make improvements in your energy consumption.

#### **Learn more:**

[ccremc@theremc.com](mailto:ccremc@theremc.com)

812-246-3316

[http://www.theremc.com/your\\_business.html](http://www.theremc.com/your_business.html)

### **Lighting Audits**

#### *Technical Assistance*

Cooperative staff will perform a lighting audit at a commercial customer's facility and will make recommendations to make the facility more energy efficient.

#### **Learn more:**

[ccremc@theremc.com](mailto:ccremc@theremc.com)

812-246-3316

[http://www.theremc.com/your\\_business.html](http://www.theremc.com/your_business.html)

### **Power Factor Correction Program**

#### *Technical Assistance*

With the assistance of a local engineering firm, Clark County REMC can review the power factor history, monitor the harmonic content of the voltage and current in your facility and provide a cost analysis.

#### **Learn more:**

[ccremc@theremc.com](mailto:ccremc@theremc.com)

812-246-3316

[http://www.theremc.com/your\\_business.html](http://www.theremc.com/your_business.html)

## **Fulton County Rural Electric Commercial and Industrial Customer Services**

#### *Technical Assistance*

Fulton County REMC is equipped to offer its customers an array of services that can improve efficiency and cut costs, such as offering energy audits.

#### **Learn more:**

Eldon Umbarger

574-223-3156

<http://fultoncountyremc.coop/billing.htm>

## **Marshall County Rural Electric Commercial and Industrial Customer Services**

#### *Technical Assistance*

Marshall County REMC is equipped to offer its customers an array of services that can improve efficiency and cut costs, such as offering energy audits.

#### **Learn more:**

John Vialard

[jvialard@skynet.net](mailto:jvialard@skynet.net)

574-936-3161

<http://www.marshallcoremc.com/servprod/index.htm>

## **Northeastern Rural Electric Membership Corporation**

### **Commercial & Industrial Services**

#### *Technical Assistance*

Northeastern REM offers energy management assistance.

#### **Learn more:**

Gene Donaghy

[g\\_donaghy@nremc.com](mailto:g_donaghy@nremc.com)

[http://www.nremc.com/bs\\_comm\\_indsvcs.shtml](http://www.nremc.com/bs_comm_indsvcs.shtml)

## **South Central Indiana Rural Electric Incentives Program**

#### *Financial Assistance*

The cooperative offers credits of \$200-\$1,000 for the purchase of specific energy-efficient equipment.

#### **Learn more:**

800-264-7362 or 765-342-3344

<http://www.sciremc.com/incentiveprograms.aspx>

## **•Industrial Assessment and Combined Heat and Power Centers•**

### **Purdue University**

#### **Purdue Technical Assistance Program**

#### *Technical Assistance*

This program provides technical and business resources to Indiana's manufacturers that are receptive to expanding their capabilities and increasing profitability.

#### **Learn more:**

David R. McKinnis

[tapmep@purdue.edu](mailto:tapmep@purdue.edu)

800-877-5182

<http://www.indianamep.org>

## **University of Illinois at Chicago Energy Resources**

### **Midwest Combined Heat and Power Application Center**

#### *Technical Assistance*

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

#### **Learn more:**

John Cuttica

[cuttica@uic.edu](mailto:cuttica@uic.edu)

312-996-4382

<http://www.chpcentermw.org/home.html>

## **• Iowa •••••**

Iowa's economy is ranked 30th in the nation in terms of 2008 GDP, generating \$129 billion annually.<sup>18</sup> Industrial manufacturing is a vital sector of Iowa's economy providing the state with 90,225 jobs and supplying \$57,629 million worth of goods. The largest manufacturing sectors in the state are food and machinery manufacturing.<sup>19</sup> In 2006, Iowa's industrial sector ranked 21st in the nation in terms of energy expended accounting for 492.9 trillion Btu.<sup>20</sup> The state's natural gas consumption tallied 86.9 trillion Btu which was the 23rd most in the nation for that year.<sup>21</sup> Moreover, the industrial sector accounted for 13.76 million metric tons of carbon dioxide emissions according to 2005 data.<sup>22</sup>

Iowa, under the leadership of Governor Chester J. Culver, has made improving energy efficiency and increasing renewable energy production a top priority. The State of Iowa currently ranks 5th among the 50 states in terms of spending on energy efficiency programs. That is money well-spent because according to a report issued by the Iowa Utilities Board for every \$1 that investor-owned utilities (IOUs) spent on energy efficiency projects they saw \$2 worth of benefits. Due to the IOUs' success with their energy efficiency programs the state has began devising programs that can be applicable for all utilities in the state. In addition to energy efficiency programs, Iowa also boasts some of the most progressive renewable energy programs in the nation.<sup>23</sup> In 2007, Iowa created the Office of Energy Independence (OEI) whose mission was to outline strategies for decreasing the state's energy consumption, dependence on foreign fuels, use of fossil fuels and greenhouse gas emissions. OEI, in conjunction with the Iowa Power Fund, has positioned Iowa to be a leader in renewable energy development as well as energy efficiency programs. There are an abundance of

resources available throughout the state that plant managers can consult for energy efficiency and/or renewable energy information or assistance in financing energy efficiency projects at their facility.

## •Government•

### •State Programs•

#### Iowa Department of Revenue

##### Production Tax Credits

###### Financial Assistance

Production tax credits of \$.01-\$.015/kWh are available for a variety of renewable energy production.

###### Learn more:

John Pearce

[John.Pearce@iowa.gov](mailto:John.Pearce@iowa.gov)

515-281-5679

<http://www.state.ia.us/government/com/util/index.html>

##### Tax Credits

###### Financial Assistance

Tax credits and exemptions are available for solar, methane gas and wind energy generation equipment.

###### Learn more:

Alan Harding

[Alan.Harding@iowa.gov](mailto:Alan.Harding@iowa.gov)

515-281-4782

<http://www.iowa.gov/tax/index.html>

#### Iowa Energy Center

##### Total Assessment Audits

###### Technical Assistance

Energy audits are available for industrial operations for no-cost.

###### Learn more:

Bill Haman

[whaman@energy.iastate.edu](mailto:whaman@energy.iastate.edu)

515-294-8819

<http://www.energy.iastate.edu/Efficiency/Industrial/taa-index.htm>

#### Iowa Office of Energy Independence

##### Power Fund

###### Financial Assistance

Power Fund is designed to help develop new commercialization, research and development, energy efficiency, and renewable energy projects on a broad basis. Businesses that apply need to justify that funding will benefit more than just their facility.

###### Learn more:

Mary Lewis

[mary.lewis@iowa.gov](mailto:mary.lewis@iowa.gov)

515-725-0166

<http://www.energy.iowa.gov/applications/index.html>

## •Utilities•

### •Investor-Owned•

#### Alliant Energy

##### Business Energy Audit

###### Technical Assistance

Offers a free walk-thru energy audit.

###### Learn more:

[salessupportcid@alliantenergy.com](mailto:salessupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/>

[ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/015892](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/015892)

[ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/015892](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/015892)

##### Business Resource Center

###### Technical Assistance

As a free information resource, Alliant Energy can offer answers to improve your energy efficiency and your bottom line.

###### Learn more:

[businesscenter@alliantenergy.com](mailto:businesscenter@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/014840>

##### Energy Usage & Tracking

###### Technical Assistance

Alliant Energy provides analysis tools to help monitor and control your facility's energy usage.

###### Learn more:

[salessupportcid@alliantenergy.com](mailto:salessupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/EnergyUsageTracking/index.htm>

##### Insulation and Building Sealing

###### Rebate

###### Financial Assistance

In order to encourage efficiency upgrades, Alliant Energy offers a maximum of \$10,000 for installing insulation and maximum of \$1,500 for Building Sealing.

###### Learn more:

[salessupportcid@alliantenergy.com](mailto:salessupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014860>

[ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014860](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014860)

##### Interruptible Program

###### Incentive Program

Alliant Energy Interruptible customers are eligible for lower energy prices throughout the year.

###### Learn more:

[interruptible@alliantenergy.com](mailto:interruptible@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/016717>

## Low-Interest Financing

### Financial Assistance

Loans are offered to help businesses finance energy efficient equipment. The minimum loan amount is \$1,500. The maximum amount that you can borrow is \$25,000.

###### Learn more:

[salessupportcid@alliantenergy.com](mailto:salessupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014864>

[ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014864](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014864)

##### Power University On-Site Training

###### Training Program

Power University is a new program that includes a collection of on-site training courses for commercial and industrial customers in order to empower them to use energy more effectively, efficiently and safely.

###### Learn more:

[salessupportcid@alliantenergy.com](mailto:salessupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/015475>

#### MidAmerican Energy

##### Curtailment

###### Financial Assistance

The program is designed to allow MidAmerican Energy's large commercial or industrial customers in Iowa to receive financial incentives for reducing peak electrical demand. Customers wishing to participate on a year-to-year basis receive a curtailment credit of \$40 per kW curtailed.

###### Learn more:

[curtailment@midamerican.com](mailto:curtailment@midamerican.com)

800-894-9599

<http://www.midamericanenergy.com/html/energy6l.asp>

##### Custom Systems Energy Efficiency

###### Program

###### Financial Assistance

Businesses are eligible for rebates or financing on the purchase and installation of energy efficient equipment in existing buildings.

###### Learn more:

[EnergyExpert@midamerican.com](mailto:EnergyExpert@midamerican.com)

800-894-9599

<http://www.midamericanenergy.com/html/energy6d.asp>



### **Efficiency Bid**

#### *Financial Assistance*

MidAmerican's EnergyAdvantage Efficiency Bid program allows industrial customers to determine the incentive they need to implement an energy efficiency project by bidding for incentive funds. The winners will be chosen by MidAmerican based on the merit of their proposals.

#### **Learn more:**

[EnergyExpert@midamerican.com](mailto:EnergyExpert@midamerican.com)

877-463-2377 or 515-252-6762

<http://www.midamericanenergy.com/html/energy6k.asp>

### **Efficiency Partners**

#### *Technical Assistance*

The program provides information to customers to improve the energy performance of large, existing nonresidential facilities.

#### **Learn more:**

[EnergyExpert@midamerican.com](mailto:EnergyExpert@midamerican.com)

800-894-9599

<http://www.midamericanenergy.com/html/energy6o.asp>

### **Lighting Equipment Program**

#### *Financial Assistance*

This program offers businesses rebates ranging from \$2-\$50 on the purchase of high-efficiency lighting equipment.

#### **Learn more:**

[EnergyExpert@midamerican.com](mailto:EnergyExpert@midamerican.com)

800-894-9599

<http://midamericanenergy.com/html/energy6b.asp>

### **Non-Residential Energy Analysis**

#### *Technical Assistance*

Businesses that are 25,000 square feet or larger are eligible for a free energy audit. Energy savings measures identified in the audit are often incentivized through other programs from MidAmerican.

#### **Learn more:**

[EnergyExpert@midamerican.com](mailto:EnergyExpert@midamerican.com)

800-432-8583

<http://www.midamericanenergy.com/html/energy6o.asp>

### **Non-Residential Insulation Program**

#### *Financial Assistance*

Business customers who invest in insulation upgrades to their buildings are eligible for rebates. Financing may also be available.

Rebates exceeding \$10,000 require preapproval by MidAmerican.

#### **Learn more:**

[EnergyExpert@midamerican.com](mailto:EnergyExpert@midamerican.com)

800-894-9599

<http://www.midamericanenergy.com/html/energy6n.asp>

### **•Public Power•**

### **Algona Municipal Utilities**

#### **Lighting Rebates**

#### *Financial Assistance*

Algona Municipal Utilities offers their Small Commercial, Large Commercial and Industrial electric customers a rebate of up to \$7,500 for installing energy efficient lighting.

#### **Learn more:**

Steve Kajewski

[info@netamu.com](mailto:info@netamu.com)

515-295-3584

[http://2006.netamu.com/energy\\_efficiency/CommercialIndustrialRebates.asp](http://2006.netamu.com/energy_efficiency/CommercialIndustrialRebates.asp)

### **Cedar Falls Utilities**

#### **Energy Conversation Loan Program**

#### *Financial Assistance*

Loans of up to \$10,000 are available for the purchase of energy-efficient equipment.

Loans are available interest-free.

#### **Learn more:**

[cfu@cfunet.net](mailto:cfu@cfunet.net)

319-266-1761

<http://www.cfu.net/index.php?loc=left>

### **City of Ames**

#### **Energy-Efficiency Rebate Program**

#### *Rebate Program*

Rebates of up to 50% or \$5000 are available to industrial customers on energy-efficient lighting.

#### **Learn more:**

Steve Wilson

[swilson@city.ames.ia.us](mailto:swilson@city.ames.ia.us)

515-239-5177

<http://www.cityofames.org/SmartEnergy/>

### **Power Factor Correction Rebate**

#### *Financial Assistance*

Business customers can get a rebate up to \$100 on equipment installed to correct their power factor.

#### **Learn more:**

Steve Wilson

[swilson@city.ames.ia.us](mailto:swilson@city.ames.ia.us)

515-239-5177

<http://www.cityofames.org/SmartEnergy/>

### **Harlan Municipal Utilities**

#### **Lighting Rebates**

#### *Financial Assistance*

The utility is offering lighting rebates of \$8 per ballast.

#### **Learn more:**

712-755-5182

<http://www.hmu-harlan.com/EnergyRebates.htm>

### **Independence Light & Power**

#### **Commercial and Industrial Rebates**

#### *Financial Assistance*

Rebates are available for commercial and industrial customers on a case-by-case basis.

#### **Learn more:**

319-332-0100

<http://www.indytel.com/energyprogram.php?sub=48>

### **Energy Audit**

#### *Technical Assistance*

Energy audits and design assistance is provided at no cost to commercial and industrial customers.

#### **Learn more:**

319-332-0100

<http://www.indytel.com/energyprogram.php?sub=48>

### **Renewable Energy Rebate Program**

#### *Financial Assistance*

Rebates of up to \$10,000 are available for implementing renewable energy generation systems.

#### **Learn more:**

319-332-0100

<http://www.indytel.com/energyprogram.php?sub=48>

### **Indianola Municipal Utilities**

#### **Energy Audit**

#### **Analytical Assistance**

Free energy audits are provided to customers.

#### **Learn more:**

515-961-9444

<http://www.i-m-u.com/rebates.htm>

### **Muscatine Power and Water**

#### **Customized Energy Efficiency Programs**

#### *Financial Assistance*

If you'd like to make your business more energy efficient, but don't see a program that would work for your business, contact Muscatine Power and Water to discuss your needs.

#### **Learn more:**

John Root

[jroot@mpw.org](mailto:jroot@mpw.org)

563-262-3354

[http://www.mpw.org/commercial\\_rebates.aspx](http://www.mpw.org/commercial_rebates.aspx)

### **Energy-Efficient Electric Motors Rebate**

#### *Financial Assistance*

Rebates of up to \$2,000 are available for the purchase of energy efficient motors.

#### **Learn more:**

John Root

[jroot@mpw.org](mailto:jroot@mpw.org)

563-262-3354

[http://www.mpw.org/commercial\\_rebates.aspx](http://www.mpw.org/commercial_rebates.aspx)

### Light Audit

#### Technical Assistance

Muscatine Power and Water offers a free business lighting evaluation.

#### Learn more:

John Root

[jroot@mpw.org](mailto:jroot@mpw.org)

563-262-3354

[http://www.mpw.org/industrial\\_energy\\_audits.aspx](http://www.mpw.org/industrial_energy_audits.aspx)

### Preston Municipal Electric Utility Renewable Energy Rebate Program

#### Rebate Program

Rebates of up to \$10,000 are available for implementing renewable energy generation systems.

#### Learn more:

319-332-0100

<http://www.indytel.com/energyprogram.php?sub=48>

### •Cooperatives•

#### Access Energy Cooperative

#### Access Energy Cooperative Questline

#### Technical Assistance

Free comprehensive technical information and problem-solving service that provides technical, business, research and information assistance quickly and easily.

#### Learn more:

319-385-1577 or 866-242-4232

[http://www.accessenergycoop.com/yourbusiness\\_questline.asp](http://www.accessenergycoop.com/yourbusiness_questline.asp)

#### Thermal Imaging

#### Technical Assistance

Free service in which the experts at Access Energy Cooperative, with their thermal imaging equipment, can assist your business in pinpointing any hot spots your equipment may have, and prevent costly downtime by allowing you to make corrections and repairs before a failure could occur.

#### Learn more:

319-385-1577 or 866-242-4232

[http://www.accessenergycoop.com/yourbusiness\\_businessservices\\_thermalimaging.asp](http://www.accessenergycoop.com/yourbusiness_businessservices_thermalimaging.asp)

### Allamakee-Clayton Electric Cooperative Agricultural, Commercial and Industrial Rebates

#### Financial Assistance

Agricultural, commercial and industrial consumers who install certain types of energy-saving equipment and/or incorporate energy efficiency measures may qualify for prescribed incentives (maximum rebate is \$500).

#### Learn more:

Gary or John

[acrec@acrec.coop](mailto:acrec@acrec.coop)

563-864-7611 or 888-788-1551

<http://www.acrec.com/contentdisplay.asp?id=Incentives&level=12>

### Butler County REC Compressed Air Audit

#### Technical Assistance

Butler County REC offers free compressed air audits for businesses to improve the efficiency of their compressed air systems.

#### Learn more:

319-267-2726

<http://www.butlerrec.coop/asp/news.aspx?NewsID=325>

### Energy System Audit and Design

#### Technical Assistance

Butler County REC offers free energy audits to its business customers.

#### Learn more:

319-267-2726

<http://www.butlerrec.coop/asp/news.aspx?NewsID=319>

### Lighting Design

#### Technical Assistance

Butler County REC offers expert lighting design assistance to its business customers in order to improve the functionality and efficiency of their lighting.

#### Learn more:

319-267-2726

<http://www.butlerrec.coop/asp/news.aspx?NewsID=321>

### Thermography

#### Technical Assistance

Thermographic imaging is used to detect hot spots that indicate the inefficient operation of mechanical and electrical equipment. Butler County REC provides this service to business customers free of charge.

#### Learn more:

319-267-2726

<http://www.butlerrec.coop/asp/news.aspx?NewsID=324>

### Clarke Electric Cooperative Energy Audit

#### Technical Assistance

Clarke Electric Cooperative offers energy audits.

#### Learn more:

Jason Gibbs

[jasgibbs@cecnet.net](mailto:jasgibbs@cecnet.net)

641-342-2173 or 800-362-2154

<http://www.cecnet.net/econservation.html>

### Consumers Energy

#### Adjustable Speed Drive Incentive

#### Financial Assistance

This program offers \$40 per motor horsepower.

#### Learn more:

[info@consumersenergy.coop](mailto:info@consumersenergy.coop)

800-696-6552

[http://www.consumersenergy.net/incentives.php?pn=Residential\\_percent20and\\_percent20Commercial\\_percent20Incentives&l=incentives](http://www.consumersenergy.net/incentives.php?pn=Residential_percent20and_percent20Commercial_percent20Incentives&l=incentives)

#### Electric Motor and VSD Incentive

#### Financial Assistance

This program provides an incentive for energy-efficient motors ranging from 1 to 200 horsepower in size and labeled as NEMA premium efficiency motors. (Maximum incentive per customer is \$2500 per year).

#### Learn more:

[info@consumersenergy.coop](mailto:info@consumersenergy.coop)

800-696-6552

[http://www.consumersenergy.net/incentives.php?pn=Residential\\_percent20and\\_percent20Commercial\\_percent20Incentives&l=incentives](http://www.consumersenergy.net/incentives.php?pn=Residential_percent20and_percent20Commercial_percent20Incentives&l=incentives)

### East-Central Iowa Rural Electric Cooperative

#### Adjustable Speed Drive Rebate

#### Financial Assistance

East-Central Iowa Rural Electric Cooperative offers rebates toward the purchase of an adjustable speed drive (maximum rebate is \$5,000 per facility).

#### Learn more:

[ecirec@ecirec.coop](mailto:ecirec@ecirec.coop)

800-728-1242

[http://www.ecirec.coop/prod\\_serv/MS-0034.pdf](http://www.ecirec.coop/prod_serv/MS-0034.pdf)

### Premium-Efficiency Motor Rebate Program

#### Rebate Program

East-Central Iowa Rural Electric Cooperative offers rebates of \$20-\$300 for the purchase of an energy efficient motor.

#### Learn more:

[ecirec@ecirec.coop](mailto:ecirec@ecirec.coop)

800-728-1242

[http://www.ecirec.coop/prod\\_serv/MS-0035.pdf](http://www.ecirec.coop/prod_serv/MS-0035.pdf)

### **Franklin REC**

#### **Compressed Air Audit**

*Technical Assistance*

Franklin REC offers free compressed air audits for businesses to improve the efficiency of their compressed air systems.

#### **Learn more:**

641-456-2557 or 1-800-750-3557

<http://www.franklinrec.coop/asp/News.aspx?NewsID=252>

#### **Energy System Audit and Design**

*Technical Assistance*

Franklin REC offers free energy audits to its business customers.

#### **Learn more:**

641-456-2557 or 1-800-750-3557

<http://www.franklinrec.coop/asp/News.aspx?NewsID=246>

#### **Lighting Design**

*Technical Assistance*

Franklin REC offers expert lighting design assistance to its business customers in order to improve the functionality and efficiency of their lighting.

#### **Learn more:**

641-456-2557 or 1-800-750-3557

<http://www.franklinrec.coop/asp/News.aspx?NewsID=248>

#### **Thermography**

*Technical Assistance*

Thermographic imaging is used to detect hot spots that indicate the inefficient operation of mechanical and electrical equipment. Franklin REC provides this service to business customers free of charge.

#### **Learn more:**

641-456-2557 or 1-800-750-3557

<http://www.franklinrec.coop/asp/News.aspx?NewsID=251>

#### **Grundy County Rural Electric Cooperative Energy System Audit and Design**

*Technical Assistance*

Grundy County REC offers free energy audits to its business customers.

319-824-5251 or 800-390-7605

<http://www.grundycountyrecia.com/asp/News.aspx?NewsID=329>

#### **Lighting Design**

*Technical Assistance*

Grundy County REC offers expert lighting design assistance to its business customers in order to improve the functionality and efficiency of their lighting.

#### **Learn more:**

319-824-5251 or 800-390-7605

<http://www.grundycountyrecia.com/asp/News.aspx?NewsID=331>

### **Thermography**

*Technical Assistance*

Thermographic imaging is used to detect hot spots that indicate the inefficient operation of mechanical and electrical equipment. Grundy County REC provides this service to business customers free of charge.

#### **Learn more:**

319-824-5251 or 800-390-7605

<http://www.grundycountyrecia.com/asp/News.aspx?NewsID=335>

#### **Guthrie County Rural Electric Cooperative Energy Audit**

*Technical Assistance*

Guthrie Co. REC offers their members an energy audit to help calculate the size and type of heating and cooling geothermal unit that they will need to suit their individual needs.

#### **Learn more:**

641-747-2206 or 888-747-2206

<http://www.guthrie-rec.coop/cgi-script/csArticles/articles/000000/000095.htm>

#### **Lighting Equipment Program**

*Financial Assistance*

This program offers businesses rebates on the purchase of high-efficiency lighting equipment.

#### **Learn more:**

641-747-2206 or 888-747-2206

<http://www.guthrie-rec.coop/cgi-script/csArticles/articles/000000/000049.htm>

#### **Motors and Variable Speed Drives Energy Efficiency Program**

*Financial Assistance*

Rebates for installation of energy-efficient motors and/or variable speed drive equipment are available to business customers.

#### **Learn more:**

641-747-2206 or 888-747-2206

<http://www.guthrie-rec.coop/cgi-script/csArticles/articles/000000/000049.htm>

#### **Harrison County Rural Electric Cooperative**

##### **ERC Loan Program**

*Financial Assistance*

Loans may be made to finance up to 80 percent of the cost of materials and labor for the specific energy conservation measures. Maximum loan is \$5,000 per member.

#### **Learn more:**

[harrisoninfo@hcrec.coop](mailto:harrisoninfo@hcrec.coop)

712-647-2727 or 800-822-5591

[http://www.hcrec.coop/Member\\_Services/ercloans/index.html](http://www.hcrec.coop/Member_Services/ercloans/index.html)

### **Hawkeye REC**

#### **Energy Efficient Retrofit Lighting Program**

*Financial Assistance*

Hawkeye REC offers rebates for high efficiency retrofit lighting. Rebates of \$6.50 per hard-wired fluorescent ballast and \$10.00 per high-pressure sodium and metal halide ballasts are offered. A minimum of five ballasts must be installed.

#### **Learn more:**

800-658-2243

[http://www.hawkeyerec.com/services/rebates\\_incentives.php](http://www.hawkeyerec.com/services/rebates_incentives.php)

#### **Iowa Lakes Electric Cooperative Business Energy Advisor**

*Technical Assistance*

This is a business online clearinghouse for energy-use information and energy-saving ideas.

#### **Learn more:**

712-362-7870 or 800-225-4532

<http://www.touchstoneenergysavers.com/businessSavers.html>

#### **Compressed Air Audits**

*Technical Assistance*

Iowa Lakes Electric Cooperative offers free compressed air audits for businesses to improve the efficiency of their compressed air systems

#### **Learn more:**

712-362-7870 or 800-225-4532

<http://www.ilec.coop/asp/News.aspx?NewsID=359>

#### **Energy System Audit and Design**

*Technical Assistance*

Iowa Lakes Electric Cooperative offers free energy audits to its business customers.

#### **Learn more:**

712-362-7870 or 800-225-4532

<http://www.ilec.coop/asp/News.aspx?NewsID=353>

#### **Lighting Design**

*Technical Assistance*

Iowa Lakes Electric Cooperative offers expert lighting design assistance to its business customers in order to improve the functionality and efficiency of their lighting.

#### **Learn more:**

712-362-7870 or 800-225-4532

<http://www.ilec.coop/asp/News.aspx?NewsID=355>



### **Thermography**

#### *Technical Assistance*

Thermographic imaging is used to detect hot spots that indicate the inefficient operation of mechanical and electrical equipment.

Iowa Lakes Electric Cooperative provides this service to business customers free of charge.

#### **Learn more:**

712-362-7870 or 800-225-4532

<http://www.ilec.coop/asp/News.aspx?NewsID=358>

### **Linn County REC**

#### **Adjustable Speed Drive**

#### *Financial Assistance*

Rebates of \$40/HP are available for the purchase of an adjustable speed drive.

[lcrec@linncountyrec.com](mailto:lcrec@linncountyrec.com)

319-377-1587 or 800-332-5420

<http://www.linncountyrec.com/cgi-script/csarticles/articles/000003/000335.htm>

### **Indoor Lighting**

#### *Financial Assistance*

Linn County REC offers rebates between \$2-\$12 for the purchase and installation of compact, T-8 and T-5 fluorescent lights and fixtures.

#### **Learn more:**

[lcrec@linncountyrec.com](mailto:lcrec@linncountyrec.com)

319-377-1587 or 800-332-5420

<http://www.linncountyrec.com/cgi-script/csarticles/articles/000003/000336.htm>

### **Premium-Efficiency Motor Rebate Program**

#### *Rebate Program*

Rebates for installation of energy-efficient motors are available to business customers (maximum incentive per customer is \$2,500 a year).

#### **Learn more:**

[lcrec@linncountyrec.com](mailto:lcrec@linncountyrec.com)

319-377-1587 or 800-332-5420

<http://www.linncountyrec.com/cgi-script/csarticles/articles/000004/000428.htm>

### **Maquoketa Valley Electric Cooperative Energy Efficient Premium Motors**

#### *Financial Assistance*

Maquoketa Valley Electric Cooperative offers rebates for energy efficient motors ranging from \$20-\$300.

#### **Learn more:**

319-462-3542

[http://www.mvec.com/index.php?option=com\\_content&task=view&id=20&Itemid=23](http://www.mvec.com/index.php?option=com_content&task=view&id=20&Itemid=23)

### **Renewable Energy Rebate Program**

#### *Rebate Program*

Rebates of up to \$10,000 are available for implementing renewable energy generation systems.

#### **Learn more:**

319-462-3542

[http://www.mvec.com/index.php?option=com\\_content&task=view&id=20&Itemid=23](http://www.mvec.com/index.php?option=com_content&task=view&id=20&Itemid=23)

### **Variable Speed Drive Rebate Program**

#### *Rebate Program*

Rebates of \$40/HP are available for the purchase of a variable speed drive.

#### **Learn more:**

319-462-3542

[http://www.mvec.com/index.php?option=com\\_content&task=view&id=20&Itemid=23](http://www.mvec.com/index.php?option=com_content&task=view&id=20&Itemid=23)

### **Midland Power Cooperative**

#### **Compressed Air Audits**

#### *Technical Assistance*

Midland Power Cooperative offers free compressed air audits for businesses to improve the efficiency of their compressed air systems

#### **Learn more:**

Norm Fandel

[normf@netins.net](mailto:normf@netins.net)

515-386-2385

<http://www.midlandpower.com/asp/News.aspx?NewsID=369>

### **Energy System Audit and Design**

#### *Technical Assistance*

Midland Power Cooperative offers free energy audits to its business customers.

#### **Learn more:**

Norm Fandel

[normf@netins.net](mailto:normf@netins.net)

515-386-2385

<http://www.midlandpower.com/asp/News.aspx?NewsID=363>

### **Lighting Design**

#### *Technical Assistance*

Midland Power Cooperative offers expert lighting design assistance to its business customers in order to improve the functionality and efficiency of their lighting.

#### **Learn more:**

Norm Fandel

[normf@netins.net](mailto:normf@netins.net)

515-386-2385

<http://www.midlandpower.com/asp/News.aspx?NewsID=365>

### **Thermography**

#### *Technical Assistance*

Thermographic imaging is used to detect hot spots that indicate the inefficient operation of mechanical and electrical equipment.

Midland Power Cooperative provides this service to business customers free of charge.

#### **Learn more:**

Norm Fandel

[normf@netins.net](mailto:normf@netins.net)

515-386-2385

<http://www.midlandpower.com/asp/News.aspx?NewsID=368>

### **North West Rural Electric**

#### **Lighting Rebate**

#### *Financial Assistance*

Lighting rebates range from \$20-\$100/kW.

#### **Learn more:**

[nwrec@nwrec.coop](mailto:nwrec@nwrec.coop)

800-383-0476

[http://www.nwrec.com/lm\\_rebates.php](http://www.nwrec.com/lm_rebates.php)

### **Variable Speed Drive Rebate Program**

#### *Rebate Program*

Rebates of \$20/HP are available for the purchase of a variable speed drive.

#### **Learn more:**

[nwrec@nwrec.coop](mailto:nwrec@nwrec.coop)

800-383-0476

[http://www.nwrec.com/lm\\_rebates.php](http://www.nwrec.com/lm_rebates.php)

### **Prairie Energy Cooperative**

#### **Compressed Air Audits**

#### *Technical Assistance*

Prairie Energy Cooperative offers free compressed air audits for businesses to improve the efficiency of their compressed air systems

#### **Learn more:**

Todd Foss

[tfoss@prairieenergy.coop](mailto:tfoss@prairieenergy.coop)

515-532-2805

<http://www.prairieenergy.coop/asp/News.aspx?NewsID=275>

### **Energy System Audit and Design**

#### *Technical Assistance*

Prairie Energy Cooperative offers free energy audits to its business customers.

#### **Learn more:**

Todd Foss

[tfoss@prairieenergy.coop](mailto:tfoss@prairieenergy.coop)

515-532-2805

<http://www.prairieenergy.coop/asp/News.aspx?NewsID=270>

### Lighting Design

#### Technical Assistance

Prairie Energy Cooperative offers expert lighting design assistance to its business customers in order to improve the functionality and efficiency of their lighting.

#### Learn more:

Todd Foss

[tfoss@prairieenergy.coop](mailto:tfoss@prairieenergy.coop)

515-532-2805

<http://www.prairieenergy.coop/asp/News.aspx?NewsID=271>

### Thermography

#### Technical Assistance

Thermographic imaging is used to detect hot spots that indicate the inefficient operation of mechanical and electrical equipment.

Prairie Energy Cooperative provides this service to business customers free of charge.

#### Learn more:

Todd Foss

[tfoss@prairieenergy.coop](mailto:tfoss@prairieenergy.coop)

515-532-2805

<http://www.prairieenergy.coop/asp/News.aspx?NewsID=274>

### Southwest Iowa Rural Electric Motors and Variable Speed Drives Energy Efficiency Program

#### Financial Assistance

Rebates for installation of energy-efficient motors and/or variable speed drive equipment are available to business customers. The maximum rebate is \$2,000.

#### Learn more:

[postmaster@swiarec.coop](mailto:postmaster@swiarec.coop)

641-322-3165, 641-464-2244 or 712-829-2211

[http://www.swiarec.coop/prod\\_serv/rebates.shtml](http://www.swiarec.coop/prod_serv/rebates.shtml)

### •Local Resources•

#### •Local or Regional Initiatives•

### Iowa Center for Industrial Research and Service

#### Industrial Services and Research

#### Technical Assistance

This center provides the latest education, research, and technical assistance to enhance the performance of Iowa industry.

#### Learn more:

Ronald Cox

[ciras.info@ciras.iastate.edu](mailto:ciras.info@ciras.iastate.edu)

515-294-3420

<http://www.ciras.iastate.edu>

### Murphy Manufacturing Technology Center Continuing Education

#### Technical Assistance

This center provides manufacturers with advanced technology education.

#### Learn more:

John Sjolinder

641-422-4202

<http://www.niacc.edu/industrial/murpce.html>

### •Industrial Assessment and Combined Heat and Power Centers•

#### Iowa State University

#### Industrial Assessment Center (IAC)

#### Technical Assistance

IAC provides free energy use, productivity enhancement, and waste reduction assessments to qualifying manufacturers.

#### Learn more:

Dr. Gregory Maxwell

[gmaxwell@iastate.edu](mailto:gmaxwell@iastate.edu)

515-294-8645

<http://www3.me.iastate.edu/iac/>

### University of Illinois at Chicago Energy Resources

#### Midwest Combined Heat and Power Application Center

#### Technical Assistance

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

#### Learn more:

John Cuttica

[cuttica@uic.edu](mailto:cuttica@uic.edu)

312-996-4382

<http://www.chpcentermw.org/home.html>

### D. Kansas .....

Kansas' economy is ranked 32nd in the nation in terms of 2008 GDP, generating \$123 billion annually.<sup>24</sup> Industrial manufacturing is an important sector of Kansas' economy providing the state with 78,002 jobs and supplying \$42,061 million worth of goods. The largest manufacturing sectors in the state are transportation equipment and food manufacturing.<sup>25</sup> In 2006, Kansas' industrial sector ranked 29th in the nation in terms of energy expended accounting for 371.9 trillion Btu.<sup>26</sup> The state's natural gas consumption tallied 128.4 trillion Btu which was the 14th most in the nation in 2006.<sup>27</sup> Moreover, the industrial sector accounted for 11.9 million metric tons of carbon dioxide emissions according to 2005 data.<sup>28</sup>

Kansas' industrial manufactures have an opportunity to improve their energy efficiency

and decrease their carbon emissions. There are multiple resources available throughout the state that plant managers can consult for energy efficiency and/or renewable energy information or assistance in financing energy efficiency improvements and/or renewable energy projects at their facility.

### •Government•

#### •State Programs•

#### Kansas Department of Commerce Biomass-to-Energy Plant Tax Credit

#### Financial Assistance

Purchasing equipment which converts biomass into energy are eligible for state tax credit.

#### Learn more:

785-271-3264

[http://www.kcc.state.ks.us/energy/business\\_incentives.htm](http://www.kcc.state.ks.us/energy/business_incentives.htm)

#### Renewable Energy Cogeneration Facility Tax Credit

#### Financial Assistance

Industrial operations that invest in a renewable energy cogeneration unit are eligible to receive a state income tax credit. The credit is equal to 10 percent of the first \$50 million invested and 5 percent of the investment thereafter.

#### Learn more:

785-271-3264

[http://www.kcc.state.ks.us/energy/business\\_incentives.htm](http://www.kcc.state.ks.us/energy/business_incentives.htm)

#### Kansas Department of Revenue Carbon Dioxide Capture/Sequester Tax Deduction

#### Financial Assistance

Equipment used for the capture and sequester of carbon emissions are eligible for tax deductions.

#### Learn more:

785-271-3264

[http://www.kcc.state.ks.us/energy/business\\_incentives.htm](http://www.kcc.state.ks.us/energy/business_incentives.htm)

#### Waste Heat Utilization System Tax Exemption

#### Financial Assistance

Systems that utilization waste heat for energy and/or warmth are exempt from state property taxes.

#### Learn more:

785-271-3264

[http://www.kcc.state.ks.us/energy/business\\_incentives.htm](http://www.kcc.state.ks.us/energy/business_incentives.htm)





## Small Business Pollution Prevention Loan Program

### Financial Assistance

Loans of up to \$400,000 at an interest rate of 5% or less to existing independently owned businesses with 500 or fewer full time employees. Projects must either eliminate or reduce waste at the business location (source reduction), result in environmentally sound reuse and recycling of applicant's generated wastes, conserve energy or water on-site, or are a qualified agricultural energy production system.

