



International Renewable Energy Activities at Sandia National Laboratories

A Brief Overview

Max Harcourt

December 19, 2002

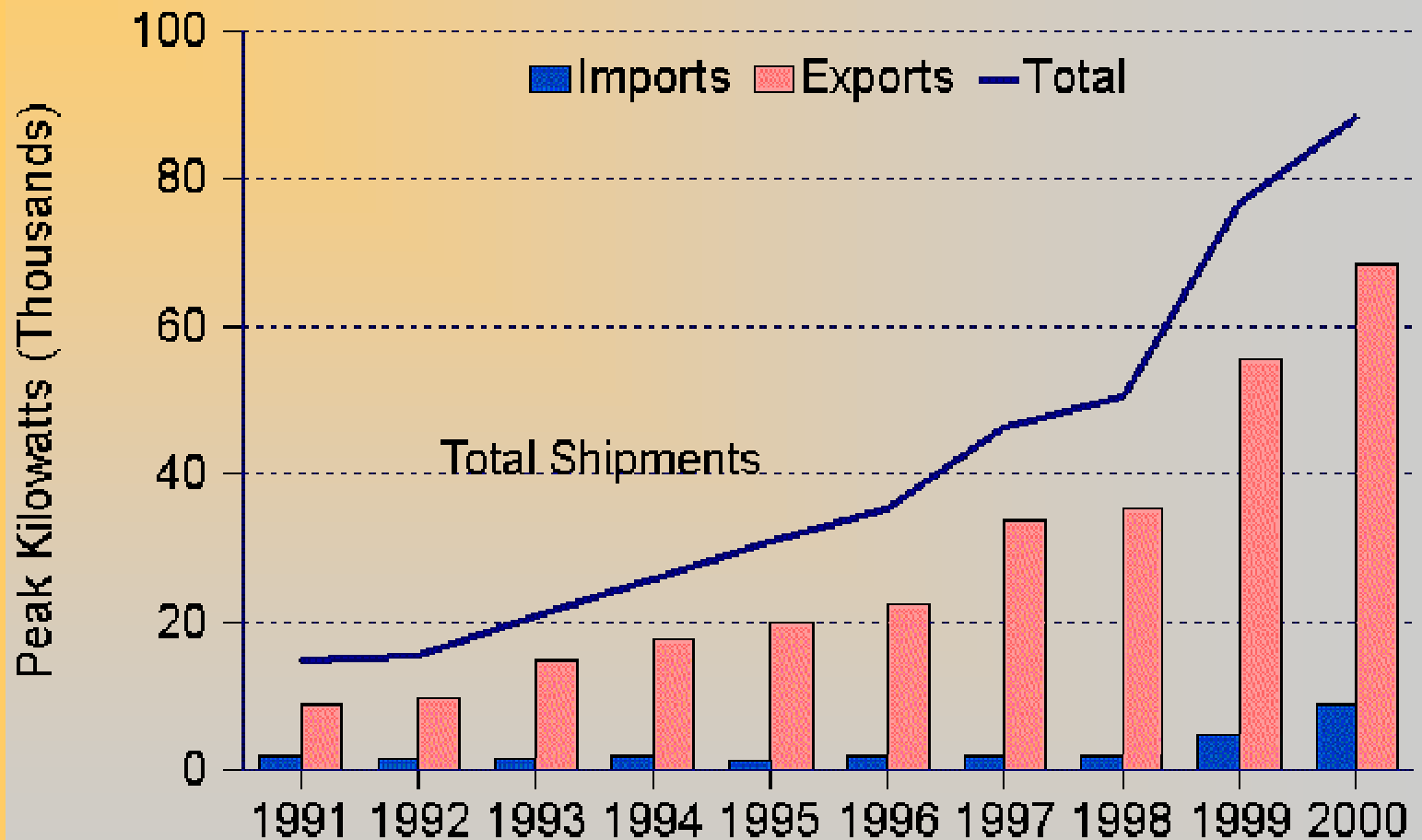


Why Do We Do International Programs?

- ★ Maintain a Strong US Industry in the Global Market
- ★ Support National Security
 - Energy Independence for the US
 - Economic Development and Regional Stability in Developing Nations
- ★ Assist Economic Growth through Application of Clean Energy Technologies
- ★ Support DOE International Agreements and Commitments



Why do international programs?