#### Learn more:

Karen Edlin

[edlink@michigan.gov](mailto:edlink@michigan.gov)

517-373-0604

<http://www.michigan.gov/deqp2loan>

## Michigan Economic Development Corporation

### Various Tax Incentive Programs

#### Financial Assistance

Various tax incentive programs for the manufacture and/or use of alternative / renewable energy and clean fuel energy systems (see individual programs for requirements and restrictions):

- Alternative Energy Personal Property Tax Exemption
- Nonrefundable Business Activity Tax Credit
- Renewable Energy Renaissance Zones
- Refundable Payroll Tax Credit

#### Learn more:

[MEDCservices@michigan.org](mailto:MEDCservices@michigan.org)

888-522-0103

<http://www.themedc.org>

## Michigan Public Service Commission Energy Efficiency Grant Program

### Financial Assistance

The Low-Income and Energy Efficiency Fund provides periodic grants to support the implementation of energy-efficiency and renewable-energy projects in the state. Restrictions are specific to individual Requests for Proposals.

#### Learn more:

Cornell Pettiford

[pettifordc@michigan.gov](mailto:pettifordc@michigan.gov)

517-241-6140

<http://www.michigan.gov/mpsc>

## •Utilities•

### •Investor-Owned•

#### Consumers Energy

### Custom Measures Rebate

#### Financial Assistance

Utility offers opportunity to be compensated for any qualifying measures that reduce natural gas/ electricity usage. Incentive amount is \$.08/kWh saved or \$4.00/MCF. Maximum of \$200,000/ facility for custom incentives per year.

#### Learn more:

[ConsumersEnergyBusinessSolutions@KEMA.com](mailto:ConsumersEnergyBusinessSolutions@KEMA.com)

877-607-0737

<http://www.consumersenergy.com/eeprograms/content.aspx?ID=756>

### Lighting Rebate

#### Financial Assistance

Rebates are available on the implementation of energy-efficient lighting devices. Rebate amounts vary.

#### Learn more:

[ConsumersEnergyBusinessSolutions@KEMA.com](mailto:ConsumersEnergyBusinessSolutions@KEMA.com)

877-607-0737

<http://www.consumersenergy.com/eeprograms/content.aspx?ID=751>

### Motor Rebate

#### Financial Assistance

Rebates of up to \$10/HP are available on energy-saving motors

#### Learn more:

[ConsumersEnergyBusinessSolutions@KEMA.com](mailto:ConsumersEnergyBusinessSolutions@KEMA.com)

877-607-0737

<http://www.consumersenergy.com/eeprograms/content.aspx?ID=754>

### DTE Energy

### Custom Incentive Program

#### Financial Assistance

Incentives may be available for energy-efficiency projects not explicitly included in the Your Energy Savings Program. Contact the utility for pre-approval.

#### Learn more:

[YourEnergySavings@kema.com](mailto:YourEnergySavings@kema.com)

866-796-0512

<http://www.dteenergy.com/businessCustomers/saveEnergy/rebates/custom.html>

### Your Energy Savings Program

#### Financial Assistance

Incentives are available on implementing a variety of energy-efficient equipment including motors, lighting and HVAC systems. Incentive amounts vary.

#### Learn more:

[YourEnergySavings@kema.com](mailto:YourEnergySavings@kema.com)

866-796-0512

<http://www.dteenergy.com/businessCustomers/saveEnergy/rebates/prescriptive.html>

## Michigan Gas Utilities Business-Specific Advise

### Technical Assistance

Information and advice on using energy wisely is available

#### Learn more:

<http://www.michiganasutilities.com/business/bsa.aspx>

### •Public Power•

## Lansing Board of Water & Light Prescriptive Application for Lighting Measures for Business Customers

### Financial Assistance

Rebate amounts determined by projected amount of energy savings. Rebates in excess of \$5,000 are available with pre-approval from the utility.

#### Learn more:

877-674-5295

<http://www.lbwl.com/htes.asp>

## Prescriptive Application for Non-Lighting Measures for Business Customers

### Financial Assistance

Rebate amounts are determined by the projected amount of energy savings. Rebates in excess of \$5,000 are available with pre-approval from the utility.

#### Learn more:

877-674-5295

<http://www.lbwl.com/htes.asp>

## Custom Application for Business Customers

### Financial Assistance

Rebate amounts are determined by the projected amount of energy savings. Rebates in excess of \$5,000 are available with pre-approval from the utility.

#### Learn more:

877-674-5295

<http://www.lbwl.com/htes.asp>

### WPPI Energy

### Renewable Energy Rebate

#### Financial Assistance

Renewable energy systems are eligible for a rebate of up to \$10,000

#### Learn more:

Eric Kostecki

[ekostecki@wppienergy.org](mailto:ekostecki@wppienergy.org)

800-255-9774

<http://www.wppienergy.org/recustomerincentive>

•Cooperatives•

**Wolverine Power Supply Cooperative**

**Audited for Energy Efficiency**

*Technical Assistance*

Energy audits are available from the utility

**Learn more:**

Rick Kohler

231-775-5700

<http://www.wpsci.com/EnergyEfficiency.aspx>

•Local Resources•

•University Programs•

**Central Michigan University  
Center for Applied Research and  
Technology**

*Technical Assistance*

Partners have access to a wide range of benefits from public relations to technology assessments.

**Learn more:**

[cmurc@cmich.edu](mailto:cmurc@cmich.edu)

989-774-1574

<http://www.cmurc.com>; <http://www.cst.cmich.edu/cart.html>

**Grand Valley State University  
Small Business & Technology  
Development Center**

*Technical Assistance*

The center provides counseling, training, research and advocacy for new ventures, existing small businesses and innovative technology companies.

**Learn more:**

[sbtdchq@gvsu.edu](mailto:sbtdchq@gvsu.edu)

616-331-7480

<http://www.gvsu.edu/misbtdc/>

**Kettering University  
TechWorks**

*Technical Assistance*

The predominant focus of this program is on sustainable advanced technologies. Work areas are numerous and include alternative energy, automotive, and advanced manufacturing and materials.

**Learn more:**

Neil Sheridan

[neil.sheridan@kettering.edu](mailto:neil.sheridan@kettering.edu)

<http://www.kettering.edu/techworks/index.jsp>;  
<http://www.ku-tw.com/>

**Lake Superior State University  
Prototype Development Center**

*Technical Assistance*

The program provides services that help small businesses compete in a global economy and enhance economic growth including manufacturing process optimization, assessments, and continuous improvement activities.

**Learn more:**

Eric Becks

[ebecks@lssu.edu](mailto:ebecks@lssu.edu)

906-635-2738

<http://www.lssu.edu/eng/pdc/>

**Lawrence Technological University  
Professional Development Center**

*Technical Assistance*

PDC services include lean manufacturing/production, project management, and consulting in a variety of areas.

**Learn more:**

Timothy G. Meloche

[meloche.pdc@gmail.com](mailto:meloche.pdc@gmail.com)

248-204-4055

<http://ltu.edu/pdc/>

**Michigan State University  
Industry Testing Program**

*Technical Assistance*

Provides research and testing for companies on a fee-for-service basis. Sophisticated instrumentation is available for analysis, processing, fabrication, and characterization of materials.

**Learn more:**

Dr. Peggy Wade

[wadem@egr.msu.edu](mailto:wadem@egr.msu.edu)

517-393-9492

<http://www.egr.msu.edu/research/industry-testing>

**Saginaw Valley State University  
Center for Manufacturing Improvement**

*Technical Assistance*

The center is dedicated to helping manufacturers in the Saginaw Valley achieve their goals with leading edge training and support.

**Learn more:**

Robert Schooks

[rmschook@svsu.edu](mailto:rmschook@svsu.edu)

989-964-7076

<http://www.svsu.edu/cbed/cmi.html>

**Wayne State University**

**Technology Commercialization Program**

*Technical Assistance*

The program provides a portal to the technologies, resources and faculty expertise. Interactions with industry include faculty consultants, industry sponsored research, collaborative academic-industry-government research partnerships and access of industry to state of the art facilities.

**Learn more:**

Anne DiSante

[anne.disante@wayne.edu](mailto:anne.disante@wayne.edu)

313-577-5541

<http://www.techtransfer.wayne.edu/industry/index.php>

•Non-Profit Organizations•

**Clean Energy Coalition  
Commercial Audit Services**

*Technical Assistance*

A non-profit organization dedicated to promoting clean energy technologies. The Commercial Audit Services program provides benchmarking as well as building performance analysis to commercial buildings such as retail, office, warehouse, factory, and many others.

**Learn more:**

Greg Vendena

[greg@cec-mi.org](mailto:greg@cec-mi.org)

888-818-0987 ext.702

<http://www.cec-mi.org/PROGRAMSSERVICES/CommercialAuditServices/tabid/70/Default.aspx>

**Detroit Economic Growth Authority  
Business Assistance**

*Financial Assistance*

Private non-profit organization dedicated to creating new investment and jobs in the city of Detroit by providing technical, financial and development assistance to the Detroit business community. Manages the Detroit Industrial Revolving Loan program.

**Learn more:**

Dennis Duncanson

[dduncanson@degc.org](mailto:dduncanson@degc.org)

313-963-2940

<http://www.degc.org/>

**NextEnergy Center  
Advanced Technologies**

*Technical Assistance*

Independent non-profit corporation for advancing the use of energy related technologies in Michigan, including research and development, engineering, testing, commercialization, manufacturing, and project management.

**Learn more:**

Dan Radomski

313-833-0100

<http://www.nextenergy.org/>

## Northern Initiatives

### Loan Program & Lean Enterprises

#### Financial Assistance

Offers loans to businesses located in the Upper Peninsula (U.P.) and Northern Lower Peninsula of Michigan. Provides technical assistance for LEAN principles.

#### Learn more:

Kathy Leone

[kleone@niupnorth.org](mailto:kleone@niupnorth.org)

800-254-2156

<http://www.northerninitiatives.com/>

## Public Sector Consultants

### Michigan Saves

#### Financial Assistance

The program finances the installation of energy efficiency and renewable energy upgrades with no upfront cost to utility customers. Currently in the pilot phase.

#### Learn more:

Amy Rittenhouse

[info@michigansaves.org](mailto:info@michigansaves.org)

517-484-4954

<http://www.michigansaves.org/>

## Southeast Michigan Sustainable Business Forum

### Various Work Groups

#### Technical Assistance

Networking and information exchange of sustainable business practices including energy efficiency and renewable energy technologies.

#### Learn more:

Bill Stough

[bstough@sustainableresearchgroup.com](mailto:bstough@sustainableresearchgroup.com)

616-301-1059

<http://www.smsbf.org/>

## Urban Options/ Northern Options Education and Services

#### Technical Assistance

Urban Options is a non-profit organization that implements energy efficiency education and services programs throughout the state of Michigan. Programs range from educational materials to free energy assessments.

#### Learn more:

Bruce Wheaton

[bwheaton@urbanoptions.org](mailto:bwheaton@urbanoptions.org)

517-337-0422

<http://urbanoptions.org/>

## •Industrial Efficiency and Combined Heat and Power Application Centers-

### Michigan Manufacturers Association

#### Energy Information

##### Technical Assistance

The organization offers education, training, and outreach to its members.

#### Learn more:

[http://www.michigan.gov/dleg/0,1607,7-154-25676\\_25774-119767--,00.html](http://www.michigan.gov/dleg/0,1607,7-154-25676_25774-119767--,00.html)

## Michigan Manufacturing Technology Center

### Energy Assessments

#### Technical Assistance

No-cost energy assessments are available for small- to mid-size manufacturing plants. Those conducting the assessments offer recommendations for how to use energy more effectively.

#### Learn more:

[inquiry@mmtc.org](mailto:inquiry@mmtc.org)

888-414-6682

<http://www.mmtc.org/>

## University of Illinois at Chicago Energy Resources

### Midwest Combined Heat and Power Application Center

#### Technical Assistance

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

#### Learn more:

John Cuttica

[cuttica@uic.edu](mailto:cuttica@uic.edu)

312-996-4382

<http://www.chpcentermw.org/home.html>

## University of Michigan

### Industrial Assessment Center

#### Technical Assistance

The Industrial Assessment Center offers no-cost energy assessments that analyze a small- to mid-size manufacturing facilities' energy consumption. Those conducting the assessments offer recommendations for how to use energy more effectively.

#### Learn more:

Dr. Arvind Atreya

[aatreya@engin.umich.edu](mailto:aatreya@engin.umich.edu)

734-647-4790

[http://interpro-academics.engin.umich.edu/mfgeng\\_prog/IAC/](http://interpro-academics.engin.umich.edu/mfgeng_prog/IAC/)

## F. Minnesota

The industrial manufacturing sector accounts for 13.2 percent of Minnesota's Gross Domestic Product<sup>34</sup> and 325,895 jobs<sup>35</sup> (or 11.4 percent of the state's total labor force).<sup>36</sup> Minnesota's leading industries include food manufacturing, computer and electronic product manufacturing, and petroleum and coal products manufacturing. Local industry used 559.7 trillion Btu in 2006 (or 30.7 percent of all energy consumed in the state)<sup>37</sup> and released 14.5 million metric tons of carbon dioxide into the atmosphere.<sup>38</sup>

The industrial sector consumes the highest percentage of the state's energy, prompting the state and utilities in Minnesota to make an effort to reduce its industrial sector's energy consumption. There are multiple resources available throughout the state that plant managers can consult for energy efficiency/renewable energy information or assistance in financing energy efficiency improvements/renewable energy projects in an industrial facility.

## •Utilities•

### •Investor-Owned•

#### Alliant Energy

#### Business Resource Center

##### Technical Assistance

As a free information resource, Alliant Energy can offer answers to improve your energy efficiency and your bottom line.

#### Learn more :

[businesscenter@alliantenergy.com](mailto:businesscenter@alliantenergy.com)

866-255-4268

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/014840>

## Energy Usage & Tracking

#### Technical Assistance

Alliant Energy provides analysis tools to help monitor and control your facility's energy usage.

#### Learn more:

[salesupportcid@alliantenergy.com](mailto:salesupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/EnergyUsageTracking/index.htm>

## Power University On-Site Training

### Training Program

Power University is a new program that includes a collection of on-site training courses for commercial and industrial customers in order to empower them to use energy more effectively, efficiently and safely.

#### Learn more:

[salessupportcid@alliantenergy.com](mailto:salessupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/015475>

## Saved Savings

### Financial Assistance

Alliant Energy provides energy experts that will help you identify, finance and carry out energy improvement projects for your business – and they will pay for the initial cost of the high-efficiency equipment.

#### Learn more:

[salessupportcid@alliantenergy.com](mailto:salessupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/esotaBusinessIncentivePrograms/015444>

## CenterPoint Energy

### Boiler System Rebates

#### Financial Assistance

Rebates for boiler systems vary. The maximum rebate is up to \$50,000.

#### Learn more:

612-321-4939 or 877-809-3803

<http://www.centerpointenergy.com/services/naturalgas/business/rebatesforbusiness/boilersystems/MN/>

## Custom Rebates

### Financial Assistance

Industrial customers can offer the utility ideas for energy-saving process equipment, showing the associated energy savings and equipment costs, and the utility will determine if the project qualifies for a rebate.

#### Learn more:

612-321-4939 or 877-809-3803

<http://www.centerpointenergy.com/services/naturalgas/business/rebatesforbusiness/custom/MN/#how>

## Engineering Assistance

### Technical Assistance

To help alleviate the costs for designing and installing energy-efficient process equipment and systems, as well as retrofitting entire central heating plants, CenterPoint Energy offers Engineering Assistance. Commercial and industrial customers can be reimbursed up to \$5,000 for engineering fees assessed by consulting engineers. Customers may be eligible for up to an additional \$2,500 for installing qualifying natural gas equipment as a result of the technical recommendation.

#### Learn more:

612-321-4939 or 877-809-3803

<http://www.centerpointenergy.com/services/naturalgas/business/rebatesforbusiness/custom/MN/>

## Retro-Commissioning Program

### Financial Assistance

Incentives are available to commercial and industrial customers that upgrade their existing equipment with newer, more energy-efficient systems.

#### Learn more:

612-321-4939 or 877-809-3803

<http://www.centerpointefficiency.com/recx/index.htm>

## Minnesota Energy Resources

### Custom Rebate Program

#### Rebate Program

The custom rebate program is tailored to target specific projects that do not qualify for prescriptive rebates. Rebates are determined on a case by case basis.

#### Learn more:

800-889-9508

<http://www.minnesotaenergyresources.com/business/rebates.aspx#custom>

## Commercial/Industrial Technologies

### Rebate Program

#### Rebate Program

Maximum equipment rebate is up to \$5,000 for standard efficiency measures.

#### Learn more:

800-889-9508

<http://www.minnesotaenergyresources.com/business/rebates.aspx#commercial>

## Energy-Saving Audits

### Technical Assistance

Customers not included in the non-profit group are eligible for an incentive equal to 50 percent of the audit cost up to \$305 per building under 25,000 square feet, and \$425 for buildings over 25,000 square feet. There is a limit of three buildings per customer per year.

#### Learn more:

800-889-9508

<http://www.minnesotaenergyresources.com/business/audits.aspx>

## Prescriptive Rebate Program

### Rebate Program

Rebates of up to 50 percent of the total project cost are available for standard efficiency measures.

#### Learn more:

<http://www.minnesotaenergyresources.com/business/rebates.aspx#prescriptive>

## Minnesota Power

### Business Energy Analysis

#### Financial Assistance

Minnesota Power will conduct an energy analysis of a commercial facility at no charge to the customer as long as audit costs are less than \$1,200. Costs beyond that maximum will be shared 50/50 with the customer up to a \$2,400 maximum.

Tim Gallagher

[tgallagher@mnpower.com](mailto:tgallagher@mnpower.com)

218-722-5642 ext. 2909

[http://www.mnpower.com/powerofone/one\\_business/energy\\_saving\\_tools/tips\\_and\\_tools/business\\_energy\\_audit.htm](http://www.mnpower.com/powerofone/one_business/energy_saving_tools/tips_and_tools/business_energy_audit.htm)

## Compressed Air Study

### Financial Assistance

Minnesota Power offers up to 75 percent of study costs for energy efficiency improvements to compressed air systems.

#### Learn more:

Tim Gallagher

[tgallagher@mnpower.com](mailto:tgallagher@mnpower.com)

218-722-5642 ext. 2909

[http://www.mnpower.com/powerofone/one\\_business/powergrant/index.htm](http://www.mnpower.com/powerofone/one_business/powergrant/index.htm)



### **PowerGrants Grants Program**

#### *Financial Assistance*

Minnesota Power awards grants to commercial/industrial/agricultural customers who use innovative technologies, improve manufacturing processes, undertake renewable electric energy projects or who need project design assistance. All improvements qualify for a \$200/kW rebate. The maximum annual grant will be determined by the customer's average billing demand.

#### **Learn more:**

Tim Gallagher

[tgallagher@mnpower.com](mailto:tgallagher@mnpower.com)

218-722-5642 ext. 2909

<http://www.mnpower.com/powerofone/one-business/powergrant/grants.htm>

### **PowerGrants Rebate Program**

#### *Rebate Program*

The utility offers rebates to its commercial, industrial, and agricultural customers for installing energy efficient lighting, electric motors and agricultural equipment. Rebates are up to \$50,000.

#### **Learn more:**

Tim Gallagher

[tgallagher@mnpower.com](mailto:tgallagher@mnpower.com)

218-722-5642 ext. 2909

<http://www.mnpower.com/powerofone/one-business/powergrant/rebates.htm>

### **Otter Tail Power Company**

#### **Adjustable-Speed Drives Rebate**

#### *Rebate Program*

Rebates of \$95/hp for nonseasonal applications and \$45/hp for seasonal and HVAC applications

#### **Learn more:**

Craig Farstad

[cfarstad@otpc.com](mailto:cfarstad@otpc.com)

218-739-8342

<http://www.otpc.com/SaveEnergyMoney/AdjustableSpeedDriveCIP.asp>

### **Dollar Smart Energy Efficiency Financing Program**

#### *Financial Assistance*

Under Otter Tail's Competitive Rate Plan the maximum business loan is \$25,000 while projects under the Energy Efficiency Plan may be eligible for \$100,000.

#### **Learn more:**

Craig Farstad

[cfarstad@otpc.com](mailto:cfarstad@otpc.com)

218-739-8342

<http://www.otpc.com/ProductsServices/Financing.asp>

### **Energy Analysis and Recommissioning**

#### *Technical Assistance*

Through Otter Tail's Conservation Improvement Program, Minnesota business customers may be eligible for a rebate of 80 percent of the audit costs to a maximum of \$10,000.

#### **Learn more:**

Craig Farstad

[cfarstad@otpc.com](mailto:cfarstad@otpc.com)

218-739-8342

<http://www.otpc.com/SaveEnergyMoney/energyAnalysisRecommissioningCIP.asp>

### **Grants for Conservation**

#### *Financial Assistance*

Otter Tail Power Company Grants for Conservation Program allows its commercial and industrial customers to submit energy-saving proposals and receive grants for their custom efficiency projects.

#### **Learn more:**

Craig Farstad

[cfarstad@otpc.com](mailto:cfarstad@otpc.com)

218-739-8342

<http://www.otpc.com/SaveEnergyMoney/grantsCIP.asp>

### **Lighting Conservation Program**

#### *Financial Assistance*

The utility offers a number of incentives for upgraded lighting in existing non-residential facilities. Rebates are either .10/watt or .40/watt.

#### **Learn more:**

Craig Farstad

[cfarstad@otpc.com](mailto:cfarstad@otpc.com)

218-739-8342

<http://www.otpc.com/SaveEnergyMoney/lightingCIP.asp>

### **New-Construction High Efficiency Lighting Rebate**

#### *Rebate Program*

Commercial and industrial customers that install efficient lighting in newly constructed buildings may qualify for rebates that range from \$50/KW-\$225/KW.

#### **Learn more:**

Craig Farstad

[cfarstad@otpc.com](mailto:cfarstad@otpc.com)

218-739-8342

<http://www.otpc.com/SaveEnergyMoney/NewConstHiEffLightingCIP.asp>

### **Xcel Energy**

#### **Boiler Efficiency Incentives Program**

#### *Financial Assistance*

Boiler Efficiency offers rebates when you replace or upgrade your natural gas-fired boiler and auxiliary equipment. Maximum rebate is up to \$10,000.

#### **Learn more:**

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/BoilerEfficiency.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/BoilerEfficiency.aspx)

### **Business New Construction Rebate Program**

#### *Rebate Program*

The program offers design assistance in support of an integrated design process by providing various services depending on customer need.

#### **Learn more:**

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/BUSINESS/PROGRAMS\\_RESOURCES/CONSERVATIONREBATES\\_INCENTIVES\\_BUSINESS/Pages/Business\\_New\\_Construction.aspx](http://www.xcelenergy.com/BUSINESS/PROGRAMS_RESOURCES/CONSERVATIONREBATES_INCENTIVES_BUSINESS/Pages/Business_New_Construction.aspx)

### **Business Customer Energy Conservation Bonus**

#### *Financial Assistance*

Offers up to a 30 percent bonus to customers participating in energy conservation programs.

#### **Learn more:**

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/Conservation\\_Programs\\_Summary.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/Conservation_Programs_Summary.aspx)

### **Custom Efficiency Program**

#### *Financial Assistance*

Rebates are available for energy efficiency projects that are not covered by other utility incentive programs. Current rebates are up to \$200/KW of electricity saved, and/or up to \$2/Mcf saved for natural-gas projects.

#### **Learn more:**

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/Custom\\_Efficiency.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/Custom_Efficiency.aspx)

## Engineering Assistance Study

### Financial Assistance

This in-depth engineering study focuses on a major energy-conservation improvement that helps you build the project's business case. Xcel Energy will fund up to 50 percent of the study costs.

#### Learn more:

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/Energy\\_Analysis.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/Energy_Analysis.aspx)

## Energy Audit

### Technical Assistance

Xcel Energy offers a detailed on-site energy audit by an energy engineer.

#### Learn more:

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/Energy\\_Analysis.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/Energy_Analysis.aspx)

## Efficiency Controls Rebate

### Financial Assistance

Building controls make it easier to manage your facility and helps you lower energy bills by using energy where and when you need it. Now Xcel Energy offers rebates to help offset the cost of installing your new controls. Current rebates are up to \$200/KW of electricity saved, and/or up to \$2/Mcf saved for natural-gas projects.

#### Learn more:

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/Efficiency\\_Controls.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/Efficiency_Controls.aspx)

## Efficiency Proposal

### Financial Assistance

Bid for rebate dollars to fund your energy-efficiency improvements. Rebates are available up to 50 percent higher than Custom Efficiency rebates.

#### Learn more:

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

866-788-8163

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/Efficiency\\_Proposal.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/Efficiency_Proposal.aspx)

## Lighting Retrofit Rebate

### Rebate Program

Lighting rebates ranging from .05/sq ft to \$125/unit.

#### Learn more:

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/Lighting\\_Efficiency.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/Lighting_Efficiency.aspx)

## Motor Efficiency Program

### Financial Assistance

Xcel Energy offers motor equipment rebates up to \$30/hp.

#### Learn more:

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/Motor\\_Efficiency.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/Motor_Efficiency.aspx)

## New Construction Lighting Rebate

### Rebate Program

Lighting rebates ranging from .75-\$50/unit

#### Learn more:

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/Lighting\\_Efficiency.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/Lighting_Efficiency.aspx)

## Online Energy Assessment

### Technical Assistance

Xcel Energy offers an online energy assessment, a highly interactive and user-friendly tool that will help you better understand your energy usage. The assessment takes about 20 to 30 minutes to complete and delivers a set of energy-saving opportunities tailored to your facility.

#### Learn more:

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/SaveEnergy\\_Money/Pages/Online\\_Energy\\_Assessment.aspx](http://www.xcelenergy.com/Business/SaveEnergy_Money/Pages/Online_Energy_Assessment.aspx)

## Process Efficiency Program

### Technical Assistance

Process Efficiency, helps assess and improve your current energy management practices to deliver measurable, sustainable energy savings. Xcel Energy's new program for large industrial customers helps integrate energy efficiency into manufacturing processes that have a minimum of 2 GWh or 8,000 mcf of conservation potential.

Xcel Energy works with you in three phases to create a 3- to 5-year energy-management plan that incorporates energy efficiency into your business processes and technical projects.

#### Learn more:

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/BUSINESS/PROGRAMS\\_RESOURCES/CONSERVATIONREBATES\\_INCENTIVES\\_BUSINESS/Pages/Process\\_Efficiency.aspx](http://www.xcelenergy.com/BUSINESS/PROGRAMS_RESOURCES/CONSERVATIONREBATES_INCENTIVES_BUSINESS/Pages/Process_Efficiency.aspx)

## Recommissioning Program

### Financial Assistance

Xcel Energy funds up to 50 percent of the cost of study or up to \$15,000.

#### Learn more:

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates\\_Incentives\\_Business/Pages/Recommissioning.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives_Business/Pages/Recommissioning.aspx)

### •Public Power•

## Alexandria Light and Power

### Lighting Retrofit Rebate Program

#### Rebate Program

Rebates range between .04/W and \$150.

#### Learn more:

320-763-6501

[http://www.alputilities.com/for\\_business/lightretrofit.cfm](http://www.alputilities.com/for_business/lightretrofit.cfm)

## Motor and Drive Rebates

### Rebate Program

The purchase of a premium motor garners a rebate of \$3/HP, while a variable speed drive rebate is set at \$20/HP.

#### Learn more:

320-763-6501

[http://www.alputilities.com/for\\_business/motors/drives.cfm](http://www.alputilities.com/for_business/motors/drives.cfm)

## Power Factor Correction Rebate Program

### Rebate Program

The utility offers rebates to customers who install power factor correction capacitors.

#### Learn more:

320-763-6501

[http://www.alputilities.com/for\\_business/capacitor.cfm](http://www.alputilities.com/for_business/capacitor.cfm)

## **Anoka Municipal Utility Energy Audit**

### *Technical Assistance*

The energy audit is a walk through audit which provides the customer with a list of energy conservation measures that can save both money and energy.

#### **Learn more:**

763-576-2904

[http://www.anoka.govoffice2.com/index.asp?Type=B\\_BASIC&SEC={F366614A-5300-4465-BC0D-279ADDD33B82}](http://www.anoka.govoffice2.com/index.asp?Type=B_BASIC&SEC={F366614A-5300-4465-BC0D-279ADDD33B82})

## **Austin Public Utilities Business Energy Audit**

### *Technical Assistance*

Austin Public Utilities offers businesses an energy audit.

#### **Learn more:**

Kelly Lady

[kellyl@austinutilities.com](mailto:kellyl@austinutilities.com)

507-433-8886

[http://www.austinutilities.com/pages/business\\_audit.asp](http://www.austinutilities.com/pages/business_audit.asp)

## **Custom High-Efficiency Rebate Program**

### *Rebate Program*

Rebates are available for energy efficiency projects that are not covered by other utility incentive programs. The maximum rebate amount is \$100,000 per customer location per technology per year.

#### **Learn more:**

507-433-8886

[http://www.austinutilities.com/pages/business\\_conserve\\_custom.asp](http://www.austinutilities.com/pages/business_conserve_custom.asp)

## **Door Miser Rebate Program**

### *Rebate Program*

Rebates are available to customers that purchase a Door Miser. The maximum rebate amount is \$100,000 per customer location per technology per year.

#### **Learn more:**

507-433-8886

[http://www.austinutilities.com/pages/business\\_conserve\\_doormisers.asp](http://www.austinutilities.com/pages/business_conserve_doormisers.asp)

## **Lighting Rebate**

### *Rebate Program*

Austin Public Utilities offers rebates for energy-efficient lighting. The maximum rebate amount is \$100,000 per customer location per technology per year.

#### **Learn more:**

507-433-8886

[http://www.austinutilities.com/pages/business\\_conserve\\_lighting.asp](http://www.austinutilities.com/pages/business_conserve_lighting.asp)

## **Motor Rebate**

### *Rebate Program*

Austin Public Utilities offers rebates for energy-efficient motors. The maximum rebate amount is \$100,000 per customer location per technology per year.

#### **Learn more:**

507-433-8886

[http://www.austinutilities.com/pages/business\\_conserve\\_motors.asp](http://www.austinutilities.com/pages/business_conserve_motors.asp)

## **Technical Seminars**

### *Technical Assistance*

Austin Public Utilities offers technical seminars on energy efficiency.

#### **Learn more:**

Kelly Lady

[kellyl@austinutilities.com](mailto:kellyl@austinutilities.com)

507-433-8886

[http://www.austinutilities.com/pages/business\\_seminars.asp](http://www.austinutilities.com/pages/business_seminars.asp)

## **Variable Speed Drives Rebate**

### *Rebate Program*

Austin Public Utilities offers rebates for energy-efficient motors and variable speed drives. The maximum rebate amount is \$100,000 per customer location per technology per year.

#### **Learn more:**

507-433-8886

[http://www.austinutilities.com/pages/business\\_conserve\\_vsd.asp](http://www.austinutilities.com/pages/business_conserve_vsd.asp)

## **Blooming Prairie Public Utilities Commercial & Industrial Energy Efficiency Rebate Program**

### *Rebate Program*

Blooming Prairie Public Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

#### **Learn more:**

507-583-6683

<http://www.smpa.org/members.asp?utility=59&service=215>

## **Energy Management Program**

### *Financial Assistance*

If you can reduce your electric load by turning off designated load or by operating it with your back-up generator during brief summer peak electric periods, Blooming Prairie Public Utilities will pay you up to \$20 for each kW reduced over the four-month summer season.

#### **Learn more:**

507-583-6683

<http://www.smpa.org/members.asp?utility=59&service=196>

## **Technical Seminar Series**

### *Technical Assistance*

Throughout the year Blooming Prairie Public Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers or vendors or consultants to SMMPA Member Utilities. Cost is \$250 for all others.

#### **Learn more:**

507-583-6683

<http://www.smpa.org/members.asp?utility=59&service=206>

## **Brainerd Public Utilities Conservation Incentive Program**

### *Financial Assistance*

This program offers financial incentives to commercial or industrial customers who make their facilities more energy efficient.

#### **Learn more:**

Scott Sjolund

[ssjolund@bpu.org](mailto:ssjolund@bpu.org)

218-825-3205

<http://www.bpu.org/cip.htm>

## **Energy Audit**

### *Technical Assistance*

Utility staff will perform a walkthrough of a customer's home or commercial facility. Those professionals will then examine the facility's systems (i.e. lighting and heat) and will make recommendations to make the facility more energy efficient.

#### **Learn more:**

Scott Sjolund

[ssjolund@bpu.org](mailto:ssjolund@bpu.org)

218-825-3205

<http://www.bpu.org/cip.htm>

## **Buffalo Municipal Utilities**

### **Custom Rebates**

#### *Rebate Program*

Custom Rebates are determined on a case-by-case basis and are based on energy savings.

#### **Learn more:**

Joe Steffel

[joseph.steffel@ci.buffalo.mn.us](mailto:joseph.steffel@ci.buffalo.mn.us)

763-682-5370

<http://www.ci.buffalo.mn.us/Utilities/Electric/EnergyRebate.htm>

### **Lighting Rebate**

#### *Rebate Program*

Non-residential customers are eligible to receive rebates from the utility if they purchase energy efficient lighting. The minimum rebate is \$5. Maximum rebates are set by city.

#### **Learn more:**

Joe Steffel

[joseph.steffel@ci.buffalo.mn.us](mailto:joseph.steffel@ci.buffalo.mn.us)

763-682-5370

<http://www.ci.buffalo.mn.us/Utilities/Electric/EnergyRebate.htm>

### **Motor Efficiency Rebate**

#### *Rebate Program*

Rebates from \$5-\$18.50 are available for efficient motors.

#### **Learn more:**

Joe Steffel

[joseph.steffel@ci.buffalo.mn.us](mailto:joseph.steffel@ci.buffalo.mn.us)

763-682-5370

<http://www.ci.buffalo.mn.us/Utilities/Electric/EnergyRebate.htm>

### **Variable Frequency Drive Rebate**

#### *Rebate Program*

Rebates of \$30/hp are offered for the purchase of a Variable Frequency Drive.

#### **Learn more:**

Joe Steffel

[joseph.steffel@ci.buffalo.mn.us](mailto:joseph.steffel@ci.buffalo.mn.us)

763-682-5370

<http://www.ci.buffalo.mn.us/Utilities/Electric/EnergyRebate.htm>

### **City of North St. Paul Electric Utility**

#### **Custom Rebates**

##### *Rebate Program*

Custom Rebates are determined on a case-by-case basis and are based on energy savings.

#### **Learn more:**

Barb Huelsman

[barb.huelsman@ci.north-saint-paul.mn.us](mailto:barb.huelsman@ci.north-saint-paul.mn.us)

651-747-2413

[http://www.northsaintpaul.govoffice.com/index.asp?Type=B\\_BASIC&SEC={F5C1E5FE-1ADD-49AF-ACD8-59C3FB4192FF}](http://www.northsaintpaul.govoffice.com/index.asp?Type=B_BASIC&SEC={F5C1E5FE-1ADD-49AF-ACD8-59C3FB4192FF})

### **Lighting Retrofit Rebate**

#### *Rebate Program*

Rebates for lighting vary from .50/sq ft-\$125/unit.

#### **Learn more:**

Barb Huelsman

[barb.huelsman@ci.north-saint-paul.mn.us](mailto:barb.huelsman@ci.north-saint-paul.mn.us)

651-747-2413

[http://www.northsaintpaul.govoffice.com/index.asp?Type=B\\_BASIC&SEC={F5C1E5FE-1ADD-49AF-ACD8-59C3FB4192FF}](http://www.northsaintpaul.govoffice.com/index.asp?Type=B_BASIC&SEC={F5C1E5FE-1ADD-49AF-ACD8-59C3FB4192FF})

### **Motor Efficiency Rebate**

#### *Rebate Program*

Rebates from \$5-\$18.50 are available for efficient motors.

#### **Learn more:**

Barb Huelsman

[barb.huelsman@ci.north-saint-paul.mn.us](mailto:barb.huelsman@ci.north-saint-paul.mn.us)

651-747-2413

[http://www.northsaintpaul.govoffice.com/index.asp?Type=B\\_BASIC&SEC={F5C1E5FE-1ADD-49AF-ACD8-59C3FB4192FF}](http://www.northsaintpaul.govoffice.com/index.asp?Type=B_BASIC&SEC={F5C1E5FE-1ADD-49AF-ACD8-59C3FB4192FF})

### **New Construction Lighting Rebate**

#### *Rebate Program*

Rebates for lighting vary from .75-\$50/unit.

#### **Learn more:**

Barb Huelsman

[barb.huelsman@ci.north-saint-paul.mn.us](mailto:barb.huelsman@ci.north-saint-paul.mn.us)

651-747-2413

[http://www.northsaintpaul.govoffice.com/index.asp?Type=B\\_BASIC&SEC={F5C1E5FE-1ADD-49AF-ACD8-59C3FB4192FF}](http://www.northsaintpaul.govoffice.com/index.asp?Type=B_BASIC&SEC={F5C1E5FE-1ADD-49AF-ACD8-59C3FB4192FF})

### **Variable Frequency Drive Rebate**

#### *Rebate Program*

Rebates of \$30/hp are offered for the purchase of a Variable Frequency Drive.

#### **Learn more:**

Barb Huelsman

[barb.huelsman@ci.north-saint-paul.mn.us](mailto:barb.huelsman@ci.north-saint-paul.mn.us)

651-747-2413

[http://www.northsaintpaul.govoffice.com/index.asp?Type=B\\_BASIC&SEC={F5C1E5FE-1ADD-49AF-ACD8-59C3FB4192FF}](http://www.northsaintpaul.govoffice.com/index.asp?Type=B_BASIC&SEC={F5C1E5FE-1ADD-49AF-ACD8-59C3FB4192FF})

### **Detroit Lakes Public Utility**

#### **Custom Incentive Program**

##### *Financial Assistance*

Incentives are available for the installation of high efficiency equipment. Incentive payments are limited to \$100,000 per calendar year.

#### **Learn more :**

[dlpublic@lakesnet.net](mailto:dlpublic@lakesnet.net)

218-847-7609

<http://www.detroitlakes.org/publicutilities/main.htm>

### **Motors/Pumps/VFD incentives Program**

##### *Financial Assistance*

Incentives are available for the purchase and installation of qualifying high efficiency equipment. Incentives are up to \$100,000 per calendar year per customer.

#### **Learn more :**

[dlpublic@lakesnet.net](mailto:dlpublic@lakesnet.net)

218-847-7609

<http://www.detroitlakes.org/publicutilities/main.htm>

### **New Construction Lighting Rebate**

#### *Rebate Program*

Rebates vary from \$4-\$100/per unit for lighting.

#### **Learn more :**

[dlpublic@lakesnet.net](mailto:dlpublic@lakesnet.net)

218-847-7609

<http://www.detroitlakes.org/publicutilities/main.htm>

### **Elk River Municipal Utilities**

#### **Adjustable Speed Drive Rebates**

##### *Rebate Program*

ASD rebate is \$35/hp.

#### **Learn more:**

763-441-2020

<http://www.elkriverutilities.com/cipmotor.php>

#### **Custom Rebates**

##### *Rebate Program*

Rebates are available for qualifying high efficiency equipment/systems. The maximum custom rebate amount shall be 50 percent of the project cost or up to \$10,000.

#### **Learn more:**

763-441-2020

<http://www.elkriverutilities.com/cipcustom.php>

### **Dispersed Generation/Interruptible Load Program**

#### *Incentive Program*

Elk River Municipal Utilities (ERMU) provided an incentive to encourage on-site customer-owned generation. Depending on the season, customers can gain monthly credits from \$2.50 to \$11/per KW.

#### **Learn more:**

763-441-2020

<http://www.elkriverutilities.com/cipintload.php>

### **Electric Motor Rebates**

#### *Rebate Program*

New equipment with premium efficiency motors qualify for a rebate of \$7.50/hp and existing equipment being retrofitted with a new premium efficiency motor qualify for a rebate of \$20/hp.

#### **Learn more:**

763-441-2020

<http://www.elkriverutilities.com/cipmotor.php>

### **Energy Audit**

#### *Technical Assistance*

Elk River Municipal Utilities offers walk-through assessments that may be useful in determining what potential there is for you to save on your electric bill.

#### **Learn more:**

763-441-2020

<http://www.elkriverutilities.com/cipelecomm.php>



### **Lighting Retrofit Rebate**

#### *Rebate Program*

The maximum lighting rebate amount shall be 50 percent of the project cost or up to \$10,000. Larger projects will be considered on a case-by-case basis.

#### **Learn more:**

763-441-2020

<http://www.elkriverutilities.com/cipcommlight.php>

### **Fairmont Public Utilities**

#### **Commercial & Industrial Energy Efficiency Rebate Program**

#### *Rebate Program*

Fairmont Public Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

#### **Learn more:**

507-238-9461

<http://www.smpa.org/members.asp?utility=133&service=251>

### **Technical Seminar Series**

#### *Technical Assistance*

Throughout the year Fairmont Public Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of or vendors or consultants to SMMPA Member Utilities. Cost is \$250 for all others.

#### **Learn more:**

507-238-9461

<http://www.smpa.org/members.asp?utility=133&service=206>

### **Grand Marais Public Utilities**

#### **Commercial & Industrial Energy Efficiency Rebate Program**

#### *Rebate Program*

Grand Marais Public Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

#### **Learn more:**

218-387-1848

<http://www.smpa.org/members.asp?utility=65&service=252>

### **Energy Management Program**

#### *Financial Assistance*

If you can reduce your electric load by turning off designated load or by operating it with your back-up generator during brief summer peak electric periods, Grand Marais Public Utilities will pay you up to \$20 for each kW reduced over the four-month summer season.

#### **Learn more:**

218-387-1848

<http://www.smpa.org/members.asp?utility=65&service=196>

### **Technical Seminar Series**

#### *Technical Assistance*

Throughout the year Grand Marais Public Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of, or vendors or consultants to, SMMPA Member Utilities. Cost is \$250 for all others.

#### **Learn more:**

218-387-1848

<http://www.smpa.org/members.asp?utility=65&service=206>

### **Lake City Utilities**

#### **Commercial & Industrial Energy Efficiency Rebate Program**

#### *Rebate Program*

Lake City Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

#### **Learn more:**

651-345-5383

<http://www.smpa.org/members.asp?utility=68&service=253>

### **Energy Management Program**

#### *Financial Assistance*

If you reduce your electric load by turning off designated load or by operating it with your back-up generator during brief summer peak electric periods, Lake City Utilities will pay you up to \$20 for each kW reduced over the four-month summer season.

#### **Learn more:**

651-345-5383

<http://www.smpa.org/members.asp?utility=68&service=196>

### **Technical Seminar Series**

#### *Technical Assistance*

Throughout the year Lake City Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of or vendors or consultants to SMMPA Member Utilities. Cost is \$250 for all others.

#### **Learn more:**

651-345-5383

<http://www.smpa.org/members.asp?utility=68&service=206>

### **Litchfield Public Utilities**

#### **Commercial & Industrial Energy Efficiency Rebate Program**

#### *Rebate Program*

Litchfield Public Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

#### **Learn more:**

320-693-7201

<http://www.mnhometownnetwork.com/members.asp?utility=119&service=254>

### **Energy Management Program**

#### *Financial Assistance*

If you reduce your electric load by turning off designated load or by operating it with your back-up generator during brief summer peak electric periods, Litchfield Public Utilities will pay you up to \$20 for each kW reduced over the four-month summer season.

#### **Learn more:**

320-693-7201

<http://www.mnhometownnetwork.com/members.asp?utility=119&service=196>

## Technical Seminar Series

### *Technical Assistance*

Throughout the year Litchfield Public Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of or vendors or consultants to SMMPA Member Utilities. Cost is \$250 for all others.

#### **Learn more:**

320-693-7201

<http://www.mnhometownnetwork.com/members.asp?utility=119&service=206>

## Marshall Municipal Utilities

### **Business Services**

#### *Technical Assistance*

Offers Infrared and Ultrasonic Inspections in order to locate energy losses.

#### **Learn more:**

Mark Antony

[marka@marshallutilities.com](mailto:marka@marshallutilities.com)

507-537-7005

<http://www.marshallutilities.com/business/inspections.php>

## Cooler/Chiller Incentives

### *Financial Assistance*

Cooler and Chiller incentives are available up to \$100,000 per customer, per calendar year.

#### **Learn more:**

Mark Antony

[marka@marshallutilities.com](mailto:marka@marshallutilities.com)

507-537-7005

<http://www.brightenergysolutions.org/Forpercent20Yourpercent20Business/programs.aspx?cityid=63&util=Marshallpercent20Municipalpercent20Utilities>

## Custom Rebate Program

### *Rebate Program*

Custom Rebate Program is designed to assist customers in developing innovative, energy efficient measures not covered under our other rebate programs. The analysis incentives offered will be calculated on a case-by-case basis. Rebate amount is based on \$200 per KW demand reduction. The incentive is limited to 75 percent of the incremental cost of the measure.

#### **Learn more:**

Mark Antony

[marka@marshallutilities.com](mailto:marka@marshallutilities.com)

507-537-7005

<http://www.marshallutilities.com/business/customrebate.php>

## Lighting New Construction Incentive

### *Financial Assistance*

Lighting incentives are available up to \$100,000 per customer, per calendar year.

#### **Learn more:**

Mark Antony

[marka@marshallutilities.com](mailto:marka@marshallutilities.com)

507-537-7005

<http://www.brightenergysolutions.org/Forpercent20Yourpercent20Business/programs.aspx?cityid=63&util=Marshallpercent20Municipalpercent20Utilities>

## Lighting Retrofit

### *Financial Assistance*

Lighting incentives are available up to \$100,000 per customer, per calendar year.

#### **Learn more:**

Mark Antony

[marka@marshallutilities.com](mailto:marka@marshallutilities.com)

507-537-7005

<http://www.brightenergysolutions.org/Forpercent20Yourpercent20Business/programs.aspx?cityid=63&util=Marshallpercent20Municipalpercent20Utilities>

## Motors/Pumps/VFD Incentive

### *Financial Assistance*

Qualifying equipment has incentives available up to \$100,000 per customer, per calendar year.

#### **Learn more:**

Mark Antony

[marka@marshallutilities.com](mailto:marka@marshallutilities.com)

507-537-7005

<http://www.brightenergysolutions.org/Forpercent20Yourpercent20Business/programs.aspx?cityid=63&util=Marshallpercent20Municipalpercent20Utilities>

## Questline

### *Technical Assistance*

Free "Ask an Expert" hotline and internet resource website available to Marshall Municipal Utilities Commercial and Industrial customers. This service provides technical, business, research and information assistance quickly and easily by phone, online, and through periodic newsletters.

#### **Learn more:**

Mark Antony

[marka@marshallutilities.com](mailto:marka@marshallutilities.com)

507-537-7005

<http://www.marshallutilities.com/business/questline.php>

## Minnesota Municipal Power Agency

### **We Save Business**

#### *Financial Assistance*

MMPA's We Save program for commercial, industrial and business customers can improve your bottom line. MMPA's incentive programs provide cash payments to help you install qualifying efficient lighting and motors.

#### **Learn more:**

612-349-6868

<http://www.mmpa.org/Conservation/We-Save---Business.aspx>

## Moorhead Public Service

### **Cooler/Chiller Incentives**

#### *Financial Assistance*

Cooler and Chiller incentives are available up to \$100,000 per customer, per calendar year.

#### **Learn more:**

Dennis Eisenbraun

[deisenbraun@mpsutility.com](mailto:deisenbraun@mpsutility.com)

218-299-5225

<http://www.mpsutility.com/index.php/energy-services/102-bright-energy-solutions>

## Custom Incentive

### *Financial Assistance*

Custom incentives are available up to \$100,000 per customer, per calendar year.

#### **Learn more:**

Dennis Eisenbraun

[deisenbraun@mpsutility.com](mailto:deisenbraun@mpsutility.com)

218-299-5225

<http://www.mpsutility.com/index.php/energy-services/102-bright-energy-solutions>

## Lighting New Construction Incentive

### *Financial Assistance*

Lighting incentives are available up to \$100,000 per customer, per calendar year.

#### **Learn more:**

Dennis Eisenbraun

[deisenbraun@mpsutility.com](mailto:deisenbraun@mpsutility.com)

218-299-5225

<http://www.mpsutility.com/index.php/energy-services/102-bright-energy-solutions>

## Lighting Retrofit

### *Financial Assistance*

Lighting incentives are available up to \$100,000 per customer, per calendar year.

#### **Learn more:**

Dennis Eisenbraun

[deisenbraun@mpsutility.com](mailto:deisenbraun@mpsutility.com)

218-299-5225

<http://www.mpsutility.com/index.php/energy-services/102-bright-energy-solutions>

### **Motors/Pumps/VFD Incentive**

#### *Financial Assistance*

Qualifying equipment has incentives available up to \$100,000 per customer, per calendar year.

#### **Learn more:**

Dennis Eisenbraun

[deisenbraun@mpsutility.com](mailto:deisenbraun@mpsutility.com)

218-299-5225

<http://www.mpsutility.com/index.php/energy-services/102-bright-energy-solutions>

### **Specialty Measures Incentive**

#### *Financial Assistance*

Qualifying equipment must be new and installed in a business. Specialty measure incentives are available up to \$100,000 per customer, per calendar year.

#### **Learn more:**

Dennis Eisenbraun

[deisenbraun@mpsutility.com](mailto:deisenbraun@mpsutility.com)

218-299-5225

<http://www.mpsutility.com/index.php/energy-services/102-bright-energy-solutions>

### **Mora Municipal Utilities**

#### **Commercial & Industrial Energy Efficiency Rebate Program**

##### *Rebate Program*

Mora Municipal Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

#### **Learn more:**

320-679-1451

<http://www.smmpa.org/members.asp?utility=136&service=255>

### **Technical Seminar Series**

#### *Technical Assistance*

Throughout the year Mora Municipal Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of, or vendors or consultants to, SMMPA Member Utilities. Cost is \$250 for all others.

#### **Learn more:**

320-679-1451

<http://www.smmpa.org/members.asp?utility=136&service=206>

### **Mountain Lake Municipal Utilities C & I Motor & Adjustable Speed Drive Program**

#### *Financial Assistance*

The C&I Motors and Drives Rebate Program provides incentives to customers who install premium efficiency three-phase AC motors, variable speed drives (VSDs), or small ( $\leq 1.5$  hp) electronically commutated permanent magnet motors (ECPM motors). Rebates are up to \$2,200.

#### **Learn more:**

507-427-2999, ext. 1

[http://www.mountainlakemn.com/index.asp?Type=B\\_BASIC&SEC={63D126BD-F9C9-4E12-B67D-F6A99EBF1399}](http://www.mountainlakemn.com/index.asp?Type=B_BASIC&SEC={63D126BD-F9C9-4E12-B67D-F6A99EBF1399})

### **New Prague Utilities Commission Commercial & Industrial Energy Efficiency Rebate Program**

#### *Rebate Program*

New Prague Utilities Commission provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

#### **Learn more:**

952-758-4401

<http://www.smmpa.org/members.asp?utility=83&service=256>

### **Technical Seminar Series**

#### *Technical Assistance*

Throughout the year New Prague Utilities Commission sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of or vendors or consultants to SMMPA Member Utilities. Cost is \$250 for all others.

#### **Learn more:**

952-758-4401

<http://www.smmpa.org/members.asp?utility=83&service=206>

### **New Ulm Public Utilities**

#### **Commercial and Industrial High Efficiency Lighting Rebate Program**

##### *Rebate Program*

The rebate will be based on a rate of \$0.20 per plate watt saved through the installation of high-efficiency lighting. In no case will the rebate paid by NUPU exceed the purchase price of the equipment. The minimum rebate application is \$50.00. The maximum rebate amount considered will be \$2,000 per Small/Large Commercial customers and \$5,000 for Industrial customers account per calendar year.

#### **Learn more:**

Lisa Fischer

[lisa.fischer@ci.new-ulm.mn.us](mailto:lisa.fischer@ci.new-ulm.mn.us)

507-359-8228

[http://www.ci.new-ulm.mn.us/index.asp?Type=B\\_BASIC&SEC={743A5650-3018-4B6E-B7B0-662834287912}&DE={1E34B7FD-58FE-4274-9D94-665708D557D0}](http://www.ci.new-ulm.mn.us/index.asp?Type=B_BASIC&SEC={743A5650-3018-4B6E-B7B0-662834287912}&DE={1E34B7FD-58FE-4274-9D94-665708D557D0})

### **North Branch Municipal Water & Light Commercial & Industrial Energy Efficiency Rebate Program**

#### *Rebate Program*

North Branch provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

#### **Learn more:**

651-674-7100

<http://www.smmpa.org/members.asp?utility=86&service=257>

### **Technical Seminar Series**

#### *Technical Assistance*

Throughout the year North Branch sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of, or vendors or consultants to, SMMPA Member Utilities. Cost is \$250 for all others.

#### **Learn more:**

651-674-7100

<http://www.smmpa.org/members.asp?utility=86&service=206>

## Owatonna Public Utilities

### Custom Rebate

#### *Rebate Program*

Qualifying energy-efficient equipment installed and operational within six months of the date of purchase are eligible for a rebate. The maximum rebate amount is \$100,000 per customer location per technology per year.

**Learn more:**

507-451-2480

<http://www.owatonnautilities.com/forms.php>

### Energy Audit

#### *Technical Assistance*

Owatonna Public Utilities offers to pay 25 percent of the cost of an energy audit.

**Learn more:**

507-451-2480

<http://www.owatonnautilities.com/forms.php>

### Lighting Rebate

#### *Rebate Program*

Qualifying lighting equipment installed and operational within six months of the date of purchase is eligible for a rebate. The maximum rebate amount is \$100,000 per customer location per technology per year.

**Learn more:**

507-451-2480

<http://www.owatonnautilities.com/forms.php>

### Motor and Drive Rebates

#### *Rebate Program*

Qualifying energy-efficient motors and variable speed drives installed and operational within six months of the date of purchase are eligible for rebate under the new or replacement rebate schedule. The maximum rebate amount is \$100,000 per customer location per technology per year.

**Learn more:**

507-451-2480

<http://www.owatonnautilities.com/forms.php>

### Natural Gas Rebate

#### *Rebate Program*

Installations must be completed within three months of application approval. The maximum rebate amount is \$5,000 per industrial customer location per year

**Learn more:**

507-451-2480

<http://www.owatonnautilities.com/forms.php>

## Preston Public Utilities

### Commercial & Industrial Energy Efficiency

#### Rebate Program

#### *Rebate Program*

Preston Public Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

**Learn more:**

507-765-2491

<http://www.smmpa.org/members.asp?utility=130&service=258>

### Technical Seminar Series

#### *Technical Assistance*

Throughout the year Preston Public Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of, or vendors or consultants to, SMMPA Member Utilities. Cost is \$250 for all others.

**Learn more:**

507-765-2491

<http://www.smmpa.org/members.asp?utility=130&service=206>

## Redwood Falls Public Utilities

### Commercial & Industrial Energy Efficiency

#### Rebate Program

#### *Rebate Program*

Redwood Falls Public Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

**Learn more:**

507-637-5789

<http://www.smmpa.org/members.asp?utility=142&service=260>

### Technical Seminar Series

#### *Technical Assistance*

Throughout the year Redwood Falls Public Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of, or vendors or consultants to, SMMPA Member Utilities. Cost is \$250 for all others.

**Learn more:**

507-637-5789

<http://www.smmpa.org/members.asp?utility=142&service=206>

## Rochester Public Utilities

### Custom Efficiency Program

#### *Financial Assistance*

Rebates are available for energy efficiency projects that are not covered by other utility incentive programs.

**Learn more:**

Stephanie Humphrey

[shumphrey@rpu.org](mailto:shumphrey@rpu.org)

507-280-1639

[http://www.rpu.org/your\\_business/rebates\\_and\\_incentives/custom\\_efficiency/Default.htm](http://www.rpu.org/your_business/rebates_and_incentives/custom_efficiency/Default.htm)

### Infrared Thermography

#### *Technical Assistance*

RPU can detect inefficiently operating and worn equipment with infrared thermography.

**Learn more:**

Jan Blevins

[jblevins@rpu.org](mailto:jblevins@rpu.org)

507-280-1578

[http://www.rpu.org/your\\_business/power\\_services/maintenance\\_services/infrared\\_testing/](http://www.rpu.org/your_business/power_services/maintenance_services/infrared_testing/)

### Lighting Rebates

#### *Rebate Program*

Qualifying lighting installed and operational within six months of the date of purchase are eligible for a rebate. The maximum rebate amount is \$100,000 per customer location per technology per year.

**Learn more:**

Jan Blevins

[jblevins@rpu.org](mailto:jblevins@rpu.org)

507-280-1578

[http://www.rpu.org/your\\_business/rebates\\_and\\_incentives/lighting/Default.htm](http://www.rpu.org/your_business/rebates_and_incentives/lighting/Default.htm)

### Motor Rebate Program

#### *Rebate Program*

Qualifying motors installed and operational within six months of the date of purchase are eligible for a rebate. The maximum rebate amount is \$100,000 per customer location per technology per year.

**Learn more:**

Jan Blevins

[jblevins@rpu.org](mailto:jblevins@rpu.org)

507-280-1578

[http://www.rpu.org/your\\_business/rebates\\_and\\_incentives/motors/Default.htm](http://www.rpu.org/your_business/rebates_and_incentives/motors/Default.htm)

### Variable Speed Drives Rebate Program

#### *Rebate Program*

RPU offers rebates for the purchase of variable speed drives from fan and pumps ranging from 1 to 200 hp.

**Learn more:**

Jan Blevins

[jblevins@rpu.org](mailto:jblevins@rpu.org)

507-280-1578

[http://www.rpu.org/your\\_business/rebates\\_and\\_incentives/variable\\_speed\\_drives/Default.htm](http://www.rpu.org/your_business/rebates_and_incentives/variable_speed_drives/Default.htm)



### **Saint Peter Municipal Utilities**

#### **Commercial & Industrial Energy Efficiency Rebate Program**

##### *Rebate Program*

Saint Peter Municipal Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

##### **Learn more:**

507-934-0670

<http://www.smpa.org/members.asp?utility=104&service=261>

#### **Technical Seminar Series**

##### *Technical Assistance*

Throughout the year Saint Peter Municipal Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of, or vendors or consultants to, SMMPA Member Utilities. Cost is \$250 for all others.

##### **Learn more:**

507-934-0670

<http://www.smpa.org/members.asp?utility=104&service=206>

#### **Shakopee Public Utilities**

##### **Business Audit**

##### *Technical Assistance*

SPU contributes up to 75 percent of the cost of an energy audit.

##### **Learn more:**

952-445-1988

<http://www.shakopeeutilities.com/Energypercent20Auditpercent20forpercent20Businesspercent20Brochure.pdf>

##### **Custom Rebate**

##### *Rebate Program*

Rebates apply to new equipment only. Custom rebates are limited to no more than 50 percent of the cost or the incremental cost of the project.

##### **Learn more:**

952-233-1531

<http://www.shakopeeutilities.com/commrebates.htm>

##### **Drivers Rebate**

##### *Rebate Program*

Shakopee Public Utilities offers a rebate of \$35/hp for qualifying driver equipment.

##### **Learn more:**

952-233-1531

<http://www.shakopeeutilities.com/commrebates.htm>

### **Lighting Retrofit Rebate**

##### *Rebate Program*

Rebates range from \$1.00-\$125 for qualifying lighting equipment.

##### **Learn more:**

952-233-1531

<http://www.shakopeeutilities.com/commrebates.htm>

##### **Motor Rebate**

##### *Rebate Program*

Rebates for qualifying motor equipment are up to \$2,700.

##### **Learn more:**

952-233-1531

<http://www.shakopeeutilities.com/commrebates.htm>

#### **New Construction Lighting Rebate**

##### *Rebate Program*

Rebates range from \$.75-\$100 for qualifying lighting equipment.

##### **Learn more:**

952-233-1531

<http://www.shakopeeutilities.com/commrebates.htm>

### **Spring Valley Public Utilities**

#### **Commercial & Industrial Energy Efficiency Rebate Program**

##### *Rebate Program*

Spring Valley Public Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

##### **Learn more:**

507-346-7622

<http://www.smpa.org/members.asp?utility=107&service=262>

#### **Technical Seminar Series**

##### *Technical Assistance*

Throughout the year Spring Valley Public Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of, or vendors or consultants to, SMMPA Member Utilities. Cost is \$250 for all others.

##### **Learn more:**

507-346-7622

<http://www.smpa.org/members.asp?utility=107&service=206>

### **Waseca Utilities**

#### **Commercial & Industrial Energy Efficiency Rebate Program**

##### *Rebate Program*

Waseca Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

##### **Learn more:**

507-835-9718

<http://www.mnhometownnetwork.com/members.asp?utility=127&service=263>

#### **Technical Seminar Series**

##### *Technical Assistance*

Throughout the year Waseca Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of, or vendors or consultants to, SMMPA Member Utilities. Cost is \$250 for all others.

##### **Learn more:**

507-835-9718

<http://www.mnhometownnetwork.com/members.asp?utility=127&service=206>

#### **Wells Public Utilities**

#### **Commercial & Industrial Energy Efficiency Rebate Program**

##### *Rebate Program*

Wells Public Utilities provides incentives for its commercial and industrial customers to improve the energy efficiency of their facilities through the installation of appliances, lighting, cooling, motors, variable speed drives, and custom measures.

##### **Learn more:**

507-553-3119

<http://www.mnhometownnetwork.com/members.asp?utility=113&service=264>

#### **Technical Seminar Series**

##### *Technical Assistance*

Throughout the year Wells Public Utilities sponsors technical seminars, usually one day in length, that deliver the technical information you need to operate your business for maximum profitability. Cost of attendance for our regular seminars, including breaks and lunch, is \$75 for customers of, or vendors or consultants to, SMMPA Member Utilities. Cost is \$250 for all others.

##### **Learn more:**

507-553-3119

<http://www.mnhometownnetwork.com/members.asp?utility=113&service=206>

## •Cooperatives•

### Beltrami Electric Cooperative

#### Business Custom Incentive Program

##### Financial Assistance

Purchase and install qualifying equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

##### Learn more:

[info@beltramielctric.com](mailto:info@beltramielctric.com)

218-444-2540 or 800-955-6083

[http://www.beltramielctric.com/energy\\_incentives.aspx](http://www.beltramielctric.com/energy_incentives.aspx)

#### Business Motor and Drives Incentive Program

##### Financial Assistance

Purchase and install qualifying motor and drive equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

##### Learn more:

[info@beltramielctric.com](mailto:info@beltramielctric.com)

218-444-2540 or 800-955-6083

[http://www.beltramielctric.com/energy\\_incentives.aspx](http://www.beltramielctric.com/energy_incentives.aspx)

#### Business Prescriptive Lighting Incentives Program

##### Financial Assistance

Purchase and install qualifying lighting equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

##### Learn more:

[info@beltramielctric.com](mailto:info@beltramielctric.com)

218-444-2540 or 800-955-6083

[http://www.beltramielctric.com/energy\\_incentives.aspx](http://www.beltramielctric.com/energy_incentives.aspx)

### Connexus Energy

#### Chiller Rebate Program

##### Rebate Program

Connexus offers a rebate amount of 50 percent of the project costs up to \$100,000 for chiller systems. (\$150,000 for retrofit projects with prior approval from Connexus Energy).

##### Learn more:

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### Compressed Air Efficiency Evaluation

##### Technical Assistance

Commercial and industrial customers are eligible for this audit of their compressed air systems once every five years. The utility will cover up to 50 percent of the audit.

##### Learn more:

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### Energy Audit

##### Technical Assistance

Utility staff will perform a walkthrough of a customer's home or commercial facility. Those professionals will then examine the facility's systems (i.e. lighting and heat) and make recommendations to increase energy efficiency at the facility.

##### Learn more:

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### Energy Design Assistance

##### Technical Assistance

Connexus offers cash incentives of 50 percent for design assistance project costs up to \$100,000. (\$150,000 for retrofit projects with prior approval from Connexus Energy).

##### Learn more:

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### Efficiency Motor Rebate

##### Rebate Program

Connexus offers a rebate amount of 50 percent of the project costs up to \$100,000 for efficient motors. (\$150,000 for retrofit projects with prior approval from Connexus Energy).

##### Learn more:

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### Lighting Retrofit Rebate

##### Rebate Program

Connexus offers a rebate amount of 50 percent of the project costs up to \$100,000 for lighting. (\$150,000 for retrofit projects with prior approval from Connexus Energy).

##### Learn more:

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### New Construction Lighting Rebate

##### Rebate Program

Connexus offers a rebate amount of 50 percent of the project costs up to \$100,000 for lighting. (\$150,000 for retrofit projects with prior approval from Connexus Energy).

##### Learn more:

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### Rate Savings

##### Incentive Program

Energy & Demand discounts of off-peak use Credits for Standby Generation

##### Learn more:

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### Variable Frequency Drive

##### Financial Assistance

Connexus offers a rebate amount of 50 percent of the project costs up to \$100,000 for variable frequency drives. (\$150,000 for retrofit projects with prior approval from Connexus Energy).

##### Learn more:

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### Crow Wing Power

#### Business Financing Programs

##### Financial Assistance

Crow Wing offers loans, often at 0 percent, to businesses implementing energy efficiency projects.

##### Learn more:

[info@CWPower.com](mailto:info@CWPower.com)

218-829-2827

<http://www.cwpower.com/busfinancing.shtml>

### Energy Assessments

##### Technical Assistance

Free service where CWP representatives identify major energy efficiency opportunities and inform customers of potential rebates.

##### Learn more:

[info@CWPower.com](mailto:info@CWPower.com)

218-829-2827

<http://www.cwpower.com/commaccounts.shtml>

### **Reduced Rates and Rebates**

#### *Rebate Program*

Various incentives are available for efficiency upgrades of motors, lighting, refrigeration and other electric equipment.

**Learn more:**

[info@CWPower.com](mailto:info@CWPower.com)

218-829-2827

<http://www.cwpower.com/commaccounts.shtml>

### **Dakota Electric Association Adjustable Speed Drive Rebate**

#### *Rebate Program*

Rebates are available for the purchase and installation of adjustable speed drives in HVAC fans, pumps, cooling towers, process equipment and industrial fans. The maximum rebate amount shall be the lesser of 50 percent of the project cost or \$100,000

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/rebates\\_grants\\_and\\_loans/adjustable\\_speed\\_drive\\_and\\_motor\\_rebates](https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/adjustable_speed_drive_and_motor_rebates)

### **Business Energy Audit**

#### *Technical Assistance*

DEA provides basic walk-through assessments free of charge for their business members.

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/analysis\\_and\\_audits/audits\\_and\\_assessments](https://www.dakotaelectric.com/business/programs/analysis_and_audits/audits_and_assessments)

### **Chiller Rebate Program**

#### *Rebate Program*

DEA offers a rebate amount of 50 percent of the project or \$100,000.

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/rebates\\_grants\\_and\\_loans/heating\\_cooling\\_ventilation\\_rebates](https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/heating_cooling_ventilation_rebates)

### **Commercial and Industrial Energy Conservation Loan Program**

#### *Financial Assistance*

DEA provides low-interest loans to help its commercial and industrial customers finance energy efficiency projects. The maximum is \$100,000.

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/rebates\\_grants\\_and\\_loans/energy\\_efficiency\\_loans](https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/energy_efficiency_loans)

### **Commercial & Industrial New Construction Lighting**

#### *Financial Assistance*

Non-residential customers are eligible to receive rebates from the utility if they purchase energy-efficient lighting. The maximum rebate for new construction lighting projects is \$100,000.

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/rebates\\_grants\\_and\\_loans/lighting\\_rebates](https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/lighting_rebates)

### **Consulting Services**

#### *Technical Assistance*

DEA has a staff of trained Energy Experts that can review customized reports to help you determine what money saving products and programs are best for your company.

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/analysis\\_and\\_audits/consulting\\_services](https://www.dakotaelectric.com/business/programs/analysis_and_audits/consulting_services)

### **Custom Energy Grant Program**

#### *Financial Assistance*

DEA offers a grant program that you can tailor to fit the needs of your business. The maximum rebate amount is \$100,000.

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/rebates\\_grants\\_and\\_loans/custom\\_energygrant](https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/custom_energygrant)

### **Interruptible Load Management Program**

#### *Incentive Program*

Members who agree to reduce their electrical load by at least 50 percent during times when Dakota Electric is experiencing peak energy use, will benefit from reduced electric rates year-round.

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/energywise\\_off\\_peak/interruptible\\_off\\_peak\\_programs](https://www.dakotaelectric.com/business/programs/energywise_off_peak/interruptible_off_peak_programs)

### **Retrofit Lighting Rebate**

#### *Rebate Program*

Non-residential customers are eligible to receive rebates from the utility if they replace their existing lighting with energy-efficient lighting. The maximum rebate for new construction lighting projects is \$100,000.

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/rebates\\_grants\\_and\\_loans/lighting\\_rebates](https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/lighting_rebates)

### **Dairyland Power Cooperative Load Management Program**

#### *Incentive Program*

The Load Management Program helps balance electrical supply and demand. Incentives can be offered to residential and business customers who participate in the program.

**Learn more:**

[info@dairynet.com](mailto:info@dairynet.com)

608-788-4000

[http://www.dairynet.com/power\\_delivery/loadmgmt.php](http://www.dairynet.com/power_delivery/loadmgmt.php)

### **East Central Energy Business Rebates Program**

#### *Rebate Program*

East Central Energy offers rebates for installing specific energy efficient equipment in your buildings. The financial incentive shall be limited to 50 percent of the project cost or \$100,000.

**Learn more:**

800-254-7944

<http://www.eastcentralenergy.com/rebatesbusiness.aspx>

### **Federated Rural Electric Commercial and Industrial Energy Efficiency Rebates Program**

#### *Rebate Program*

C and I Program offers rebates for installing energy efficient lighting, NEMA premium efficiency electric motors and adjustable speed drives. \$15,000 is available on a first-come, first-served basis.

**Learn more:**

Jon

507-847-3520 or 800-321-3520

[http://www.federatedrea.coop/Member\\_Programs/Rebates/C\\_and\\_I\\_Program/index.html](http://www.federatedrea.coop/Member_Programs/Rebates/C_and_I_Program/index.html)

**Freeborn-Mower Cooperative Services  
Commercial & Industrial Variable  
Frequency Drives Rebates**

*Rebate Program*

Rebates for variable frequency drives are \$30/hp with a maximum of \$500.

**Learn more:**

Tim Power

507-373-6421 ext 3125

<http://www.fmcs.coop/ciagrebate.htm>

**Commercial & Industrial Lighting Rebate**

*Rebate Program*

Rebates for lighting vary from \$2/bulb to \$10/fixture.

**Learn more:**

Tim Power

507-373-6421 ext 3125

<http://www.fmcs.coop/lighting.htm>

**Energy Improvement Financing**

*Financial Assistance*

FMCS is now offering its members low-interest loans of \$1,000-\$5,000 to be used for energy improvements.

**Learn more:**

Tim Power

507-373-6421 ext 3125

<http://www.fmcs.coop/financing.htm>

**Goodhue County Cooperative Electric  
Association**

**Energy Intelligent Business Grants**

*Financial Assistance*

GCCEA offers grant funding for energy efficiency projects that conserve electricity and reduce peak demand. Funding will not exceed 50 percent of project cost.

**Learn more:**

[info@gccea.com](mailto:info@gccea.com)

507-732-5117 or 800-927-6864

<http://www.gccea.com/grants.htm>

**Great River Energy**

**Commercial and Industrial (C&I) Energy  
Grant and Rebate**

*Rebate Program*

Cash incentives, audits and design assistance are available for C&I customers taking part in energy efficiency projects. Some example projects include lighting, motors, variable speed drives, refrigeration and HVAC.

**Learn more:**

763-445-5000

[http://www.greatriverenergy.com/environment/ci\\_grant\\_and\\_loan\\_program.html#TopOfPage](http://www.greatriverenergy.com/environment/ci_grant_and_loan_program.html#TopOfPage)

**Lake County Power  
Business Solutions**

*Technical Assistance*

Lake County Power offers technical and strategic services to help businesses reduce their energy cost.

**Learn more:**

[jsheldon@lakecountypower.com](mailto:jsheldon@lakecountypower.com) ; [tzaun@lakecountypower.com](mailto:tzaun@lakecountypower.com)

[lakecountypower.com](http://lakecountypower.com)

800-421-9959

<http://www.lakecountypower.com/viewpage.php?pageName=foryourbusiness>

**Lake Region Electric Cooperative  
Energy Services Specialists**

*Technical Assistance*

Lake Region Electric Cooperative energy services specialists will review your building plans with you when you are considering new construction or remodeling and help you figure out ways to save money.

**Learn more:**

Chad Brendefur

[cbrendefur@lrec.coop](mailto:cbrendefur@lrec.coop)

866-899-3114

<http://www.lrec.coop/content/index.html?categoryid=103&contentItemid=205>

**Interruptible Rate Programs**

*Incentive Program*

Offers two load management programs: Small Interruptible for controllable loads of more than 25 kW but less than 50 kW or Large Interruptible for controllable loads greater than 50 kW. Those who participate receive monthly credits on their energy bill.

**Learn more:**

Chad Brendefur

[cbrendefur@lrec.coop](mailto:cbrendefur@lrec.coop)

866-899-3114

<http://www.lrec.coop/content/index.html?categoryid=102&contentItemid=213>

**Sales Tax Exemption**

*Financial Assistance*

Agricultural and industrial members are exempt from paying sales tax year-round on the portion of their bills used for production.