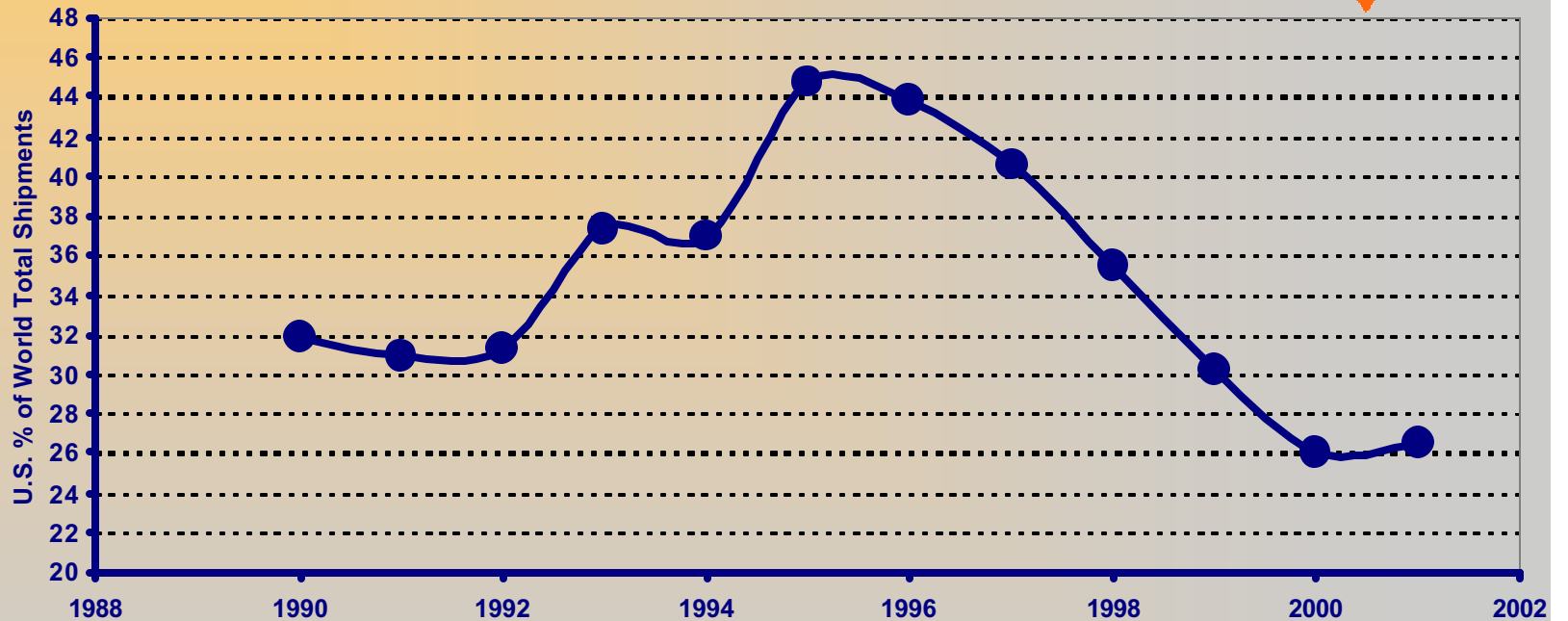


77.5% of US PV Modules Produced are Exported

Why do international programs?



U.S. Market Share of Worldwide Total PV Module Shipments



The US is Losing International Market Share!



Sandia's International RE Activities

- ★ Mexico Renewable Energy Program (MREP)
- ★ Central American Program
- ★ South American Program (Brazil)
- ★ International Energy Agency (IEA) Support
- ★ US/Mexico Bi-Lateral (& /Canada Tri-Lateral) Energy Agreement Support

Sponsors of these activities

- »DOE/Solar Technology Programs
- »DOE/Weatherization and Intergovernmental
- »USAID (EGAT and Missions)



Leveraging International Activities

- ★ USAID D Mexico (\$575K in FY03)
- ★ USAID D EGAT/Energy (\$125K in FY03)
- ★ USAID D EGAT/Forestry (\$150K in FY03)
- ★ USAID D Brazil (\$160K c/o to FY03)
- ★ DOE WI (\$150K in FY03)
- ★ DOE SP (\$715K in FY03 [AOP Request] [Includes SW RES])



Meeting DOE's Solar Program Goals

- ★ Reducing Installed System Life-Cycle **Costs**
- ★ Improving System **Quality** and **Reliability** (resulting in **Sustainability**)
- ★ Assuring and Monitoring **Performance**
- ★ Removing **Barriers** to replication and dissemination through education and training and influencing policy
- ★ Growing international **Markets** (~78% of US PV production) for US Industry
- ★ Developing **New Applications** for Renewable Energy Technology systems

International Goals ≡ DOE/SP & NCPV Goals



Project Implementation Process

- Build strong **partnerships** with in-country organizations,
- Implement **pilot projects** as a way to institutionalize the use of renewable energy technologies,
- Build **technical capacity** within both demand-side and supply-side organizations,
- Provide **technical assistance** to assure project **quality** and **reliability**,
- Conduct **monitoring** to catch problems and feed **reliability** and **life-cycle-cost** information back into the system, and
- Project **replication** - the true measure of success - **market growth**.