**Learn more:**

Chad Brendefur

[cbrendefur@lrec.coop](mailto:cbrendefur@lrec.coop)

866-899-3114

<http://www.lrec.coop/content/index.html?categoryid=102&contentItemid=242>

**Meeker Cooperative Light and Power  
Association**

**C&I Energy Grant**

*Financial Assistance*

Grants are available to industrial and commercial customers looking to make their facilities more energy efficient. Please contact the cooperative directly for rebate information.

**Learn more:**

Mary Walters

[mwalters@meeker.coop](mailto:mwalters@meeker.coop)

320-693-3231 or 800-232-6257

<http://www.meeker.coop/commercial-agricultural.cfm#grants>

**Minnesota Valley Electric Cooperative  
Commercial & Industrial (C & I) Grants**

*Financial Assistance*

C & I Grants are available for energy efficient equipment/systems. Grants are determined by calculating electric energy demand and usage reductions due to the installation of energy-efficient products. Maximum grant is up to \$100,000.

**Learn more:**

Marvin Denzer

[info@mvec.net](mailto:info@mvec.net)

952-492-8249 or 800-282-6832

[http://www.mvec.net/business/grants\\_rebates.asp](http://www.mvec.net/business/grants_rebates.asp)

**Energy Audit Studies**

*Technical Assistance*

An energy audit study verifies all the energy and power used by energized systems in your facility.

**Learn more:**

Marvin Denzer

[info@mvec.net](mailto:info@mvec.net)

952-492-8249 or 800-282-6832

[http://www.mvec.net/business/energy\\_audit\\_studies.asp](http://www.mvec.net/business/energy_audit_studies.asp)

**People's Cooperative Services  
Commercial & Industrial Prescribed  
Equipment**

*Financial Assistance*

People's Cooperative Services offers rebates up to \$500 for installing certain energy efficient equipment.

**Learn more:**

507-288-4004

<http://www.peoplesrec.com/member-services/rebates.html>



### **Load Management Program**

#### *Incentive Program*

Load management can involve such techniques as interrupting water heaters or air conditioners for short periods of time, and controlling when irrigation pumps or grain drying systems run. Incentives can be offered to residential and business customers who participate in the program.

#### **Learn more:**

507-288-4004

[http://www.peoplesrec.com/member-services/load\\_control.html](http://www.peoplesrec.com/member-services/load_control.html)

### **Red River Valley Cooperative**

#### **Business Custom Incentive Program**

##### *Financial Assistance*

Purchase and install qualifying equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

#### **Learn more :**

[info@rrvcoop.com](mailto:info@rrvcoop.com)

800-788-7784

<http://www.rrvcoop.com/msp-energystar.html>

#### **Business Lighting Incentive Program**

##### *Financial Assistance*

Purchase and install qualifying lighting equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

#### **Learn more:**

[info@rrvcoop.com](mailto:info@rrvcoop.com)

800-788-7784

<http://www.rrvcoop.com/msp-energystar.html>

#### **Business Motor and Drivers Incentive Program**

##### *Financial Assistance*

Purchase and install qualifying motor and driver equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

#### **Learn more:**

[info@rrvcoop.com](mailto:info@rrvcoop.com)

800-788-7784

<http://www.rrvcoop.com/msp-energystar.html>

### **Energy Conservation Loans**

#### *Financial Assistance*

The cooperative offers loans of up to \$1,500 to help customers finance the purchase of energy efficient equipment.

#### **Learn more:**

[info@rrvcoop.com](mailto:info@rrvcoop.com)

800-788-7784

<http://www.rrvcoop.com/msp-loan.html>

### **Off-Peak Heat Loans**

#### *Financial Assistance*

The cooperative offers loans of up to \$3,000 to help customers finance the purchase of an off-peak electric heating system.

#### **Learn more:**

[info@rrvcoop.com](mailto:info@rrvcoop.com)

800-788-7784

<http://www.rrvcoop.com/msp-loan.html>

### **Roseau Electric Cooperative**

#### **Low Interest Loan Program**

##### *Financial Assistance*

The cooperative offers loans to help customers finance the purchase of energy efficient equipment. Interest is set at 8 percent and the loan term is 5 years.

#### **Learn more:**

[rec@roseauelectric.com](mailto:rec@roseauelectric.com)

888-847-8840

<http://www.roseauelectric.com/msp-loan.html>

### **Runestone Electric Association**

#### **Energy Efficiency Grants**

##### *Financial Assistance*

Grants are available to industrial and commercial customers looking to make their facilities more energy-efficient.

#### **Learn more:**

[rea@runestoneelectric.com](mailto:rea@runestoneelectric.com)

320-762-1121 or 800-473-1722

<http://www.runestoneelectric.com/business/grants.cfm>

### **South Central Electric Cooperative**

#### **Energy Intelligent Business**

##### *Financial Assistance*

SSEC offers grant funding for energy efficiency projects that conserve electricity and reduce peak demand.

#### **Learn more:**

507- 375-3164

<http://www.southcentralelectric.com/products.php>

### **Stearns Electric Association**

#### **Business Energy Grants**

##### *Financial Assistance*

Stearns Electric offers a rebate program for its agricultural, industrial, and commercial customers that purchase high efficiency premium and variable speed motors, industrial cooling, exhaust fans, lighting, and dairy plate coolers.

#### **Learn more:**

800-448-1737

<http://www.stearnslectric.org/grantsbus.htm>

### **Todd-Wadena Electric Cooperative**

#### **Energy Audit**

##### *Technical Assistance*

Cooperative staff will perform a walkthrough of a facility and provide recommendations of how to make the facility more energy efficient.

#### **Learn more:**

218-631-3120 or 800-321-8932

<http://www.toddwadena.coop/energySolutions/commercial/services/energyAudits.htm>

### **Energy Conservation Grant**

##### *Financial Assistance*

Grants are available to business customers looking to make their facilities more energy efficient.

#### **Learn more:**

218-631-3120 or 800-321-8932

<http://www.toddwadena.coop/energySolutions/commercial/services/energyConservation.htm>

### **Tri-County Electric**

#### **Business Energy Audit**

##### *Financial Assistance*

Tri-County offers free energy audits of business facilities.

#### **Learn more:**

Brad Pecinovsky

[bpecinovsky@tec.coop](mailto:bpecinovsky@tec.coop)

507-864-7783

[http://www.tec.coop/programs\\_services/energy\\_audit.php](http://www.tec.coop/programs_services/energy_audit.php)

### **Wild Rice Electric Cooperative**

#### **Business Custom Rebate Program**

##### *Rebate Program*

Purchase and install qualifying equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

#### **Learn more:**

[info@wildriceelectric.com](mailto:info@wildriceelectric.com)

218-935-2517 or 800-244-5709

<http://www.wildriceelectric.com/msp-rebates.html>

### **Business Lighting Measures Rebate Program**

##### *Rebate Program*

Purchase and install qualifying Lighting equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

#### **Learn more:**

[info@wildriceelectric.com](mailto:info@wildriceelectric.com)

218-935-2517 or 800-244-5709

<http://www.wildriceelectric.com/msp-rebates.html>



## Rebates for High Efficiency Improvements to Small Industrial Facilities

### Financial Assistance

Rebates are available on a host of energy-efficient equipment. Rebates amounts vary.

#### Learn more:

[economic.development@empiredistrict.com](mailto:economic.development@empiredistrict.com)

800-206-2300

<https://www.empiredistrict.com/About/ContactUs.aspx>

## Kansas City Power & Light Building Operator Certification

### Technical Assistance

Training for operations and maintenance staff on the energy and resource efficiency of buildings.

#### Learn more:

[media@kcpl.com](mailto:media@kcpl.com)

888-471-5275

<http://kcpl.programprocessing.com/content/prescriptiverebates>

## Energy Audit Rebate

### Rebate Program

Rebates for energy audits are available. Rebates can be up to 50 percent of the cost of the audit.

#### Learn more:

[media@kcpl.com](mailto:media@kcpl.com)

1-888-471-5275

<http://www.kcpl.com/business/aegonline.html>

## Lighting Rebate Program

### Rebate Program

Rebates are available for implementing energy efficient lighting. Rebate amounts vary.

#### Learn more:

[media@kcpl.com](mailto:media@kcpl.com)

1-888-471-5275

<http://kcpl.programprocessing.com/content/prescriptiverebates>

## Motor Rebate Program

### Rebate Program

Rebates of \$50-\$130 are available for implementing energy efficient motors.

#### Learn more:

[media@kcpl.com](mailto:media@kcpl.com)

1-888-471-5275

<http://kcpl.programprocessing.com/content/prescriptiverebates>

## Rebate Program

### Rebate Program

Rebates are available for implementing more energy efficient equipment. Rebate amounts will be assessed according to the projected energy savings.

#### Learn more:

[media@kcpl.com](mailto:media@kcpl.com)

1-888-471-5275

<http://www.kcpl.com/business/aegonline.html>

## Laclede Gas Company Building Operator Certification

### Technical Assistance

Training for operations and maintenance staff on the energy and resource efficiency of buildings.

#### Learn more:

[customerservice@lacledegas.com](mailto:customerservice@lacledegas.com)

1-800-887-4173

<http://www.lacledegas.com/efficiency/>

## Industrial Rebate Program

### Rebate Program

Both prescriptive and performance rebates are available to industrial customers. Rebate amounts vary.

#### Learn more:

[customerservice@lacledegas.com](mailto:customerservice@lacledegas.com)

1-800-887-4173

<http://www.lacledegas.com/efficiency/>

### •Public Power•

## City Utilities of Springfield Audit Program

### Technical Assistance

Walk-throughs of industrial facilities conducted by energy professionals are available at no-cost through the utility. Online energy assessment tools are also available.

#### Learn more:

417-874-8200

<http://www.cityutilities.net/conserves/pgm-comaudit.htm>

## Building Operator Certification

### Technical Assistance

Training for operations and maintenance staff on the energy and resource efficiency of buildings.

#### Learn more:

417-863-9000

[http://www.cityutilities.net/conserves/com\\_pgms.htm](http://www.cityutilities.net/conserves/com_pgms.htm)

## City of Independence Power & Light Energy Audits Program

### Technical Assistance

Energy audits are available to non-residential customers at no-cost.

#### Learn more:

816-325-7494

[www.ci.independence.mo.us/pl](http://www.ci.independence.mo.us/pl)

## Rebate Incentive Programs

### Financial Assistance

Both prescriptive and performance rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

#### Learn more:

816-325-7494

[www.ci.independence.mo.us/pl](http://www.ci.independence.mo.us/pl)

## Columbia Water & Light Building Operator Certification

### Technical Assistance

Training for operations and maintenance staff on the energy and resource efficiency of buildings.

#### Learn more:

[wmail@gocolumbiaMo.com](mailto:wmail@gocolumbiaMo.com)

578-874-7325

<http://www.gocolumbiamo.com/WaterandLight/Business/lightincentive.php>

## Energy Audits Program

### Technical Assistance

Energy audits are available to non-residential customers at no-cost.

#### Learn more:

816-325-7494

[www.ci.independence.mo.us/pl](http://www.ci.independence.mo.us/pl)

## Lighting Rebate Program

### Rebate Program

Incentives are available for incorporating more energy efficient lighting. Rebates are equal to either half of the project cost or \$100/kW of reduction, whichever amount is less.

#### Learn more:

[wmail@gocolumbiaMo.com](mailto:wmail@gocolumbiaMo.com)

578-874-7325

<http://www.gocolumbiamo.com/WaterandLight/Business/lightincentive.php>

### •Cooperatives•

## Associated Electric Cooperatives Inc.

### Energy Audit Program

#### Technical Assistance

The utility offers energy audits to industrial customers for no-cost.

#### Learn more:

Contact Local Distribution Cooperative

## Farmers Electric Cooperative

### Rebate Program

#### Rebate Program

The utility offers to sell energy efficient hot water heaters to customers at a discount.

#### Learn more:

660-646-4281

<http://www.fec-co.com/svcmembers.htm#waterheaters>

## Grundy Electric Cooperative Energy Management Program

### Financial Assistance

Incentives are available for consenting to install load management devices on water heaters or heat pumps.

#### Learn more:

Randy Kinnison

[rkinnison@grundyrec.com](mailto:rkinnison@grundyrec.com)

1-800-279-2249

<http://www.grundyec.com/programs/energymgmt.htm>

### **Loan Program**

#### *Financial Assistance*

Loans are available for implementing energy efficiency improvements. Interest rate is 5 percent.

#### **Learn more:**

Sandy Browning

[sbrowning@grundyrec.com](mailto:sbrowning@grundyrec.com)

1-800-279-2249

[http://www.grundyrec.com/programs\\_erloans.htm](http://www.grundyrec.com/programs_erloans.htm)

### **Southwest Electric Cooperative**

#### **Energy Audit Program**

##### *Technical Assistance*

The utility provides incentives for conducting an energy audit. Utility will also reimburse up to half the price of any improvements that are recommended by the auditor.

#### **Learn more:**

[swec@swec.org](mailto:swec@swec.org)

1-800-262-0326

<http://www.swec.org/rebates-a-audits.html>

### **Three Rivers Electric Cooperative**

#### **Energy Audit**

##### *Technical Assistance*

The utility offers comprehensive energy audits for \$100.

#### **Learn more:**

[vlange@threeriverselectric.com](mailto:vlange@threeriverselectric.com)

573-897-2251

<http://www.threeriverselectric.com/energyaudits.php>

### **•Local Resources•**

#### **•Industrial Assessment and Combined Heat and Power Centers•**

##### **University of Illinois at Chicago Energy Resources**

##### **Midwest Combined Heat and Power Application Center**

###### *Technical Assistance*

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

#### **Learn more:**

John Cuttica

[cuttica@uic.edu](mailto:cuttica@uic.edu)

312- 996-4382

<http://www.chpcentermw.org/home.html>

### **University of Missouri-Columbia**

#### **Industrial Assessment Center**

##### *Technical Assistance*

IAC provides eligible small-and medium-sized manufacturers with free energy assessments.

#### **Learn more:**

Dr. Bin Wu

[wworek@uic.edu](mailto:wworek@uic.edu)

573- 882-5540

<http://iac.missouri.edu/>

### **H. Nebraska**

The industrial manufacturing sector accounts for 11.3 percent of Nebraska's Gross Domestic Product<sup>43</sup> and 100,642 jobs<sup>44</sup> (or 10.5 percent of state's total civilian workforce).<sup>45</sup> Nebraska's leading industries include food manufacturing, machinery manufacturing, and chemical manufacturing. Nebraska's local industry used 207.3 trillion Btu in 2006 (or 31.4 percent of all energy consumed in the state)<sup>46</sup> and release 13.3 million metric tons of carbon dioxide into the atmosphere.<sup>47</sup>

Despite accounting for more than 10 percent of the state's civilian workforce, Nebraska offers a limited number of resources for industry to reduce their energy consumption. Different state agencies and utilities are working to address this issue. For example, the Nebraska Energy Office is revising its energy policy, showing that the department is working to address the state's energy consumption. Other examples are listed below.

### **•Government•**

#### **•State Programs•**

##### **Nebraska Energy Office**

##### **Dollar and Energy Saving Loans**

###### *Financial Assistance*

Loans are available to finance energy efficient improvements to industrial buildings or systems. Interest rates on loans are 5 percent or lower.

#### **Learn more:**

402-471-2867

<http://www.neo.ne.gov/loan/>

### **•Utilities•**

#### **•Investor-Owned•**

##### **NorthWestern Energy**

##### **Energy Management Solutions**

###### *Technical Assistance*

The utility offers online energy assessment and analysis tools.

#### **Learn more:**

1-800-245-6977

[http://www.northwesternenergy.com/display.aspx?Page=Energy\\_Management\\_Solutions&Item=128](http://www.northwesternenergy.com/display.aspx?Page=Energy_Management_Solutions&Item=128)

### **•Public Power•**

#### **Chimneyrock Public Power**

##### **Electric Motor Rebate**

###### *Rebate Program*

Rebates of \$18/HP are available for the purchase of premium efficiency motors and \$8/HP are available for the purchase of standard efficiency motors.

#### **Learn more:**

[http://www.crpdp.com/Products\\_Services.htm](http://www.crpdp.com/Products_Services.htm)

### **Lincoln Electric System**

#### **Online Energy Check-up**

##### *Technical Assistance*

The utility offers energy assessment and analysis tools.

#### **Learn more:**

402-473-3270

[http://www.les.com/your\\_business/energy\\_analysis.asp](http://www.les.com/your_business/energy_analysis.asp)

### **Municipal Energy Agency of Nebraska**

#### **ENERGysmart Commercial Lighting**

##### **Program**

###### *Financial Assistance*

Incentives are available for the implementation of energy efficient lighting. Incentive amounts vary.

#### **Learn more:**

Andrew Ross

[info@nmpenergy.org](mailto:info@nmpenergy.org)

1-800-234-2595

[http://www.nmpenergy.org/mean/mean\\_clp](http://www.nmpenergy.org/mean/mean_clp)

### **Nebraska Public Power District Commercial/Industrial Area Lighting Program**

###### *Financial Assistance*

Rebates of up to \$75/light fixture are available for installing energy efficient lighting.

#### **Learn more:**

[webeditor@nppd.com](mailto:webeditor@nppd.com)

1-877-275-6773

[http://www.nppd.com/Energy\\_Efficiency/EnergyWise/incentives.asp](http://www.nppd.com/Energy_Efficiency/EnergyWise/incentives.asp)

### **Energy Efficiency Audit**

###### *Technical Assistance*

The utility provides comprehensive energy audits for industrial customers.

#### **Learn more:**

[webeditor@nppd.com](mailto:webeditor@nppd.com)

1-877-275-6773

[http://www.nppd.com/My\\_Business/Commercial\\_Services/Additional\\_Files/energy\\_efficiency.asp](http://www.nppd.com/My_Business/Commercial_Services/Additional_Files/energy_efficiency.asp)



### **Premium Efficiency Motor Incentive Program**

*Financial Assistance*

Rebates of \$20/HP are eligible on the purchase of premium efficiency motors sized 1–200 HP.

**Learn more:**

[webeditor@nppd.com](mailto:webeditor@nppd.com)

1-877-275-6773

[http://www.nppd.com/Energy\\_Efficiency/EnergyWise/incentives.asp](http://www.nppd.com/Energy_Efficiency/EnergyWise/incentives.asp)

### **Temporary Monitoring**

*Financial Assistance*

The utility offers temporary monitoring to assist in energy assessments.

**Learn more:**

[webeditor@nppd.com](mailto:webeditor@nppd.com)

1-877-275-6773

[http://www.nppd.com/My\\_Business/Industrial\\_Services/Additional\\_Files/contacts.asp](http://www.nppd.com/My_Business/Industrial_Services/Additional_Files/contacts.asp)

### **Variable Frequency Drive Incentive Program**

*Financial Assistance*

Rebates of \$30/HP are eligible on the purchase of variable frequency drive motors sized 1–200 HP.

**Learn more:**

[webeditor@nppd.com](mailto:webeditor@nppd.com)

1-877-275-6773

[http://www.nppd.com/Energy\\_Efficiency/EnergyWise/incentives.asp](http://www.nppd.com/Energy_Efficiency/EnergyWise/incentives.asp)

### **Norris Public Power District Commercial/Industrial Area Lighting Efficiency Incentives**

*Financial Assistance*

Rebates of up to \$75/light fixture are available for installing energy efficient lighting.

**Learn more:**

Mark VanSkiver

[mvanskiver@norrispower.com](mailto:mvanskiver@norrispower.com)

402-223-4038

<http://www.norrisppd.com/rebate.asp>

### **Load Management Incentives Program**

*Incentive Program*

Customers are offered the opportunity to enroll in the utility's load management program. For enrolling a water heater the customer receives \$2/month in the winter and \$4/month in the summer. Cooling systems yield \$4/month in the summer.

**Learn more:**

Mark VanSkiver

[mvanskiver@norrispower.com](mailto:mvanskiver@norrispower.com)

402-223-4038

<http://www.norrisppd.com/rebate.asp>

### **Northwest Rural Public Power District Electric Motor Rebate**

*Rebate Program*

Rebates up to \$18/HP are available for the purchase of premium efficiency electric motors.

**Learn more:**

[nrppd@nrppd.com](mailto:nrppd@nrppd.com)

1-800-847-0492

[http://www.nrppd.com/cust\\_service/rebates/motor.html](http://www.nrppd.com/cust_service/rebates/motor.html)

### **Southwest Public Power District Commercial/Industrial Area Lighting Program**

*Financial Assistance*

Rebates of up to \$75/ light fixture are available for installing energy efficient lighting.

**Learn more:**

1-800-652-2013

<http://www.southernpd.com>

### **Energy Audit Program**

*Technical Assistance*

Qualified professionals are available to conduct a walk-through of industrial buildings and make recommendations for saving energy.

**Learn more:**

[webmaster@swppd.com](mailto:webmaster@swppd.com)

1-800-379-7977

<http://www.swppd.com/services.htm>

### **Variable Frequency Drive Program**

*Financial Assistance*

Rebates of \$30/ HP are eligible on the purchase of variable frequency drive motors sized 1–200 HP.

**Learn more:**

Sam Reinke

1-800-652-2013

<http://www.southernpd.com/images/>

### **•Cooperatives•**

#### **Basin Electric Power Cooperative Member Low Interest Loans**

*Financial Assistance*

Financing options are available for the implementation of energy saving measures.

**Learn more:**

701-223-0441

[http://www.basinelectric.com/Environment/Efficiency\\_and\\_Conservation/Member\\_Programs/index.html](http://www.basinelectric.com/Environment/Efficiency_and_Conservation/Member_Programs/index.html)

### **Midwest Electric Cooperative Rebate Program**

*Rebate Program*

Rebates are available for the purchase of electric water heaters, heat pumps, and motors. Rebate amounts vary.

**Learn more:**

[mecc@midwestecc.com](mailto:mecc@midwestecc.com)

1-800-451-3691

<http://www.midwestecc.com/services.cfm>

### **Y-W Electric Cooperative Program Premium Efficiency Motor Incentive Program**

*Financial Assistance*

Rebates of \$20/ HP are eligible on the purchase of premium efficiency motors sized 1–200 HP.

**Learn more:**

1-800-652-2013

<http://www.southernpd.com>

### **Electric Motor Rebate Program**

*Rebate Program*

Rebates of \$5/HP are available for premium efficiency motors.

**Learn more:**

<http://www.ywelectric.com/#rebate>

### **•Local Resources•**

#### **•Industrial Assessment and Combined Heat and Power Centers• University of Illinois at Chicago Energy Resources**

#### **Midwest Combined Heat and Power Application Center**

*Technical Assistance*

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

**Learn more:**

John Cuttica

[cuttica@uic.edu](mailto:cuttica@uic.edu)

312- 996-4382

<http://www.chpcentermw.org/home.html>

### **I. North Dakota**

The industrial manufacturing sector accounts for 9.3 percent of North Dakota's Gross Domestic Product<sup>48</sup> and 23,037 jobs.<sup>49</sup> North Dakota's leading industries include machinery manufacturing, food manufacturing, and computer and electronic product manufacturing. Local industry used 202.7 trillion Btu in 2006 (or 49.4 percent of all energy consumed in the state). The industrial sector consumes almost the same amount of energy as the commercial, residential, and transportation sectors combined.<sup>50</sup> The sec-

tor also released 12.5 million metric tons of carbon dioxide into the atmosphere.<sup>51</sup>

Due to the state's abundant supply and history of relatively low-cost energy, energy efficiency has not traditionally been a high priority for the state. However, the state is moving away from its long-held viewpoint and is now working to promote energy efficiency and renewable energy as is laid out in *North Dakota's Energy Policy of 2009*. Several cooperatives with sizeable industrial customer bases have begun to offer a portfolio of resources including energy assessments, loans, rebates, and load managers to provide additional assistance to their customers as they work to lower their energy intensity.

## •Utilities•

### •Investor-Owned•

#### **Ottertail Power Company Lighting Rebate Program**

##### *Rebate Program*

Rebates are available for the purchase of energy efficient lighting. Rebate amounts vary.

##### **Learn more:**

1-800-257-4044

[http://www.otpc.com/SaveEnergyMoney/lightingEEP\\_SD.asp](http://www.otpc.com/SaveEnergyMoney/lightingEEP_SD.asp)

#### **Motor Rebate Program**

##### *Rebate Program*

Rebate of up to \$3000 are available for implementing a new premium efficiency motor.

##### **Learn more:**

1-800-257-4044

[http://www.otpc.com/SaveEnergyMoney/commercialMotorsEEP\\_SD.asp](http://www.otpc.com/SaveEnergyMoney/commercialMotorsEEP_SD.asp)

### •Cooperatives•

#### **Burke-Divide Electric Cooperative Loan Program**

##### *Financial Assistance*

Low-interest loans are available to customers for energy efficiency projects.

##### **Learn more:**

[bdec@bdec.coop](mailto:bdec@bdec.coop)

1-800-472-2983

<http://www.bdec.coop/Business/Loans/index.html>

#### **Cass County Electric Cooperative Energy Audit Program**

##### *Technical Assistance*

The utility provides its industrial customers with no-cost energy audits.

##### **Learn more:**

[info@kwh.com](mailto:info@kwh.com)

1-800-248-3292

<http://www.kwh.com/commercialservices.html>

#### **Loan Program**

##### *Financial Assistance*

Loans of up to \$5000 are available to finance energy efficiency upgrades. Interest rate is 5 percent for five years.

##### **Learn more:**

[info@kwh.com](mailto:info@kwh.com)

1-800-248-3292

<http://www.kwh.com/commercialservices.html>

#### **Dakota Valley Electric Cooperative**

##### **Load Management Program**

##### *Incentive Program*

The load management program allows the utility to switch off power during periods of high demand. Rebates are available for enrolling in the program.

##### **Learn more:**

[kathyr@dakotavalley.com](mailto:kathyr@dakotavalley.com)

1-800-342-4671

[http://www.dakotavalley.com/Energy/Management/Managing\\_Your\\_Energy/index.html](http://www.dakotavalley.com/Energy/Management/Managing_Your_Energy/index.html)

#### **Low-Interest Loan Program**

##### *Financial Assistance*

Loans of up to \$5000 are available to finance energy efficiency upgrades. Interest rate is 5 percent for five years.

##### **Learn more:**

[kathyr@dakotavalley.com](mailto:kathyr@dakotavalley.com)

1-800-342-4671

[http://www.dakotavalley.com/Member\\_Programs/Low\\_Interest\\_Loans/index.html](http://www.dakotavalley.com/Member_Programs/Low_Interest_Loans/index.html)

#### **McKenzie Electric Cooperative**

##### **Low-Interest Loan Program**

##### *Financial Assistance*

Loans of up to \$10,000 are available to help finance energy efficient improvements. Interest rate is 7 percent for 7 years.

##### **Learn more:**

[mec@mckenzieelectric.com](mailto:mec@mckenzieelectric.com)

1-701-444-9288

[http://www.mckenzieelectric.com/Programs/member\\_loans/index.html](http://www.mckenzieelectric.com/Programs/member_loans/index.html)

#### **McLean Electric Cooperative**

##### **ERC Loan Program**

##### *Financial Assistance*

Loans of up to \$5,000 are available to help finance energy efficient improvements. Interest rate is 5 percent for 5 years.

##### **Learn more:**

[mclean@mcleanelectric.com](mailto:mclean@mcleanelectric.com)

1-800-263-4922

[http://www.mcleanelectric.coop/Services/index.html#electric\\_heat](http://www.mcleanelectric.coop/Services/index.html#electric_heat)

#### **Nodak Electric Cooperative**

##### **Low-Interest Loan Program**

##### *Financial Assistance*

Loans of up to \$20,000 are available for the energy efficient upgrades. Loans require a 20 percent down payment and have a 6 percent interest rate.

##### **Learn more:**

701-746-4461

<http://www.nodakelectric.com/loans.htm>

#### **North Central Electric Cooperative**

##### **ERC Loan Program**

##### *Financial Assistance*

Loans of up to \$3000 are available for the energy efficient upgrades.

##### **Learn more:**

[nceci@nceci.com](mailto:nceci@nceci.com)

701-228-2202

[http://www.nceci.com/programs/loans/energy\\_conservation.html](http://www.nceci.com/programs/loans/energy_conservation.html)

#### **Northern Plains Electric Cooperative**

##### **ERC Loan Program**

##### *Financial Assistance*

Loans of up to \$5000 are available for the energy efficient upgrades.

##### **Learn more:**

[justask@nplains.com](mailto:justask@nplains.com)

1-800-882-2500

[http://www.nplains.com/Member\\_Programs/Low\\_Interest\\_Loans/index.html](http://www.nplains.com/Member_Programs/Low_Interest_Loans/index.html)

#### **Oliver-Mercer Electric Cooperative**

##### **ERC Loan Program**

##### *Financial Assistance*

Loans of up to \$3000 are available for the energy efficient upgrades. Interest rate is 5 percent for a term of seven years.

##### **Learn more:**

1-800-748-5533

[http://www.olivermercer.com/consumer\\_corner/rebates/Electric\\_Heat.html](http://www.olivermercer.com/consumer_corner/rebates/Electric_Heat.html)

#### **Rough Rider Electric Cooperative**

##### **Revolving Loan Program**

##### *Financial Assistance*

A revolving loan fund has been established to fund member projects including energy efficiency improvement projects. Terms of loans vary.

##### **Learn more:**

1-800-627-8470

[http://www.roughriderelectric.com/consumer\\_corner/low\\_interest\\_loans/revolving\\_loan\\_funds.html](http://www.roughriderelectric.com/consumer_corner/low_interest_loans/revolving_loan_funds.html)

## **Rough Rider Electric Cooperative ERC Loan Program**

### *Financial Assistance*

Loans of up to \$3000 are available for the energy efficient upgrades. Interest rate is 5 percent for a period of 7 years.

#### **Learn more:**

1-800-627-8470

[http://www.roughriderelectric.com/consumer/corner/low\\_interest\\_loans/energy\\_resources.html](http://www.roughriderelectric.com/consumer/corner/low_interest_loans/energy_resources.html)

## **•Local Resources•**

### **•Industrial Assessment and Combined Heat and Power Centers•**

#### **University of Illinois at Chicago Energy Resources**

##### **Midwest Combined Heat and Power Application Center**

### *Technical Assistance*

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

#### **Learn more:**

John Cuttica

[cuttica@uic.edu](mailto:cuttica@uic.edu)

312- 996-4382

<http://www.chpcentermw.org/home.html>

## **J. Ohio** .....

The industrial manufacturing sector accounts for 17.8 percent of Ohio's Gross Domestic Product<sup>52</sup> and 755,714 jobs<sup>53</sup> (or 13 percent of the total civilian labor force).<sup>54</sup> With a large population and a heavily industrial economy, Ohio is among the top states in total energy consumption. In fact, Ohio's industrial sector energy consumption ranks as one of the highest in the nation, largely due to several energy-intensive industries including chemicals, glass, metal casting, and steel.<sup>55</sup> Local industry used 1,310.1 trillion Btu in 2006 (or 33.7 percent of all energy consumed in the state)<sup>56</sup> and released 37.6 million metric tons of carbon dioxide into the atmosphere in 2005.<sup>57</sup>

Ohio has realized the necessity of reducing their industrial sector's energy consumption. In order to achieve this goal, the state offers multiple resources to help reduce energy consumption. Ohio has created legislation to encourage investment in energy efficiency and renewable energy. For example, in 2008, Ohio enacted broad electric industry restructuring legislation (S.B. 221) containing alternative energy and renewable energy generation and procurement requirements for the state's electric distribution utilities and electric service companies. S.B. 221 re-

quires utilities to implement energy efficiency and peak demand reduction programs to their customers in order to achieve a cumulative energy savings of 22 percent by the end of 2025, and reduce peak demand by 1.0 percent in 2009 and 0.75 percent annually thereafter through 2018.<sup>58</sup> In addition to legislation, the state government offers the industrial sector funding opportunities along with business and technical services in order to help Ohio manufacturers become more competitive and to foster emerging energy technologies.<sup>59</sup>

## **•Government•**

### **•State Programs•**

#### **Ohio Department of Development Energy Loan Fund Grants-Energy Efficiency**

### *Financial Assistance*

Grants are available for the implementation of energy efficient measures. Grant amounts vary by project.

#### **Learn more:**

<http://www.odod.state.oh.us/cdd/oe/elfgrant.htm>

## **•Utilities•**

### **•Investor-Owned•**

#### **Duke Energy**

##### **Smart Saver Incentive Program**

### *Financial Assistance*

The utility offers rebates on a number of energy efficient measures. Rebate amounts vary.

#### **Learn more:**

1-866-380-9580

<http://www.duke-energy.com/ohio-business/energy-management/energy-efficiency-incentives.asp>

#### **Vectren**

##### **Online Energy Audit**

### *Technical Assistance*

The utility offers online energy analysis tools.

#### **Learn more:**

1-866-240-8476

<https://www.vectrenenergy.com/selectState.do>

### **•Public Power•**

#### **American Municipal Power**

##### **Load Management Program**

### *Incentive Program*

The utility offers a load management program.

#### **Learn more:**

Scott Kiesewetter

[skiesewe@amp-ohio.org](mailto:skiesewe@amp-ohio.org)

614-337-6222

<http://www.amp-ohio.org/services-loadmanagement.html>

### **•Cooperatives•**

#### **Buckeye Rural Electric Cooperative Energy Assessment**

### *Technical Assistance*

The utility provides energy audits to their customers.

#### **Learn more:**

Russell A. Elliot

740-379-2080 Ext. 162

<http://www.buckeyerec.com/main/content/energy-audits>

#### **Union Rural Electric Cooperative Business Energy Advisor**

### *Technical Assistance*

The utility offers an energy analysis tool.

#### **Learn more:**

800-642-1826

<https://touchstoneenergy.cooperative.com/public/programs/businessenergyadvisor/BEA-App.htm>

## **•Local Resources•**

### **•Local or Regional Initiatives•**

#### **Energy Industries of Ohio**

##### **Casting Development Center**

### *Technical Assistance*

R&D and Education, as well as helping to demonstrate and deploy melting technologies.

#### **Learn more:**

Larry Boyd

[boyd@energyinohio.org](mailto:boyd@energyinohio.org)

216-643-2952

<http://www.energyinohio.com/index.htm>

#### **Ohio Energy Services Coalition**

##### **Energy Services Coalition**

### *Technical Assistance*

Outreach and education to manufacturers in Ohio.

#### **Learn more:**

<https://www.energyservicescoalition.org/chapters/OH/index.html>

#### **Ohio Manufacturers Association Education and Outreach**

### *Technical Assistance*

Education, training, and energy efficiency resources.

#### **Learn more:**

Greg Vergamini

[gvergamini@ohiomfg.com](mailto:gvergamini@ohiomfg.com)

614-224-5111

<http://www.ohiomfg.com/am/template.cfm?section=HOME3>

**•Industrial Efficiency Centers-  
Manufacturing and Technology Small  
Business Development Centers  
Small Manufacturers Assistance**

*Technical Assistance*

Industrial energy audits and management services

**Learn more:**

[admin@obcsbdc.org](mailto:admin@obcsbdc.org)

937-258-7255

<https://obc-inc.org/Manufacturing.htm>

**University of Dayton  
Industrial Assessment Center**

*Technical Assistance*

IAC provides eligible small-and medium-sized manufacturers with free energy assessments.

**Learn more:**

Dr. Kelly Kissock

[kkissock@udayton.edu](mailto:kkissock@udayton.edu)

937-229-2852

<http://www.engr.udayton.edu/udiac/>

**University of Illinois at Chicago Energy  
Resources**

**Midwest Combined Heat and Power  
Application Center**

*Technical Assistance*

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

**Learn more:**

John Cuttica

[cuttica@uic.edu](mailto:cuttica@uic.edu)

312- 996-4382

<http://www.chpcentermw.org/home.html>

**K. South Dakota**

The industrial manufacturing sector accounts for 9.6 percent of South Dakota's Gross Domestic Product<sup>60</sup> and 38,217 jobs.<sup>61</sup> South Dakota's leading industries include food, machinery, and computer and electronic product manufacturing. Local industry used 65.3 trillion Btu in 2006 (or 24 percent of all energy consumed in the state)<sup>62</sup> and released approximately 16.3 million metric tons of carbon dioxide into the atmosphere in 2005.<sup>63</sup>

South Dakota shows they are committed towards improving their energy consumption in their state. There are multiple resources available throughout the state that plant managers can consult for energy efficiency/renewable energy information or assistance in financing energy efficiency improvements/renewable energy projects in a facility. In particular, the state is encouraging

utility companies to offer energy efficiency programs to their customers. The state has created a voluntary program called South Dakota Energy Smart Pledge in which all of the state's investor-owned energy providers have signed.

**•Utilities•**

**•Investor-Owned•**

**Black Hills Power Company  
Energy Management Rate Options**

*Technical Assistance*

The utility offers an assortment of energy assessment and analysis tools.

**Learn more:**

605-721-2660

<http://www.blackhillspower.com/cimktg.htm>

**MidAmerican Energy  
Business Check**

*Technical Assistance*

The utility offers an assortment of online energy assessment and analysis tools.

**Learn more:**

[info@midamerican.com](mailto:info@midamerican.com)

1-800-894-9599

[http://www.midamericanenergy.com/html/energy6j\\_2.asp](http://www.midamericanenergy.com/html/energy6j_2.asp)

**Lighting Equipment Program**

*Financial Assistance*

Incentives are available for implementing energy efficient lighting. Incentive amounts vary

**Learn more:**

[info@midamerican.com](mailto:info@midamerican.com)

1-800-894-9599

[http://www.midamericanenergy.com/html/energy6g\\_2.asp](http://www.midamericanenergy.com/html/energy6g_2.asp)

**Motor and Variable Speed Rebate  
Program**

*Rebate Program*

Incentives are available for purchasing high efficiency or variable speed motors. Incentive rates vary.

**Learn more:**

[info@midamerican.com](mailto:info@midamerican.com)

1-800-894-9599

[http://www.midamericanenergy.com/html/energy6g\\_2.asp](http://www.midamericanenergy.com/html/energy6g_2.asp)

**Non-residential Insulation Program**

*Financial Assistance*

Incentives are available for installing energy saving insulation. Incentive rates vary.

**Learn more:**

[info@midamerican.com](mailto:info@midamerican.com)

1-800-894-9599

[http://www.midamericanenergy.com/html/energy6n\\_2.asp](http://www.midamericanenergy.com/html/energy6n_2.asp)

**NorthWestern Energy  
Energy Management Solutions**

*Technical Assistance*

The utility offers an assortment of online energy assessments and analysis tools.

**Learn more:**

1-800-245-6977

[http://www.northwesternenergy.com/display.aspx?Page=Energy\\_Management\\_Solutions&Item=153](http://www.northwesternenergy.com/display.aspx?Page=Energy_Management_Solutions&Item=153)

**Otter Tail Power Company  
Dollar Smart Financing Program**

*Financial Assistance*

Loans of \$150-\$25,000 are available for financing energy efficiency projects. Interest rate is 8.5 percent.

**Learn more:**

1-800-257-4044

<http://www.otpco.com/ProductsServices/Financing.asp>

**Industrial Lighting Retrofit Rebate  
Rebate Program**

Rebates are available for implementing energy efficient lighting. Rebate amounts vary.

**Learn more:**

1-800-257-4044

[http://www.otpco.com/SaveEnergyMoney/lightingEEP\\_SD.asp](http://www.otpco.com/SaveEnergyMoney/lightingEEP_SD.asp)

**Motor Rebate Program  
Rebate Program**

Rebates are \$20 to \$3000/motor are available on the purchase of a premium efficiency motor.

**Learn more:**

1-800-257-4044

[http://www.otpco.com/SaveEnergyMoney/commercialMotorsEEP\\_SD.asp](http://www.otpco.com/SaveEnergyMoney/commercialMotorsEEP_SD.asp)

**Xcel Energy  
Energy Assessment**

*Technical Assistance*

The utility offers online energy assessment and analysis tools.

**Learn more:**

1-800-481-4700

[http://www.xcelenergy.com/Business/SaveEnergy\\_Money/Pages/Save\\_Energy\\_and\\_Money.aspx](http://www.xcelenergy.com/Business/SaveEnergy_Money/Pages/Save_Energy_and_Money.aspx)



### •Public Power•

#### **Madison Electric Department Load Management Program Incentive Program**

Incentives are available for enrolling in the utilities load management program. Incentive amounts vary.

**Learn more:**  
605-256-7504

[http://www.cityofmadisonsd.com/index.asp?Type=B\\_BASIC&SEC={E5EBC19F-84F5-473B-8B64-CBB514CF19C0}&DE={244E9DF7-6A6C-4398-ACC4-B9B4514DC94C}](http://www.cityofmadisonsd.com/index.asp?Type=B_BASIC&SEC={E5EBC19F-84F5-473B-8B64-CBB514CF19C0}&DE={244E9DF7-6A6C-4398-ACC4-B9B4514DC94C})

### •Cooperatives•

#### **Central Electric Cooperative Loan Program Financial Assistance**

Loans of up to \$20,000 are available to finance energy efficiency projects. Interest rate is 5 percent.

**Learn more:**  
[cec@centraleccoop.com](mailto:cec@centraleccoop.com)  
605-996-7516

<http://www.centraleccoop.com/HomeBus/Loans/index.html>

### •Local Resources•

#### **•Industrial Assessments and Combined Heat and Power Centers•**

##### **University of Illinois at Chicago Energy Resources**

##### **Midwest Combined Heat and Power Application Center Technical Assistance**

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

**Learn more:**  
John Cuttica  
[cuttica@uic.edu](mailto:cuttica@uic.edu)

312- 996-4382

<http://www.chpcentermw.org/home.html>

## L. Wisconsin

The industrial manufacturing sector accounts for 28.5 percent of Wisconsin's Gross Domestic Product and accounts for 471,262 jobs.<sup>64</sup> Wisconsin's leading industries include food manufacturing, transportation equipment manufacturing, and machinery manufacturing. Wisconsin's local industry used 632.4 trillion Btu in 2006 (or 35 percent of all energy consumed in the state) and release 14.5 million metric tons of carbon dioxide annually.<sup>65</sup>

Wisconsin has recognized the need for reducing their economy's energy consumption by creating state programs, such as Focus on

Energy, which offer residents, commercial and industrial businesses a variety of tools, resources and services in order to achieve this objective.

### •Government•

#### •State Programs•

##### **Energy Center of Wisconsin Comprehensive Education Programs and Services**

###### *Technical Assistance*

The Energy Center of Wisconsin holds several training sessions and events that increase the knowledge of industrial efficiency.

###### **Learn more :**

[psauer@ecw.org](mailto:psauer@ecw.org)  
<http://www.ecw.org/university/>

##### **Energy Efficiency Library**

###### *Technical Assistance*

The Energy Center of Wisconsin provides online energy assessment tools.

###### **Learn more :**

[psauer@ecw.org](mailto:psauer@ecw.org)  
<http://www.ecw.org/projectdetail.php?projectid=78>

##### **Focus on Energy Wisconsin**

###### **CleanTech Partners**

###### *Financial Assistance*

Loans of up to \$550,000 per project are available to businesses seeking to implement energy-efficient upgrades. In addition, CleanTech Partners has a team of well-trained industry professionals available to assist industrial manufacturers.

###### **Learn more:**

Masood Akhtar  
[info@cleantechpartners.org](mailto:info@cleantechpartners.org)  
608-203-0110  
<http://www.cleantechpartners.org/>

##### **Compressed Air Incentives**

###### *Financial Assistance*

Incentives are available for implementing energy efficient compressed air systems. Incentive rates vary.

###### **Learn more:**

[Focusinfo@focusonenergy.com](mailto:Focusinfo@focusonenergy.com)  
1-800-762-7077  
[http://www.wifocusonenergy.com/Incentives/Business/compressed\\_air.aspx](http://www.wifocusonenergy.com/Incentives/Business/compressed_air.aspx)

##### **Custom Incentives**

###### *Financial Assistance*

Various incentives are available for custom energy efficiency incentives. Incentive amounts vary.

###### **Learn more:**

[Focusinfo@focusonenergy.com](mailto:Focusinfo@focusonenergy.com)  
1-800-762-7077  
<http://www.wifocusonenergy.com/Incentives/Business/CustomIncentives.aspx>

### **Industrial Project Incentives**

#### *Financial Assistance*

Various incentives are available for both energy efficiency upgrades and demonstration projects. Incentive rates vary.

#### **Learn more:**

[Focusinfo@focusonenergy.com](mailto:Focusinfo@focusonenergy.com)  
1-800-762-7077  
<http://www.wifocusonenergy.com/Incentives/Business/Industrial.aspx>

#### **Lighting Incentive**

##### *Financial Assistance*

Various incentives are available for purchasing high-efficiency lighting. Incentive rates vary.

#### **Learn more:**

[Focusinfo@focusonenergy.com](mailto:Focusinfo@focusonenergy.com)  
1-800-762-7077  
<http://www.wifocusonenergy.com/Incentives/Business/Lighting.aspx>

#### **Motor and Variable Frequency Drive Incentive**

##### *Financial Assistance*

Various incentives are available for purchasing high-efficiency and variable frequency motors. Incentive rates vary.

#### **Learn more:**

[Focusinfo@focusonenergy.com](mailto:Focusinfo@focusonenergy.com)  
1-800-762-7077  
<http://www.wifocusonenergy.com/Incentives/Business/Motor.aspx>

#### **New Construction Incentives**

##### *Financial Assistance*

Incentives are available for constructing energy efficient structures. Incentive rates vary.

#### **Learn more:**

[Focusinfo@focusonenergy.com](mailto:Focusinfo@focusonenergy.com)  
1-800-762-7077  
<http://www.wifocusonenergy.com/Incentives/Business/Construction-Incentives.aspx>

#### **State of Wisconsin**

##### **Wisconsin Energy Independence Fund**

###### *Financial Assistance*

Funds are available for the implementation or expansion of approved clean energy or energy efficiency projects.

#### **Learn more:**

David Jenkins  
[davidj.jenkins@wisconsin.gov](mailto:davidj.jenkins@wisconsin.gov)  
608-274-7651  
<http://commerce.wi.gov/BD/BD-WEIF.html>

## •Utilities•

### •Investor-Owned•

#### **Madison Gas & Electric Energy Assessment Program**

##### *Technical Assistance*

The utility offers energy audits on existing industrial structures.

##### **Learn more:**

1-800-245-1123

[http://www.mge.com/business/services/use\\_analysis.htm](http://www.mge.com/business/services/use_analysis.htm)

### **We Energies**

#### **Custom Incentives Program**

##### *Financial Assistance*

Incentives are available for extensive energy efficiency projects beyond those outlined in the prescriptive incentives program. Energy audits and feasibility analyses are also available.

##### **Learn more:**

[bizdivision@mail.we-energies.com](mailto:bizdivision@mail.we-energies.com)

1-800-714-7777

[http://www.we-energies.com/business\\_new/energyeff/efficiency\\_incentives/effincent\\_medlrg\\_wi.htm](http://www.we-energies.com/business_new/energyeff/efficiency_incentives/effincent_medlrg_wi.htm)

#### **New Construction Program**

##### *Financial Assistance*

Incentives of up to \$20,000 are available towards the purchase and implementation of energy efficient equipment in new construction.

##### **Learn more:**

[bizdivision@mail.we-energies.com](mailto:bizdivision@mail.we-energies.com)

1-800-714-7777

[http://www.we-energies.com/business\\_new/altenergy/custgen.htm#terms](http://www.we-energies.com/business_new/altenergy/custgen.htm#terms)

#### **Prescriptive Incentives Program**

##### *Financial Assistance*

Incentives are available for employing energy efficient technologies. Incentive amounts and technologies vary.

##### **Learn more:**

[bizdivision@mail.we-energies.com](mailto:bizdivision@mail.we-energies.com)

1-800-714-7777

[http://www.we-energies.com/business\\_new/energyeff/efficiency\\_incentives/effincent\\_medlrg\\_wi.htm](http://www.we-energies.com/business_new/energyeff/efficiency_incentives/effincent_medlrg_wi.htm)

### **Xcel Energy**

#### **Online Energy Audit**

##### *Technical Assistance*

The utility provides customers with online energy assessment and analysis tools.

##### **Learn more:**

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

1-800-481-7400

[http://www.xcelenergy.com/Business/SaveEnergy\\_Money/Pages/Save\\_Energy\\_and\\_Money.aspx](http://www.xcelenergy.com/Business/SaveEnergy_Money/Pages/Save_Energy_and_Money.aspx)

## •Public Power•

#### **Cedarburg Light & Water Utility Efficiency Improvement Program**

##### *Technical Assistance*

The utility offers assistance in assessing the viability of energy efficiency improvements.

##### **Learn more:**

Fred Rambert

[frambert@wppienergy.org](mailto:frambert@wppienergy.org)

262-375-7650

[http://www.cedarburglightandwater.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.cedarburglightandwater.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

#### **Energy Management Program**

##### *Technical Assistance*

The utility offers energy assessment and analysis tools.

##### **Learn more:**

Fred Rambert

[frambert@wppienergy.org](mailto:frambert@wppienergy.org)

262-375-7650

[http://www.cedarburglightandwater.com/business\\_customers/default.asp?CategoryNumber=2](http://www.cedarburglightandwater.com/business_customers/default.asp?CategoryNumber=2)

### **Jefferson Utilities**

#### **Efficiency Improvement Program**

##### *Financial Assistance*

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

##### **Learn more:**

Greg Hoffmann

[ghoffman@wppienergy.org](mailto:ghoffman@wppienergy.org)

262-569-3282

[http://www.jeffersonutilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.jeffersonutilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

#### **Energy Management Services**

##### *Technical Assistance*

The utility offers energy audits on existing industrial structures.

##### **Learn more:**

Greg Hoffmann

[ghoffman@wppienergy.org](mailto:ghoffman@wppienergy.org)

262-569-3282

[http://www.jeffersonutilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.jeffersonutilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

### **Jump River Electric Cooperative**

#### **Customized Incentives**

##### *Financial Assistance*

Various incentives are available for custom energy efficiency incentives. Incentive amounts vary.

##### **Learn more:**

715-532-5524

[http://www.jrec.net/Energy\\_percent20Sense.html](http://www.jrec.net/Energy_percent20Sense.html)

## **Energy Efficient Lighting Retrofit Program**

### *Financial Assistance*

Rebates of \$6.50-\$10/lighting device are available for upgrading to energy efficient lighting.

##### **Learn more:**

715-532-5524

[http://www.jrec.net/Energy\\_percent20Sense.html](http://www.jrec.net/Energy_percent20Sense.html)

### **Juneau Utilities**

#### **Efficiency Improvement Program**

##### *Financial Assistance*

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

##### **Learn more:**

Eric Kostecki

[ekostecki@wpisys.org](mailto:ekostecki@wpisys.org)

608-235-9101

[http://www.juneauutility.com/subpage.cfm?p=For\\_percent20Your\\_percent20Business&sp=25](http://www.juneauutility.com/subpage.cfm?p=For_percent20Your_percent20Business&sp=25)

#### **Energy Management Services**

##### *Technical Assistance*

The utility offers energy audits on existing industrial structures.

##### **Learn more:**

Eric Kostecki

[ekostecki@wpisys.org](mailto:ekostecki@wpisys.org)

608-235-9101

[http://www.juneauutility.com/subpage.cfm?p=For\\_percent20Your\\_percent20Business&sp=25](http://www.juneauutility.com/subpage.cfm?p=For_percent20Your_percent20Business&sp=25)

### **Kaukauna Utilities**

#### **Efficiency Improvement Program**

##### *Financial Assistance*

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

##### **Learn more:**

Jim Brown

920-462-0251

[http://www.kaukaunautilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.kaukaunautilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

#### **Energy Management Services**

##### *Technical Assistance*

The utility offers energy audits on existing industrial structures.

##### **Learn more:**

Jim Brown

920-462-0251

[http://www.kaukaunautilities.com/business\\_customers/default.asp?CategoryNumber=2](http://www.kaukaunautilities.com/business_customers/default.asp?CategoryNumber=2)

### **Marshfield Utilities**

#### **Energy Assessment Program**

*Technical Assistance*

The utility offers energy audits on existing industrial structures.

**Learn more:**

715-387-1195

<http://marshfieldutilities.org/conservation.htm>

### **Menasha Utilities**

#### **Bright Lights Cash Program**

*Financial Assistance*

Incentives are available for purchasing energy efficiency lighting. Incentives amount vary.

**Learn more:**

Chris Voigtlander

[cvoigtlander@wppienergy.org](mailto:cvoigtlander@wppienergy.org)

1-800-762-7077

[http://www.menashautilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.menashautilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

#### **Efficiency Improvement Program**

*Financial Assistance*

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

**Learn more:**

Chris Voigtlander

[cvoigtlander@wppienergy.org](mailto:cvoigtlander@wppienergy.org)

1-800-762-7077

[http://www.menashautilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.menashautilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

### **New Holstein Utilities**

#### **Efficiency Improvement Program**

*Financial Assistance*

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

**Learn more:**

Melissa Moren

[mmoren@wppienergy.org](mailto:mmoren@wppienergy.org)

920-898-5776

[http://www.nhutilities.org/business\\_customers/default.asp?CategoryNumber=2](http://www.nhutilities.org/business_customers/default.asp?CategoryNumber=2)

#### **Energy Management Services**

*Technical Assistance*

The utility offers energy audits on existing industrial structures.

**Learn more:**

Melissa Moren

[mmoren@wppienergy.org](mailto:mmoren@wppienergy.org)

920-898-5776

[http://www.nhutilities.org/business\\_customers/default.asp?CategoryNumber=2](http://www.nhutilities.org/business_customers/default.asp?CategoryNumber=2)

### **New Richmond Utilities**

#### **Efficiency Improvement Program**

*Financial Assistance*

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

**Learn more:**

Weston Arndt

[warndt@wppienergy.org](mailto:warndt@wppienergy.org)

715-246-4167

[http://www.newrichmondutilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.newrichmondutilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

#### **Energy Management Services**

*Technical Assistance*

The utility offers energy audits on existing industrial structures.

**Learn more:**

[saffeldt@newrichmond.wi.gov](mailto:saffeldt@newrichmond.wi.gov)

715-246-4167

[http://www.newrichmondutilities.com/business\\_customers/default.asp?CategoryNumber=2](http://www.newrichmondutilities.com/business_customers/default.asp?CategoryNumber=2)

### **Oconomowoc Utilities**

#### **Efficiency Improvement Program**

*Financial Assistance*

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

**Learn more:**

Greg Hoffmann

[ghoffmann@wppienergy.org](mailto:ghoffmann@wppienergy.org)

262-569-3282

[http://www.oconomowocutilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.oconomowocutilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

#### **Energy Management Services**

*Technical Assistance*

The utility offers energy audits on existing industrial structures.

**Learn more:**

Greg Hoffmann

[ghoffmann@wppienergy.org](mailto:ghoffmann@wppienergy.org)

262-569-3282

[http://www.oconomowocutilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.oconomowocutilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

### **Plymouth Utilities**

#### **Efficiency Improvement Program**

*Financial Assistance*

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

**Learn more:**

Jim Brown

920-450-1322

[http://www.plymouthutilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=2](http://www.plymouthutilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=2)

### **Energy Management Services**

*Technical Assistance*

The utility offers energy audits on existing industrial structures.

**Learn more:**

Jim Brown

920-450-1322

[http://www.plymouthutilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=2](http://www.plymouthutilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=2)

### **Reedsburg Utility Commission**

#### **Efficiency Improvement Program**

*Financial Assistance*

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

**Learn more:**

608-576-9017

[http://www.reedsburgutility.com/Energy\\_percent20Efficiency.htm#Energy\\_percent20Management\\_percent20Services](http://www.reedsburgutility.com/Energy_percent20Efficiency.htm#Energy_percent20Management_percent20Services)

### **Energy Management Services**

*Technical Assistance*

The utility offers energy audits on existing industrial structures.

**Learn more:**

608-576-9017

[http://www.reedsburgutility.com/Energy\\_percent20Efficiency.htm#Energy\\_percent20Management\\_percent20Services](http://www.reedsburgutility.com/Energy_percent20Efficiency.htm#Energy_percent20Management_percent20Services)

### **River Falls Municipal Utilities**

#### **Efficiency Improvement Program**

*Financial Assistance*

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

**Learn more:**

Jan Lorenz

[jlorenz@wppienergy.org](mailto:jlorenz@wppienergy.org)

715-425-0906

[http://www.rfmu.org/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=2](http://www.rfmu.org/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=2)

### **Energy Management Services**

*Technical Assistance*

The utility offers energy audits on existing industrial structures.

**Learn more:**

Jan Lorenz

[jlorenz@wppienergy.org](mailto:jlorenz@wppienergy.org)

715-425-0906

[http://www.rfmu.org/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=2](http://www.rfmu.org/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=2)

## Sturgeon Bay Utilities

### Efficiency Improvement Program

#### Financial Assistance

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

#### Learn more:

920-746-2820

[http://www.sbunet.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.sbunet.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

### Energy Management Services

#### Technical Assistance

The utility offers energy audits on existing industrial structures.

#### Learn more:

920-746-2820

[http://www.sbunet.com/business\\_customers/default.asp?CategoryNumber=2](http://www.sbunet.com/business_customers/default.asp?CategoryNumber=2)

## Sun Prairie Water & Light

### Efficiency Improvement Program

#### Financial Assistance

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

#### Learn more:

Tamara Sondgeroth

[tsondgeroth@wppienergy.org](mailto:tsondgeroth@wppienergy.org)

837-5500

[http://www.spwl.net/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.spwl.net/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

### Energy Management Services

#### Technical Assistance

The utility offers energy audits on existing industrial structures.

#### Learn more:

Tamara Sondgeroth

[tsondgeroth@wppienergy.org](mailto:tsondgeroth@wppienergy.org)

837-5500

[http://www.spwl.net/business\\_customers/default.asp?CategoryNumber=2](http://www.spwl.net/business_customers/default.asp?CategoryNumber=2)

### Two Rivers Water & Light Efficiency Improvement Program

#### Financial Assistance

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

#### Learn more:

Melissa Moren

[mmoren@wppisys.org](mailto:mmoren@wppisys.org)

920-793-5559

[http://www.trwaterandlight.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.trwaterandlight.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

## Energy Management Services

#### Technical Assistance

The utility offers energy audits on existing industrial structures.

#### Learn more:

Melissa Moren

[mmoren@wppisys.org](mailto:mmoren@wppisys.org)

920-793-5559

[http://www.trwaterandlight.com/business\\_customers/default.asp?CategoryNumber=2](http://www.trwaterandlight.com/business_customers/default.asp?CategoryNumber=2)

## Waupun Utilities

### Efficiency Improvement Program

#### Financial Assistance

Rebates are available on the purchase of energy-efficient equipment. Rebate amounts vary.

#### Learn more:

920-849-8111

[http://www.waunakeeutilities.com/business\\_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1](http://www.waunakeeutilities.com/business_customers/default.asp?CategoryNumber=2&SubcategoryNumber=1)

## Energy Management Services

#### Technical Assistance

The utility offers energy audits on existing industrial structures.

#### Learn more:

920-849-8111

[http://www.waunakeeutilities.com/business\\_customers/default.asp?CategoryNumber=2](http://www.waunakeeutilities.com/business_customers/default.asp?CategoryNumber=2)

## WPPI Energy

### RFP for Energy Efficiency

#### Financial Assistance

Grants of up to \$250,000 are available to finance large energy efficiency projects.

#### Learn more:

[contact@wppienergy.org](mailto:contact@wppienergy.org)

608-834-4500

<http://www.wppisys.org/rfp>

## •Cooperatives•

### Barron Electric Cooperative

#### Economic Development Loans

#### Financial Assistance

Loans are available to finance local economic development opportunities including energy efficiency projects.

#### Learn more:

[barronrec@barronelectric.com](mailto:barronrec@barronelectric.com)

1-800-322-1008

<http://www.barronelectric.com/services/economicdevloans.html>

### Energy Audit Program

#### Technical Assistance

Industrial energy audits are available through the utility.

#### Learn more:

[barronrec@barronelectric.com](mailto:barronrec@barronelectric.com)

1-800-322-1008

<http://www.barronelectric.com/services/energyaudits.html>

## Rebate Program

#### Rebate Program

Rebates of up to \$10,000 are available for implementing energy efficient lighting.

#### Learn more:

[barronrec@barronelectric.com](mailto:barronrec@barronelectric.com)

1-800-322-1008

<http://www.barronelectric.com/services/appliancerebates.html>

## Bayfield Electric Cooperative

### Load Management Program

#### Incentive Program

Incentives are available for participating in the utility's load management program.

Incentive rates vary.

#### Learn more:

1-800-278-0166

<http://www.bayfieldelectric.com/load.html>

## Central Wisconsin Electric Cooperative

### Custom Incentives Program

#### Financial Assistance

Incentives are available on a variety of energy efficiency equipment. Incentive rates vary.

#### Learn more:

[cwec@cwecoop.com](mailto:cwec@cwecoop.com)

1-800-377-2932

<http://www.cwecoop.com/conservationRewards.html>

## Energy Audit

#### Technical Assistance

The utility offers no-cost energy audits to business customers.

#### Learn more:

[cwec@cwecoop.com](mailto:cwec@cwecoop.com)

1-800-377-2932

<http://www.cwecoop.com/energyAudits.html>

## Chippewa Valley Electric Cooperative

### Energy Audit

#### Technical Assistance

The utility provides free energy audits to business customers.

#### Learn more:

[cvec@cvcoop.com](mailto:cvec@cvcoop.com)

1-800-300-6800

<http://www.cvcoop.com/services/energyaudits.php>

## ERC Loan Program

#### Financial Assistance

Loans of up to \$2500 are available for improving the energy efficiency of a building. Interest rate is set at 5 percent for a term of up to 60 months.

#### Learn more:

[cvec@cvcoop.com](mailto:cvec@cvcoop.com)

1-800-300-6800

<http://www.cvcoop.com/services/erclloan.php>



**Clark Electric Cooperative**  
**Energy Efficiency Lighting Retrofit Program**

*Financial Assistance*

Rebates of \$6.50-\$10/lighting device are available for upgrading to energy efficient lighting.

**Learn more:**

<http://www.cecoop.com/customerservice/programs.htm#3>

**Dunn Energy Cooperative**  
**ECM Blower Motor Incentive**

*Financial Assistance*

Rebates of \$150 are available on an energy-efficient ECM Blower Motor.

**Learn more:**

1-800-924-0630

<http://www.dunnenergy.com/index.cfm?event=ViewPage&contentPicId=2255>

**Eau Claire Energy Cooperative**  
**Retrofit Lighting Rebate Program**

*Rebate Program*

Rebates of up to \$10,000 are available for upgrading to energy efficient lighting.

**Learn more:**

[info@ecec.com](mailto:info@ecec.com)

1-800-927-5090

<http://www.ecec.com/programs/incentives/index.cfm#4>

**Jackson Electric Cooperative**  
**Lighting Program**

*Financial Assistance*

Rebates of \$6.50-\$10/lighting device are available for upgrading to energy efficient lighting.

**Learn more:**

1-800-370-4607

[http://www.jackelec.com/commercial\\_industrial/rebates\\_offered.html](http://www.jackelec.com/commercial_industrial/rebates_offered.html)

**Jump River Electric Cooperative**  
**Customized Incentives**

*Financial Assistance*

Various incentives are available for custom energy efficiency incentives. Incentive amounts vary.

**Learn more:**

715-532-5524

[http://www.jrec.net/Energy\\_percent20Sense.html](http://www.jrec.net/Energy_percent20Sense.html)

**Energy Efficient Lighting Retrofit Program**

*Financial Assistance*

Rebates of \$6.50-\$10/lighting device are available for upgrading to energy efficient lighting.

**Learn more:**

715-532-5524

[http://www.jrec.net/Energy\\_percent20Sense.html](http://www.jrec.net/Energy_percent20Sense.html)

**Pierce Pepin Cooperative Services**  
**Energy Efficient Retrofit Lighting Program**

*Financial Assistance*

Rebates of \$6.50-\$10/lighting device are available for upgrading to energy efficient lighting.

**Learn more:**

[info@piercepepin.com](mailto:info@piercepepin.com)

715-273-4355

[http://www.piercepepin.com/Electric/elect\\_rebates.htm](http://www.piercepepin.com/Electric/elect_rebates.htm)

**Polk-Burnett Electric Cooperative**  
**Energy Efficient Lighting Retrofit Program**

*Financial Assistance*

Rebates of \$6.50-\$10/lighting device are available for upgrading to energy efficient lighting.

**Learn more:**

1-800-421-0283

<http://www.polkburnett.com/rebates.aspx>

**Custom Incentives**

*Financial Assistance*

The utility will rebate 10 percent, up to \$2500, of approved energy efficiency upgrades.

**Learn more:**

1-800-421-0283

<http://www.polkburnett.com/rebates.aspx>

**Riverland Energy Cooperative**  
**Lighting Program**

*Financial Assistance*

Rebates of \$2-\$10/ lighting device are available on the purchase of energy efficient lighting.

**Learn more:**

[message@riverlandenergy.com](mailto:message@riverlandenergy.com)

1-800-411-9115

[http://www.riverlandenergy.com/RIVERLAND\\_percent20HOMEPAGE/commercial/incentives.htm](http://www.riverlandenergy.com/RIVERLAND_percent20HOMEPAGE/commercial/incentives.htm)

**Vernon Electrical Cooperative**  
**Energy Management Services**

*Technical Assistance*

The utility offers energy audits on existing industrial structures.

**Learn more:**

Dave Maxwell

[dmaxwell@vernonelectric.org](mailto:dmaxwell@vernonelectric.org)

608-634-7475

[http://www.vernonelectric.org/products\\_services/engy\\_mng.asp](http://www.vernonelectric.org/products_services/engy_mng.asp)

**•Local Resources•**

**•Industrial Assessment and Combined Heat and Power Centers•**

**University of Illinois at Chicago Energy Resources**

**Midwest Combined Heat and Power Application Center**

*Technical Assistance*

The center has the objective of making combined heat and power (CHP) applications commercially available. The center will work with a plant to see if CHP can help improve process efficiency.

**Learn more:**

John Cuttica

[cuttica@uic.edu](mailto:cuttica@uic.edu)

312- 996-4382

<http://www.chpcentermw.org/home.html>

**For More Information**

There are resources available for industrial manufacturers to help reduce their energy consumption in every state including the District of Columbia. To access a comprehensive listing of approximately 2,800 resources available for industrial and commercial managers, please visit ITP's States Incentives and Resources Database [http://www1.eere.energy.gov/industry/about/state\\_activities/incentive\\_search.asp](http://www1.eere.energy.gov/industry/about/state_activities/incentive_search.asp).

## Appendix: Additional Resources

In addition to all of the incentives for industrial energy efficiency presented on the previous pages, there are also incentives for other items such as water heaters and heat pumps. The following charts include even more information on rebates that industrial manufacturers in the Midwest can receive if they purchase and install energy-efficiency equipment.

### Energy Service Companies and Other For-Profit Organizations

Energy Service Companies or ESCOs are private companies that implement energy efficiency projects. ESCOs provide financial, technical, and project design assistance. Please be advised that the entries in the following table are not comprehensive but feature a compendium of for-fee service providers.

#### Energy Services Companies

##### AECOM

#### Demand-Side Management Programs

##### Incentive Program

AECOM works with utilities to help them help their industrial customers improve their energy efficiency and conservation.

##### Learn more:

213-593-8200

<http://www.dmjmharris.com/MarketsAndServices/42/79/index.jsp>

##### Ameresco

#### Industrial Programs

##### Technical Assistance

Ameresco provides technical assistance to help industrial manufacturers operate more efficiently and consume energy more effectively.

##### Learn more:

508-661-2200

<http://www.ameresco.com/industrial.asp>

##### Atlantic Energy Solutions

#### Energy Efficiency Financial Assistance

##### Financial Assistance

Financing is available for industrial manufacturers interested in implementing energy efficiency projects in their plants.

##### Learn more:

Bill Marzano

877-237-4524

<http://www.atlanticenergy.net/index.cfm>

##### Burns & McDonnell

#### Industrial Programs

##### Financial Assistance

Programs are available to help maximize energy efficiency in a plant.

##### Learn more:

Warren Kennedy

[wkennedy@burnsmcd.com](mailto:wkennedy@burnsmcd.com)

816-822-3384

<http://www.burnsmcd.com/portal/page/portal/Internet/Service/Industrial1>

##### Chevron Energy Solutions

#### Energy Programs

##### Financial Assistance

Chevron Energy Solutions provides both financial and technical assistance to help implement energy efficiency and renewable energy projects in plants.

##### Learn more:

800-982-6887

<http://www.chevronenergy.com/>

##### Constellation Energy

#### Industrial Process Improvements

##### Financial Assistance

Programs are available to help maximize energy efficiency in a plant, particularly in boilers, cooling systems, pumps, lighting, and compressed air systems.

##### Learn more:

[http://www.ceprojects.com/constellation\\_energy/energy\\_projects/ep\\_content\\_ipi.html](http://www.ceprojects.com/constellation_energy/energy_projects/ep_content_ipi.html)

##### Custom Energy Services

#### Industrial Programs

##### Technical Assistance

Industrial customers can participate in demand-side management programs that control their energy use. CES will also help them find financing for recommended energy efficiency projects.

##### Learn more:

800-356-1239

<http://www.customenergy.com/whatwedo/marketsectors.html>

##### Energy Services Coalition

#### Industrial Programs

##### Technical Assistance

Energy Services Coalition will work directly with plant managers to identify ways of improving energy efficiency as well as overall plant profitability.

##### Learn more:

<http://www.energyservicescoalition.org/index.html>

##### Energy Systems Group

#### Industrial Programs

##### Financial Assistance

Energy Systems Group helps industrial manufacturers make their plants more efficient through equipment retrofitting and the installation of new, more energy-efficient technologies.

##### Learn more:

812-471-5000

<http://www.energysystemsgroup.com/>

##### Honeywell

#### Industrial Programs

##### Financial Assistance

Programs are available to help maximize energy efficiency in a plant.

##### Learn more:

<http://www51.honeywell.com/honeywell/industry-and-technology.html>

##### Johnson Controls

#### Industrial Programs

##### Financial Assistance

Programs are available to help maximize energy efficiency in a plant. Johnson Controls also specializes in automotive interiors.

##### Learn more:

<http://www.johnsoncontrols.com/publish/us/en.html>

#### National Association of Energy Service Companies

#### Energy Programs

##### Technical Assistance

NEASCO represents all ESCOs. It also provides education, training, and events.

##### Learn more:

Nina Lockhart

202-822-0950

<http://www.naesco.org/default.htm>

##### Retro-Tech Systems

#### Lighting Programs

##### Financial Assistance

Retro-Tech Systems specializes in lighting efficiency. The company conducts lighting audits and helps industrial manufacturers implement suggested lighting improvements.

##### Learn more:

David Pierce

708-895-8434

<http://www.retrotechsystems.com/frames.html>

**SIEMENS Industry, Incorporated**  
**Industrial Energy and Environmental Management**

*Technical Assistance*

Help Industrial Manufacturers meet their energy efficiency and environmental goals by supplying a complete portfolio of energy efficiency related services and products.

Unique products include: comprehensive energy audits of the entire facility including compressed air, boilers, fans, pumps, motors and drives, process heating and cooling, as well as water systems.

**Learn more:**

Ralph Semyck

[ralph.semyck@siemens.com](mailto:ralph.semyck@siemens.com)

219-616-0068

<http://www2.sea.siemens.com/Services/IndustrialServices/energy-management-solutions/energy-and-environmental-management-solutions.htm>

**Industrial Programs**

*Financial Assistance*

Financing and technical assistance available for industrial manufacturers interested in implementing energy efficiency projects in their plants.

**Learn more:**

[http://www.buildingtechnologies.usa.siemens.com/Services\\_and\\_Solutions/industry\\_solutions/?languagecode=en](http://www.buildingtechnologies.usa.siemens.com/Services_and_Solutions/industry_solutions/?languagecode=en)

**Stones River Companies**

**Industrial Programs**

*Technical Assistance*

Lighting and electrical analysis are available to industrial manufacturers.

**Learn more:**

Jami Wilson Hall

[jhall@stonesriverelectric.com](mailto:jhall@stonesriverelectric.com)

615-883-3130

<http://www.stonesriverelectric.com/html/index.html>

**TAC Energy Solutions**

**Industrial Programs**

*Financial Assistance*

Financing and technical assistance available for industrial manufacturers interested in implementing energy efficiency projects in their plants.

**Learn more:**

972-323-1111

<http://www.tac.com/us/Navigate?node=1712>

**TRANE**

**Industrial Programs**

*Financial Assistance*

Financing and technical assistance available for industrial manufacturers interested in implementing energy efficiency projects in their plants. TRANE specializes in HVAC units.

**Learn more:**

[http://www.trane.com/COMMERCIAL/EnergyIaqEnvironment/8\\_0\\_EnergyIaqEnvironment.aspx?i=887](http://www.trane.com/COMMERCIAL/EnergyIaqEnvironment/8_0_EnergyIaqEnvironment.aspx?i=887)

**States**

The following section provides additional resources available in each state in the region.

**A. Illinois**

**•Utilities•**

**•Investor-Owned•**

**Ameren Services**

**HVAC Incentives Program**

*Financial Assistance*

Incentives are available for HVAC systems, and the amount is based on the size and efficiency level of the new equipment.