This approach has a proven record of sustainable success



Partnerships are Critical for Success

- ★ Joint DOE and USAID support for the PASA and IAA has made this partnership successful
- ★ Neither Sandia program can stand on its own



Sandia's Working Partners



Our Sponsors are:

- DOE/Solar Technology Programs
- DOE/Weatherization and Intergovernmental
- USAID (EGAT and Missions)



Implementation Partners include:

- New Mexico State University, SWTDI (aka SW RES)
- Winrock International
- Enersol Associates and Adesol in Honduras
- Fundación Solar in Guatemala
- National Rural Electrical Cooperative Association in CA
- SOLUZ in Honduras and Dominican Republic
- NREL in Mexico
- Greenstar in Brazil
- SENER, FIRCO, DGTVE, CONANP, ILCE, SEMARNAT, INI in Mexico



Collaborative Partners include:

- The World Bank
- Inter-American Development Bank
- Organization of American States
- UN Food and Agriculture Organization
- UN International Telecommunications Union
- NASA
- Dept of Commerce/TDA



Current International Projects

★ Mexico

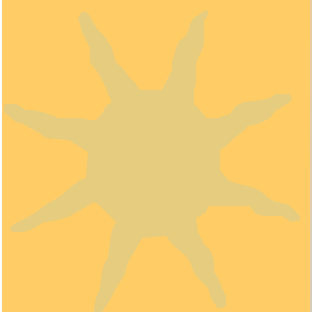
- Distance Education (Chihuahua, Chiapas, San Luis Potosi)
- Rural Electrification (microhydro in Veracruz and Chiapas)
- Water Purification (Chihuahua) and Pumping (FI RCO)
- Protected Areas (Southern Mexico)
- Native American and Mexican Indigenous Technical Exchanges

★ Central America

- Honduras
 - WB/ESMAP-IDB Telecentros
 - ENERSOL AID Briefing
 - UN/FAO PicoHydro mini-grid
- Guatemala
 - NRECA Codes and Standards Workshop
 - Fundación Solar School Project
 - TNC Sierra de las Minas forestation/RE project

★ South America

- Greenstar Brazil (3 villages)



Central America

Sandia-led pilot installations are leading to the formation of new renewable energy strategies



- ★ Honduras: PV for rural water training has led to technical assistance requests from three international development organizations doing their own projects
- ★ Guatemala: Technical assistance has led to installation of 850 PV home lighting systems
- ★ Honduras: World Bank, IDB, Organization of American States, Honduran Government are collaborating on several pilot PV-powered rural telecenters with Sandia technical input
- ★ Regional: Strategic plans in progress for broader PV applications to distance education, conservation programs.



Students enjoy their first distance education class with a newly-installed PV system in rural Guatemala



Central American Projects

★ Honduras

- World Bank/ESMAP Telecenters Project
 - Pilot for IDB \$8.5M Distance Education Project
 - Two villages (Las Trojas, Montaña Grande)
 - Multi-use Telecenters (e-mail, internet, distance education)
 - Workshop for decision makers on PV and project development and sustainability
- UN/FAO Pico-hidro Project
 - Village of Los Suncuyos, Lempira
 - Combined forestation/energy project
 - Hydroelectric turbine and mini-grid
 - High potential for replication



Central American Projects

★ Guatemala

- NRECA Workshops
 - Emphasis on Codes and Standards
 - Improves reliability and performance and builds markets for US products
 - Supports multiple rural electrification projects
- FUNRURAL
 - Rural electrification for coffee co-op villages
 - Coffee co-op has funding and motivation for replication
- The Nature Conservancy Project
 - Combined Forestation/Energy project
 - Sierra de las Minas
 - Combines watershed protection with productive uses of renewable energy-produced electricity in Protected Area buffer zones
 - Project is an excellent carbon sequestration program
- Fundación Solar School Project
 - Part of Peace Program
 - Continuation of efforts with a solid local partner



South America



South American Projects

- ★ Rural Community Centers with Greenstar Foundation (Brazil)
 - PV powered connectivity projects to include several services: education, health, water
 - 3 projects to be implemented with local partners
 - Cost recovery through Greenstar's "digital culture" approach
 - Sustainability (we hope) through Sandia's partnered philosophy, described earlier
- ★ Remote Educational Platforms for Conservation Professionals (Brazil likely)
 - Supported by USAID/Forestry
 - Phase 1: 2 pilot projects containing RE-powered computing platforms and training materials
 - Phase 2: demonstrate connectivity and network of training sites.



South American Projects

- ★ Support of Distance Education, Rural Connectivity (Peru)
 - December '01 mission with OAS highlighted several opportunities
 - Gov't of Peru plans to provide internet to over 1000 rural communities;
 - Plan Huascarán to include comm links to 5000 schools, over 1000 off-grid
 - Present discussions with Ministry of Energy and Mines on possible technical collaborations