**Learn more:**

[ActOnEnergyBusiness@Ameren.com](mailto:ActOnEnergyBusiness@Ameren.com)

866-800-0747

<http://actonenergy.com/for-my-business/business-incentive-programs/hvac-system-incentives/>

**The Small Business HVAC Program**

*Financial Assistance*

The Small Business HVAC Program provides incentives intended to support projects that improve the performance of existing heating & cooling equipment or supports installation of new premium-efficiency, natural-gas, heating equipment. (Eligible up to \$200,000)

**Learn more:**

[ActOnEnergyBusiness@Ameren.com](mailto:ActOnEnergyBusiness@Ameren.com)

866-800-0747

<http://www.actonenergy.com/business-programs-small-business-hvac.asp>

**Refrigerator Incentives Program**

*Financial Assistance*

Ameren provides cash incentives to reduce the purchase of premium, reliable, energy efficient refrigeration equipment, refrigeration controls, vending machines and ice makers. (Eligible up to \$200,000)

**Learn more:**

[ActOnEnergyBusiness@Ameren.com](mailto:ActOnEnergyBusiness@Ameren.com)

866-800-0747

<http://actonenergy.com/for-my-business/business-incentive-programs/refrigeration-incentives/>

**•Public Power•**

**City of Springfield Water Light and Power**

**Heat Pump Rebate XL**

*Rebate Program*

The Heat Pump Rebate XL applies to qualifying central air-source and geothermal heat pump systems installed on or after November 1, 2007.

**Learn more:**

[nrgxprts@cwlp.com](mailto:nrgxprts@cwlp.com)

210-789-2070

[http://www.cwlp.com/energy\\_services/ESO\\_services\\_programs/hp\\_reb\\_xl.htm](http://www.cwlp.com/energy_services/ESO_services_programs/hp_reb_xl.htm)

**•Cooperatives•**

**ComEd**

**New Construction**

*Financial Assistance*

The New Construction initiative provides assistance and financial incentives to building designers, architects, and building owners for surpassing standard new construction building practices.

**Learn more:**

888-806-2273

<http://www.comed.com/businesssavings/programs/incentives/New+Construction.htm>

**B. Indiana**

**•Government•**

**•State Programs•**

**Indiana Office of Energy Development**

**EnergyStar Tax Credit**

*Financial Assistance*

The credit, worth as much as \$100 can be used when purchasing an EnergyStar furnace, a water heater, central air conditioning, room air conditioner or a programmable thermostat.

**Learn more:**

John Eckart

[jeckart@dor.in.gov](mailto:jeckart@dor.in.gov)

317-232-8039

<http://www.in.gov/oed/2379.htm>

**•Utilities•**

**•Cooperatives•**

**Carroll County Rural Electric Membership Corporation**

**Electric Water Heater Program**

*Financial Assistance*

When a customer purchases a 50 gallon or larger electric water heater, they can receive a \$150.00 rebate/credit from Carroll County REMC. The water heater must be rated with an energy factor of .90 or greater.

**Learn more:**

765-564-2057

<http://www.carrollcountyremc.com/index.php?page=services>

### Central Indiana Power Heat Pump Rebate Program

#### Rebate Program

Heat pump rebates range from \$500-\$750.

#### Learn more:

Darrin Couch

[info@cipower.com](mailto:info@cipower.com)

309-477-2218

<http://www.cipower.com/products.aspx?id=16>

### Water Heater Rebate Program

#### Rebate Program

Purchase a new or replacement 40 gallon or larger electric water heater, and you can earn a \$100 credit toward your electric bill.

#### Learn more:

Darrin Couch

[info@cipower.com](mailto:info@cipower.com)

309-477-2218

<http://www.cipower.com/products.aspx?id=14>

### Jay County Rural Electric Heat Pump Rebate

#### Rebate Program

Jay County Rural Electric offers \$200 for the purchase of a high-efficient heat pump.

#### Learn more:

260-726-7121

[http://www.jayremc.com/services.](http://www.jayremc.com/services.htm#FuelPumps)

[htm#FuelPumps](http://www.jayremc.com/services.htm#FuelPumps)

### Johnson County Rural Electric Air Source Heat Pumps

#### Financial Assistance

The cooperative offers \$200 rebates for the purchase of an air source heat pump.

#### Learn more;

John Elkins

[elkinsj@jcremc.com](mailto:elkinsj@jcremc.com)

309-736-6174

[http://www.jcremc.com/modules.php?name=Con](http://www.jcremc.com/modules.php?name=Content&pa=showpage&pid=5)

[tent&pa=showpage&pid=5](http://www.jcremc.com/modules.php?name=Content&pa=showpage&pid=5)

### Geothermal Heat Pump

#### Financial Assistance

The cooperative offers \$500 rebates for the purchase of a geothermal heat pump.

#### Learn more:

John Elkins

[elkinsj@jcremc.com](mailto:elkinsj@jcremc.com)

309-736-6174

[http://www.jcremc.com/modules.php?name=Con](http://www.jcremc.com/modules.php?name=Content&pa=showpage&pid=5)

[tent&pa=showpage&pid=5](http://www.jcremc.com/modules.php?name=Content&pa=showpage&pid=5)

### Water Heater

#### Financial Assistance

The cooperative offers rebates of \$50 for the purchase of an energy-efficient water heater.

#### Learn more:

John Elkins

[elkinsj@jcremc.com](mailto:elkinsj@jcremc.com)

309-736-6174

[http://www.jcremc.com/modules.php?name=Con](http://www.jcremc.com/modules.php?name=Content&pa=showpage&pid=5)

[tent&pa=showpage&pid=5](http://www.jcremc.com/modules.php?name=Content&pa=showpage&pid=5)

### Northeastern Rural Electric Membership Corporation

#### Free Water Heater Option

##### Financial Assistance

The cooperative offers one free 50-gallon energy efficient water heater to members building a new business or replacing a fossil fuel unit.

#### Learn more:

Michael DeFreeuw

[m\\_defreeuw@nremc.com](mailto:m_defreeuw@nremc.com)

[http://www.nremc.com/ps\\_waterheater.shtml](http://www.nremc.com/ps_waterheater.shtml)

### Parke County Rural Electric Water Heater Program

#### Financial Assistance

The cooperative offers credits of \$70-\$125 for the purchase of an energy-efficient water heater.

#### Learn more:

765-569-3133 or 800-537-3913

<http://www.pcremc.com/waterheater.aspx>

### Rush Shelby Energy

#### Geothermal Heat Pump Rebates

##### Rebate Program

RushShelby Energy will provide a cash rebate of \$1000 to any consumer installing a geothermal heat pump in their home or business. (one rebate per site.)

#### Learn more:

765-544-2600

<http://www.rse.coop/geothermal.html>

### Tipmont Rural Electric Heat Pump Rebates

#### Rebate Program

The cooperative offers credits of \$70-\$100, with a maximum of \$500 per business, for the purchase of energy-efficient heat pumps.

#### Learn more:

[membersvcs@tipmont.org](mailto:membersvcs@tipmont.org)

800-726-3953

<http://www.tipmont.org/Services/rebates.htm>

### White County Rural Electric Geothermal Heating and Cooling Rebate

#### Rebate Program

The cooperative offers a \$500 rebate for the purchase of a heat pump.

#### Learn more:

574-583-7161

[http://www.whitecountyremc.com/index.](http://www.whitecountyremc.com/index.php?option=com_content&task=view&id=45&Itemid=77)

[http://www.whitecountyremc.com/index.](http://www.whitecountyremc.com/index.php?option=com_content&task=view&id=45&Itemid=77)

## Utilities

### Investor-Owned

#### Alliant Energy

### Geothermal Heating and Cooling Systems

#### Financial Assistance

Alliant Energy offers a rebate of \$100 for installing a geothermal system.

#### Learn more:

[salesupportcid@alliantenergy.com](mailto:salesupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

[http://www.alliantenergy.com/](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/)

[UtilityServices/ForYourBusiness/](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/)

[ProductsServices/BusinessRewardsIncentives/](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014860)

[IowaBusinessIncentivePrograms/014860](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014860)

### Heating and Cooling Equipment Program

#### Financial Assistance

Alliant Energy-IPL offers incentives on furnaces, boilers, air conditioners, water heaters, clock programmable thermostats and heat pumps that meet minimum energy-efficiency standards. (\$25-\$400)

#### Learn more:

[salesupportcid@alliantenergy.com](mailto:salesupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

[http://www.alliantenergy.com/](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/)

[UtilityServices/ForYourBusiness/](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/)

[ProductsServices/BusinessRewardsIncentives/](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014860)

[IowaBusinessIncentivePrograms/014860](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014860)

### Replacement Windows and Doors

#### Financial Assistance

Improve the efficiency of your business by installing high performance windows and energy-efficient doors. (\$25-\$50 per equipment)

#### Learn more:

[salesupportcid@alliantenergy.com](mailto:salesupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

[http://www.alliantenergy.com/](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/)

[UtilityServices/ForYourBusiness/](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/)

[ProductsServices/BusinessRewardsIncentives/](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014861)

[IowaBusinessIncentivePrograms/014861](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/IowaBusinessIncentivePrograms/014861)

### Black Hills Energy

#### Commercial Energy Efficiency Rebate Programs

##### Rebate Program

Rebates are available on a variety of energy-efficient equipment including boilers, water heaters, and furnaces.

#### Learn more:

1-888-890-5554

[http://www.blackhillsenergy.com/services/](http://www.blackhillsenergy.com/services/energyefficiency/)

[energyefficiency/](http://www.blackhillsenergy.com/services/energyefficiency/)



•Public Power•

**Anita Municipal Utilities**

**Electric Water Heater Rebate Program**

*Rebate Program*

Customers will receive a \$50 rebate if they purchase an electric water heater. The water heater must hold more than 30 gallons in order to qualify for the rebate.

**Learn more:**

[anitamu@midlands.net](mailto:anitamu@midlands.net)

712-762-3845

<http://anitaiowa.com/utility.html#program>

**Ground Loop Grant**

*Financial Assistance*

Grants of \$500 are available for the purchase of a geothermal or earth-coupled heat pump system.

**Learn more:**

[anitamu@midlands.net](mailto:anitamu@midlands.net)

712-762-3845

<http://anitaiowa.com/utility.html#program>

**Heat Pump Efficiency Rebate**

*Rebate Program*

Rebates of up to \$450/unit are available for the purchase and installation of a heat pump.

**Learn more:**

[anitamu@midlands.net](mailto:anitamu@midlands.net)

712-762-3845

<http://anitaiowa.com/utility.html#program>

**Resistance Electric Heating Rebate**

*Rebate Program*

Rebates of up to \$250/unit are available for the purchase of a resistance heat unit.

**Learn more:**

[anitamu@midlands.net](mailto:anitamu@midlands.net)

712-762-3845

<http://anitaiowa.com/utility.html#program>

**Harlan Municipal Utilities**

**Central Air Conditioner Rebate**

*Rebate Program*

Harlan Municipal Utilities offers rebates of \$100/ton-\$200/ton for central air conditioners based on their SEER rating.

**Learn more:**

712-755-5182

<http://www.hmu-harlan.com/EnergyRebates.htm>

**Gas Furnace and Boiler Rebates**

*Rebate Program*

Gas furnaces qualify for \$250-\$350 rebates, while gas boilers garner \$200-\$400 rebates.

**Learn more:**

712-755-5182

<http://www.hmu-harlan.com/EnergyRebates.htm>

**Heat Pump Rebate**

*Rebate Program*

Customers that purchase an air source heat pump are eligible for a rebate of \$100/ton-\$200/ton depending on SEER rating.

**Learn more:**

712-755-5182

<http://www.hmu-harlan.com/EnergyRebates.htm>

**Indianola Municipal Utilities**

**Geothermal Heat Pump Rebate Program**

*Rebate Program*

Indianola Municipal Utilities will apply a credit up to \$1,000 to your city utility account for installing a geothermal heat pump.

**Learn more:**

515-961-9444

<http://www.i-m-u.com/rebates.htm>

**Heat Pump Rebate Program**

*Rebate Program*

Indianola Municipal Utilities will apply a credit up to \$500 to your city utility account for installing a heat pump.

**Learn more:**

515-961-9444

<http://www.i-m-u.com/rebates.htm>

**Programmable Thermostat Rebate Program**

*Rebate Program*

Indianola Municipal Utilities will apply a credit of \$25 per newly installed thermostat to your city utility account.

**Learn more:**

515-961-9444

<http://www.i-m-u.com/rebates.htm>

**Muscatine Power and Water  
GeoExchange Rebates**

*Rebate Program*

Rebates of \$150/ton and \$300/ton are available for business owners who install ground-source heat pumps (GSHP) or GeoExchange heating units.

**Learn more:**

John Root

563-262-3354

[http://www.mpw.org/commercial\\_rebates.aspx](http://www.mpw.org/commercial_rebates.aspx)

•Cooperatives•

**Butler County REC**

**Air Conditioner Rebate**

*Rebate Program*

Rebates for central air conditioning systems range from \$200-\$400, while wall-units are eligible for \$50 rebates.

**Learn more:**

319-267-2726

<http://www.butlerrec.coop/asp/General/ClientPage.aspx?PageID=333>

**Electric Water Heater Rebate Program**

*Rebate Program*

Butler County REC offers a rebate of \$5 per 1,000 watts installed.

**Learn more:**

319-267-2726

<http://www.butlerrec.coop/asp/General/ClientPage.aspx?PageID=333>

**Chariton Valley Electric Cooperative  
Energy Efficiency Rebate Program**

*Rebate Program*

Chariton Valley Electric Cooperative offers energy efficient equipment rebates between \$100-\$500.

**Learn more:**

641-932-7126

<http://www.cvrec.com/Energypercent20Efficiencypercent20Rebatepercent20Application.pdf>

**Clarke Electric Cooperative**

**Air Conditioner Rebate**

*Rebate Program*

Clarke Electric Cooperative offers rebates of up to \$200 for the purchase of a central air conditioning system.

**Learn more:**

[clarke@cecnet.net](mailto:clarke@cecnet.net)

800-362-2154

<http://www.cecnet.net/rebates.html>

**Heat Pump Efficiency Rebate**

*Rebate Program*

Members that purchase a heat pump are eligible for a rebate of \$425/ton if the heat pump is ground source. If the heat pump is air source, the member is eligible for a \$175/ton rebate.

**Learn more:**

[clarke@cecnet.net](mailto:clarke@cecnet.net)

800-362-2154

<http://www.cecnet.net/rebates.html>

**Consumers Energy**

**Water Heating Incentive**

*Financial Assistance*

The water heater program offers incentives to members that purchase an electric or natural gas water heater. Rebates range from \$25-\$400.

**Learn more:**

[info@consumersenergy.coop](mailto:info@consumersenergy.coop)

800-696-6552

<http://www.consumersenergy.net/incentives.php?pn=Residentialpercent20andpercent20Commercialpercent20Incentives&pl=incentives>

### **East-Central Iowa Rural Electric Cooperative**

#### **Heat Pump Rebate**

*Rebate Program*

East-Central Iowa Rural Electric Cooperative customers that purchase a heat pump are eligible for rebates of \$600-\$1,650.

**Learn more:**

[ecirec@ecirec.coop](mailto:ecirec@ecirec.coop)

800-728-1242

<http://www.easterniowa.com/>

#### **Electric Water Heater Rebate Program**

*Rebate Program*

This cooperative offers rebates of \$300 for the purchase of an electric water heater.

**Learn more:**

[ecirec@ecirec.coop](mailto:ecirec@ecirec.coop)

800-728-1242

<http://www.easterniowa.com/Rebates/wtrpercent20hrpercent2009.pdf>

#### **Farmers Electric Cooperative Renewable Energy Rebate**

*Rebate Program*

Rebates are available on the implementation of renewable energy installations.

**Learn more:**

1-800-397-4821

<http://www.farmersrec.com/>

#### **Guthrie County Rural Electric Cooperative ERC Loan Program**

*Financial Assistance*

Loans of up to \$5,000 are available for the purchase of a geothermal heat system. Loan terms are up to five years. Interest is set at 5 percent.

**Learn more:**

641-747-2206 or 888-747-2206

<http://www.guthrie-rec.coop/cgi-script/csArticles/articles/000000/000053.htm>

#### **Heating Equipment Program**

*Financial Assistance*

Heat pump rebates range from \$100-\$350/ton.

**Learn more:**

641-747-2206 or 888-747-2206

<http://www.guthrie-rec.coop/cgi-script/csArticles/articles/000000/000049.htm>

#### **Water Heating Program**

*Financial Assistance*

This program offers rebates of \$300 on the purchase of a premium efficient water heater.

**Learn more:**

641-747-2206 or 888-747-2206

<http://www.guthrie-rec.coop/cgi-script/csArticles/articles/000000/000049.htm>

### **Harrison County Rural Electric Cooperative**

#### **Electric Equipment Replacement**

*Financial Assistance*

This program offers rebates varying from \$20-\$400, for heat pumps, electric thermal storage and water heaters.

**Learn more:**

[harrisoninfo@hcrec.coop](mailto:harrisoninfo@hcrec.coop)

712-647-2727 or 800-822-5591

[http://www.hcrec.coop/Member\\_Services/rebates/index.html](http://www.hcrec.coop/Member_Services/rebates/index.html)

#### **New & Fossil Fuel Replacement**

*Financial Assistance*

This program offers rebates varying from \$40-\$575, for heat pumps, electric thermal storage and water heaters.

**Learn more:**

[harrisoninfo@hcrec.coop](mailto:harrisoninfo@hcrec.coop)

712-647-2727 or 800-822-5591

[http://www.hcrec.coop/Member\\_Services/rebates/index.html](http://www.hcrec.coop/Member_Services/rebates/index.html)

#### **Hawkeye REC**

##### **Electric Heat Pumps**

*Financial Assistance*

Rebates for heat pumps are \$120/ton or \$200/ton.

**Learn more:**

800-658-2243

<http://www.hawkeyerec.com/services/rebates/incentives.php>

#### **Heating and Cooling Rebates**

*Rebate Program*

Rebates for heating and cooling systems range from \$10/KW-\$30/KW.

**Learn more:**

800-658-2243

<http://www.hawkeyerec.com/services/rebates/incentives.php>

#### **Water Heater Program**

*Financial Assistance*

Rebates for electric water heaters range from \$1/gallon to \$150.

**Learn more:**

800-658-2243

<http://www.hawkeyerec.com/services/rebates/incentives.php>

#### **Heartland Power Cooperative**

##### **Load Management Program**

*Incentive Program*

Allowing Heartland Power Cooperative to control your electric water heater or electric heat reduces usage peaks, saving you from paying premium prices.

**Learn more:**

Ron Gasteiger

641-713-4965 or 800-349-2832

<http://www.heartlandpower.com/load.html>

### **Linn County REC**

#### **Air Source Heat Pump**

*Financial Assistance*

Rebates of \$225 are available for the purchase and installation of an air source heat pump.

**Learn more:**

[lcrec@linncountyrec.com](mailto:lcrec@linncountyrec.com)

319-377-1587 or 800-332-5420

<http://www.linncountyrec.com/cgi-script/csarticles/articles/000003/000333.htm>

#### **Drain Water Heat Recovery**

*Financial Assistance*

Linn County REC offers rebates on drain water heat recovery systems for electrically heated water.(\$300 per system)

**Learn more:**

[lcrec@linncountyrec.com](mailto:lcrec@linncountyrec.com)

319-377-1587 or 800-332-5420

<http://www.linncountyrec.com/cgi-script/csarticles/articles/000004/000468.htm>

#### **Electric Water Heater Rebate Program**

*Rebate Program*

Linn County Rural Electric Cooperative offers \$250 rebates for the purchase of an electric water heater.

**Learn more:**

[lcrec@linncountyrec.com](mailto:lcrec@linncountyrec.com)

319-377-1587 or 800-332-5420

<http://www.linncountyrec.com/cgi-script/csarticles/articles/000003/000329.htm>

#### **Outdoor Security Lights**

*Financial Assistance*

Linn County REC offers rebates between \$10-\$45 on high-pressure sodium, metal halide and compact fluorescent lighting fixtures.

**Learn more:**

[lcrec@linncountyrec.com](mailto:lcrec@linncountyrec.com)

319-377-1587 or 800-332-5420

<http://www.linncountyrec.com/cgi-script/csarticles/articles/000003/000332.htm>

#### **Lyon Rural Electric Cooperative**

##### **Electric Heat Rebate**

*Rebate Program*

Rebates of \$25/KW are available for the purchase of an electric heating system.

**Learn more:**

[info@lyonrec.coop](mailto:info@lyonrec.coop)

712-472-2506

[http://www.lyonrec.coop/home\\_business/incentives/index.html](http://www.lyonrec.coop/home_business/incentives/index.html)

### **Installation Loans**

#### *Financial Assistance*

Loans of up to \$12,500 are available for the purchase and installation of an electric heat system. Interest is set at 5 percent.

#### **Learn more:**

[info@lyonrec.coop](mailto:info@lyonrec.coop)

712-472-2506

[http://www.lyonrec.coop/home\\_business/loans/index.html](http://www.lyonrec.coop/home_business/loans/index.html)

### **Water Heater Load Control**

#### *Financial Assistance*

When you allow Lyon Rural Electric Cooperative to control your water heater, you receive a \$3.00 credit on your electric bill each month.

#### **Learn more:**

[info@lyonrec.coop](mailto:info@lyonrec.coop)

712-472-2506

[http://www.lyonrec.coop/home\\_business/load\\_control/index.html](http://www.lyonrec.coop/home_business/load_control/index.html)

### **Maquoketa Valley Electric Cooperative Heat Plus**

#### *Financial Assistance*

Maquoketa Valley Electric Cooperative offers an optional electric space heating rate, "Heat Plus", for members with electric heating systems. The current rate is \$.0345 per kWh for electricity plus a \$.0050/KW power cost adjustment for an equivalent rate of \$.0385/KW for electric heating from October 1 through May 31.

#### **Learn more:**

319-462-3542

[http://www.mvec.com/index.php?option=com\\_content&task=view&id=24&Itemid=27](http://www.mvec.com/index.php?option=com_content&task=view&id=24&Itemid=27)

### **Midland Power Cooperative Central Air Conditioner Rebate**

#### *Rebate Program*

Central air conditioning units warrant rebates of \$100 if they are SEER 14-15. If the units are SEER 16 or higher, the rebate is increased to \$150.

#### **Learn more:**

515-386-4111 or 800-833-8876

<http://www.midlandpower.com/asp/General/ClientPage.aspx?PageID=268&n=164&b=4>

### **Heat Pump Rebate**

#### *Rebate Program*

Rebates range from \$150-\$350 for the purchase of a heat pump.

#### **Learn more:**

515-386-4111 or 800-833-8876

<http://www.midlandpower.com/asp/General/ClientPage.aspx?PageID=268&n=164&b=4>

### **Water Heater Rebate**

#### *Rebate Program*

Members purchasing a water heater from a contractor are eligible for a \$250 rebate for a premium water heater (50-gallon minimum, 92 percent or greater efficiency rating, 10-year warranty) or \$125 rebate for a conventional water heater.

#### **Learn more:**

515-386-4111 or 800-833-8876

<http://www.midlandpower.com/asp/General/ClientPage.aspx?PageID=268&n=164&b=4>

### **North West Rural Electric Switch Makes Cents**

#### *Incentive Program*

The load management system helps reduce power costs for their members.

#### **Learn more:**

[nwrec@nwrec.coop](mailto:nwrec@nwrec.coop)

800-383-0476

[http://www.nwrec.com/programs/programs\\_efficiency.php#loan](http://www.nwrec.com/programs/programs_efficiency.php#loan)

### **Southwest Iowa Rural Electric Heating Equipment Program**

#### *Financial Assistance*

Rebates of \$100- \$450/ton are available for the purchase of a heat pump.

#### **Learn more:**

[postmaster@swiarec.coop](mailto:postmaster@swiarec.coop)

641-322-3165, 641-464-2244, or 712-829-2211

[http://www.swiarec.coop/prod\\_serv/rebates.shtml](http://www.swiarec.coop/prod_serv/rebates.shtml)

### **Water Heater Rebate**

#### *Rebate Program*

Rebates of \$100 are available for the purchase of a water heater.

#### **Learn more:**

[postmaster@swiarec.coop](mailto:postmaster@swiarec.coop)

641-322-3165, 641-464-2244, or 712-829-2211

[http://www.swiarec.coop/prod\\_serv/rebates.shtml](http://www.swiarec.coop/prod_serv/rebates.shtml)

### **TIP Iowa Rural Electric Air Conditioner Rebate**

#### *Rebate Program*

Rebates for central air conditioning systems range from \$100-\$150, while wall-units are eligible for \$35 rebates.

#### **Learn more:**

[tiprec@netins.net](mailto:tiprec@netins.net)

641-522-9221 or 800-934-7976.

<http://www.tiprec.com/rebates.html>

### **Geothermal Heat Pump Rebate**

#### *Rebate Program*

Rebates for closed loop geothermal heat pumps are up to \$2,000 and open loop are up to \$1,500.

#### **Learn more:**

[dhuls@tiprec.com](mailto:dhuls@tiprec.com)

800-934-7976

<http://www.tiprec.com/rebates-grnd.html>

### **Water Heater Rebate**

#### *Rebate Program*

Rebates of \$350 are available for the purchase of a water heater.

#### **Learn more:**

[tiprec@netins.net](mailto:tiprec@netins.net)

641-522-9221 or 800-934-7976.

<http://www.tiprec.com/rebates.html>

### **Woodbury County Rural Electric Electric Heat Rebate**

#### *Rebate Program*

Members that purchase a heat pump are eligible for a rebate of \$150-\$350/ton.

#### **Learn more:**

[helpdesk@woodburyrec.com](mailto:helpdesk@woodburyrec.com)

712-873-3125 or 800-469-3125

[http://www.woodburyrec.com/programs/rebates/Electric\\_Heat.html](http://www.woodburyrec.com/programs/rebates/Electric_Heat.html)

### **Water Heater Rebate**

#### *Rebate Program*

Rebates of \$100 or \$200 are available for the purchase of water heaters.

#### **Learn more:**

[helpdesk@woodburyrec.com](mailto:helpdesk@woodburyrec.com)

712-873-3125 or 800-469-3125

[http://www.woodburyrec.com/programs/rebates/Water\\_Heater\\_Rebates.html](http://www.woodburyrec.com/programs/rebates/Water_Heater_Rebates.html)

## **D. Kansas** .....

### **•Government•**

#### **•State Programs•**

### **Kansas Department of Commerce Storage and Blending Equipment Tax Credit**

#### *Financial Assistance*

Purchasing equipment for the storage and blending of fuels are eligible for state tax credit

#### **Learn more:**

785-271-3264

[http://www.kcc.state.ks.us/energy/business\\_incentives.htm](http://www.kcc.state.ks.us/energy/business_incentives.htm)

## •Utilities•

### •Public Power•

#### Kansas City Board of Public Utilities

##### Commercial Heating Program

###### Financial Assistance

Rebates are available on energy efficient heating equipment including boilers, heat-pumps, and waste heat recovery systems.

Rebate amounts vary.

###### Learn more:

[info@bpu.com](mailto:info@bpu.com)

913-573-9988

[http://www.bpu.com/customer\\_service/heatingSystemProgram.jsp](http://www.bpu.com/customer_service/heatingSystemProgram.jsp)

### •Cooperatives•

#### Ark Valley Electric Cooperative

##### Electric Water Heater Rebate Program

###### Rebate Program

Rebates of \$100 are available for purchasing a new electric water heater

###### Learn more:

[info@arkvalley.com](mailto:info@arkvalley.com)

620-662-6661

<http://www.arkvalley.com/waterheaters.htm>

##### Heat Pump Rebate

###### Rebate Program

Rebates of \$125/half ton for ground-source heat pumps and \$100-\$200/ton air source heat pumps are available to customers of the utility

###### Learn more:

[info@arkvalley.com](mailto:info@arkvalley.com)

620-662-6661

<http://www.arkvalley.com/hprebate.htm>

#### Bluestem Electric Cooperative

##### Electric Water Heater Rebate Program

###### Rebate Program

Rebates of \$100-\$200 are available for purchasing a new electric water heater

###### Learn more:

[info@bluestemelectric.com](mailto:info@bluestemelectric.com)

<http://bluestemelectric.com/?page=readarticle&articleid=19>

##### Heat Pump Rebate

###### Rebate Program

Rebates of \$125/half ton for ground-source heat pumps and \$100-\$200/ton air source heat pumps are available to customers of the utility

###### Learn more:

[info@bluestemelectric.com](mailto:info@bluestemelectric.com)

<http://bluestemelectric.com/?page=readarticle&articleid=19>

#### Brown Atchison Electric Cooperative Electric Water Heater Rebate Program

###### Rebate Program

Rebates of \$100-\$150 are available for purchasing a new electric water heater

###### Learn more:

[rgerdes@baelectric.com](mailto:rgerdes@baelectric.com)

785-486-2117

<http://www.baelectric.com/barebate.html#heat>

##### Heat Pump Rebate

###### Rebate Program

Rebates of \$125/half ton for ground-source heat pumps and \$100-\$200/ton air source heat pumps are available to customers of the utility

###### Learn more:

[rgerdes@baelectric.com](mailto:rgerdes@baelectric.com)

785-486-2117

<http://www.baelectric.com/barebate.html#heat>

#### Caney Valley Electric Cooperative Association

##### Electric Water Heater Rebate

###### Rebate Program

Rebates of \$100-\$200 are available for purchasing a new electric water heater

###### Learn more:

[cve@caneyvalley.com](mailto:cve@caneyvalley.com)

<http://www.caneyvalley.com/rebates.htm>

##### Heat Pump Loan Program

###### Financial Assistance

Loans are available to customers interested in purchasing geothermal heat pumps.

Interest on loans is 5 percent

###### Learn more:

[cve@caneyvalley.com](mailto:cve@caneyvalley.com)

<http://www.caneyvalley.com/heatpump.htm>

##### Heat Pump Rebate

###### Rebate Program

Rebates of \$125/half ton for ground-source heat pumps and \$100-\$200/ton air source heat pumps are available to customers of the utility

###### Learn more:

[cve@caneyvalley.com](mailto:cve@caneyvalley.com)

<http://www.caneyvalley.com/rebates.htm>

#### CMS Electric Cooperative

##### Electric Water Heater Rebate Program

###### Rebate Program

Rebates of \$150 are available for purchasing a new electric water heater

###### Learn more:

[cmselec@midusa.net](mailto:cmselec@midusa.net)

800-794-2353

<http://www.cmselectric.com/heater.html#heat>

#### Heat Pump Rebate

###### Rebate Program

Rebates of \$100/half ton for ground-source heat pumps, \$400/unit air source heat pumps, or \$100 for qualified electric heating systems are available to customers of the utility.

###### Learn more:

[cmselec@midusa.net](mailto:cmselec@midusa.net)

800-794-2353

<http://www.cmselectric.com/heater.html#heat>

#### Flint Hills Rural Electric Cooperative Association

##### Electric Water Heater Rebate Program

###### Rebate Program

Rebates of \$100 are available for purchasing a new electric water heater.

###### Learn more:

620-767-5144

<http://www.flinthillsrec.com/rebates.aspx>

##### Heat Pump Rebate

###### Rebate Program

Rebates of \$100 are available for water heaters, \$125/ half ton for ground source heat pumps and \$100-200/ ton for air source heat pump.

###### Learn more:

620-767-5144

<http://www.flinthillsrec.com/rebates.aspx>

#### Heartland Rural Electric Cooperative Electric Water Heater Rebate Program

###### Rebate Program

Rebates of \$200-\$300 are available for purchasing a new electric water heater

###### Learn more:

620-724-8251

[http://heartland-rec.com/appliance\\_rebates.htm](http://heartland-rec.com/appliance_rebates.htm)

#### Kansas Electric Power Cooperative Electric Water Heater Rebate Program

###### Rebate Program

Rebates are available for water heaters larger than 40 gallons. Rebate amounts vary.

###### Learn more:

785-273-7010

[http://www.kepco.org/Home\\_Page/Rebate\\_Program.html](http://www.kepco.org/Home_Page/Rebate_Program.html)

##### Heat Pump Rebate

###### Rebate Program

Rebates of \$125/half ton for ground-source heat pumps and \$100-\$200/ton air source heat pumps are available to customers of the utility.

###### Learn more:

785-273-7010

[http://www.kepco.org/Home\\_Page/Rebate\\_Program.html](http://www.kepco.org/Home_Page/Rebate_Program.html)



**Kaw Valley Electric Cooperative  
Load Management Program**

*Incentive Program*

A \$3 monthly credit is given to customers that enable the utility to turn off their water heater or air conditioner during peak demand hours.

**Learn more:**

1-800-794-2011

<http://www.kve.coop/member.html>

**Radiant Electric Cooperative  
Electric Water Heater Rebate Program**

*Rebate Program*

Rebates of \$100-\$200 are available for purchasing a new electric water heater.

**Learn more:**

[rec@radiantec.coop](mailto:rec@radiantec.coop)

620-378-2161

<http://www.radiantec.coop/programs/rebates.shtml>

**Victory Electric Cooperative Association  
Heat Pump Rebate**

*Rebate Program*

Rebates of \$200/ton for air source and ground source heat pumps are available to customers of the utility.

**Learn more:**

620-227-2139

<http://www.victoryelectric.net/services.html>

**Leavenworth Jefferson Electric  
Cooperative  
Electric Water Heater Rebate Program**

*Rebate Program*

Rebates of \$100-\$150 are available for purchasing a new electric water heater.

**Learn more:**

<http://www.ljec.coop/rebates.htm>

**Heat Pump Rebate**

*Rebate Program*

Rebates of \$400 are available on the purchase of electric heating system or heat pump.

**Learn more:**

[rec@radiantec.coop](mailto:rec@radiantec.coop)

620-378-2161

<http://www.radiantec.coop/programs/rebates.shtml>

**•Local Resources•**

**•Non-Profit Organizations•**

**Kentucky Pollution Prevention Center  
Energy Audit Program**

*Technical Assistance*

The organization will conduct a walk-through of an industrial manufacturing plant to identify energy efficiency improvement opportunities.

**Learn more:**

P2@kppc.org

502-852-0965

<http://www.kppc.org/resources/workshops/E2/index.cfm>

**Heat Pump Rebate**

*Rebate Program*

Rebates of \$125/half ton for ground-source heat pumps and \$100-\$200/ton air source heat pumps are available to customers of the utility.

**Learn more:**

<http://www.ljec.coop/rebates.htm>

**Rolling Hills Electric Cooperative  
Electric Water Heater Rebate Program**

*Rebate Program*

Rebates of \$75-\$325 are available for purchasing a new electric water heater.

**Learn more:**

785-472-4021

<http://www.rollinghills.coop/rebates.htm>

**E. Michigan**

**•Utilities•**

**•Investor-Owned•**

**Consumers Energy  
HVAC System Rebate**

*Rebate Program*

Rebate amounts of \$26-\$40 are available on the purchase of energy-efficient HVAC equipment.

**Learn more:**

[ConsumersEnergyBusinessSolutions@KEMA.com](mailto:ConsumersEnergyBusinessSolutions@KEMA.com)

(877) 607-0737

<http://www.consumersenergy.com/eeprograms/content.aspx?ID=752>

**Lyon-Coffey Electric Cooperative  
Electric Water Heater Rebate Program**

*Rebate Program*

Rebates of \$100 are available for purchasing a new electric water heater.

**Learn more:**

[info@lyon-coffey.coop](mailto:info@lyon-coffey.coop)

620-364-2116

<http://www.lyon-coffey.coop/rebate.htm>

**Heat Pump Rebate**

*Rebate Program*

Rebates of \$300/ton for ground-source heat pumps and \$150 ton air source heat pumps are available to customers of the utility.

**Learn more:**

785-472-4021

<http://www.rollinghills.coop/rebates.htm>

**Ninnescah Rural Electric Cooperative  
Electric Water Heater Rebate Program**

*Rebate Program*

Rebates of \$100 are available for purchasing a new electric water heater.

**Learn more:**

620-672-5538

<http://www.ninnescah.com/site.php?page=rebates>

**Sumner-Cowley Electric Cooperative  
Electric Water Heater Rebate Program**

*Rebate Program*

Rebates of \$125 are available for purchasing a new electric water heater.

**Learn more:**

Natosha Ast

[natoshaa@sucocoop.com](mailto:natoshaa@sucocoop.com)

<http://www.sucocoop.com/Page410.htm>

**Heat Pump Rebate**

*Rebate Program*

Rebates of \$100/half ton for ground-source heat pumps and \$400 for air source heat pumps are available to customers of the utility.

**Learn more:**

Natosha Ast

[natoshaa@sucocoop.com](mailto:natoshaa@sucocoop.com)

<http://www.sucocoop.com/Page410.htm>

**Miscellaneous Measures Rebate**

*Rebate Program*

Rebates are available on a variety of miscellaneous equipment including vending machines, ice machines, heater controls, and spray nozzles.

**Learn more:**

[ConsumersEnergyBusinessSolutions@KEMA.com](mailto:ConsumersEnergyBusinessSolutions@KEMA.com)

(877) 607-0737

<http://www.consumersenergy.com/eeprograms/content.aspx?ID=755>

**Heat Pump Rebate**

*Rebate Program*

Rebates of \$125/half ton for ground-source heat pumps and \$100-\$200/ton air source heat pumps are available to customers of the utility.

**Learn more:**

620-672-5538

<http://www.ninnescah.com/site.php?page=rebates>

**•Utilities•**

**•Investor-Owned•**

**Alliant Energy**

**Heating and Cooling Equipment Program**

*Financial Assistance*

Alliant Energy offers incentives on furnaces, boilers, air conditioners, water heaters, clock programmable thermostats and heat pumps that meet minimum energy-efficiency standards. (\$25-\$400)

**Learn more:**

[salessupportcid@alliantenergy.com](mailto:salessupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/>

[ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014865](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014865)

[ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014865](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014865)

**Interruptible Program**

*Incentive Program*

Alliant Energy Interruptible customers are eligible for lower energy prices throughout the year.

**Learn more:**

[interruptible@alliantenergy.com](mailto:interruptible@alliantenergy.com)

866-255-4268

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/012348>

**Lighting & Occupancy Sensors Program**

*Financial Assistance*

This free, no obligation lighting audit provides a customized report on current lighting energy usage and projected energy-efficiency savings if a business owner chooses to upgrade their lighting system. Alliant Energy will give cash rebates equaling \$425 per kilowatt saved - typically, 15-60 percent (capped at 60 percent) of the total upgrade cost, including labor - to customers participating in the ALL Lights program.

**Learn more:**

[salessupportcid@alliantenergy.com](mailto:salessupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/>

[ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014866](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014866)

[ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014866](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014866)

**Replacement Windows and Doors**

*Financial Assistance*

Improve the efficiency of your business by installing high performance windows and energy-efficient doors. (\$25-\$50 per equipment)

**Learn more:**

[salessupportcid@alliantenergy.com](mailto:salessupportcid@alliantenergy.com)

800-373-1303, ext. 786-4320

<http://www.alliantenergy.com/UtilityServices/ForYourBusiness/>

[UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014867](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014867)

[ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014867](http://www.alliantenergy.com/UtilityServices/ForYourBusiness/ProductsServices/BusinessRewardsIncentives/innesotaBusinessIncentivePrograms/014867)

**CenterPoint Energy**

**Water Heater Rebates**

*Rebate Program*

CenterPoint Energy offers rebate of \$140 per each 100,000 Btu input for new or retrofit commercial natural gas water heaters with an 88 percent or greater condensing efficiency.

**Learn more:**

612-321-4939 or 877-809-3803

<http://www.centerpointenergy.com/services/naturalgas/business/rebatesforbusiness/>

[waterheaters/MN/](http://www.centerpointenergy.com/services/naturalgas/business/rebatesforbusiness/waterheaters/MN/)

[waterheaters/MN/](http://www.centerpointenergy.com/services/naturalgas/business/rebatesforbusiness/waterheaters/MN/)

**Otter Tail Power Company**

**Electric Water Heater Rebate Program**

*Rebate Program*

Water heater rebates up to \$5,000 if installed on an off-peak rate.

**Learn more:**

Craig Farstad

[cfarstad@otpc.com](mailto:cfarstad@otpc.com)

218-739-8342

<http://www.otpc.com/ProductsServices/WaterHeating.asp>

[WaterHeating.asp](http://www.otpc.com/ProductsServices/WaterHeating.asp)

**Heat Pump Rebate**

*Rebate Program*

Air-source, package terminal, geothermal, and split-system heat pumps are eligible for rebates. Rebates are set at \$20-\$50 per 1,000 Btu.

**Learn more:**

Craig Farstad

[cfarstad@otpc.com](mailto:cfarstad@otpc.com)

218-739-8342

<http://www.otpc.com/SaveEnergyMoney/heatPumpRebatesCIP.asp>

[heatPumpRebatesCIP.asp](http://www.otpc.com/SaveEnergyMoney/heatPumpRebatesCIP.asp)

**Released Energy Access Program (REAP)**

*Incentive Program*

Customers that agree to reduce energy consumption during peak hours are compensated by a check or a credit on their monthly service statement.

**Learn more:**

Craig Farstad

[cfarstad@otpc.com](mailto:cfarstad@otpc.com)

218-739-8342

<http://www.otpc.com/ProductsServices/REAP.asp>

[asp](http://www.otpc.com/ProductsServices/REAP.asp)

**Xcel Energy**

**Cooling Efficiency Rebates**

*Rebate Program*

Base rebates for cooling equipment range from \$3-\$350.

**Learn more:**

[bsc@xcelenergy.com](mailto:bsc@xcelenergy.com)

800-481-4700

[http://www.xcelenergy.com/Business/Programs/](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives/Business/Pages/Cooling.aspx)

[Resources/ConservationRebates\\_Incentives/Business/Pages/Cooling.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives/Business/Pages/Cooling.aspx)

[Business/Pages/Cooling.aspx](http://www.xcelenergy.com/Business/Programs/Resources/ConservationRebates_Incentives/Business/Pages/Cooling.aspx)

**•Public Power•**

**Alexandria Light and Power**

**Water Heater Rebate**

*Rebate Program*

Water heater rebates are open to non-residential customers. Rebates for water heaters that hold between 50 and 80 gallons are up to \$200. Water heaters that hold more than 80 gallons are eligible for rebates up to \$350.

**Learn more:**

320-763-6501

[http://www.alputilities.com/for\\_business/waterheater.cfm](http://www.alputilities.com/for_business/waterheater.cfm)

[waterheater.cfm](http://www.alputilities.com/for_business/waterheater.cfm)

**Off Peak Heating Program**

*Incentive Program*

This program offers incentives for reduced energy use during peak energy periods. The off peak rate is \$.0395 per KWH.

**Learn more:**

320-763-6501

[http://www.alputilities.com/for\\_business/offpeak.cfm](http://www.alputilities.com/for_business/offpeak.cfm)

[cfm](http://www.alputilities.com/for_business/offpeak.cfm)

**Austin Public Utilities**

**Cooling Rebate**

*Rebate Program*

Austin Public Utilities offers rebates for energy-efficient cooling systems. The maximum rebate amount is \$100,000 per customer location per technology per year.

**Learn more:**

507-433-8886

[http://www.austinutilities.com/pages/business\\_conserve\\_cooling.asp](http://www.austinutilities.com/pages/business_conserve_cooling.asp)

[conserve\\_cooling.asp](http://www.austinutilities.com/pages/business_conserve_cooling.asp)

**Heat Pump Rebate**

*Rebate Program*

A maximum rebate amount of \$100,000 per customer location per technology per year is available for qualifying heat pumps.

**Learn more:**

507-433-8886

[http://www.austinutilities.com/files/pdf/2009\\_Heat\\_Pumps\\_Rebate\\_Application.pdf](http://www.austinutilities.com/files/pdf/2009_Heat_Pumps_Rebate_Application.pdf)

[Heat\\_Pumps\\_Rebate\\_Application.pdf](http://www.austinutilities.com/files/pdf/2009_Heat_Pumps_Rebate_Application.pdf)

**High-Efficiency Natural Gas Rebate Program**

*Rebate Program*

Rebates are available for the following gas-based products: furnaces, water heaters, infrared heaters, and boilers, among others. Maximum is \$5,000 per industrial customer location per year.

**Learn more:**

507-433-8886

[http://www.austinutilities.com/pages/business\\_conserve\\_naturalgas.asp](http://www.austinutilities.com/pages/business_conserve_naturalgas.asp)

[conserve\\_naturalgas.asp](http://www.austinutilities.com/pages/business_conserve_naturalgas.asp)

## **Barnesville Electric Department Dual Fuel Incentive for New Construction**

### *Financial Assistance*

Rebates of \$200 are available for the purchase and installation of a dual fuel heating system.

#### **Learn more:**

Guy Swenson  
218-354-2292

<http://www.barnesvillemn.com/moving/electric.html>

## **Financial Dual Fuel Installation**

### *Financial Assistance*

All new dual fuel heating installations are eligible for a 5-year, 6 percent annual interest loan of up to \$2,000.00. This loan will be paid back in equal monthly installments on the customer's utility bill.

#### **Learn more:**

Guy Swenson  
218-354-2292 or 218 354-2145

<http://www.barnesvillemn.com/moving/electric.html>

## **Off Peak Incentive Program**

### *Financial Assistance*

This program offers incentives for reduced energy use during peak energy periods.

#### **Learn more:**

Guy Swenson  
218-354-2292 or 218 354-2145

<http://www.barnesvillemn.com/moving/electric.html>

## **Water Heater Rebate**

### *Rebate Program*

A customer is eligible for this rebate program if they purchase an electric water heater. Water heaters that hold 50-80 gallons are eligible for rebates of \$2/gallon, while water heaters that hold more than 80 gallons are eligible for \$3/gallon rebates.

#### **Learn more:**

218 354-2145

<http://www.barnesvillemn.com/moving/electric.html>

## **Detroit Lakes Public Utility**

### **Cooler/Chiller Rebate**

#### *Rebate Program*

Detroit Lakes Public Utility offers rebates up to 200/ton for cooler/chiller systems.

#### **Learn more:**

[dpublic@lakesnet.net](mailto:dpublic@lakesnet.net)  
218-847-7609

<http://www.detroitlakes.org/publicutilities/main.htm>

## **Water Heater Rebate**

### *Rebate Program*

Water heater rebates are as follows: \$100 for an 8-year warranty, \$125 for a 10-year warranty, and \$150 for a lifetime warranty.

#### **Learn more:**

[dpublic@lakesnet.net](mailto:dpublic@lakesnet.net)

218-847-7609

<http://www.detroitlakes.org/publicutilities/main.htm>

## **Elk River Municipal Utilities**

### **Electric Motor Rebates**

#### *Rebate Program*

New equipment with premium efficiency motors qualify for a rebate of \$7.50/hp and existing equipment being retrofitted with a new premium efficiency motor qualify for a rebate of \$20/hp.

#### **Learn more:**

763-441-2020

<http://www.elkriverutilities.com/cipmotor.php>

### **HVAC Rebates**

#### *Rebate Program*

Rebates vary from \$9/ton to \$26/ton on the following: Packaged terminal ACs, water source heat pumps, roof top units, and electric chillers. Cooling rebates cannot exceed 50 percent of project cost and are limited to \$10,000.00 per customer.

#### **Learn more:**

763-441-2020

<http://www.elkriverutilities.com/ciphvac.php>

## **Owatonna Public Utilities**

### **Chiller/Rooftop AC Rebate**

#### *Rebate Program*

Qualifying cooling equipment installed and operational within six months of the date of purchase is eligible for a rebate. The maximum rebate amount is \$100,000 per customer location per technology per year.

#### **Learn more:**

507-451-2480

<http://www.owatonnautilities.com/forms.php>

### **Heat Pump Rebate**

#### *Rebate Program*

Qualifying heat pumps installed and operational within six months of the date of purchase is eligible for a rebate. The maximum rebate amount is \$100,000 per customer location per technology per year.

#### **Learn more:**

507-451-2480

<http://www.owatonnautilities.com/forms.php>

## **Rochester Public Utilities**

### **Cooling Efficiency Program**

#### *Financial Assistance*

Rebates are available for the purchase an air conditioning system.

#### **Learn more:**

Stephanie Humphrey

[shumphrey@rpu.org](mailto:shumphrey@rpu.org)

507-280-1639

[http://www.rpu.org/your\\_business/rebates\\_and\\_incentives/heating\\_cooling/Default.htm](http://www.rpu.org/your_business/rebates_and_incentives/heating_cooling/Default.htm)

### **Heat Pump Rebate**

#### *Rebate Program*

Qualifying heat pumps installed and operational within six months of the date of purchase are eligible for a rebate. The maximum rebate amount is \$100,000 per customer location per technology per year.

#### **Learn more:**

Jan Blevins

[jblevins@rpu.org](mailto:jblevins@rpu.org)

507-280-1578

[http://www.rpu.org/your\\_business/rebates\\_and\\_incentives/geothermal/Default.htm](http://www.rpu.org/your_business/rebates_and_incentives/geothermal/Default.htm)

## **Shakopee Public Utilities Efficient Cooling Rebate Program**

### *Rebate Program*

Rebates range from \$7.50-\$200 for qualifying cooling equipment.

#### **Learn more:**

952-233-1531

<http://www.shakopeeutilities.com/commrebates.htm>

## **Willmar Municipal Utilities Interruptible Load Program**

### *Incentive Program*

If you have a backup generator with a capacity of 100 KW or more, Willmar Municipal Utilities will pay you to have it available to run during the six peak summer months (May-Oct). You will receive a check whether they ask you to interrupt or not. The amount of the payment is \$3/Kw per month for the six interruptible months.

#### **Learn more:**

320-235-4422

[http://www.wmu.willmar.mn.us/energy\\_services.htm](http://www.wmu.willmar.mn.us/energy_services.htm)

### **Water Heater Rebate**

#### *Rebate Program*

Purchase a lifetime warranted 85 or 105 gallon Marathon water heater and receive a rebate of \$1.25 per gallon capacity. Also, if you convert to an electric water heater from another fuel source, Willmar Municipal Utilities pay you an additional \$100. Must be a participant of the Off-Peak Water Heater program.

**Learn more:**

320-235-4422

[http://www.wmu.willmar.mn.us/energy\\_services.htm](http://www.wmu.willmar.mn.us/energy_services.htm)

### **Windom Utilities Department Energy Star Rebate Program**

#### *Rebate Program*

The maximum Energy Star product rebate is \$450 per customer.

**Learn more:**

507- 831- 6151

[http://www.windom-mn.com/depts/utilities/documents/Utilities\\_Rebate.pdf](http://www.windom-mn.com/depts/utilities/documents/Utilities_Rebate.pdf)

### **•Cooperatives•**

### **Agralite Electric Cooperative Load Management Rebate**

#### *Incentive Program*

Rebates up to \$330 are available for specific equipment that is controlled by the load management program.

**Learn more:**

Clark McDonald

[cmcdonald@agralite.com](mailto:cmcdonald@agralite.com)

800-950-8375

[http://www.agralite.coop/forms\\_frameset.htm](http://www.agralite.coop/forms_frameset.htm)

### **Beltrami Electric Cooperative Business Prescriptive HVAC Incentives Program**

#### *Financial Assistance*

Purchase and install qualifying HVAC equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

**Learn more:**

[info@beltramielctric.com](mailto:info@beltramielctric.com)

218-444-2540 or 800-955-6083

[http://www.beltramielctric.com/energy\\_incentives.aspx](http://www.beltramielctric.com/energy_incentives.aspx)

### **Benco Electric**

### **Air Conditioner Rebate**

#### *Rebate Program*

Cooperative customers that purchase an air conditioner are eligible for a rebate of \$300-\$450 depending on SEER. Customers must participate in the load management program in order to receive the rebate.

**Learn more:**

Dave Sunderman

[daves@benco.org](mailto:daves@benco.org)

507-387-7963 or 888-792-3626

<http://www.benco.org/programs.cfm>

### **Air or Ground Source Heat Pump Rebate**

#### *Rebate Program*

Customers that purchase an air or ground source heat pump from the cooperative are eligible for a rebate of \$400/ton.

**Learn more:**

**Name:** Dave Sunderman

[daves@benco.org](mailto:daves@benco.org)

507-387-7963 or 888-792-3626

<http://www.benco.org/programs.cfm>

### **Cycled Air Conditioning Program**

#### *Incentive Program*

During high energy use periods, the cooperative will power down a customer's air conditioning unit for a small period of time. Participating customers will receive a one-time \$75 credit and a \$15 annual credit.

**Learn more:**

Dave Sunderman

[daves@benco.org](mailto:daves@benco.org)

507-387-7963 or 888-792-3626

<http://www.benco.org/programs.cfm>

### **Brown County Rural Electric Interruptible Air Conditioning Service**

#### *Incentive Program*

During high energy use periods, the cooperative will power down a customer's air conditioning unit for a small period of time. Participating customers will receive a one-time \$50 credit.

**Learn more:**

800-658-2368 or 507-794-3331

<http://www.browncountyrea.coop/products/index.htm#waterheater>

### **Connexus Energy Heat Pump Rebate**

#### *Rebate Program*

Connexus offers a rebate amount of 50 percent of the project costs up to \$100,000 for geothermal heat pumps. (\$150,000 for retrofit projects with prior approval from Connexus Energy).

**Learn more:**

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### **Rooftop Units, Condensing Units, Split Systems, Economizers Rebate**

#### *Rebate Program*

Connexus offers a rebate amount of 50 percent of the project costs up to \$100,000. (\$150,000 for retrofit projects with prior approval from Connexus Energy).

**Learn more:**

Paula Hirsch

[paula.hirsch@connexusenergy.com](mailto:paula.hirsch@connexusenergy.com)

763-323-2684

<http://www.connexusenergy.com/busrebates.htm>

### **Dakota Electric Association**

### **Central Air Conditioner Efficiency Rebate**

#### *Rebate Program*

Additional rebate of \$20/ton for joining Cycled Air Conditioning (maximum rebate of \$1,500).

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/rebates\\_grants\\_and\\_loans/heating\\_cooling\\_ventilation\\_rebates](https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/heating_cooling_ventilation_rebates)

### **Cooling Rebate Program**

#### *Incentive Program*

DEA gives you a rebate of \$20 per ton of cooling capacity, up to \$1,500, to offset your installation costs for a submeter and a load control receiver. You then receive a credit of 2.5¢ per kilowatt hour.

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/rebates\\_grants\\_and\\_loans/heating\\_cooling\\_ventilation\\_rebates](https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/heating_cooling_ventilation_rebates)

### **Heat Pump Rebate**

#### *Rebate Program*

Air source and geothermal heat pumps are eligible for \$200-\$330/ton rebates.

**Learn more:**

[energyservices@dakotaelectric.com](mailto:energyservices@dakotaelectric.com)

651-463-6243

[https://www.dakotaelectric.com/business/programs/rebates\\_grants\\_and\\_loans/heating\\_cooling\\_ventilation\\_rebates](https://www.dakotaelectric.com/business/programs/rebates_grants_and_loans/heating_cooling_ventilation_rebates)



## **Goodhue County Cooperative Electric Association**

### **Cycled Air Credit**

#### *Financial Assistance*

If a customer allows the cooperative to temporarily power down their cooling system during high energy use periods, they will receive a 10 percent credit on their summer bills. Additionally, rebates of \$330 are available on high efficiency Energy Star units.

#### **Learn more:**

[info@gccea.com](mailto:info@gccea.com)

507-732-5117 or 800-927-6864

<http://www.gccea.com/cycled.htm>

### **Water Heater Program**

#### *Financial Assistance*

If a customer allows the cooperative to temporarily power down their water heater during high energy use periods, they will receive a 5 percent credit on their monthly bill.

#### **Learn more:**

[info@gccea.com](mailto:info@gccea.com)

507-732-5117 or 800-927-6864

<http://www.gccea.com/whating.htm>

### **Kandiyohi Power Cooperative Off Peak Water Heating Program**

#### *Financial Assistance*

Customers participating in load management program get a credit of \$12.50 per month on their bill. Those participating also are eligible for efficient water heaters rebates of \$150 or \$300.

#### **Learn more:**

[info@kpcoop.com](mailto:info@kpcoop.com)

320-796-1155 or 800-551-4951

[http://www.kpcoop.com/off\\_peak\\_heating.cfm](http://www.kpcoop.com/off_peak_heating.cfm)

### **Lyon-Lincoln Electric Cooperative Load Management Program**

#### *Incentive Program*

Lyon-Lincoln Electric manages water heaters for short periods of time during peak electrical usage by means of electronic controls installed on the water heater. Participating could mean savings on your electric bill.

#### **Learn more:**

[E-mail@lyon-lincolnelectric.coop](mailto:E-mail@lyon-lincolnelectric.coop)

800-927-6276

[http://www.lyon-lincolnelectric.coop/Energy\\_Conservation/Load\\_Management/index.html](http://www.lyon-lincolnelectric.coop/Energy_Conservation/Load_Management/index.html)

## **Red River Valley Cooperative Business Heating and Cooling Incentive Program**

#### *Financial Assistance*

Purchase and install qualifying heating and cooling equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

#### **Learn more:**

[info@rrvcoop.com](mailto:info@rrvcoop.com)

800-788-7784

<http://www.rrvcoop.com/msp-energystar.html>

### **Roseau Electric Cooperative Water Heater Rebate**

#### *Rebate Program*

If a customer purchases 100+ gallon Marathon water heater, the customer will receive a rebate of \$150.

#### **Learn more:**

[rec@roseauelectric.com](mailto:rec@roseauelectric.com)

888-847-8840

<http://www.roseauelectric.com/msp-water.html>

### **Steele-Waseca Cooperative Water Heater Program**

#### *Financial Assistance*

A customer will receive a free water heater and monthly credit if the customer allows the cooperative to temporarily power down the appliance during periods of high energy use.

#### **Learn more:**

[swce@swce.coop](mailto:swce@swce.coop)

507-451-7340 or 800-526-3514

<http://www.swce.coop/heater.php>

### **Wild Rice Electric Cooperative Business HVAC Rebate Program**

#### *Rebate Program*

Purchase and install qualifying HVAC equipment and receive an energy efficiency incentive of up to \$15,000 per customer, per calendar year.

#### **Learn more:**

[info@wildriceelectric.com](mailto:info@wildriceelectric.com)

218-935-2517 or 800-244-5709

<http://www.wildriceelectric.com/msp-rebates.html>

### **Wright-Hennepin Electric**

#### **Off-Peak Air Conditioning for mid-size and large businesses**

#### *Incentive Program*

If you participate in this program, you receive a \$2/ton credit on your electric bill during the months of June, July, and August.

#### **Learn more:**

763-477-3000 or 800-943-2667

[http://www.whe.org/Commercial\\_Energy\\_Services/Energy\\_Products\\_and\\_Services/Energy\\_Saving\\_Programs/index.html](http://www.whe.org/Commercial_Energy_Services/Energy_Products_and_Services/Energy_Saving_Programs/index.html)

## **G. Missouri**

### **•Utilities•**

#### **•Investor-Owned•**

#### **Empire Electric District**

#### **Commercial Energy Audit for Small Commercial Gas Customers**

#### *Technical Assistance*

Energy audits are available for non-residential customers.

#### **Learn more:**

[economic.development@empiredistrict.com](mailto:economic.development@empiredistrict.com)

800-206-2300

<https://www.empiredistrict.com/About/ContactUs.aspx>

#### **Missouri Gas Energy Water Heater Rebate**

#### *Rebate Program*

Rebates of up to \$200 are available for the purchase of energy efficient water heaters

#### **Learn more:**

[mgewebconcerns@sug.com](mailto:mgewebconcerns@sug.com)

800-582-1234

<http://www.betterwaterheating.com/>

#### **•Public Power•**

#### **Chillicothe Municipal Utilities Appliance Rebate Program**

#### *Rebate Program*

Rebates of 10 percent are available on the purchase of energy efficient appliances.

#### **Learn more:**

660-646-1664

<http://www.cmuchillicothe.com/r3.htm#r3>

#### **Electric Water Heater Rebate Program**

#### *Rebate Program*

Rebates of \$175 are available for employing an electric water heater in new construction or replacing an old gas water heater with a new electric one

#### **Learn more:**

660-646-1664

<http://www.cmuchillicothe.com/r3.htm#r3>

#### **Heat Pump Rebate Program**

#### *Rebate Program*

Rebates of \$400 are available for implementing an air-source, ground source or add-on heat pump

#### **Learn more:**

660-646-1664

<http://www.cmuchillicothe.com/r3.htm#r3>

### **City of Springfield Utilities**

#### **Commercial Lighting Rebate Program**

##### *Rebate Program*

Rebates of up to \$5000 per program year for upgrading existing lamps and fixtures to more efficient lighting.

##### **Learn more:**

417-863-9000

[http://www.cityutilities.net/conserve/com\\_pgms.htm](http://www.cityutilities.net/conserve/com_pgms.htm)

### **Columbia Water & Light**

#### **High Efficiency Air Conditioner/ Heat Pump**

##### *Financial Assistance*

Rebates of \$100-\$1600 are available on the purchase of energy efficient air conditioners and/or heat pumps.

##### **Learn more:**

[wmail@gocolumbiaMo.com](mailto:wmail@gocolumbiaMo.com)

578-874-7325

<http://www.gocolumbiamo.com/WaterandLight/Conservation/rebateprograms.php>

#### **Load Management Program**

##### *Incentive Program*

By allowing the utility to power down their air conditioner during periods of high demand customers are eligible to receive a 5 percent discount on their summer energy bill

##### **Learn more:**

[wmail@gocolumbiaMo.com](mailto:wmail@gocolumbiaMo.com)

578-874-7325

<http://www.gocolumbiamo.com/WaterandLight/Conservation/load.php>

#### **Solar Water Heater**

##### *Financial Assistance*

Rebates of \$400 to \$800 are available on the installation of a solar water heater

##### **Learn more:**

[wmail@gocolumbiaMo.com](mailto:wmail@gocolumbiaMo.com)

578-874-7325

<http://www.gocolumbiamo.com/WaterandLight/Conservation/rebateprograms.php>

### **•Cooperatives•**

#### **Associated Electric Cooperatives Inc.**

##### **Air Conditioner Rebate Programs**

##### *Rebate Program*

Rebates are available for implementing energy-efficient air conditioners. Rebate amounts vary.

##### **Learn more:**

*Contact Local Distribution Cooperative*

### **Black River Electric Cooperative**

#### **Ground Source Heat Pump Rebate**

##### *Rebate Program*

Rebates of \$750/ton are available for installing a qualifying ground source heat pump.

##### **Learn more:**

1-800-392-4711

<http://www.blackriverelectric.com/ProgramsandServices/RebatePrograms/tabid/63/Default.aspx>

#### **Water Heater Rebate Program**

##### *Rebate Program*

Rebates of \$100 are available for employing an electric water heater in new construction or replacing an old gas water heater with a new electric one

##### **Learn more:**

1-800-392-4711

<http://www.blackriverelectric.com/ProgramsandServices/RebatePrograms/tabid/63/Default.aspx>

### **Boone Electric Cooperative**

#### **Dual Fuel Rebate Program**

##### *Rebate Program*

Rebates of \$300 are available for replacing a furnace with a dual fuel heating unit. Rebate contingent on enrollment in load management program.

##### **Learn more:**

1-800-225-8143

<http://www.booneelectric.coop/serv/pump.htm>

#### **Ground Source Heat Pump Rebate**

##### *Rebate Program*

Rebates of \$750/ton are available for installing a qualifying ground source heat pump.

##### **Learn more:**

1-800-225-8143

<http://www.booneelectric.coop/serv/pump.htm>

### **Co-Mo Electric Cooperative**

#### **Ground Source Heat Pump Rebate**

##### *Rebate Program*

Rebates of up to \$850/ton are available for installing a qualifying ground source heat pump.

##### **Learn more:**

[CTeegarden@Co-Mo.coop](mailto:CTeegarden@Co-Mo.coop)

<http://www.co-mo.coop/index.php?page=files/Ground.htm>

### **Consolidate Electric Cooperative**

#### **Ground Source Heat Pump Rebate**

##### *Rebate Program*

Rebates of \$750/ton are available for the installation of ground source heat pumps.

Loans may also be available

##### **Learn more:**

1-800-621-0091

<http://www.consolidatedelectric.com/prods1.php?page=1>

### **Howard Electric Cooperative**

#### **Ground Source Heat Pump Loan Program**

##### *Financial Assistance*

Loans up to \$5000 are available for the implementation of ground source heat pumps. Loans have an interest rate of 5 percent for a term of 5 years.

##### **Learn more:**

660-248-3311

<http://www.howardelectric.com/heatpumploans.htm>

#### **Ground Source Heat Pump Rebate**

##### *Rebate Program*

Rebates of \$350/ton are available for the installation of ground source heat pumps.

##### **Learn more:**

660-248-3311

<http://www.howardelectric.com/heatpumploans.htm>

### **Intercounty Electric Cooperative**

#### **Heat Pump Rebate Program**

##### *Rebate Program*

Rebates of \$400/ton are available for installing a new ground source heat pumps

##### **Learn more:**

1-866-621-3679

<http://www.ieca.coop/PROGRAMS/REBATES/tabid/116/Default.aspx>

#### **Water Heater Rebate Program**

##### *Rebate Program*

Rebates of \$50 are available on implementing a new electric water heater

##### **Learn more:**

1-866-621-3679

<http://www.ieca.coop/PROGRAMS/REBATES/tabid/116/Default.aspx>

### **Lewis County Rural Electric Cooperative**

#### **Water Heater Rebate Program**

##### *Rebate Program*

Rebates of \$200 are available for replacing a gas water heater. Rebates of \$100 are available for replacing an old electric water heater

##### **Learn more:**

[lewisrec@marktwain.net](mailto:lewisrec@marktwain.net)

1-888-454-4485

<http://www.lewiscountyrec.org/rebate.html>

**Macon Electric Cooperative  
Ground Source Heat Pump Rebate  
Program**

*Rebate Program*

Rebates of \$750/ton are available for installing a qualifying ground source heat pump.

**Learn more:**

[office@maconelectric.com](mailto:office@maconelectric.com)

1-800-553-6901

[http://www.maconelectric.com/InquiryHome/MAC.nsf/Ground\\_percent20Source?OpenForm](http://www.maconelectric.com/InquiryHome/MAC.nsf/Ground_percent20Source?OpenForm)

**North Central Missouri Electric  
Cooperative**

**Water Heater Rebate Program**

*Rebate Program*

Water heaters are available to be purchased from the utility at a discounted rate

**Learn more:**

[lhaines2212@aol.com](mailto:lhaines2212@aol.com)

1-800-279-2264

[http://www.northcentralelectric.com/water\\_heaters.php](http://www.northcentralelectric.com/water_heaters.php)

**Ozark Border Electric Cooperative  
Heat Pump Rebate Program**

*Rebate Program*

Rebates of \$150/ton are available for the purchase of either ground or air source heat pumps

**Learn more:**

[info@ozarkborder.org](mailto:info@ozarkborder.org)

1-800-392-0567

<http://www.ozarkborder.org/rebates.html>

**Water Heater Rebate Program**

*Rebate Program*

Rebates of \$75 are available for replacing a gas water heater with an electric water heater, \$40 is available for replacing an old electric water heater

**Learn more:**

[info@ozarkborder.org](mailto:info@ozarkborder.org)

1-800-392-0567

<http://www.ozarkborder.org/rebates.html>

**SEMO Electric Cooperative  
Heating System Rebate Program**

*Rebate Program*

Rebates of \$300-\$350/ton are available for the purchase of a new energy-efficient heating system

**Learn more:**

1-800-813-5230

<http://www.semoelectric.coop/otherservice.asp>

**Water Heater Rebate Program**

*Rebate Program*

Rebates of \$165 are available for the installation of electric water heaters. The water heater must hold more than 40 gallons.

**Learn more:**

1-800-813-5230

<http://www.semoelectric.coop/otherservice.asp>

**Three Rivers Electric Cooperative  
Ground Source Heat Pump Rebate  
Program**

*Rebate Program*

Rebates of \$750/ton are available for installing a qualifying ground source heat pump.

**Learn more:**

[vlange@threeriverselectric.com](mailto:vlange@threeriverselectric.com)

573-897-2251

<http://www.threeriverselectric.com/gshprebate.php>

**West Central Electric Cooperative  
Electric Water Heater Rebate Program**

*Rebate Program*

Rebates of \$150 are available for electric water heaters

**Learn more:**

1-660-584-2131

[http://westcentralelectric.com/index.php?option=com\\_content&task=view&id=22&Itemid=67](http://westcentralelectric.com/index.php?option=com_content&task=view&id=22&Itemid=67)

**Ground Source Heat Pump Rebate  
Program**

*Rebate Program*

Rebates of \$750/ton are available for installing a qualifying ground source heat pump.

**Learn more:**

1-660-584-2131

[http://westcentralelectric.com/index.php?option=com\\_content&task=view&id=22&Itemid=67](http://westcentralelectric.com/index.php?option=com_content&task=view&id=22&Itemid=67)

**Chimneyrock Public Power  
Electric Water Heater Rebate**

*Rebate Program*

Rebates of \$50 plus \$4 per gallon of capacity are available for the purchase of energy efficiency electric water heaters

**Learn more:**

[http://www.crppd.com/Products\\_Services.htm](http://www.crppd.com/Products_Services.htm)

**Hastings Utilities**

**Electric Heating System Rebate**

*Rebate Program*

Rebates of \$100-\$550 are available for the purchase of electric heating systems

**Learn more:**

[scogley@hastingsutilities.com](mailto:scogley@hastingsutilities.com)

463-1371

[http://www.hastingsutilities.com/Energy\\_Incentives.htm](http://www.hastingsutilities.com/Energy_Incentives.htm)

**Northwest Rural Public Power District  
Electric Water Heater Rebate Program**

*Rebate Program*

Rebates of \$50-100/ unit are available for super efficient water heaters and \$20/ unit for less efficient water heaters

**Learn more:**

[nrppd@nrppd.com](mailto:nrppd@nrppd.com)

1-800-847-0492

[http://www.nrppd.com/cust\\_service/rebates/water.html](http://www.nrppd.com/cust_service/rebates/water.html)

**Heat Pump Rebate**

*Rebate Program*

Rebates of \$125-\$150/ ton are available for energy efficient heat pumps

**Learn more:**

[nrppd@nrppd.com](mailto:nrppd@nrppd.com)

1-800-847-0492

[http://www.nrppd.com/cust\\_service/rebates/heat.html](http://www.nrppd.com/cust_service/rebates/heat.html)

**Polk County Rural Public Power District  
Heat Pump Incentive Program**

*Financial Assistance*

Rebates of \$700 are available for heat pumps

**Learn more:**

[pcrppd@pcrppd.com](mailto:pcrppd@pcrppd.com)

402-764-4381

<http://www.pcrppd.com/customer.htm#incentive>

**Southern Public Power District  
Water Heater Program**

*Incentive Program*

Customers who voluntarily agree to allow the utility to turn off their water heater in periods of peak demand can receive a 85-gallon water heater for free

**Learn more:**

Sam Reinke

1-800-652-2013

<http://www.southernppd.com/images/>

**H. Nebraska**

**•Utilities•**

**•Public Power•**

**Auburn Public Works**

**Electric Water Heater Rebate Program**

*Rebate Program*

Rebates of \$100-\$200 are available on the purchase of energy efficient water heaters.

**Learn more:**

<http://www.auburnne.net>

**•Utilities•**

**•Investor-Owned•**

**Ottertail Power Company  
Heat Pump Rebate Program**

*Rebate Program*

Rebates of \$12/ 1000 heating Btu are available on the purchase of air-source heat pumps. Rebates of \$18/ 1000 Btu are available on the purchase of geothermal heat pumps

**Learn more:**

1-800-257-4044

[http://www.otpc.com/SaveEnergyMoney/heatPumpRebatesEEP\\_SD.asp](http://www.otpc.com/SaveEnergyMoney/heatPumpRebatesEEP_SD.asp)

**•Cooperatives•**

**Capital Electric Cooperative  
Heating System Load Management Program**

*Incentive Program*

Incentives are available for employing a dual heating system which is partially powered off during periods of high demand. Incentive payments vary

**Learn more:**

[css@capitalelec.com](mailto:css@capitalelec.com)

1-888-223-1513

[http://www.capitalelec.com/Energy\\_Efficiency/load\\_mgmt/index.html#1b](http://www.capitalelec.com/Energy_Efficiency/load_mgmt/index.html#1b)

**Loan Program**

*Financial Assistance*

Energy Resources Conversation loans are available. Up to \$1500 is available for air conditioning projects for 2 years at 6 percent interest. Up to \$15,000 is available for heat pump installation for 7 years at 5 percent interest and up to \$5000 is available for other heat systems for 5 years at 5 percent interest.

**Learn more:**

[css@capitalelec.com](mailto:css@capitalelec.com)

1-888-223-1513

[http://www.capitalelec.com/Energy\\_Efficiency/erc\\_loans/index.html](http://www.capitalelec.com/Energy_Efficiency/erc_loans/index.html)

**Water Heater Load Management Program**

*Incentive Program*

Incentives are available for allowing the hot water heater to be turned off during periods of high electricity demand. Incentive payments vary

**Learn more:**

[css@capitalelec.com](mailto:css@capitalelec.com)

1-888-223-1513

[http://www.capitalelec.com/Energy\\_Efficiency/load\\_mgmt/index.html#d](http://www.capitalelec.com/Energy_Efficiency/load_mgmt/index.html#d)

**KEM Electric Cooperative**

**Electric Heat Program**

*Financial Assistance*

Incentives are available for installing eligible electric heating systems. Incentive payments vary.

**Learn more:**

[kem@kemelectric.com](mailto:kem@kemelectric.com)

701-254-4666

[http://www.kemelectric.com/Products\\_Services/off\\_peak/electric.html](http://www.kemelectric.com/Products_Services/off_peak/electric.html)

**Heat Pump Rebate**

*Rebate Program*

Rebates are available for the purchase of qualified ground source heat pumps that is at least 12kW.

**Learn more:**

[kem@kemelectric.com](mailto:kem@kemelectric.com)

701-254-4666

[http://www.kemelectric.com/Products\\_Services/off\\_peak/heat\\_pump.html](http://www.kemelectric.com/Products_Services/off_peak/heat_pump.html)

**Storage Water Heater Rebate**

*Rebate Program*

Discounted rates are available for the implementation of a storage water heater. The water heater must be at least 100 gallons and have a 10 year warranty.

**Learn more:**

[kem@kemelectric.com](mailto:kem@kemelectric.com)

701-254-4666

[http://www.kemelectric.com/Products\\_Services/off\\_peak/storage\\_water.html](http://www.kemelectric.com/Products_Services/off_peak/storage_water.html)

**Water Heater Rebate**

*Rebate Program*

Discounted rate is available for the installation of a load controlled water heater. The water heater must be at least 50 gallons and have a minimum 10-year warranty

**Learn more:**

[kem@kemelectric.com](mailto:kem@kemelectric.com)

701-254-4666

[http://www.kemelectric.com/Products\\_Services/off\\_peak/water\\_heat.html](http://www.kemelectric.com/Products_Services/off_peak/water_heat.html)

**McLean Electric Cooperative**

**Electric Heating System Loan Program**

*Financial Assistance*

Loans of up to \$5,000 are available to help finance the installation of electric heating systems including heat pumps. Interest rate is 3 percent for up to 7 years

**Learn more:**

[mclean@mcleanelectric.com](mailto:mclean@mcleanelectric.com)

1-800-263-4922

[http://www.mcleanelectric.coop/Services/index.html#electric\\_heat](http://www.mcleanelectric.coop/Services/index.html#electric_heat)

**Rebate Program**

*Rebate Program*

Rebates of \$300-\$350 are available on the purchase of a new water heater. The customer must also be enrolled in a water heater load management program which results in an additional bill credit of \$7/ month

**Learn more:**

[mclean@mcleanelectric.com](mailto:mclean@mcleanelectric.com)

1-800-263-4922

[http://www.mcleanelectric.coop/Services/index.html#electric\\_heat](http://www.mcleanelectric.coop/Services/index.html#electric_heat)

**Mor-Gran-Sou Electric Cooperative**

**ERC Loan Program**

*Financial Assistance*

Loans of \$3000 (up to \$10,000 for electric heat installations) are available for upgrading to energy efficient equipment.

**Learn more:**

1-800-750-8212

<http://www.morgransou.com/programs/loan/erc.html>

**Water Heater Rebate Program**

*Rebate Program*

Rebates of \$50 are available for replacing a fossil fuel water heater with a new electric water heater and \$25 is available for replacing an old water heater with a new one.

**Learn more:**

1-800-750-8212

<http://www.morgransou.com/programs/rebates/index.html>

**Northern Plains Electric Cooperative**

**Electric Heating System/Water Heater**

**Loan Program**

*Financial Assistance*

Loans of up to \$5000 are available for the purchase of electric heating systems or new water heaters. Interest rate is 5 percent for a term of up to 7 years

**Learn more:**

[justask@nplains.com](mailto:justask@nplains.com)

1-800-882-2500

[http://www.nplains.com/Member\\_Programs/Low\\_Interest\\_Loans/index.html](http://www.nplains.com/Member_Programs/Low_Interest_Loans/index.html)



### **Slope Electric Cooperative Loan Program**

#### *Financial Assistance*

Loans of up to \$3000 are available for purchasing energy efficient generators, up to \$10,000 are available for air-source heat pumps, up to \$20,000 are available for ground-source heat pumps. Interest rate is 5 percent

#### **Learn more:**

[comments@slopeelectric.com](mailto:comments@slopeelectric.com)

1-800-559-4191

[http://www.slopeelectric.coop/Programs/Loan\\_Financing/index.html](http://www.slopeelectric.coop/Programs/Loan_Financing/index.html)

### **Verendrye Electric Cooperative Heat Pump Rebate Program**

#### *Rebate Program*

Rebates of \$50/ton are available for the purchase of a heat pump

#### **Learn more:**

[rec@verendrye.com](mailto:rec@verendrye.com)

701-338-2855

<http://www.verendrye.com/programs/>

### **Firelands Electric Cooperative Cool Returns Credit**

#### *Incentive Program*

A \$20 credit is available for enrolling in the utility's load management program.

Learn more:

[members@firelandsec.com](mailto:members@firelandsec.com)

[http://www.firelandsec.com/member\\_programs\\_rebates.aspx](http://www.firelandsec.com/member_programs_rebates.aspx)

### **Dual Fuel Rebate Program**

#### *Rebate Program*

A \$100 rebate is available for installing a new add-on heat pump

#### **Learn more:**

[members@firelandsec.com](mailto:members@firelandsec.com)

[http://www.firelandsec.com/member\\_programs\\_rebates.aspx](http://www.firelandsec.com/member_programs_rebates.aspx)

### **Electric Water Heater Peakbuster Rebate**

#### *Rebate Program*

A \$25 credit is available for purchasing a new water heater that doesn't qualify for the water heater rebate

#### **Learn more:**

[members@firelandsec.com](mailto:members@firelandsec.com)

[http://www.firelandsec.com/member\\_programs\\_rebates.aspx](http://www.firelandsec.com/member_programs_rebates.aspx)

### **Guernsey-Muskingum Electric Cooperative**

### **Central Air Conditioning Rebate**

#### *Rebate Program*

\$100 rebate is available for installing an energy efficiency central air conditioning.

Learn more:

1-800-521-9879

<http://www.gmenergy.com/Services/Centralair.aspx>

### **Dual Fuel Rebate Program**

#### *Rebate Program*

A \$300 rebate is available for installing a new add-on heat pump

#### **Learn more:**

1-800-521-9879

<http://www.gmenergy.com/Services/dualfuel.aspx>

### **Geothermal Rebate Program**

#### *Rebate Program*

Rebates of \$300 are offered for installing new geo-thermal systems.

#### **Learn more:**

1-800-521-9879

<http://www.gmenergy.com/Services/GeoFuel.aspx>

### **Water Heater Rebate**

#### *Rebate Program*

\$300/\$400 is available for the purchase of energy efficient Marathon water heaters.

#### **Learn more:**

[members@firelandsec.com](mailto:members@firelandsec.com)

[http://www.firelandsec.com/member\\_programs\\_rebates.aspx](http://www.firelandsec.com/member_programs_rebates.aspx)

### **Water Heater Rebate**

#### *Rebate Program*

Rebates of \$50 to \$250 are available on the purchase of water heaters.

#### **Learn more:**

1-800-521-9879

<http://www.gmenergy.com/Services/WaterHeat.aspx>

## **•Utilities•**

### **•Cooperatives•**

### **Darke Rural Electric Cooperative Dual Fuel Rebate Program**

#### *Rebate Program*

A \$600 rebate is available for installing a new add-on heat pump.

#### **Learn more:**

1-800-776-5612

<http://www.darkerec.com/dual.asp>

### **Geothermal Rebate Program**

#### *Rebate Program*

A \$600 rebate is available for implementing a geothermal system.

#### **Learn more:**

1-800-776-5612

<http://www.darkerec.com/geothermal.asp>

### **Water Heater Rebate**

#### *Rebate Program*

Rebates of up to \$400 are available for purchases of energy efficient water heaters.

#### **Learn more:**

1-800-776-5612

<http://www.darkerec.com/waterheaters.asp>

### **Frontier Power**

### **Radio Control Switch Program**

#### *Incentive Program*

A \$25 credit is available for installing a switch which allows the utility to turn off the water heater during period of peak demands.

#### **Learn more:**

[fpc@frontier-power.com](mailto:fpc@frontier-power.com)

[http://www.frontier-power.com/programs\\_rebateprograms/programs.htm](http://www.frontier-power.com/programs_rebateprograms/programs.htm)

### **Water Heater Rebates**

#### *Rebate Program*

Rebates of \$150 or \$200 are available for purchasing water heaters that are approved by the utility.

#### **Learn more:**

[fpc@frontier-power.com](mailto:fpc@frontier-power.com)

[http://www.frontier-power.com/programs\\_rebateprograms/programs.htm](http://www.frontier-power.com/programs_rebateprograms/programs.htm)

### **North Central Electric Cooperative**

### **Dual Fuel Rebate Program**

#### *Rebate Program*

A \$300 rebate as well as a 2.0 cent/kWh credit is available for installing a new add-on heat pump.

#### **Learn more:**

419-426-3072

<http://www.ncelec.org/dualfuel.asp>

## **J. Ohio**

**South Central Power Company  
Water Heater Switch Program**

*Incentive Program*

A \$1.25 monthly credit is available to customers that install a utility controlled switch on their water heater.

**Learn more:**

Rita Tate

1-800-282-5064 ext. 6167

<http://www.southcentralpower.com/electric/waterswitch.aspx>

**Washington Electric Cooperative**

**Water Heater Rebate**

*Rebate Program*

A rebate up to \$400 is available for the purchase of an energy efficient hot water heater.

**Learn more:**

740-373-2141

<http://www.weci.org/rebates.html>

**K. South Dakota** .....

**•Utilities•**

**•Investor-Owned•**

**Black Hills Power Company**

**HVAC Heat Pumps Rebate**

*Rebate Program*

Rebates of \$50-\$150 /ton are available for various types of heat pumps.

**Learn more:**

605-721-2660

<http://www.blackhillspower.com/cimktg.htm>

**Water Heater Rebate Program**

*Rebate Program*

Rebates of \$2/gallon are available for electric water heaters with .90 percent efficiency or more. Rebates of \$2/gallon is available for less efficient hot water heaters.

**Learn more:**

605-721-2660

<http://www.blackhillspower.com/cimktg.htm>

**MidAmerican Energy**

**Heating and Cooling Equipment Program**

*Financial Assistance*

The utility offers a variety of cooling and heating equipment for sale at a discounted rate.

**Learn more:**

1-800-894-9599

[info@midamerican.com](mailto:info@midamerican.com)

[http://www.midamericanenergy.com/html/energy6g\\_2.asp](http://www.midamericanenergy.com/html/energy6g_2.asp)

**Otter Tail Power Company**

**Cool-Savings Program**

*Incentive Program*

The utility offers a \$7/month credit for allowing the utility to cycle the air conditioner on and off every 15 minutes.

**Learn more:**

1-800-257-4044

<http://www.otpco.com/SaveEnergyMoney/Rebates.asp>

**Heat Pump Rebate Program**

*Rebate Program*

Rebates of \$12 per 1000 heating Btu are available on qualified air-source heat pumps.

**Learn more:**

1-800-257-4044

[http://www.otpco.com/SaveEnergyMoney/heatPumpRebatesEEP\\_SD.asp](http://www.otpco.com/SaveEnergyMoney/heatPumpRebatesEEP_SD.asp)

**Thermal Storage Systems Off-Peak Rates**

*Financial Assistance*

Discounted electricity rates are available for employing a thermal storage unit.

**Learn more:**

1-800-257-4044

<http://www.otpco.com/ProductsServices/ThermalStorageSystems.asp>

**•Public Power•**

**Groton Electric**

**Rebate Program**

*Rebate Program*

Incentives are available for the purchase of energy efficient water heaters, electric heat systems and heat storage units. Incentives are as follows: \$2/gallon are available for the purchase of water heaters, \$20/kW for the purchase of electric heating systems, and \$0.1/kWh for heat storage units.

**Learn more:**

[http://www.grotonsd.com/city/electric\\_dept.htm](http://www.grotonsd.com/city/electric_dept.htm)

**•Cooperatives•**

**Black Hills Electric Cooperative**

**Water Heater Discount**

*Financial Assistance*

The utility offers a discount on energy efficient hot water heaters.

**Learn more:**

[bhec@bhec.com](mailto:bhec@bhec.com)

1-800-742-0085

<http://www.bhec.coop/services.htm>

**Water Heater Rebate Program**

*Rebate Program*

The utility offers a discount on energy efficient hot water heaters. Hot water heaters not purchased from the utility are still eligible for a \$3/gallon rebate.

**Learn more:**

[bhec@bhec.com](mailto:bhec@bhec.com)

1-800-742-0085

<http://www.bhec.coop/services.htm>

**Bon Homme Yankton Electric Company**

**Electric Heat Rebate Program**

*Rebate Program*

Rebates of \$400 are available for the installation of heat pumps.

**Learn more:**

1-800-925-2929

<http://www.byelectric.com/EServices-2.html#ElectricHeat>

**Water Heater Rebate Program**

*Rebate Program*

Rebates of \$4/gallon are available on the purchase of energy efficient hot water heaters.

**Learn more:**

1-800-925-2929

<http://www.byelectric.com/EServices-2.html#Waterheater>

**Butte Electric Cooperative**

**Radiant Heater Rebate**

*Rebate Program*

Rebates of \$400 are available on qualified hot water heaters.

**Learn more:**

[butte@butteelectric.com](mailto:butte@butteelectric.com)

605-456-2494

<http://www.butteelectric.com/products-programs/water-heater-programs.html>

**Cam Wall Electric Cooperative**

**Heating Initiatives Program**

*Financial Assistance*

Rebates of \$400 are available for the implementation of heat pumps.

**Learn more:**

[http://www.cam-walnet.com/heating\\_incentives.html](http://www.cam-walnet.com/heating_incentives.html)

**Central Electric Cooperative**

**Electric Heating Equipment Rebate**

*Rebate Program*

Rebates of \$400 are available on heat pumps and radiant heat systems.

**Learn more:**

[cec@centralec.coop](mailto:cec@centralec.coop)

605-854-3522

<http://www.centralec.coop/HomeBus/Loans/index.html>

### **Charles Mix Electric Cooperative Heating Equipment Loan Program**

#### *Financial Assistance*

Loans of up to \$5000 are available to finance an air source heat pump and up to \$10,000 is available for the purchase of a geothermal heat pump. Interest rate is 5 percent for up to 7 years.

#### **Learn more:**

[cme@cme.coop](mailto:cme@cme.coop)

605-487-7321

[http://www.charles-mix.com/Member\\_Services/heating/index.html](http://www.charles-mix.com/Member_Services/heating/index.html)

#### **Load Control**

#### *Incentive Program*

A bill credit of \$6.24/month is available for enrolling in a load management program.

#### **Learn more:**

[cme@cme.coop](mailto:cme@cme.coop)

605-487-7321

[http://www.charles-mix.com/Member\\_Services/heating/index.html](http://www.charles-mix.com/Member_Services/heating/index.html)

### **Clay-Union Electric Cooperative Heat Pump Loan Program**

#### *Financial Assistance*

Loans at 5 percent are available for a term of up to 7 years.

#### **Learn more:**

[info@clayunionelectric.coop](mailto:info@clayunionelectric.coop)

1-800-696-2832

<http://www.clayunionelectric.coop/HomeBus/Incentives/index.html>

#### **Heat Pump Rebate**

#### *Rebate Program*

Rebates of \$700 on a ground source heat pump and \$400 on an air-source heat pump are available.

#### **Learn more:**

[info@clayunionelectric.coop](mailto:info@clayunionelectric.coop)

1-800-696-2832

<http://www.clayunionelectric.coop/HomeBus/Incentives/index.html>

#### **Water Heater Rebate Program**

#### *Rebate Program*

Rebates of \$5/gallon are available for the purchase of a Marathon water heater. A bill credit of \$6/month is available for enrolling in a load management program.

#### **Learn more:**

[info@clayunionelectric.coop](mailto:info@clayunionelectric.coop)

1-800-696-2832

<http://www.clayunionelectric.coop/HomeBus/Incentives/index.html>

### **Codington-Clark Electric Cooperative Electric Heating System Rebate**

#### *Rebate Program*

Rebates of \$400 are available for heat pump installations. Additional rebates are available for installing a supplemental electric heat system.

#### **Learn more:**

1-800-463-8938

[http://www.codingtonclarkelectric.coop/Member\\_Services/Incentives/index.html](http://www.codingtonclarkelectric.coop/Member_Services/Incentives/index.html)

#### **Water Heater Rebate Program**

#### *Rebate Program*

Rebates of \$4/gallon are available for purchasing a qualified electric water heater.

#### **Learn more:**

1-800-463-8938

[http://www.codingtonclarkelectric.coop/Member\\_Services/Incentives/index.html](http://www.codingtonclarkelectric.coop/Member_Services/Incentives/index.html)

### **Dakota Energy Cooperative Electric Heating System Rebate**

#### *Rebate Program*

Rebates of \$400 are available for purchasing a new heat pump. An additional \$200 is available for purchasing an Energy Star rated heat pump.

#### **Learn more:**

Chad

[dakotaenergy@dakotaenergy.coop](mailto:dakotaenergy@dakotaenergy.coop)

605-352-8591

[http://www.dakotaenergy.coop/Services/electric\\_heat/index.html](http://www.dakotaenergy.coop/Services/electric_heat/index.html)

### **FEM Electric Association Heat Loan Program**

#### *Financial Assistance*

Loans of up to \$10,000 are available to finance new heat pumps. Interest rate of 5 percent.

#### **Learn more:**

[info@femelectric.coop](mailto:info@femelectric.coop)

1-800-463-8938

<http://www.femelectric.coop/ProdServ/loans/heat.html>

#### **Heat Pump Rebate Program**

#### *Rebate Program*

Rebates of \$400 are available on purchasing a heat pump.

#### **Learn more:**

[info@femelectric.coop](mailto:info@femelectric.coop)

1-800-463-8938

<http://www.femelectric.coop/ProdServ/rebates/index.html>

### **Load Management Program**

#### *Incentive Program*

A bill credit of \$5/month is available for enrolling in a water heater load management program.

#### **Learn more:**

[info@femelectric.coop](mailto:info@femelectric.coop)

1-800-587-5880

<http://www.femelectric.coop/ProdServ/rebates/index.html>

#### **Water Heater Rebate**

#### *Rebate Program*

Rebates of \$.50/gallon are available on the purchase of an energy efficient water heater larger than 50 gallons.

#### **Learn more:**

[info@femelectric.coop](mailto:info@femelectric.coop)

1-800-463-8938

<http://www.femelectric.coop/ProdServ/rebates/index.html>

### **Grand Electric Cooperative Low-Cost Water Heater**

#### *Financial Assistance*

Rebates of \$60 are available on the purchase of a water heater.

#### **Learn more:**

[grandelectric@sdplains.com](mailto:grandelectric@sdplains.com)

605-244-5211

<http://www.grandelectric.coop/Grand/Services.htm>

#### **Loan Program**

#### *Financial Assistance*

Loans of up to \$5000 are available to finance energy efficiency projects. Loans require a 20 percent down payment and the interest rate is 6 percent.

#### **Learn more:**

[grandelectric@sdplains.com](mailto:grandelectric@sdplains.com)

605-244-5211

<http://www.grandelectric.coop/Grand/Services.htm>

### **Kingsbury Electric Cooperative Electric Heat Loan Program**

#### *Financial Assistance*

Rebates of \$200 are available for implementing a more energy efficient heating system. Loans at 5 percent interest are also available.

#### **Learn more:**

[info@kingsburyelectric.coop](mailto:info@kingsburyelectric.coop)

605-854-3522

[http://www.kingsburyelectric.coop/products/elec\\_heat/index.html](http://www.kingsburyelectric.coop/products/elec_heat/index.html)

### **Electric Heat Rebate**

#### *Rebate Program*

Rebates of \$200 are available for implementing an electric heating system.

#### **Learn more:**

[info@kingsburyelectric.coop](mailto:info@kingsburyelectric.coop)

605-854-3522

[http://www.kingsburyelectric.coop/products/elec\\_heat/index.html](http://www.kingsburyelectric.coop/products/elec_heat/index.html)

### **Water Heater Rebate Program**

#### *Rebate Program*

Rebates of \$4/gallon are available for the purchase of a water heater.

#### **Learn more:**

[info@kingsburyelectric.coop](mailto:info@kingsburyelectric.coop)

605-854-3522

<http://www.kingsburyelectric.coop/products/waterheat/index.html>

### **Lake Electric Region Association**

#### **Electric Heat Pump Rebate Program**

#### *Rebate Program*

Rebates of \$200-\$400 are available for employing electric heating systems.

#### **Learn more:**

[lakeregion@lakeregion.coop](mailto:lakeregion@lakeregion.coop)

1-800-657-5869

<http://www.lakeregion.coop/Programs/Rebates.htm>

### **Water Heater Rebate**

#### *Rebate Program*

Rebates of \$200 are available on 50 gallon water heaters. Rebates of \$340 are available on 85 gallon water heaters.

#### **Learn more:**

[lakeregion@lakeregion.coop](mailto:lakeregion@lakeregion.coop)

1-800-657-5869

<http://www.lakeregion.coop/Programs/Rebates.htm>

### **Moreau-Grand Electric Cooperative**

#### **Electric Heat Rebate Program**

#### *Rebate Program*

Rebates of \$500 are available for purchasing an air-source heat pump and ground source heat pump. A rebate of 3 cents/ watt for electric heating systems are also available.

#### **Learn more:**

[http://www.mge.coop/electric\\_heating/index.htm](http://www.mge.coop/electric_heating/index.htm)

### **Water Heater Rebate Program**

#### *Rebate Program*

Rebates of \$200 are available for replacing an oil or gas water heaters with an electric one.

\$75 rebates are available for replacing an old electric water heater with a new electric water heater.

#### **Learn more:**

[http://www.mge.coop/electric\\_heating/index.htm](http://www.mge.coop/electric_heating/index.htm)

### **Oahe Electric Cooperative**

#### **Heating and Cooling Rebates**

#### *Rebate Program*

Rebates of \$400 are available on the purchase of ground source heat pumps, air-source heat pumps, and electric furnaces.

The utility also offers a special rate on heating and cooling rates.

#### **Learn more:**

[oahe@oaheelectric.com](mailto:oahe@oaheelectric.com)

605-962-6243

<http://www.oaheelectric.com/HomeBus/Incentives/index.html>

### **Water Heater Rebate Program**

#### *Rebate Program*

Rebates of \$4/gallon are available for the purchase of a new hot water heater.

#### **Learn more:**

[oahe@oaheelectric.com](mailto:oahe@oaheelectric.com)

605-962-6243

<http://www.oaheelectric.com/HomeBus/Incentives/index.html>

### **Sioux Valley Energy**

#### **Electric Heat Loans**

#### *Financial Assistance*

Loans of up to \$10,000 are available to finance electric heat pumps. Interest rate is 5 percent for a term of up to 7 years.

#### **Learn more:**

<http://www.svswe.com/rebates.php>

### **Southeastern Electric**

#### **Electric Equipment Loan Program**

#### *Financial Assistance*

Loans of \$5000-\$10,000 are available to help finance the purchase of energy efficient heat pumps. Interest rate is 5 percent and the term is 5 to 7 years.

#### **Learn more:**

[info@southeasternelectric.com](mailto:info@southeasternelectric.com)

1-800-333-2859

[http://www.southeasternelectric.com/Member\\_Services/money\\_saving/rebates.html](http://www.southeasternelectric.com/Member_Services/money_saving/rebates.html)

### **Heat Pump Rebate**

#### *Rebate Program*

Rebates of \$400-\$600 are available for the purchase and installation of heat pumps.

#### **Learn more:**

[info@southeasternelectric.com](mailto:info@southeasternelectric.com)

1-800-333-2859

[http://www.southeasternelectric.com/Member\\_Services/money\\_saving/rebates.html](http://www.southeasternelectric.com/Member_Services/money_saving/rebates.html)

### **Union County Electric Cooperative**

#### **Heating Equipment Loans**

#### *Financial Assistance*

Loans are available to finance new heat pumps.

#### **Learn more:**

[info@unioncounty.coop](mailto:info@unioncounty.coop)

605-356-3397

[http://www.unioncounty.coop/At\\_Home/Rebates\\_Incentives/index.html](http://www.unioncounty.coop/At_Home/Rebates_Incentives/index.html)

### **West Central Electric Cooperative**

#### **Water Heater Rebate Program**

#### *Rebate Program*

Rebates are available on the purchase of electric water heaters. Rebate amounts vary.

#### **Learn more:**

[wcec@wce.coop](mailto:wcec@wce.coop)

1-800-242-9232

<http://www.wce.coop/member-services-products/special-programs-services.html>

### **West River Electric Association**

#### **Central Air Conditioning Rebate**

#### *Rebate Program*

Rebates of \$100 are available for a central air conditioning system.

#### **Learn more:**

[info@westriver.com](mailto:info@westriver.com)

1-888-279-2135

[http://www.westriver.com/01\\_member\\_services/rebates/index.html](http://www.westriver.com/01_member_services/rebates/index.html)

### **Comfort Cove Heat Rebate Program**

#### *Rebate Program*

Rebates of up to \$500 are available on the purchase of electric heating systems.

#### **Learn more:**

[info@westriver.com](mailto:info@westriver.com)

1-888-393-1500

[http://www.westriver.com/01\\_member\\_services/products/01\\_comfort\\_cove/index.html](http://www.westriver.com/01_member_services/products/01_comfort_cove/index.html)

### **Heat Pump Rebate Program**

#### *Rebate Program*

Rebates of \$200/ton are available for the purchase of a heat pump. Rebate is capped at \$600.

#### **Learn more:**

[info@westriver.com](mailto:info@westriver.com)

1-888-279-2135

[http://www.westriver.com/01\\_member\\_services/rebates/index.html](http://www.westriver.com/01_member_services/rebates/index.html)

### **Whetstone Valley Electric Cooperative**

#### **Electric Heating System Rebates**

#### *Rebate Program*

Rebates of up to \$250/ton are available for the purchase of an energy efficient heat pump.

#### **Learn more:**

605-432-5331

<http://www.whetstone.coop/HomeBusiness/RebatesIncentives/index.html>



### **Low-Interest Loan Program**

*Financial Assistance*

Loans of up to \$16,000 are available to finance heating equipment upgrades. Interest rate is 5 percent with a term up to 7 years.

**Learn more:**

605-432-5331

<http://www.whetstone.coop/HomeBusiness/RebatesIncentives/index.html>

### **Water Heater Rebate Program**

*Rebate Program*

Rebates of \$250 are available for 50 gallon water heaters and \$425 is available for the purchase of 85 gallon water heaters. A bill credit of \$4/month are offered for enrolling in a load management program.

**Learn more:**

605-432-5331

<http://www.whetstone.coop/HomeBusiness/RebatesIncentives/index.html>

## **L. Wisconsin**

### **•Government•**

**•State Programs•**

#### **Focus on Energy**

#### **Efficient Heating and Cooling Cash-Back Rewards**

*Financial Assistance*

Various incentives are available for energy efficient heating and cooling upgrades.

Incentive rates vary.

**Learn more:**

[Focusinfo@focusonenergy.com](mailto:Focusinfo@focusonenergy.com)

1-800-762-7077

[http://www.focusonenergy.com/Incentives/Business/Heating\\_Cooling.aspx](http://www.focusonenergy.com/Incentives/Business/Heating_Cooling.aspx)

#### **Energy Star Products Cash-Back Rewards**

*Financial Assistance*

Rebates of \$2-\$150 are available for implementing qualified energy efficient appliances and lighting.

**Learn more:**

[Focusinfo@focusonenergy.com](mailto:Focusinfo@focusonenergy.com)

1-800-762-7077

<http://www.focusonenergy.com/Incentives/Business/Commercial/>

#### **HVAC Incentives**

*Financial Assistance*

Incentives are available for boiler upgrades.

Incentive rates vary.

**Learn more:**

[Focusinfo@focusonenergy.com](mailto:Focusinfo@focusonenergy.com)

1-800-762-7077

[http://www.focusonenergy.com/incentives/business/heating\\_cooling.aspx](http://www.focusonenergy.com/incentives/business/heating_cooling.aspx)

### **•Utilities•**

**•Public Power•**

#### **New Glarus Light & Water**

#### **Efficient Heating & Cooling Initiatives**

*Financial Assistance*

Rebates of \$25 are available for the purchase of either energy efficient furnaces or air conditioners.

**Learn more:**

[ngutilities@admin.vil.new-glarus.wi.us](mailto:ngutilities@admin.vil.new-glarus.wi.us)

608-527-2913

<http://www.newglarusvillage.com/>

#### **Stoughton Municipal Utilities**

##### **CFL Bulb Incentive**

*Financial Assistance*

Rebates of \$1/bulb are available on the purchase of compact fluorescent bulbs.

**Learn more:**

[CustomerService@StoughtonUtilities.com](mailto:CustomerService@StoughtonUtilities.com)

608-873-3379

<http://www.stoughtonutilities.com/incentives.aspx?category=business>

### **•Cooperatives•**

#### **Adams-Columbia Electric Cooperative**

##### **Load Management Program**

*Incentive Program*

Water heaters are available for no-cost for enrolling in a load management program.

**Learn more:**

[acec@acewi.com](mailto:acec@acewi.com)

1-800-831-8629

<http://www.acewi.com/community/powersolutions.asp>

#### **Barron Electric Cooperative**

##### **Load Management Program**

*Incentive Program*

A \$10/month bill credit is available for enrolling in a load management that involves shutting off an air conditioner for 15 minutes each hour.

**Learn more:**

[barronrec@barronelectric.com](mailto:barronrec@barronelectric.com)

1-800-322-1008

<http://www.barronelectric.com/services/centralair.html>

##### **Rebate Program**

*Rebate Program*

Rebates of \$40-\$60/ton are available for the purchase of energy efficient air conditioners and heat pumps.

**Learn more:**

[barronrec@barronelectric.com](mailto:barronrec@barronelectric.com)

1-800-322-1008

<http://www.barronelectric.com/services/centralair.html>

### **Dunn Energy Cooperative**

#### **Central A/C Incentive**

*Financial Assistance*

Rebates of \$250 are available on the purchase of energy efficient air conditioners.

**Learn more:**

1-800-924-0630

<http://www.dunnenergy.com/index.cfm?event=ViewPage&contentPieceld=2255>

#### **Compact Fluorescent Light (CFL) Bulb**

##### **Incentive**

*Financial Assistance*

Rebates of \$2/bulb are available on CFLs.

**Learn more:**

1-800-924-0630

<http://www.dunnenergy.com/index.cfm?event=ViewPage&contentPieceld=2255>

#### **Energy Sense Program**

*Incentive Program*

A \$24 bill credit is available to customers that agree to power off the air conditioner during high use periods.

**Learn more:**

1-800-924-0630

<http://www.dunnenergy.com/index.cfm?event=ViewPage&contentPieceld=2255>

#### **Eau Claire Energy Cooperative**

##### **Central Air Conditioner Rebate Program**

*Rebate Program*

Rebates of \$60/ton are available for the purchase and installation of central air conditioner. Rebates of \$140/ton are available for implementing a geothermal heat pump.

**Learn more:**

[info@ecec.com](mailto:info@ecec.com)

1-800-927-5090

<http://www.ecec.com/programs/incentives/index.cfm#2>

##### **Electric Water Heater Rebate Program**

*Rebate Program*

Rebates of \$200 are available for energy efficient water heaters less than 85 gallons. \$315 rebates are available for the purchases of water heaters that hold more than 85 gallons.

**Learn more:**

[info@ecec.com](mailto:info@ecec.com)

1-800-927-5090

<http://www.ecec.com/programs/incentives/index.cfm#1>

### **Load Management Program**

#### *Incentive Program*

Credits of \$4/month are applied to a customer's bill for allowing the utility to power off water heaters and air conditioning units during periods of high energy demand.

#### **Learn more:**

[info@ecec.com](mailto:info@ecec.com)

1-800-927-5090

[http://www.ecec.com/programs/energy\\_programs/load\\_management.cfm](http://www.ecec.com/programs/energy_programs/load_management.cfm)

### **Jump River Electric Cooperative**

#### **Water Heater Rebate Program**

##### *Rebate Program*

Incentives are available on the purchase of an energy efficient water heater. Incentive amounts vary.

#### **Learn more:**

715-532-5524

<http://www.jrec.net/waterheaters.html>

### **Oconto Electric Cooperative**

#### **Air Conditioning Load Management Program**

##### *Financial Assistance*

A \$25 bill credit is available to customers that agree to allow the customers air conditioner during high use periods.

#### **Learn more:**

1-800-472-8410

[http://www.ocontoelectric.com/member\\_services/ac\\_load\\_management.php](http://www.ocontoelectric.com/member_services/ac_load_management.php)

### **Pierce Pepin Cooperative Services**

#### **Central Air Conditioning Rebate Program**

##### *Rebate Program*

Rebates of \$40-\$60/ton are available on the purchase of energy efficient central air conditioners.

#### **Learn more:**

[info@piercepepin.com](mailto:info@piercepepin.com)

715-273-4355

[http://www.piercepepin.com/Electric/elect\\_rebates.htm](http://www.piercepepin.com/Electric/elect_rebates.htm)

### **Electric Thermal Storage Room and Central Heating Units**

##### *Financial Assistance*

Rebates of \$20/kW are available for electric thermal heating units.

#### **Learn more:**

[info@piercepepin.com](mailto:info@piercepepin.com)

715-273-4355

[http://www.piercepepin.com/Electric/elect\\_rebates.htm](http://www.piercepepin.com/Electric/elect_rebates.htm)

### **Electric Water Heater Rebate Program**

#### *Rebate Program*

Rebates of up to \$480 are available on the purchase of a new energy efficient water heater.

#### **Learn more:**

[info@piercepepin.com](mailto:info@piercepepin.com)

715-273-4355

[http://www.piercepepin.com/Electric/elect\\_rebates.htm](http://www.piercepepin.com/Electric/elect_rebates.htm)

### **Heat Pump Rebate Program**

#### *Rebate Program*

Rebates of \$60/ton to \$200/ton are available on the purchase of a heat pump.

#### **Learn more:**

[info@piercepepin.com](mailto:info@piercepepin.com)

715-273-4355

[http://www.piercepepin.com/Electric/elect\\_rebates.htm](http://www.piercepepin.com/Electric/elect_rebates.htm)

### **Load Management**

#### *Incentive Program*

Incentives are available for allowing the utility to power off air conditioner or water heater during periods of high demand.

#### **Learn more:**

[info@piercepepin.com](mailto:info@piercepepin.com)

715-273-4355

<http://www.piercepepin.com/Electric/electservices.htm#Load Management>

### **Price Electric Cooperative Water Heater Rebate Program**

#### *Rebate Program*

Rebates of \$50 to \$350 are available on the purchase of an energy efficient hot water heater. To be eligible for the rebates the customer also must enroll in a load management program.

#### **Learn more:**

1-800-884-0881

<http://www.price-electric.com/waterheat.htm>

### **Riverland Energy Cooperative A/C and Air Source Heat Pump Rebates**

#### *Rebate Program*

Rebates of up to \$60/ton are available for implementing air conditioners and air source heat pumps

#### **Learn more:**

[message@riverlandenergy.com](mailto:message@riverlandenergy.com)

1-800-411-9115

[http://www.riverlandenergy.com/RIVERLAND\\_percent20HOMEPAGE/commercial/incentives.htm](http://www.riverlandenergy.com/RIVERLAND_percent20HOMEPAGE/commercial/incentives.htm)

### **Controlled Electric Heating Program**

#### *Financial Assistance*

Rebates of up to \$500 are available on the implementation of electric heating systems.

#### **Learn more:**

[message@riverlandenergy.com](mailto:message@riverlandenergy.com)

1-800-411-9115

[http://www.riverlandenergy.com/RIVERLAND\\_percent20HOMEPAGE/commercial/incentives.htm](http://www.riverlandenergy.com/RIVERLAND_percent20HOMEPAGE/commercial/incentives.htm)

### **Water Heater Rebate Program**

#### *Rebate Program*

Rebates of \$50-\$360 are available on the purchase of an energy efficient water heater.

#### **Learn more:**

[message@riverlandenergy.com](mailto:message@riverlandenergy.com)

1-800-411-9115

[http://www.riverlandenergy.com/RIVERLAND\\_percent20HOMEPAGE/commercial/incentives.htm](http://www.riverlandenergy.com/RIVERLAND_percent20HOMEPAGE/commercial/incentives.htm)

### **Scenic River Energy Cooperative Air Conditioning Rebate Program**

#### *Rebate Program*

Rebates are available on qualified energy efficient air conditioners.

#### **Learn more:**

[Lancaster@srec.net](mailto:Lancaster@srec.net)

1-800-236-2141

<http://www.scenicriversenergy.com/products/ac.shtml>

### **St. Croix Electric Cooperative Cash for Conserving Program**

#### *Financial Assistance*

Cash incentives are available for energy-efficient equipment including lighting, appliances and water heaters.

#### **Learn more:**

[scec@scecn.net](mailto:scec@scecn.net)

715-796-7000

<http://scecn.net/cash-for-conserving-rebates.htm>

### **EnergySaver Program**

#### *Financial Assistance*

Customers may be eligible to receive an 80 gallon water heater for no-cost from the utility. Water heaters will be equipped with an energy saving switch which will enable the utility to power off the water heater during periods of high demand.

#### **Learn more:**

[scec@scecn.net](mailto:scec@scecn.net)

715-796-7000

<http://scecn.net/free-water-heater.htm>

## Endnotes

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